BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA

Application of Southern California Edison Company (U 338-E) for Approval of its 2012-2014 California Alternate Rates for Energy (CARE) and Energy Savings Assistance Programs and Budgets.	Application 11-05-017 (Filed May 16, 2011)
And Related Matters.	Application 11-05-018 Application 11-05-019 Application 11-05-020

MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR AUGUST 2018

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Dated: September 21, 2018

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MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON LOW INCOME ASSISTANCE PROGRAMS FOR AUGUST 2018

In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through August 2018.

Respectfully submitted,

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By: *_____/s/ Darren P. Roach_____*
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Dated: September 21, 2018

Energy Savings Assistance (ESA) and California Alternate Rates for Energy (CARE)

Program Monthly Report for August 2018

Pacific Gas and Electric Company
09/21/2018

PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for August 2018

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PACIFIC GAS AND ELECTRIC COMPANY

Energy Savings Assistance Program and
California Alternate Rates for Energy Program
Monthly Report for August 2018

This Monthly Report complies with low income reporting requirements established in Decision (D.)16-12-022 as modified by D.17-12-009, and with all reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) Programs. The utilities worked with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D. 16-12-022 and now use the resulting Energy Division-approved monthly reporting format for 2017-2020 ESA and CARE programs, beginning with the report for January 2018.

1. Energy Savings Assistance (ESA) Program Summary

The ESA Program provides free home weatherization, energy-efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044. PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2017-2020 ESA Program authorized in D.16-12-022 as modified by D.17-12-009 continues as a resource program emphasizing long-term and enduring energy savings. It continues to serve all willing and eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate, and the ESA Program is available to both homeowners and renters.

1.1 Energy Savings Assistance Program Overview

PG&E's 2017-2020 ESA Program continues to follow the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as LIEE):

> To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 40,998 customers in 2018, through August 31, 2018. ESA homes treated include both First Touch Homes and Retreated Homes, as shown in Table 2.

1.1.1 Provide a summary of the Energy Savings Assistance Program elements:

Energy Savings Assistance Program Summary			
2018	**Authorized / Planning Assumptions**	**Year-to-Date Actual**	**YTD %**
Budget[1]	$160,415,350	$81,141,334	51%
Homes Treated[2]	94,532	40,998	43%
kWh Saved	NA	28,870,397	
kW Demand Reduced	NA	39,923	
Therms Saved	NA	892,537	

[1]Authorized Budget per Resolution G-3531. Authorized budget includes $1,823,560 carried over from the 2017 General Administration line into 2018 General Administration; it also includes fund shift per Advice Letter Al 3977-G/5298-E of $877,047 from 2017 Inspection budget and $905,057 from 2018 Inspection budget to 2018 General Administration.

[2]Adopted Number of Homes to be Treated as per Decision 17-12-009. Total includes both First Touch and Re-Treated homes. These are shown on ESA Table 2.

1.2 ESA Program Customer Outreach and Enrollment Update

PG&E's outreach team and the ESA Program contractors conduct outreach through different channels and in multiple languages, including: Bill inserts, direct mailings, emails, outbound phone calls, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area.

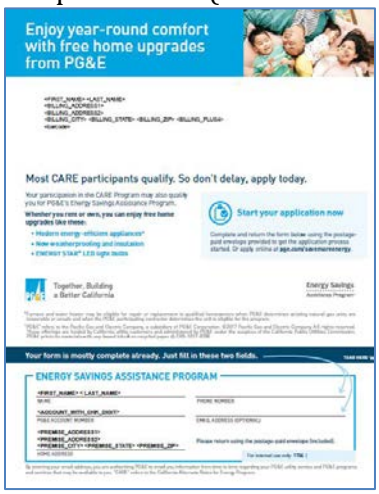
The ESA Program partners with 27 local installation contractors, 2 appliance contractors, and 8 Community-Based Organizations (CBOs), of which 4 are also Low Income Home Energy Assistance Program (LIHEAP) agencies.

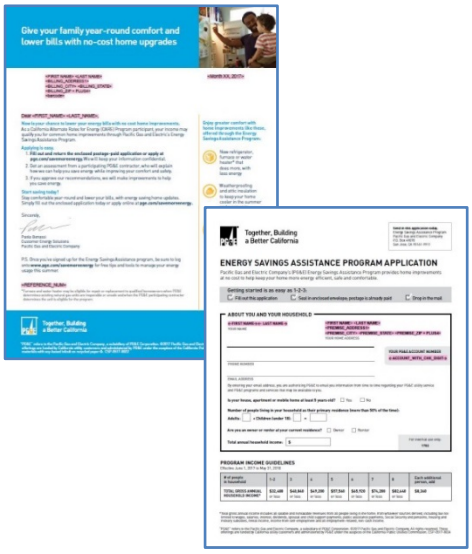
PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to leverage their resources and help additional low income homes. Through August, no refrigerators have been installed.

1.2.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

In August, PG&E continued to receive customer response to a direct marketing campaign deployed in July 2018 to 100,000 CARE-enrolled customers whose homes have not yet been treated by the ESA Program. The campaign re-ran creative from Q1, with the addition of an on-envelope messaging test. Through August 31, the campaign has generated more than 13,000 leads (a 13% response rate).

Sample creative (double-sided English/Spanish):





PG&E continued to deploy the welcome kit to customers who are newly-enrolled in the CARE program. Since January, PG&E has included a personalized pre-filled response form for customers who wish to participate in the Energy Savings Assistance Program, generating a strong response. More than 5,890 customers have responded to the included ESA offer through August.

PG&E continued to participate in multicultural media interviews to promote the ESA Program with the following outlets:

- KFTV Univision 21 Fresno – Arriba Valle Central, reaching an average of 18,000 viewers in the Fresno-Visalia DMA
- KMYX, reaching the Hispanic community of Kern County

PG&E continued the monthly digital newsletter targeting customers with a high propensity for eligibility in CARE and ESA Program with the purpose of building awareness for both programs.

PG&E continues to share data with California Community Services and Development (CSD), allowing for leveraging and outreach between each program to impact a wider customer base.

1.3 Leveraging Success Evaluation, Including California State Department of Community Services and Development (CSD)

1.3.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E and SoCal Gas have been meeting with CSD staff since 2016 to discuss leveraging opportunities in compliance with D.16-11-022. In Q4 2016 the IOUs and CSD began working to implement D.16-11-022 leveraging requirements: to share IOU data usage information for CSD clients, and to fund ESA measures

currently offered by ESA for multifamily customer households participating in CSD's Low Income Weatherization Program (LIWP) for multifamily buildings.

CSD Data Sharing. On February 2, 2018, per D.17-12-009, Attachment 1, OP.183, PG&E and CSD entered into a non-disclosure agreement (NDA) for data sharing purposes. This fully-executed NDA allowed for data sharing to begin as required in D.17-12-009. On February 14, 2018, CSD confirmed that their first data share request met all terms within the agreed upon NDA. On February 22, 2018, PG&E completed CSD's first data share request. This data share included CSD-requested customer-specific usage data. PG&E, CSD, and the other IOUs are in discussion to determine frequency of future data sharing efforts, along with other possible technological mechanisms to make continued future data sharing as seamless as possible.

LIWP (MF) Leveraging. PG&E worked with CSD to project installation rates for these measures, including PG&E costs for both labor and the measures to calculate the projected funding level for this effort, with the goal of funding the CSD's Low Income Weatherization Program efforts for those in-unit measures provided by the ESA Program, preserving the remaining CSD's funding for use to install central systems and common area measures not provided by the ESA Program. PG&E's budget for this effort was included in its Conforming Advice Letter submitted on March 24, 2017, and supplemented on June 22, 2017, and was authorized by Commission Resolution G-3531 issued December 21, 2017. Since working with CSD to develop a budget for LIWP leveraging efforts, PG&E Legal, ESA Program Management, Legal, and Sourcing have been actively working with CSD teams to complete contract / agreement terms necessary to begin leveraging funds. PG&E expects to begin implementation in 2018.

1.4 Workforce Education & Training

1.4.1 Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

Contractors are encouraged to hire local workers to implement the ESA Program in their areas. All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. Year-to-date, 908 individuals in 50 sessions (1,423 student days) have been trained to deliver the ESA Program in various capacities. Included in these numbers is 6 sessions of NGAT, 59 students, and 354 student days and 16 sessions of WS/NGAT updates (charged equally to both ESA and NGAT), 373 students, and 192 student days.

1.5 Miscellaneous

Providing Energy Education-Only to ESA Qualifying Customers

D.16-11-022 permitted the IOUs to provide in home energy education for all income qualified households, regardless of whether the homes receive ESA measures or treatment. The Decision also specified that households that only receive energy education will not count as "treated," and required IOUs to track and report all households that only receive energy education (D.16-11-022, Ordering Paragraph 11). Households receiving only education are not permitted to self-certify and these households must demonstrate their income eligibility for ESA participation.

New reporting tables have been developed by Energy Division for 2018 ESA reporting. These include tables to track and report energy education only households as separate from ESA-treated homes. PG&E will continue to track and report on energy education only homes. To date, PG&E has only provided energy education to households that have qualified for at least one additional measure.

Energy-Water Leveraging

In collaboration with water utilities and other stakeholders, PG&E is developing a strategic plan that provides for the continued integration and leveraging of existing water conservation program offerings with ESA Program offerings. PG&E's energy-water leveraging plan provides information needed to implement effective co-funded energy-water conservation programs and leveraging partnerships during the 2017-2020 ESA Program cycle. PG&E held a water-energy webinar to discuss water leveraging opportunities with interested water agencies on March 23, 2017 to provide an overview of ESA's current water leveraging activities with California American Water and Solano County Water Agency, and to gauge water agency interest in additional leveraging partnerships. Eighteen water agencies participated, and PG&E is following up with interested agencies.

ESA Program Pilots

Consumption-Driven Weatherization (CDWx) Pilot. PG&E proposed a CDWx Pilot to selectively offer additional weatherization measures that fall outside current ESA Program guidelines for high usage, high potential customers identified via AMI analysis. D.16-11-022 Ordering Paragraph 144 directed a 12 month pilot implementation period to fully integrate AMI into the ESA Program as rate reform adjustments are underway. This pilot is anticipated to yield information that will help overall AMI integration and to identify steps to help reduce high energy use among CARE customers that leads to higher bills.

In December 2017, PG&E requested and was granted an extension to implement this pilot so that the California State Department of Community Services and Development (CSD) could be included in it. Following the expressed interest of CSD regarding ways to increase leveraging opportunities, CSD joined PG&E in this CDWx pilot offering. The pilot will now incorporate measures from CSD's Low-Income Home Energy Assistance Program (LIHEAP) program. Collaborating with CSD provides increased opportunities to leverage both funding and data analysis, which is anticipated to result in more cost effective targeting as

well as increased benefits to high-energy use low income customers.[1] The CDWx pilot will continue to use data-driven analysis to target high usage customers to receive additional weatherization measures that fall outside current ESA Program guidelines, with the added benefit of including CSD's offerings and applying lessons learned from the previous PG&E-CSD Leveraging Pilot.

Programmable Communicating Thermostat (PCT) Pilot. D.17-12-009, Ordering Paragraph 147 directed the electric IOUs to implement a pilot to examine the demand and energy savings of a "package" consisting of programmable communicating thermostats (PCTs), Time-of-Use Critical Peak Pricing rates, and a mobile phone application. In compliance with this directive, PG&E's Smart Thermostat Time-of-Use Pilot proposals was filed by Tier 2 Advice Letter on March 1, 2018. This was suspended on March 26, 2018.

The electric IOUs received a Disposition from Energy Division on April 27, 2018 approving the pilot implementation plan with a modified budget of $290,000. PG&E released an RFP for the evaluation on behalf of all the electric IOUs in July, 2018.

ESA Program Studies

Three statewide studies were authorized in D.16-11-022 for the 2017-2020 cycle. These included: (1) a low income needs assessment study; (2) an impact evaluation of the 2015 ESA Program; and (3) a non-energy benefits and equity criteria evaluation.

Low Income Needs Assessment (LINA) Study. The LINA Study must be updated every three years per State code, and a new Study must be completed by December 2019. Energy Division and the IOUs held a public workshop on May 19, 2017 to discuss the LINA scope of work, and the IOUs released a Request for Proposal (RFP) for this work in 2017 Q4. A contract with Research Into Action was completed in 2018 Q1. A kick-off meeting was held to initiate the study and review the project plan on February 14th, 2018. A public workshop was held on May 29th, 2018. A LIOB subcommittee meeting regarding the LINA study was held on August 1, 2018. Study data collection has commenced and will continue throughout 2018.

ESA Impact Evaluation. ESA program energy savings (program "impacts") are necessary for planning the next program cycle, and measuring the success of current program offerings. The IOUs issued an RFP to conduct an ESA impact evaluation at the end of 2015. The contract for this work was finalized after D.16-11-022 authorized the study. DNV-GL is conducting the statewide ESA Impact Evaluation. Work began in 2017, with Phase I results provided in 2018 Q2. Phase I preliminary results were incorporated into in the Mid-Cycle Update Advice Letter filing on July 16, 2018 per direction from Energy Division staff. Phase II data collection has commenced, with final results anticipated by Q1 of 2019.

Non-Energy Benefits (NEB) Study. The scope of work for the non-energy benefits study is being developed in consultation with the Cost Effectiveness Working Group authorized in D.16-11-022, and an RFP was released on March 23, 2018. The consultant team SERA/Navigant was selected to complete the NEB study. A kick-off meeting was held to initiate the study and review the study project plan on August 24th, 2018.

[1] RHA. CSD/PG&E Weatherization Programs Geographic Coordination Pilot Report (October 1, 2014). Prepared for CSD and PG&E.

Multifamily Common Area Measures (CAM)

PG&E has started its Common Area Measures initiative. In order to best target properties and measure opportunities, PG&E is conducting a Market Assessment. The market assessment will recommend most-qualified CAM property leads in PG&E territory and best CAM measures to treat these types of properties. In order to conduct this analysis, PG&E is looking at key data sources such as Energy Efficiency programs historic customer participation data and CoStar, a data source that provides rich information on housing properties to help PG&E best target its CAM outreach. PG&E has identified 454 buildings to engage regarding CAM and is in the process of working with a priority list of these leads.

From 2017 through July 31, 2018, PG&E's ESA team has spent a total of $208,239.56 on all Multifamily activities including Common Area Measures implementation and Multifamily SPOC initiatives.

Activity for the rest of the year will include CAM property lead cultivation, engagement, and audits, stakeholder engagement, as well as other program ramp up activities.

Working Groups

PG&E participates in all three of the working groups authorized in D.16-11-022 for the 2017-2020 cycle. These included: the Cost Effectiveness working group, the Mid-Cycle working group and the Multifamily working group.

Multifamily Working Group. D.17-12-009, Ordering Paragraph 66 directed the IOUs to file a Tier 2 Advice Letter outlining their respective implementation plans for their multi-family (MF) common area activities by March 1, 2018. Prior to submittal of the Advice Letter, the IOUs were directed to submit their draft implementation plans to the MF working group by January 15, 2018. PG&E submitted its draft implementation plan on January 16, 2018. PG&E presented them to the MF working group at its quarterly meeting on January 26, 2018, where the MF working group conferred to identify, and discuss areas of consensus and non-consensus. These were summarized by the MF working group facilitator, and circulated to the MF working group on January 30, 2018, as directed by D.17-12-009. By February 13, 2018, individual stakeholders separately submitted recommendations to the MF working group addressing issues where there was not consensus. PG&E submitted its Advice Letter on March 1, 2018. This was approved on March 29, 2018.

2 California Alternate Rates for Energy (CARE) Program Summary

The CARE Program provides a monthly discount on energy bills for qualifying households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b) (1) or someone in the customer's household is an active participant in other qualifying public assistance programs.

The 2017 – 2020 CARE Program was adopted in D.16-11-022 issued on November 10, 2016. The authorized CARE Program administrative budget for 2018 is $17,601,453. This 2018 budget includes

$143,187 for PG&E's Cooling Centers Program and $525,000 for the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Program.

The CHANGES Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. D.15-12-047 directed the utilities to continue to report CHANGES activity in the monthly reports until long-term funding is established from the Commission's budget.

2.1 CARE Program Cost Summary

CARE Budget Categories	Authorized Budget[1]	Actual Expenses Year to Date[2]	% of Budget Spent
Outreach	$10,125,723	$4,311,930	43%
Processing, Certification, Recertification	$2,006,668	$611,430	30%
Post Enrollment Verification	$1,679,803	$887,815	53%
IT Programming	$2,047,667	$337,850	16%
Cooling Centers	$143,544	$113,741	79%
CHANGES Program	$527,782	$314,984	60%
Measurement and Evaluation	$153,289	$51,063	33%
Regulatory Compliance	$505,258	$240,866	48%
General Administration	$1,162,431	$467,929	40%
CPUC Energy Division Staff	$128,000	$63,031	49%
Total Expenses	**$18,480,164**	**$7,400,638**	**40%**
Subsidies and Benefits	$587,313,000	$421,851,241	72%
Total Program Costs and Discounts	**$605,793,164**	**$429,251,879**	**71%**

[1] Program authorized budget per D.16-11-022 and D.17-12-009. This budget was updated to include employee benefits costs of $878,743 as authorized in the 2017 GRC Decision (D.) 17-05-013.

[2] Actual expenses include employee benefits costs.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	**Estimated Eligible Participants**	**YTD Penetration Rate**
1,374,411	1,535,554	89.5%

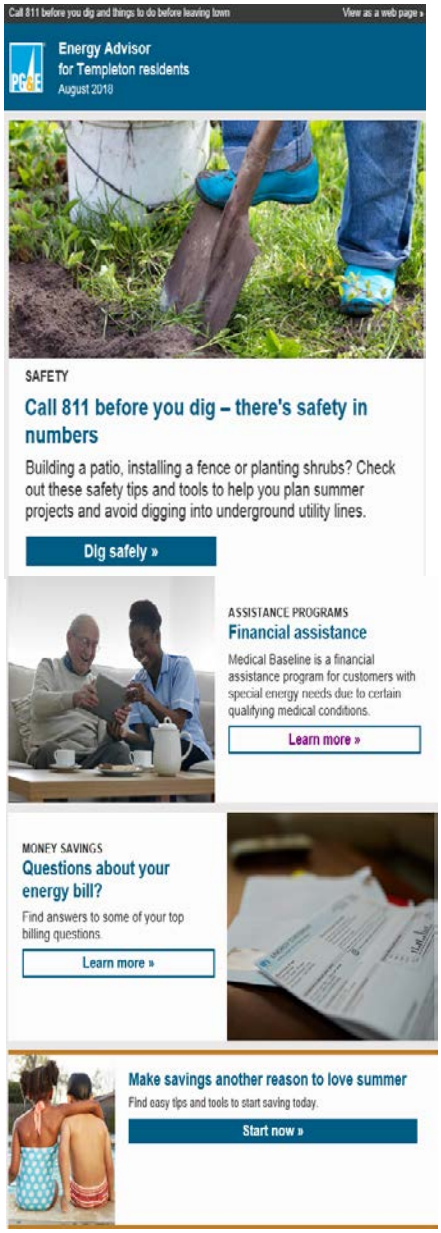
2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

PG&E's always-on digital campaign continued in August, with the media agency managing creative and site placement optimization to ensure ongoing efficiency.

PG&E continues to send messaging via the low-income targeted version of the e-Newsletter on a monthly basis. Customers not currently enrolled in CARE received the August newsletter featuring the importance of calling 811 before digging, and highlighting Medical Baseline.

Newsletter Sample:



PG&E continued to participate in media interviews to promote the CARE Program with the following outlets:

- KSFN AM 1510 - News for Chinese Radio – Mandarin Chinese radio station covering San Francisco, Alameda, Santa Clara, San Mateo and other counties in the Bay Area. Estimated weekly listenership of approximately 10,000.

PG&E's Public Relations team released an article featuring the CARE program, including an infographic showing the number of estimated eligible, un-enrolled customers in PG&E counties. The call-to-action was to take the simple step to save by enrolling in CARE. The article also highlighted ESA to customers who have already enrolled in CARE. The article was also published in Spanish in La Especial, a weekly publication targeting Latino/Hispanic communities on the Central Coast.

PG&E's targeted Low Income work complements Solutions Marketing Outreach by adding face-to-face interactions and enrollment activities through trusted community partners and events. These activities occur throughout the year. August activities included:

- Local Office Partnerships – CARE partners with local offices to inform customers about the program and to distribute applications.
    - In August, this initiative produced 65 new enrollments from 28 local office events.
    - Year to date, this initiative has produced 853 new enrollments.

- Community Outreach Contractors (COCs) - PG&E contracted with 50 COCs throughout its service area. These organizations represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities.
    - Year to date, this initiative has led to 797 new enrollments.

- Health Outreach Workers: Vision y Compromiso, a nonprofit organization, partners with PG&E to deliver a culturally and linguistically specific outreach community engagement model to provide community-based health outreach workers with relevant training and support. This work is designed to increase Latino families' awareness of and enrollment in PG&E's low income portfolio of offerings (primarily California Alternate Rates for Energy (CARE) program) and enhance families' energy education and energy savings by providing information about the ESA program. This model is focused in Alameda and Yolo Counties with eight health outreach workers providing outreach to hard to reach customers. In the month of August, they provided information to 1,621 customers, submitted 241 CARE applications, and helped 96 customers sign-up for Spanish Energy Statements.

Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD). PG&E provides natural gas within the SMUD electric service area and automatically enrolls qualified low income customers served by SMUD onto the CARE Program. These data exchanges are currently on hold while PG&E updates their information security agreements.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 2,492 LIHEAP customers and 192 REACH customers have been automatically enrolled onto the CARE Program.

Year-to-date, 10,644 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE, ESA and other low income outreach efforts to provide likely eligible customers with the knowledge and tools to access helpful PG&E services. For example, upcoming CARE and ESA acquisition campaigns will cross-reference programs in automated phone calls, emails and direct mail. The goal with these and similar efforts moving forward is to help financially challenged customers manage their energy bills in a more holistic and sustainable way.

2.2.2 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in August.

2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.

As ordered in CPUC Resolution M-4833, PG&E has implemented a post-enrollment verification (PEV) freeze in the counties impacted by the California wildfires. The freeze includes not removing customers who are already in the PEV process, as well as not sending new PEV requests. Per the Resolution, PG&E freezes all CARE PEV requests for customers impacted by the October 2017 Northern California Wildfires in Butte, Lake, Mendocino, Napa, Nevada, Plumas, Santa Cruz, Solano, Sonoma, and Yuba counties until December 31, 2018.

PG&E expanded the CARE PEV freeze to customers in areas where a new state of emergency proclamation has been issued by the Governor of California due to a disaster that resulted in PG&E's inability to deliver utility services to customers during the months of June and July of 2018. The freeze will be in place for a period of one year commencing from the date the state of emergency proclamation was issued, or until PG&E service is restored. The impacted counties are Lake, Shasta, Mariposa, Mendocino, and Napa.

In compliance with D.16-11-022, OP 87, PG&E reports that the IOUs have developed a document aligning their CARE High Usage Appeal Processes and will use the same criteria and evaluation of customer appeals going forward.

3 Appendix: ESA Tables and CARE Tables

ESA- Table 1	ESA Program Expenses
ESA- Table 1A	Expenses Funded From 2009-2016 Unspent ESA Program Funds
ESA- Table 2	ESA Measure Installations and Savings: Total, First Touch, and Retreated Homes
ESA- Table 2A	ESA Measure Installations and Savings: CSD Leveraging
ESA- Table 2B	ESA Measure Installations and Savings: CAM Multifamily
ESA- Table 3	Energy Savings and Average Bill Savings Per Treated Home / Common Area
ESA- Table 4A	ESA Homes/Buildings Treated
ESA- Table 4B	ESA Homes Unwilling / Unable to Participate
ESA- Table 5	ESA Customer Summary
ESA- Table 6	ESA Expenditures for Pilots and Studies
ESA- Table 7	Homes Receiving Second Refrigerators and In-Home Energy Education Only
CARE- Table 1	CARE Program Expenses
CARE- Table 2	Enrollment, Recertification, Attrition, and Penetration
CARE- Table 3A	Post-Enrollment Verification results (Model)
CARE- Table 3B	Post-Enrollment Verification Results (Electric-Only High-Usage)
CARE- Table 4	CARE Self-Certification and Self-Recertification Applications
CARE- Table 5	Enrollment by County
CARE- Table 6	Recertification Results
CARE- Table 7	Capitation Contractors
CARE- Table 8	Households as of Month-End
CARE- Table 9	Expenditures for CHANGES Pilot Program
CARE-Table 10	CHANGES One-On-One Customer Assistance Sessions
CARE-Table 11	CHANGES Group Customer Assistance Sessions

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 1 - Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through August 31, 2018**												
4		**Authorized Budget [*]**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances	$ 6,845,121	$ 5,831,029	$ 12,676,149	$ 162,232	$ 117,697	$ 279,929	$ 5,385,720	$ 670,538	$ 6,056,257	79%	11%	48%
8	Domestic Hot Water	$ 596,240	$ 8,705,362	$ 9,301,602	$ 28,641	$ 511,910	$ 540,552	$ 256,870	$ 4,002,461	$ 4,259,331	43%	46%	46%
9	Enclosure	$ 7,556,780	$ 34,279,163	$ 41,835,943	$ 537,027	$ 2,446,456	$ 2,983,483	$ 3,121,284	$ 14,219,185	$ 17,340,469	41%	41%	41%
10	HVAC	$ 4,917,962	$ 8,047,615	$ 12,965,576	$ 263,545	$ 97,513	$ 361,058	$ 1,910,223	$ 2,214,939	$ 4,125,163	39%	28%	32%
11	Maintenance	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
12	Lighting	$ 41,030,214	$ -	$ 41,030,214	$ 2,485,205	$ -	$ 2,485,205	$ 18,402,107	$ -	$ 18,402,107	45%	0%	45%
13	Miscellaneous	$ -	$ -	$ -	$ 185,160	$ -	$ 185,160	$ 1,310,019	$ -	$ 1,310,019	0%	0%	0%
14	Customer Enrollment	$ 5,653,014	$ 5,218,166	$ 10,871,180	$ 2,115,333	$ 1,952,615	$ 4,067,948	$ 6,914,965	$ 6,383,045	$ 13,298,010	122%	122%	122%
15	In Home Education	$ 4,325,784	$ 3,993,032	$ 8,318,816	$ 567,524	$ 523,868	$ 1,091,392	$ 1,872,010	$ 1,728,009	$ 3,600,019	43%	43%	43%
16	Pilot	$ 252,200	$ 232,800	$ 485,000	$ 10,002	$ 9,233	$ 19,235	$ 96,663	$ 89,227	$ 185,890	38%	38%	38%
17	Implementation [2]	$ 3,195,182	$ 2,949,398	$ 6,144,580	$ 98,854	$ 91,250	$ 190,105	$ 1,435,910	$ 1,325,455	$ 2,761,365	45%	45%	45%
18	**Energy Efficiency TOTAL**	**$ 74,372,496**	**$ 69,256,565**	**$ 143,629,061**	**$ 6,453,525**	**$ 5,750,542**	**$ 12,204,068**	**$ 40,705,771**	**$ 30,632,859**	**$ 71,338,630**	**55%**	**44%**	**50%**
19													
20	Training Center	$ 574,162	$ 529,995	$ 1,104,157	$ 52,245	$ 48,226	$ 100,472	$ 255,083	$ 235,461	$ 490,544	44%	44%	44%
21	Inspections	$ 2,157,499	$ 1,991,538	$ 4,149,037	$ 173,053	$ 159,741	$ 332,794	$ 1,486,888	$ 1,372,512	$ 2,859,399	69%	69%	69%
22	Marketing and Outreach	$ 1,079,343	$ 996,317	$ 2,075,660	$ 75,831	$ 69,998	$ 145,829	$ 560,621	$ 517,496	$ 1,078,117	52%	52%	52%
23	Statewide Marketing Education and Outreach	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
24	Measurement and Evaluation Studies	$ 150,020	$ 138,480	$ 288,500	$ -	$ -	$ -	$ 23,721	$ 21,896	$ 45,617	16%	16%	16%
25	Regulatory Compliance	$ 428,561	$ 395,595	$ 824,155	$ 49,903	$ 46,065	$ 95,968	$ 201,656	$ 186,144	$ 387,800	47%	47%	47%
26	General Administration	$ 4,310,113	$ 3,978,566	$ 8,288,680	$ 214,880	$ 198,351	$ 413,230	$ 2,560,904	$ 2,363,912	$ 4,924,816	59%	59%	59%
27	CPUC Energy Division	$ 29,172	$ 26,928	$ 56,100	$ -	$ -	$ -	$ 8,533	$ 7,877	$ 16,410	29%	29%	29%
28													
29	**TOTAL PROGRAM COSTS [1] [3]**	**$ 83,101,366**	**$ 77,313,983**	**$ 160,415,350**	**$ 7,019,438**	**$ 6,272,923**	**$ 13,292,361**	**$ 45,803,177**	**$ 35,338,157**	**$ 81,141,334**	**55%**	**46%**	**51%**
30	**Funded Outside of ESA Program Budget**												
31	Indirect Costs				$ -	$ -	$ -	$ -	$ -	$ -			
32	NGAT Costs					$ 857,254	$ 857,254		$ 4,355,871	$ 4,355,871			
33													
34													
35	[*] **Authorized Budget:** Authorized budget includes $1,823,560 carried over from the 2017 General Administration line into 2018 General Administration; it also includes fund shift per Advice Letter AI 3977-G/5298-E												
36	of $877,047 from 2017 Inspection budget and $905,057 from 2018 Inspection budget to 2018 General Administration.												
37	[1] Reflects the authorized funding per year in D.16-11-022 and updated via Resolution G-3531 addressing PG&E Conforming Advice Letter 3830-G/5043-E and PG&E Supplemental Conforming Advice Letter 3830-G-A/5043-E-A.												
38	[2] Reflects a new budget category and includes the primary administrative fee for Implementer(s).												
39	[3] Program budgets have been updated by $1,793,922 to include employee benefits costs approved in the GRC (D.17-05-013) - Decision Authorizing Pacific Gas and Electric Company's General Rate Case Revenue Requirement for 2017-												
40	[4] PG&E previously reported Smart Powerstrips under Appliances. This has been moved to Miscellaneous.												
41													
42	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Energy Savings Assistance Program Table 1A - Expenses Funded From 2009-2016 Unspent ESA Program Funds
Pacific Gas and Electric Company
Through August 31, 2018

	A	B	C	D	E	F	G	H	I	J	K	L	M
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**ESA Program**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Energy Efficiency**												
7	Appliances [2]	$ 12,390,703	$ -	$ 12,390,703	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
8	Domestic Hot Water [2]	$ 9,503	$ 16,267	$ 25,770	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
9	Lighting [2]	$ 10,896,761	$ -	$ 10,896,761	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
10	In Home Energy Education [2]	$ 914,281	$ 843,952	$ 1,758,233	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
11	Implementation [3]	$ 140,920	$ 130,080	$ 271,000	$ -	$ -	$ -	$ 57,921	$ 53,466	$ 111,387	41%	41%	41%
12	Multi-Family Common Area Measures	$ 4,680,000	$ 4,320,000	$ 9,000,000	$ 26,579	$ 24,534	$ 51,114	$ 34,534	$ 31,877	$ 66,411	1%	1%	1%
13	Leveraging - CSD and MCE [4]	$ 2,428,022	$ 625,866	$ 3,053,888	$ -		$ -	$ 1,750,000		$ 1,750,000	72%	0%	57%
14	Pilot	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
15	Measurement and Evaluation Studies	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
16	Regulatory Compliance	$ 156,000	$ 144,000	$ 300,000	$ -	$ -	$ -	$ 31,833	$ 29,384	$ 61,217	20%	20%	20%
17	General Administration	$ 123,240	$ 113,760	$ 237,000	$ 945	$ 872	$ 1,817	$ 41,436	$ 38,249	$ 79,685	34%	34%	34%
18													
19	**TOTAL UNSPENT PROGRAM COSTS [1]**	$ 31,739,430	$ 6,193,925	$ 37,933,355	$ 27,524	$ 25,407	$ 52,930	$ 1,915,724	$ 152,976	$ 2,068,700	6%	2%	5%

20
21
22 [1] D.16-11-022 directed funding for new initiatives to come from unspent 2009-2016 ESA Program funds, and directed IOUs to update their budgets by Conforming Advice Letter. Resolution G-3531 authorized PG&E's 2017-2020 ESA budget, including the addition of unspent funding reported here.
23 [2] Incremental increases in existing energy efficiency measures from new directives (e.g., removal of 3 measure minimum) use authorized funds shown in Table 1 until depleted, then will use carryover funds.
24 New measures and activities not included in PG&E' Application use 2009-2016 unspent funds.
25 [3] Reflects a new budget category and includes the primary administrative fee for Implementer(s), including multifamily SPOC activities.

Energy Savings Assistance Program Table 2 - Measure Installations and Savings
Pacific Gas and Electric Company
Through August 31, 2018

		ESA Program (Summary)Total							ESA Program (First Touch Homes Treated)							ESA Program (Re-Treated Homes/Go Backs)						
			Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation							Year-To-Date Completed & Expensed Installation					
7	Measures	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure	Units	Quantity Installed	kWh [4] (Annual)	kW [4] (Annual)	Therms [4] (Annual)	Expenses ($)	% of Expenditure
8	**Appliances**		(K+S)	(L+T)	(M+U)	(N+V)	(O+W)															
9	High Efficiency Clothes Washer	Each	42	3,406	1	504	$ 158,064	0.3%	Each	17	1,703	0	181	$ 63,978,22	0.1%	Each	25	1,703	0	323	$ 94,086	0.2%
10	Refrigerators	Each	3,652	2,393,218	325	-	$ 4,099,629	7.0%	Each	1,917	1,256,253	171	-	$ 2,151,969	3.7%	Each	1,735	1,136,966	155	-	$ 1,947,661	3.3%
11	Microwaves [5]	Each	10,030	410,816	-	111,274	$ 1,186,154	2.0%	Each	3,434	166,085	-	36,345	$ 406,107	0.7%	Each	6,596	244,731	-	74,929	$ 780,047	1.3%
12	**Domestic Hot Water**																					
13	Water Heater Blanket [6]	Each	4,615	19,440	4	26,340	$ 516,306	0.9%	Home	2,017	11,162	2	11,677	$ 225,653	0.4%	Home	2,598	8,278	2	14,664	$ 290,653	0.5%
14	Low Flow Shower Head [6]	Each	38,527	177,135	29	167,434	$ 1,214,486	2.1%	Home	14,627	83,824	14	62,547	$ 461,087	0.8%	Home	23,900	93,311	15	104,887	$ 753,399	1.3%
15	Water Heater Pipe Insulation [6]	Home	1,660	957	0	5,528	$ 14,888	0.0%	Home	639	461	0	2,500	$ 5,731	0.0%	Home	1,021	496	0	3,029	$ 9,157	0.0%
16	Faucet Aerator [6]	Home	42,060	46,087	10	79,546	$ 465,919	0.8%	Home	14,771	19,211	4	28,732	$ 163,626	0.3%	Home	27,289	26,875	6	50,814	$ 302,294	0.5%
17	Water Heater Repair/Replacement	Each	273	-	-	1,485	$ 555,077	0.9%	Each	235	-	-	1,277	$ 477,814	0.8%	Each	38	-	-	208	$ 77,263	0.1%
18	Thermostat-controlled Shower Valve	Each	22,644	81,795	19	111,629	$ 1,017,694	1.7%	Each	8,561	33,294	8	40,427	$ 384,759	0.7%	Each	14,083	48,501	12	71,201	$ 632,935	1.1%
19	New - Combined Showerhead/TSV	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
20	New - Heat Pump Water Heater	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
21	New - Tub Diverter/ Tub Spout	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
22	**Enclosure**																					
23	Air Sealing / Envelope [1]	Home	31,949	568,886	110	247,986	$ 13,591,989	23.1%	Home	12,013	212,227	41	97,417	$ 5,110,663	8.7%	Home	19,936	356,660	69	150,569	$ 8,481,326	14.4%
24	Attic Insulation	Home	1,304	180,327	250	56,137	$ 1,876,872	3.2%	Home	800	105,829	145	34,725	$ 1,151,455	2.0%	Home	504	74,498	105	21,412	$ 725,417	1.2%
25	**HVAC**																					
26	FAU Standing Pilot Conversion	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
27	Furnace Repair/Replacement	Each	473	-	-	1,534	$ 1,053,289	1.8%	Each	415	-	-	1,349	$ 924,133	1.6%	Each	58	-	-	184	$ 129,156	0.2%
28	Room A/C Replacement	Each	850	169,201	31	-	$ 626,967	1.1%	Each	200	39,972	7	-	$ 147,522	0.3%	Each	650	129,229	24	-	$ 479,445	0.8%
29	Central A/C replacement	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
30	Heat Pump Replacement	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
31	Evaporative Cooler	Each	1,402	387,118	126	-	$ 1,005,617	1.7%	Each	465	124,523	40	-	$ 333,532	0.6%	Each	937	262,596	85	-	$ 672,085	1.1%
32	Duct Testing and Sealing	Home	3,223	17,497	3	83,141	$ 989,335	1.7%	Home	1,398	8,990	1	35,642	$ 429,132	0.7%	Home	1,825	8,507	1	47,499	$ 560,204	1.0%
33	New - Energy Efficient Fan Control	Home	-	-	-	-		0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%
34	New - Prescriptive Duct Sealing	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%
35	New - High Efficiency Forced Air Unit (HE FAU)	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%
36	**Maintenance**																					
37	Furnace Clean and Tune	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%
38	Central A/C Tune up	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%	Home	-	-	-	-	$ -	0.0%
39	**Lighting**																					
40	Interior Hard wired LED fixtures	Each	135,729	9,093,900	16,809	-	$ 9,319,984	15.9%	Each	44,298	2,972,472	5,494	-	$ 3,041,772	5.2%	Each	91,431	6,121,428	11,315	-	$ 6,278,212	10.7%
41	Exterior Hard wired LED fixtures	Each	33,704	3,492,746	2,796	-	$ 2,480,176	4.2%	Each	11,978	1,241,656	994	-	$ 881,425	1.5%	Each	21,726	2,251,090	1,802	-	$ 1,598,751	2.7%
42	Torchiere LED	Each	10,545	716,262	1,324	-	$ 804,226	1.4%	Each	3,789	257,342	476	-	$ 288,972	0.5%	Each	6,756	458,920	848	-	$ 515,254	0.9%
43	Vacancy Sensor	Each	440	45,170	6	-	$ 35,958	0.1%	Each	142	14,943	2	-	$ 11,605	0.0%	Each	298	30,228	4	-	$ 24,354	0.0%
44	LED Night Lights	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
45	New - LED Diffuse Bulb (60W Replacement)	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
46	New - LED Reflector Bulb	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
47	New - LED Reflector Downlight Retrofit Kits	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
48	New - LED A-Lamps	Each	338,402	9,839,577	17,912	-	$ 4,054,212	6.9%	Each	135,743	3,947,592	7,184	-	$ 1,626,264	2.8%	Each	202,659	5,891,985	10,728	-	$ 2,427,948	4.1%
49	**Miscellaneous**																					
50	Pool Pumps	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%	Each	-	-	-	-	$ -	0.0%
51	Smart Power Strips - Tier 1	Each	8,697	210,778	29	-	$ 480,680	0.8%	Each	3,891	94,357	13	-	$ 215,054	0.4%	Each	4,806	116,421	16	-	$ 265,626	0.5%
52	New - Smart Power Strips - Tier 2	Each	7,816	1,016,080	141	-	$ 760,994	1.3%	Each	2,824	367,120	51	-	$ 274,955	0.5%	Each	4,992	648,960	90	-	$ 486,039	0.8%
53	**Pilots**																					
54																						
55	**Customer Enrollment**																					
56	Outreach & Assessment	Home	40,998				$ 9,846,726	16.8%	Home	14,881				$ 3,574,056	6.1%	Home	26,117				$ 6,272,671	10.7%
57	In-Home Education	Home	40,998				$ 2,578,220	4.4%	Home	14,881				$ 935,814	1.6%	Home	26,117				$ 1,642,406	2.8%
58																						
59	**Total Savings/Expenditures**			28,870,397	39,923	892,537	$ 58,733,465				10,959,016	14,648	352,818	$ 23,287,075				17,911,382	25,275	539,719	$ 35,446,390	
60																						
61	Total Households Weatherized [2]		31,927							11,801							20,126					
62																						
63	**Households Treated**	Total (K+S)							**First Touches**							**Re-treated Homes/Go-Backs**						
64	- Single Family Households Treated	Home	30,146						Home	11,246						Home	18,900					
65	- Multi-family Households Treated	Home	7,970						Home	2,618						Home	5,352					
66	- Mobile Homes Treated	Home	2,882						Home	1,017						Home	1,865					
67	**Total Number of Households Treated**	Home	**40,998**						Home	**14,881**						Home	**26,117**					
68	**# Eligible Households to be Treated for PY [3]**	Home	94,532						Home	94,532						Home	94,532					
69	**% of Households Treated**	%	43%						%	16%						%	28%					
70	- Master-Meter Households Treated	Home	1,766						Home	652						Home	1,114					

71
72 [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and
73 minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
74 [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs
75 [3] Based on OP 79 of D.16-11-022.
76 [4] All savings are calculated based on the following sources:
77 Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013
78 [5] Microwave savings are from ECONorthWest Studies received in December of 2011
79 [6] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011
80
81 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
82

Energy Savings Assistance Program Table 2A
Pacific Gas and Electric Company
Through August 31, 2018

	A	B	C	D	E	F	G	H	I
5			**ESA Program - CSD Leveraging [6]**						
6			**Year-To-Date Completed & Expensed Installation**						
7	**Measures**	**Units**	**Quantity Installed**	**kWh [3] (Annual)**	**kW [3] (Annual)**	**Therms [3] (Annual)**	**Expenses ($)**	**% of Expenditure**	
8	**Appliances**								
9	High Efficiency Clothes Washer	Each							
10	Refrigerators	Each							
11	Microwaves [4]	Each							
12	**Domestic Hot Water**								
13	Water Heater Blanket [5]	Home							
14	Low Flow Shower Head [5]	Home							
15	Water Heater Pipe Insulation [5]	Home							
16	Faucet Aerator [5]	Home							
17	Water Heater Repair/Replacement	Each							
18	Thermostat-controlled Shower Valve	Each							
19	New - Combined Showerhead/TSV	Each							
20	New - Heat Pump Water Heater	Each							
21	New - Tub Diverter/ Tub Spout	Each							
22	**Enclosure**								
23	Air Sealing / Envelope [1]	Home							
24	Attic Insulation	Home							
25	**HVAC**								
26	FAU Standing Pilot Conversion	Each							
27	Furnace Repair/Replacement	Each							
28	Room A/C Replacement	Each							
29	Central A/C replacement	Each							
30	Heat Pump Replacement	Each							
31	Evaporative Cooler	Each							
32	Duct Testing and Sealing	Home							
33	New - Energy Efficient Fan Control	Home							
34	New - Prescriptive Duct Sealing	Home							
35	New - High Efficiency Forced Air Unit (HE FAU)	Home							
36	**Maintenance**								
37	Furnace Clean and Tune	Home							
38	Central A/C Tune up	Home							
39	**Lighting**								
40	Interior Hard wired LED fixtures	Each							
41	Exterior Hard wired LED fixtures	Each							
42	LED Torchiere	Each							
43	Vacancy Sensor	Each							
44	LED Night Lights	Each							
45	New - LED Diffuse Bulb (60W Replacement)	Each							
46	New - LED Reflector Bulb	Each							
47	New - LED Reflector Downlight Retrofit Kits	Each							
48	New - LED A-Lamps	Each							
49	**Miscellaneous**								
50	Pool Pumps	Each							
51	Smart Power Strips - Tier 1	Each							
52	New - Smart Power Strips - Tier 2	Each							
53	**Pilots**								
54									
55	**Customer Enrollment**								
56	Outreach & Assessment	Home							
57	In-Home Education	Home							
58									
59	**Total Savings/Expenditures**								
60									
61	Total Households Weatherized [2]								
62									
63	**CSD MF Buildings Treated**					**Total**			
64									
65	- Multifamily								
66									
67									

68 [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking
69 minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.
70 [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.
71 [3] All savings are calculated based on the following sources:
72 Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013
73 [4] Microwave savings are from ECONorthWest Studies received in December of 2011.
74 [5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011
75 [6] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.
76
77 Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD

Energy Savings Assistance Program Table 2B
Pacific Gas and Electric Company
Through August 31, 2018

	A	B	C	D	E	F	G	H
5		***ESA Program - Multifamily Common Area [8] [9]**						
6			**Year-To-Date Completed & Expensed Installation**					
7	**Measures**	**Units**	**Quantity Installed**	**kWh [3] (Annual)**	**kW [3] (Annual)**	**Therms [3] (Annual)**	**Expenses ($)**	**% of Expenditure**
8	**Appliances**							
9	High Efficiency Clothes Washer	Each						
10	Refrigerators	Each						
11	Microwaves [4]	Each						
12	**Domestic Hot Water**							
13	Water Heater Blanket [5]	Home						
14	Low Flow Shower Head [5]	Home						
15	Water Heater Pipe Insulation [5]	Home						
16	Faucet Aerator [5]	Home						
17	Water Heater Repair/Replacement	Each						
18	Thermostat-controlled Shower Valve	Each						
19	New - Combined Showerhead/TSV	Each						
20	New - Heat Pump Water Heater	Each						
21	New - Tub Diverter/ Tub Spout	Each						
22	**Enclosure**							
23	Air Sealing / Envelope [1]	Home						
24	Attic Insulation	Home						
25	**HVAC**							
26	FAU Standing Pilot Conversion	Each						
27	Furnace Repair/Replacement	Each						
28	Room A/C Replacement	Each						
29	Central A/C replacement	Each						
30	Heat Pump Replacement	Each						
31	Evaporative Cooler	Each						
32	Duct Testing and Sealing	Home						
33	New - Energy Efficient Fan Control	Home						
34	New - Prescriptive Duct Sealing	Home						
35	New - High Efficiency Forced Air Unit (HE FAU)	Home						
36	**Maintenance**							
37	Furnace Clean and Tune	Home						
38	Central A/C Tune up	Home						
39	**Lighting**							
40	Interior Hard wired LED fixtures	Each						
41	Exterior Hard wired LED fixtures	Each						
42	LED Torchiere	Each						
43	Vacancy Sensor	Each						
44	LED Night Lights	Each						
45	New - LED Diffuse Bulb (60W Replacement)	Each						
46	New - LED Reflector Bulb	Each						
47	New - LED Reflector Downlight Retrofit Kits	Each						
48	New - LED A-Lamps	Each						
49	**Miscellaneous**							
50	Pool Pumps	Each						
51	Smart Power Strips - Tier 1	Each						
52	New - Smart Power Strips - Tier 2	Each						
53	**Ancillary Services**							
54	Commissioning [6]	Home						
55	Audit	Home						
56	Administration [7]	Home						
57	**Pilots**							
58								
59	**Customer Enrollment**							
60	Outreach & Assessment	Home					$ -	
61	In-Home Education	Home					$ -	
62								
63	**Total Savings/Expenditures**			-	-	-	$ -	
64								
65	Total Multifamily Buildings Weatherized [2]							
66								
67	**Multifamily Buildings Treated**	**Total**						
68								
69	- Multifamily							
70								
71								

72 [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

73 [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs.

74 [3] Unless otherwise indicated, all savings are calculated based on the following sources:
75 Evergreen Economics "Impact Evaluation of the 2011 CA Low Income Energy Efficiency Program, Final Report." August 30, 2013
76 [4] Microwave savings are from ECONorthWest Studies received in December of 2011.
77 [5] Evergreen Economics "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011

78 [6] Refers to optimizing the installation of the measure installed such as retrofitting pipes, etc.

79 [7] Per D.16-11-022 at p.210, the CPUC imposes a cap of 10% of ESA Program funds for administrative activities and a ceiling of 20% for direct implementation non-incentive costs.

80 [8] Implementation of PG&E's MF CAM Initiative was approved March 31, 2018

81 [9] Does not include regulatory compliance and market assessment expenses. See Table 1A row 11 and 12

82 *** Note:** Applicable to Deed-Restricted, government and non-profit owned multi-family buildings described in D.16-11-022 where 65% of tenants are income eligible based on CPUC income requirements of at or below 200% of the Federal Poverty Guidelines.

83 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B
1	**Energy Savings Assistance Program Table 3**	
2	**Energy Savings and Average Savings Per Treated Home / Common Area**	
3	**Pacific Gas and Electric Company**	
4	**Through August 31, 2018**	
5	**ESA Program**	
6	Annual kWh Savings	28,870,397
7	Annual Therm Savings	892,537
8	Lifecycle kWh Savings	433,008,433
9	Lifecycle Therm Savings	9,836,899
10	Current kWh Rate	$ 0.14
11	Current Therm Rate	$ 1.06
12	Average 1st Year Bill Savings / Treated households	$ 120.57
13	Average Lifecycle Bill Savings / Treated Household	$ 1,277.45
14		
15		
16	**ESA Program - CSD Leveraging [1]**	
17	Annual kWh Savings	
18	Annual Therm Savings	
19	Lifecycle kWh Savings	
20	Lifecycle Therm Savings	
21	Current kWh Rate	$ -
22	Current Therm Rate	$ -
23	Average 1st Year Bill Savings / Treated Households	$ -
24	Average Lifecycle Bill Savings / Treated Household	$ -
25		
26		
27	**ESA Program - Multifamily Common Area [2]**	
28	Annual kWh Savings	
29	Annual Therm Savings	
30	Lifecycle kWh Savings	
31	Lifecycle Therm Savings	
32	Current kWh Rate	$ -
33	Current Therm Rate	$ -
34	Average 1st Year Bill Savings / Treated Buildings	$ -
35	Average Lifecycle Bill Savings / Treated Buildings	$ -
36		
37		
38	**Summary (ESA Program, CSD Leveraging, and Multifamily Common Area)**	
39	Annual kWh Savings	
40	Annual Therm Savings	
41	Lifecycle kWh Savings	
42	Lifecycle Therm Savings	
43	Current kWh Rate	$ -
44	Current Therm Rate	$ -
45	Average 1st Year Bill Savings / Treated households and Buildings	$ -
46	Average Lifecycle Bill Savings / Treated Household and Buildings	$ -
47		
48		
49	[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.	

	A	B	C	D	E	F	G
1	**Energy Savings Assistance Program Table 4A - ESA Homes/Buildings Treated**						
2	**Pacific Gas and Electric Company**						
3	**Through August 31, 2018**						
4							
5	**ESA Program**						
6		**Eligible Households**			**Households Treated YTD**		
7	**County**	**Rural [1]**	**Urban**	**Total**	**Rural**	**Urban**	**Total**
8	ALAMEDA	4	152,991	**152,995**	0	3,108	**3,108**
9	ALPINE	277	0	**277**	0	0	**0**
10	AMADOR	6,009	1	**6,010**	104	1	**105**
11	BUTTE	12,846	29,508	**42,354**	405	439	**844**
12	CALAVERAS	9,192	61	**9,253**	119	5	**124**
13	COLUSA	3,033	10	**3,043**	178	0	**178**
14	CONTRA COSTA	15	88,767	**88,782**	0	3,614	**3,614**
15	EL DORADO	6,762	7,857	**14,618**	242	145	**387**
16	FRESNO	301	142,844	**143,145**	224	4,778	**5,002**
17	GLENN	5,400	0	**5,400**	282	6	**288**
18	HUMBOLDT	23,753	0	**23,753**	131	1	**132**
19	KERN	57,897	37,242	**95,140**	2,742	1,675	**4,417**
20	KINGS	7,870	136	**8,006**	384	0	**384**
21	LAKE	15,893	1	**15,894**	279	1	**280**
22	LASSEN	290	0	**290**	0	0	**0**
23	MADERA	6,682	13,544	**20,227**	263	243	**506**
24	MARIN	0	22,447	**22,447**	0	76	**76**
25	MARIPOSA	3,577	29	**3,606**	36	6	**42**
26	MENDOCINO	15,212	15	**15,227**	137	0	**137**
27	MERCED	20,873	17,868	**38,741**	564	736	**1,300**
28	MONTEREY	5,499	40,822	**46,321**	395	911	**1,306**
29	NAPA	1	13,217	**13,217**	9	191	**200**
30	NEVADA	11,861	13	**11,874**	361	0	**361**
31	PLACER	11,026	19,083	**30,110**	200	476	**676**
32	PLUMAS	3,064	127	**3,191**	47	0	**47**
33	SACRAMENTO	0	163,185	**163,185**	8	1,785	**1,793**
34	SAN BENITO	5,117	116	**5,233**	154	1	**155**
35	SAN BERNARDINO	305	67	**372**	0	0	**0**
36	SAN FRANCISCO	0	98,921	**98,921**	31	1,468	**1,499**
37	SAN JOAQUIN	8,350	79,412	**87,761**	175	1,754	**1,929**
38	SAN LUIS OBISPO	17,525	11,591	**29,116**	475	72	**547**
39	SAN MATEO	1	52,141	**52,141**	1	530	**531**
40	SANTA BARBARA	1,401	16,656	**18,057**	155	636	**791**
41	SANTA CLARA	4,650	125,786	**130,436**	46	2,208	**2,254**
42	SANTA CRUZ	9	28,876	**28,885**	10	382	**392**
43	SHASTA	12,352	13,743	**26,096**	503	891	**1,394**
44	SIERRA	250	5	**255**	1	0	**1**
45	SISKIYOU	18	0	**18**	0	0	**0**
46	SOLANO	0	43,066	**43,066**	38	791	**829**
47	SONOMA	3,193	43,083	**46,276**	46	874	**920**
48	STANISLAUS	27,291	33,188	**60,478**	528	726	**1,254**
49	SUTTER	0	14,604	**14,604**	237	228	**465**
50	TEHAMA	12,195	11	**12,206**	700	6	**706**
51	TRINITY	550	0	**550**	4	0	**4**
52	TULARE	7,928	730	**8,657**	785	23	**808**
53	TUOLUMNE	10,579	0	**10,579**	94	0	**94**
54	YOLO	1	26,997	**26,998**	206	412	**618**
55	YUBA	151	11,946	**12,096**	168	332	**500**
56	**Total**	**339,203**	**1,350,707**	**1,689,909**	**11,467**	**29,531**	**40,998**
57							
58							
59	**ESA Program - CSD LIWP Leveraging [2]**						
60					**Households Treated YTD**		
61	**County**				**Rural [1]**	**Urban**	**Total**
62							**0**
63							**0**
64	**Total**				**0**	**0**	**0**
65							
66							
67	**ESA Program - Multifamily Common Area [3]**						
68					**Buildings Treated YTD**		
69	**County**				**Rural [1]**	**Urban**	**Total**
70							**0**
71							**0**
72	**Total**				**0**	**0**	**0**
73							
74	[1] For IOU Low Income-related and Energy Efficiency reporting and analysis, the Goldsmith definition of rural is applied.						
75	[2] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.d.						
76	[3] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.						

Energy Savings Assistance Program Table 4B - ESA Homes Unwilling / Unable to Participate
Pacific Gas and Electric Company
Through August 31, 2018

ESA Program

		Reason Provided [1]						
County		**Customer Unwilling/Declined Program Measures**	**Customer Unavailable - Scheduling Conflicts**	**Hazardous Environment (unsafe/unclean)**	**Landlord Refused to Authorize Participation**	**Household Exceeds Allowable Limits**	**Unable to Provide Required Documentation**	**Other Infeasible/ Ineligible**
ALAMEDA								
ALPINE								
AMADOR								
BUTTE								
CALAVERAS								
COLUSA								
CONTRA COSTA								
EL DORADO								
FRESNO								
GLENN								
HUMBOLDT								
KERN								
KINGS								
LAKE								
LASSEN								
MADERA								
MARIN								
MARIPOSA								
MENDOCINO								
MERCED								
MONTEREY								
NAPA								
NEVADA								
PLACER								
PLUMAS								
SACRAMENTO								
SAN BENITO								
SAN BERNARDINO								
SAN FRANCISCO								
SAN JOAQUIN								
SAN LUIS OBISPO								
SAN MATEO								
SANTA BARBARA								
SANTA CLARA								
SANTA CRUZ								
SHASTA								
SIERRA								
SISKIYOU								
SOLANO								
SONOMA								
STANISLAUS								
SUTTER								
TEHAMA								
TRINITY								
TULARE								
TUOLUMNE								
YOLO								
YUBA								
Total		**0**	**0**	**0**			**0**	**0**

[1] PG&E is validating the unwillingness data following the transition to a new ESA database to prevent duplication records. PG&E will report customer year-to-date unwillingness once the data became available.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Energy Savings Assistance Program Table 5 - ESA Customer Summary
Pacific Gas and Electric Company
Through August 31, 2018

ESA Program

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW	# of Household Treated by Month	Therm	kWh	kW
January	1,927	51,872	1,483,251	2,277	188	6,192	453	4	668	1,539	614,838	929	2,783	59,603	2,098,542	3,210
February	2,589	65,947	1,903,825	2,691	201	5,495	3,528	7	907	1,943	837,670	1,163	3,697	73,385	2,745,023	3,862
March	3,822	88,029	3,236,375	4,091	750	22,406	(11,462)	7	965	1,547	1,032,187	1,221	5,537	111,982	4,257,100	5,319
April	1,086	28,237	1,204,762	1,140	41	1,485	510	0	171	295	316,202	218	1,298	30,018	1,521,475	1,358
May	3,159	79,012	2,345,431	3,352	480	18,652	(9,358)	3	1,598	(4,938)	1,611,277	2,075	5,237	92,726	3,947,350	5,429
June	5,296	187,312	4,337,421	6,361	2,724	35,897	(16,031)	7	(138)	5,186	1,666,804	2,259	7,882	228,395	5,988,193	8,627
July	2,418	67,707	1,882,224	2,541	(1,475)	14,145	(8,318)	0	2,747	-	1,026,425	1,288	3,690	81,851	2,900,331	3,829
August	8,118	181,107	3,848,780	6,252	936	22,479	(18,447)	-	1,820	10,991	1,582,049	2,037	10,874	214,577	5,412,383	8,289
September																
October																
November																
December																
YTD	**28,415**	**749,223**	**20,242,070**	**28,705**	**3,845**	**126,751**	**(59,125)**	**29**	**8,738**	**16,564**	**8,687,452**	**11,190**	**40,998**	**892,537**	**28,870,397**	**39,923**

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ESA Program - CSD Leveraging [1]

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Buildings	Therm	kWh	kW	# of Household	Therm	kWh	kW	# of Household	Therm	kWh	kW	# of Household	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[1] LIWP leveraging will begin in 2018. PG&E is working with CSD on the process to leverage funding for CSD LIWP efforts for those measures provided by the ESA Program, preserving the remaining CSD funding for use to install central systems and common area., as required by D.17-12-009, OP.41.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

ESA Program - Multifamily Common Area [2]

	Gas & Electric				Gas Only				Electric Only				Total			
		(Annual)				(Annual)				(Annual)				(Annual)		
Month	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW	# of Buildings Treated by Month	Therm	kWh	kW
January																
February																
March																
April																
May																
June																
July																
August																
September																
October																
November																
December																
YTD	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**0**

[2] Implementation of the MF CAM Initiative is pending approval of PG&E's March 1, 2018 Advice Letter.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**Energy Savings Assistance Program Table 6 - ESA Expenditures for Pilots and Studies**												
2	**Pacific Gas and Electric Company**												
3	**Through August 31, 2018**												
4		**Authorized 2017 Funding**			**Current Month Expenses**			**Expenses Since January 1, 2017**			**% of Budget Expensed**		
5		**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	**Pilots**												
7	Programmable Controllable Thermostat/ Smart Thermostat TOU [1]	$ 250,000	$ -	$ 250,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
8	Consumption Driven Weatherization Pilot [2]	$ 212,160	$ 195,840	$ 408,000	$ 10,002	$ 9,233	$ 19,235	$ 96,762	$ 89,319	$ 186,081	46%	46%	46%
9	**Total Pilots**	**$462,160**	**$195,840**	**$658,000**	**$10,002**	**$9,233**	**$19,235**	**$96,762**	**$89,319**	**$186,081**	**21%**	**46%**	**28%**
10													
11	**Studies**												
12	Low Income Needs Assessment (LINA) Study [3]	$ 78,000	$ 72,000	$ 150,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
13	Load Impact Evaluation Study [4]	$ 85,800	$ 79,200	$ 165,000	$ -	$ -	$ -	$ 53,269	$ 49,172	$ 102,441	62%	62%	62%
14	Non Energy Benefits (NEB) Study [5]	$ 23,400	$ 21,600	$ 45,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
15	2017 Potential and Goals Study	$ 46,800	$ 43,200	$ 90,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
16	Rapid Feedback Research and Analysis	$ 104,000	$ 96,000	$ 200,000	$ -	$ -	$ -	$ -	$ -	$ -	0%	0%	0%
17													
18	**Total Studies**	**$338,000**	**$312,000**	**$650,000**	**$0**	**$0**	**$0**	**$53,269**	**$49,172**	**$102,441**	16%	16%	16%
19													
20	[1] D.17-12-009, Attachment 1 (modified D.16-11-022), OP.66 directed electric IOUs to file PCT pilot implementation plans by March 1, 2018. PG&E's AL 5242-E (filed March 1, 2018) has not yet been authorized and this pilot has not yet begun. D.16-11-022 authorized $250,000.												
21	[2] PG&E proposed the CDWx pilot in its 2015-2017 ESA Application, authorized in D.16-11-022, OP.144. In December 2017, PG&E requested and was granted an extension to implement this pilot so that CSD could be included in it. This pilot will begin implementation in 2018.												
22	[3] A contract for this statewide study was awarded in January 2018. SCE is the project manager. There has been no cross-billing.												
23	[4] SCG is the contract manager of this co-funded statewide study. Cross-billing from SCG typically occurs quarterly.												
24	[5] This statewide study was bid out on March 23, 2018, and a consultant has not yet been selected. SDG&E is the contract manager.												
25													
26	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D
1	**Energy Savings Assistance Program Table 7**			
2	**Homes Receiving Second Refrigerators and In-Home Energy Education Only**			
3	**Pacific Gas and Electric Company**			
4	**Through August 31, 2018**			
5				
6	**Measures**	**Units**	**Received Refrigerator**	**Not eligible for Refrigerator Due to Less than Six Occupants**
7	Second Refrigerators [1]	Each	19	76
8				
9				
10				
11	**Measures**	**Units**	**Households that Only Received Energy Education**	
12	In-Home Energy Education	Home	0	
13				
14				
15				
16	**Households for My Energy/My Account Platform [2]**			
17	**Opt-Out**	**Already Enrolled**	**Opt-In**	
18			654	
19				
20	[1] PG&E will implement 2nd refrigerators in 2018.			
21	[2] PG&E will implement My Energy/ My Account tracking in 2018.			
22				
23	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.			

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	**CARE Table 1 - CARE Program Expenses**												
2	**Pacific Gas and Electric Company**												
3	**Through August 31, 2018**												
4		**Authorized Budget**			**Current Month Expenses**			**Year to Date Expenses**			**% of Budget Spent YTD**		
5	**CARE Program:**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**	**Electric**	**Gas**	**Total**
6	Outreach [6]	$ 8,100,533	$ 2,025,190	**$ 10,125,723**	$ 624,710	$ 156,177	**$ 780,887**	$ 3,449,544	$ 862,386	**$ 4,311,930**	43%	43%	43%
7	Processing / Certification Re-certification [6]	$ 1,605,334	$ 401,334	**$ 2,006,668**	$ 70,234	$ 17,559	**$ 87,793**	$ 489,144	$ 122,286	**$ 611,430**	30%	30%	30%
8	Post Enrollment Verification [6]	$ 1,343,842	$ 335,961	**$ 1,679,803**	$ 112,280	$ 28,070	**$ 140,350**	$ 710,252	$ 177,563	**$ 887,815**	53%	53%	53%
9	IT Programming [6]	$ 1,638,133	$ 409,533	**$ 2,047,667**	$ 38,664	$ 9,666	**$ 48,331**	$ 270,280	$ 67,570	**$ 337,850**	16%	16%	16%
10	Cooling Centers [6]	$ 143,544	$ -	**$ 143,544**	$ 341	$ -	**$ 341**	$ 113,741	$ -	**$ 113,741**	79%	0%	79%
11	Pilots/CHANGES Program [1][6]	$ 422,226	$ 105,556	**$ 527,782**	$ -	$ -	**$ -**	$ 251,987	$ 62,997	**$ 314,984**	60%	60%	60%
12	Studies [2][6]	$ 122,631	$ 30,658	**$ 153,289**	$ -	$ -	**$ -**	$ 40,850	$ 10,213	**$ 51,063**	33%	33%	33%
13	Regulatory Compliance [6]	$ 404,206	$ 101,052	**$ 505,258**	$ 31,178	$ 7,794	**$ 38,972**	$ 192,693	$ 48,173	**$ 240,866**	48%	48%	48%
14	General Administration [6]	$ 929,945	$ 232,486	**$ 1,162,431**	$ 61,779	$ 15,445	**$ 77,223**	$ 374,343	$ 93,586	**$ 467,929**	40%	40%	40%
15	CPUC Energy Division	$ 102,400	$ 25,600	**$ 128,000**	$ -	$ -	**$ -**	$ 50,425	$ 12,606	**$ 63,031**	49%	49%	49%
16													
17	**SUBTOTAL MANAGEMENT COSTS [3]**	**$ 14,812,795**	**$ 3,667,369**	**$ 18,480,164**	**$ 939,186**	**$ 234,711**	**$ 1,173,897**	**$ 5,943,259**	**$ 1,457,379**	**$ 7,400,638**	**40%**	**40%**	**40%**
18													
19	CARE Rate Discount [4]	$ 469,850,400	$ 117,462,600	**$ 587,313,000**	$ 67,020,026	$ 4,200,966	**$ 71,220,992**	$348,927,910	$ 72,923,331	**$421,851,241**	74%	62%	72%
20													
21	**TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS**	**$ 484,663,195**	**$ 121,129,969**	**$ 605,793,164**	**$ 67,959,212**	**$ 4,435,677**	**$ 72,394,889**	**$354,871,168**	**$ 74,380,711**	**$429,251,879**	**73%**	**61%**	**71%**
22													
23	Other CARE Rate Benefits												
24	- DWR Bond Charge Exemption				$ 4,121,996		$ 4,121,996	$ 23,258,008		$ 23,258,008			
25	- CARE PPP Exemption [5]				$ 5,823,015	$ 349,309	$ 6,172,324	$ 33,239,782	$ 6,215,087	$ 39,454,869			
26	- California Solar Initiative Exemption				$ (218,835)		$ (218,835)	$ (1,219,170)		$ (1,219,170)			
27	- kWh Surcharge Exemption						$ -			$ -			
28	Total Other CARE Rate Benefits				**$ 9,726,176**	**$ 349,309**	**$ 10,075,485**	**$ 55,278,620**	**$ 6,215,087**	**$ 61,493,707**			
29													
30	Indirect Costs	$ 702,994	$ 175,749	**$ 878,743**									
31													
32													
33	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.												
34	[2] Reflects the Annual Eligibility Estimates prepared by Athens Research on behalf of the utilities. This efforts was formerly referenced in Measurement and Evaluation.												
35	[3] Reflects the authorized funding per year in D.16-11-022 and D.17-12-009, and updated via Resolution G-3531 addressing PG&E Conforming Advice Letter 3830-G/5043-E and PG&E Supplemental Conforming Advice Letter 3830-G-A/5043-E-A.												
36	[4] Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.												
37	[5] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin and the CARE surcharge.												
38	[6] Program authorized budget included employee benefits costs of $878,743 as authorized in the 2017 GRC Decision (D.) 17-05-013. Actual employee benefit burden costs have been included in the program monthly and YTD expenses.												
39													
40	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												
41													

CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration

Pacific Gas and Electric Company

Through August 31, 2018

2018	New Enrollment										Recertification				Attrition (Drop Offs)					Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (W/X)
	Automatic Enrollment				Self-Certification (Income or Categorical)					Total New Enrollment (E+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response[4]	Failed PEV	Failed Recertification	Other[5]	Total Attrition (P+Q+R+S)	Gross (K+O)	Net Adjusted (K-T)			
	Inter-Utility [1]	Intra-Utility [2]	Leveraging [3]	Combined (B+C+D)	Online	Paper	Phone	Capitation	Combined (F+G+H+I)															
January	0	1,301	0	1,301	7,468	7,962	456	97	15,983	17,284	33,671	8,023	7,517	49,211	n/a	7,858	6,120	22,718	36,696	66,495	-19,412	1,386,984	1,535,554	90.3%
February	0	2,243	0	2,243	12,606	7,256	624	88	20,574	22,817	39,042	7,799	19,516	66,357	n/a	3,020	5,893	12,237	21,150	89,174	1,667	1,388,651	1,535,554	90.4%
March	0	1,251	0	1,251	14,088	7,903	895	98	22,984	24,235	35,302	9,824	7,176	52,302	n/a	5,473	5,452	8,668	19,593	76,537	4,642	1,393,293	1,535,554	90.7%
April	0	333	0	333	10,070	4,422	734	86	15,312	15,645	40,006	6,724	4,659	51,389	n/a	6,119	5,943	6,589	18,651	67,034	-3,006	1,390,287	1,535,554	90.5%
May	0	3,817	0	3,817	9,239	5,828	588	76	15,731	19,548	34,392	6,495	20,497	61,384	n/a	4,057	6,720	13,432	24,209	80,932	-4,661	1,385,626	1,535,554	90.2%
June	0	1,736	0	1,736	12,152	4,826	956	96	18,030	19,766	28,104	7,595	9,563	45,262	n/a	4,776	7,480	12,751	25,007	65,028	-5,241	1,380,385	1,535,554	89.9%
July	0	2,014	0	2,014	10,071	4,719	884	78	15,752	17,766	31,630	12,134	10,717	54,481	n/a	4,105	6,076	9,611	19,792	72,247	-2,026	1,378,359	1,535,554	89.8%
August	0	633	0	633	12,901	3,280	965	65	17,211	17,844	25,057	7,176	15,915	48,148	n/a	3,076	6,593	12,123	21,792	65,992	-3,948	1,374,411	1,535,554	89.5%
September																								
October																								
November																								
December																								
YTD Total	**0**	**13,328**	**0**	**13,328**	**88,595**	**46,196**	**6,102**	**684**	**141,577**	**154,905**	**267,204**	**65,770**	**95,560**	**428,534**	**0**	**38,484**	**50,277**	**98,129**	**186,890**	**583,439**	**-31,985**	**1,374,411**	**1,535,554**	**89.5%**

[1] Enrollments via data sharing between the IOUs.
[2] Enrollments via data sharing between departments and/or programs within the utility.
[3] Enrollments via data sharing with programs outside the IOU that serve low-income customers.
[4] PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.
[5] Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

	A	B	C	D	E	F	G	H	I
1	**CARE Table 3A - Post-Enrollment Verification Results (Model)**								
2	**Pacific Gas and Electric Company**								
3	**Through August 31, 2018**								
4	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible)[1]**	**Total Households De-enrolled[2]**	**% De-enrolled through Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
5	**January**	1,386,984	3,337	0.24%	2,217	53	2,270	68.03%	0.16%
6	**February**	1,388,651	3,097	0.22%	2,165	36	2,201	71.07%	0.16%
7	**March**	1,393,293	4,452	0.32%	3,155	70	3,225	72.44%	0.23%
8	**April**	1,390,287	6,263	0.45%	4,342	73	4,415	70.49%	0.32%
9	**May**	1,385,626	5,333	0.38%	3,811	96	3,907	73.26%	0.28%
10	**June**	1,380,385	3,590	0.26%	2,594	170	2,764	76.99%	0.20%
11	**July**	1,378,359	5,590	0.41%					
12	**August**	1,374,411	2,356	0.17%					
13	**September**								
14	**October**								
15	**November**								
16	**December**								
17	**YTD Total**	**1,374,411**	**34,018**	**2.48%**	**18,284**	**498**	**18,782**	**72.04%**	**1.37%**
18									
19	[1] Includes customers verified as over income or who requested to be de-enrolled.								
20	[2] Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
21									
22	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
23									
24									
25	**CARE Table 3B Post-Enrollment Verification Results (Electric-Only High Usage)**								
26	**Pacific Gas and Electric Company**								
27	**Through August 31, 2018**								
28	**Month**	**Total CARE Households Enrolled**	**Households Requested to Verify [1]**	**% of CARE Enrolled Requested to Verify Total**	**CARE Households De-enrolled (Due to no response)**	**CARE Households De-enrolled (Verified as Ineligible) [2]**	**Total Households De-enrolled [3]**	**% De-enrolled through HU Post Enrollment Verification**	**% of Total CARE Households De-enrolled**
29	**January**	1,386,984	3,402	0.25%	3,236	63	3,299	96.97%	0.24%
30	**February**	1,388,651	3,871	0.28%	3,692	58	3,750	96.87%	0.27%
31	**March**	1,393,293	883	0.06%	835	16	851	96.38%	0.06%
32	**April**	1,390,287	1,125	0.08%	1,026	33	1,059	94.13%	0.08%
33	**May**	1,385,626	399	0.03%	365	9	374	93.73%	0.03%
34	**June**	1,380,385	428	0.03%	395	12	407	95.09%	0.03%
35	**July**	1,378,359	1,147	0.08%					
36	**August**	1,374,411	5,238	0.38%					
37	**September**								
38	**October**								
39	**November**								
40	**December**								
41	**YTD Total**	**1,374,411**	**16,493**	**1.20%**	**9,549**	**191**	**9,740**	**96.36%**	**0.71%**
42									
43	[1] Includes all participants who were selected for high usage verification process. Closed accounts will not be tracked in Ineligible or De-enrolled data.								
44	[2] Includes customers verified as over income, who requested to be de-enrolled, did not reduce usage, or did not agree to be weatherized.								
45	[3] Verification results are tied to the month initiated and the high usage verification process allows customers 90 days to respond to the verification process. Each utility may have a different de-enrollment date due to billing cycle or other contributing factors.								
46									
47	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	**CARE Table 4 - CARE Self-Certification and Self-Recertification Applications [1]**						
2	**Pacific Gas and Electric Company**						
3	**Through August 31, 2018**						
4		**Provided [2]**	**Received**	**Approved**	**Denied**	**Pending/Never Completed**	**Duplicates**
5	Total (Y-T-D)	12,322,994	309,732	286,658	16,594	6,480	65,770
6	Percentage[3]		100%	93%	5%	2%	21%
7							
8	[1] Includes sub-metered customers.						
9	[2] Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
10	[3] Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
11							
12	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						
13							

	A	B	C	D	E	F	G	H	I	J
1	**CARE Table 5 - Enrollment by County**									
2	**Pacific Gas and Electric Company**									
3	**Through August 31, 2018**									
4	**County**	**Estimated Eligible Households**			**Total Households Enrolled**			**Penetration Rate**		
5		**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**	**Urban**	**Rural [1]**	**Total**
6	ALAMEDA	130,438	4	130,442	115,240	2	115,242	88.3%	49.4%	88.3%
7	ALPINE	0	274	274	0	5	5	n/a	1.8%	1.8%
8	AMADOR	1	5,960	5,961	0	4,175	4,175	0.0%	70.1%	70.0%
9	BUTTE	28,470	12,575	41,045	23,874	12,016	35,890	83.9%	95.6%	87.4%
10	CALAVERAS	60	9,158	9,218	44	5,022	5,066	73.4%	54.8%	55.0%
11	COLUSA	8	2,974	2,982	12	3,359	3,371	152.0%	112.9%	113.1%
12	CONTRA COSTA	81,306	15	81,321	83,466	3	83,469	102.7%	20.1%	102.6%
13	EL DORADO	7,828	6,744	14,572	5,246	5,442	10,688	67.0%	80.7%	73.3%
14	FRESNO	136,866	291	137,157	150,300	118	150,418	109.8%	40.6%	109.7%
15	GLENN	0	5,351	5,351	1	4,594	4,595	354.7%	85.9%	85.9%
16	HUMBOLDT	0	22,822	22,823	0	16,685	16,685	0.0%	73.1%	73.1%
17	KERN	36,633	56,856	93,488	43,283	63,408	106,691	118.2%	111.5%	114.1%
18	KINGS	135	7,824	7,959	122	8,997	9,119	90.6%	115.0%	114.6%
19	LAKE	1	15,785	15,786	2	12,114	12,116	186.3%	76.7%	76.8%
20	LASSEN	0	289	289	0	173	173	n/a	59.8%	59.8%
21	MADERA	13,328	6,656	19,984	16,371	5,338	21,709	122.8%	80.2%	108.6%
22	MARIN	19,771	0	19,771	11,833	0	11,833	59.8%	n/a	59.8%
23	MARIPOSA	27	3,509	3,536	11	2,134	2,145	40.9%	60.8%	60.7%
24	MENDOCINO	15	14,956	14,970	6	9,878	9,884	40.6%	66.0%	66.0%
25	MERCED	17,600	20,215	37,815	19,264	20,331	39,595	109.5%	100.6%	104.7%
26	MONTEREY	37,419	5,150	42,568	35,481	6,095	41,576	94.8%	118.4%	97.7%
27	NAPA	12,251	1	12,252	10,275	0	10,275	83.9%	0.0%	83.9%
28	NEVADA	13	11,674	11,687	1	8,995	8,996	7.7%	77.1%	77.0%
29	PLACER	18,595	10,409	29,004	11,965	7,421	19,386	64.3%	71.3%	66.8%
30	PLUMAS	127	3,052	3,179	10	1,723	1,733	7.9%	56.5%	54.5%
31	SACRAMENTO	138,729	0	138,729	96,293	0	96,293	69.4%	n/a	69.4%
32	SAN BENITO	111	5,020	5,132	62	4,689	4,751	55.8%	93.4%	92.6%
33	SAN BERNARDINO	67	305	372	33	247	280	49.3%	81.1%	75.4%
34	SAN FRANCISCO	67,859	0	67,859	61,539	0	61,539	90.7%	n/a	90.7%
35	SAN JOAQUIN	74,744	8,091	82,835	78,342	8,658	87,000	104.8%	107.0%	105.0%
36	SAN LUIS OBISPO	11,313	17,365	28,678	4,677	12,447	17,124	41.3%	71.7%	59.7%
37	SAN MATEO	44,636	0	44,636	31,566	0	31,566	70.7%	0.0%	70.7%
38	SANTA BARBARA	16,398	1,353	17,751	16,499	679	17,178	100.6%	50.2%	96.8%
39	SANTA CLARA	106,738	4,442	111,180	94,368	2,625	96,993	88.4%	59.1%	87.2%
40	SANTA CRUZ	26,362	8	26,370	19,087	1	19,088	72.4%	12.1%	72.4%
41	SHASTA	13,009	12,208	25,217	9,601	8,520	18,121	73.8%	69.8%	71.9%
42	SIERRA	5	249	254	2	123	125	40.5%	49.4%	49.3%
43	SISKIYOU	0	18	18	0	7	7	n/a	39.4%	39.4%
44	SOLANO	40,057	0	40,057	40,856	0	40,856	102.0%	n/a	102.0%
45	SONOMA	40,547	3,178	43,724	36,657	2,430	39,087	90.4%	76.5%	89.4%
46	STANISLAUS	30,926	26,527	57,454	24,486	22,793	47,279	79.2%	85.9%	82.3%
47	SUTTER	13,529	0	13,530	13,560	0	13,560	100.2%	0.0%	100.2%
48	TEHAMA	11	12,084	12,095	11	11,298	11,309	100.9%	93.5%	93.5%
49	TRINITY	0	540	540	0	272	272	n/a	50.3%	50.3%
50	TULARE	710	7,856	8,567	341	9,354	9,695	48.0%	119.1%	113.2%
51	TUOLUMNE	0	10,551	10,551	0	6,702	6,702	0.0%	63.5%	63.5%
52	YOLO	24,891	1	24,892	19,209	1	19,210	77.2%	132.5%	77.2%
53	YUBA	11,529	151	11,680	11,436	105	11,541	99.2%	69.7%	98.8%
54	**Total**	**1,203,064**	**332,489**	**1,535,554**	**1,085,432**	**288,979**	**1,374,411**	**90.2%**	**86.9%**	**89.5%**
55										
56	[1] "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small									
57	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.									
58										
59	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	**CARE Table 6 - Recertification Results**							
2	**Pacific Gas and Electric Company**							
3	**Through August 31, 2018**							
4	**Month**	**Total CARE Households**	**Households Requested to Recertify [1]**	**% of Households Total (C/B)**	**Households Recertified [2]**	**Households De-enrolled [3]**	**Recertification Rate % [4] (E/C)**	**% of Total Households De-enrolled (F/B)**
5	January	1,386,984	15,451	1.1%	9,508	5,943	61.54%	0.43%
6	February	1,388,651	18,183	1.3%	11,463	6,720	63.04%	0.48%
7	March	1,393,293	20,465	1.5%	12,985	7,480	63.45%	0.54%
8	April	1,390,287	16,244	1.2%	10,168	6,076	62.60%	0.44%
9	May	1,385,626	9,688	0.7%	3,095	6,593	31.95%	0.48%
10	June	1,380,385	18,007	1.3%				
11	July	1,378,359	17,108	1.2%				
12	August	1,374,411	20,463	1.5%				
13	September							
14	October							
15	November							
16	December							
17	**YTD**	**1,374,411**	**135,609**	**9.87%**	**47,219**	**32,812**	**59.00%**	**2.39%**
18								
19	[1] Excludes count of customers recertified through the probability model.							
20	[2] Recertification results are tied to the month initiated and the recertification process allows customers 90 days to respond to the recertification request. Results may be pending due to the time permitted for a participant to respond.							
21	[3] Includes customers who did not respond or who requested to be de-enrolled.							
22	[4] Percentage of customers recertified compared to the total participants requested to recertify in that month.							
23								
24	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G
1	**CARE Table 7 - Capitation Contractors[1]**						
2	**Pacific Gas and Electric Company**						
3	**Through August 31, 2018**						
4	**Contractor**	**Contractor Type (Check one or more if applicable)**				**Total Enrollments**	
5							
6		**Private**	**CBO**	**WMDVBE**	**LIHEAP**	**Current Month**	**Year-to-Date**
7	ACC Senior Services (formerly Asian Community Center)		x			0	4
8	Afghan Coalition		x			1	18
9	Amador-Tuolumne Community Action Agency		x		x	1	6
10	Area Agency on Aging Serving Napa and Solano		x			0	0
11	Arriba Juntos		x			0	0
12	Breathe California Central Coast		x			0	1
13	Breathe California of the Bay Area		x			0	0
14	California Human Development Corporation		x			0	0
15	Catholic Charities Diocese of Fresno		x			5	27
16	Center of Vision Enhancement		x	x		0	1
17	Central California Legal Services, Inc.		x			1	7
18	Central Coast Energy Services, Inc.		x		x	3	143
19	Child Abuse Prevention Council of San Joaquin County		x			0	0
20	Chinese Christian Herald Crusades		x			0	0
21	Chinese Newcomers Service Center		x			1	21
22	Community Action Marin		x		x	0	4
23	Community Action Partnership of Madera County		x		x	16	66
24	Community Health for Asian Americans		x			0	0
25	Community Resource Project, Inc.		x		x	9	66
26	Community Resources for Independent Living		x			0	0
27	County of San Joaquin		x		x	12	63
28	Disability Resource Agency for Independent Living		x			0	2
29	Filipino American Development Foundation		x			0	0
30	Fresno Center for New Americans		x			0	4
31	Golden Umbrella		x			0	2
32	Good Samaritan Family Resource Center of San Francisco		x			0	0
33	Heritage Institute for Family Advocacy		x			0	127
34	Hip Housing Human Investment Project, Inc.		x			0	0
35	Housing Authority of the City of Fresno		x			0	7
36	Housing Authority of the County of Kern		x			0	1
37	Independent Living Center of Kern County, Inc.		x			2	13
38	KidsFirst		x			0	0
39	Kings Community Action Organization, Inc.		x		x	0	0
40	Korean American Community Services Inc		x			0	1
41	Lao Khmu Assoc., Inc					0	0
42	Madera Coalition for Community Justice		x			0	2
43	Marin Center for Independent Living					0	0
44	Merced County Community Action Agency		x		x	1	9
45	Merced Lao Family Community Inc.					0	0
46	Moncada Outreach		x			0	0
47	Monument Crisis Center		x			0	0
48	Mutual Assistance Network of Del Paso Heights					0	0
49	National Asian American Coalition		x			0	0
50	Oakland Citizens Committee for Urban Renewal		x			5	11
51	Project Access, Inc		x			0	0
52	REDI (Renewable Energy Development Institute)					0	0
53	Redwood Community Action Agency		x		x	1	8
54	Resources for Independece Central Valley		x			0	0
55	Rising Sun Energy Center		x			1	2
56	Sacred Heart Community Service		x		x	3	15
57	Second Harvest Food Bank of Santa Cruz and San Benito Counties					0	0
58	Self-Help for the Elderly		x			3	44
59	Southeast Asian Community Center		x			0	0
60	Suscol Intertribal Council		x			0	0
61	Tri-County Independent Living Center		x			0	1
62	UpValley Family Centers		x			0	2
63	Valley Oak Children's Services, Inc.		x			0	3
64	West Valley Community Services		x			0	0
65	Yolo County Housing Authority		x			0	3
66	Yolo Family Resource Center		x			0	0
67	**Total Enrollments**					**65**	**684**
68							
69	[1] All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.						
70							
71	**Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I
1	**CARE Table 8 - Households as of Month-End**								
2	**Pacific Gas and Electric Company**								
3	**Through August 31, 2018**								
4	**Month**	**Gas and Electric**	**Gas Only**	**Electric Only**	**Total**	**Eligible Households**	**Penetration**	**% Change**	**Total Residential Accounts [1]**
5	January	827,542	223,988	335,454	1,386,984	1,535,554	90.3%	-1.38%	5,440,233
6	February	828,739	224,084	335,828	1,388,651	1,535,554	90.4%	0.12%	5,440,233
7	March	832,261	224,207	336,825	1,393,293	1,535,554	90.7%	0.33%	5,440,233
8	April	829,745	223,837	336,705	1,390,287	1,535,554	90.5%	-0.22%	5,440,233
9	May	827,271	222,375	335,980	1,385,626	1,535,554	90.2%	-0.34%	5,440,233
10	June	823,754	221,441	335,190	1,380,385	1,535,554	89.9%	-0.38%	5,440,233
11	July	823,381	219,958	335,020	1,378,359	1,535,554	89.8%	-0.15%	5,440,233
12	August	822,425	217,422	334,564	1,374,411	1,535,554	89.5%	-0.29%	5,440,233
13	September								
14	October								
15	November								
16	December								
17									
18	[1] Data represents total residential electric and gas households. This includes sub-metered households.								
19									
20	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E
1	**CARE Program Table 9 - Expenditures for Pilots/CHANGES Program**				
2	**Pacific Gas and Electric Company**				
3	**Through August 31, 2018**				
4	**2018**	**Authorized 2018 Budget**	**Current Month Expenses**	**Expenses Since Jan. 1, 2018**	**% of 2018 Budget Expensed**
5		**Total**	**Total**	**Total**	**Total**
6					
7	CHANGES Program	$ 527,782	$ -	$ 314,984	60%
8					
9					
10	**Total**	**$ 527,782**	**$ -**	**$ 314,984**	**60%**
11					
12					
13	[1] Decision 15-12-047 transitioned from CHANGES pilot to CHANGES program and funding for the effort is captured herein.				
14					
15					
16	**Note**: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.				
17					

CARE Table 10 CHANGES One-On-One Customer Assistance Sessions
Pacific Gas and Electric Company
Reporting Period May 2018[1]

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
4	Date	CHANGES Participants' self-identified language of preference	Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy	Description of each contact made with that customer's utility until a solution is reached.	Initially Enrolled		Through CHANGES CBO's			Customers Receiving Assistance with Bill			Disputes, including bill modification, by the dedicated Toll-Free Number Used			Calls to Dedicated 800 # Recorded by IOU[2]
5					1=Yes 0=No	How Enrolled	CARE	FERA	Medical Baseline	#	Dedicated Toll-Free Number Used 1=Yes 0=No	Reason 800 # Not Used	#	1=Yes 0=No	Reason 800 # Not Used	
6																
7	2018-05-18	Dari		Medical Baseline Application Assistance Educated on Medical Baseline							0	Meeting with client.				
8	2018-04-18	Dari		Medical Baseline Application Assistance Educated on Medical Baseline							0	Meeting with client.				
9	2018-05-16	Dari		Medical Baseline Application Assistance Educated on Medical Baseline							0	Meeting with client.				
10	2018-05-07	Dari		Medical Baseline Application Assistance Educated on Medical Baseline							0	Meeting with client.				
11	2018-05-21	Dari		Set Up/Change Payment Plan							1					
12	2018-03-28	Persian		Set Up/Change Payment Plan							1					
13	2018-05-02	Dari		Set Up/Change Payment Plan							1					
14	2018-04-27	English		Medical Baseline Application Assistance Educated on Medical Baseline							0	This call was to my client.				
15	2018-04-12	English		Medical Baseline Application Assistance Educated on Medical Baseline							0	This call was to my client.				
16	2018-04-30	Spanish		Set Up/Change Payment Plan							1					
17	2018-05-03	English		Medical Baseline Application Assistance Educated on Medical Baseline							0	Meeting with client.				
18	2018-05-11	English		ESAP Application Assistance							0	Meeting with client.				
19	2018-05-16	Spanish		Set Up/Change Payment Plan Stop Disconnection							1					
20	2018-05-02	Spanish		Set Up/Change Payment Plan							1					
21	2018-05-04	Spanish		Set Up/Change Payment Plan							1					
22	2018-05-08	Spanish		HEAP/LiHeap Application Assistance							0	Meeting with client.				
23	2018-05-11	Spanish		Stop Disconnection							1					
24	2018-05-15	English		HEAP/LiHeap Application Assistance							1					
25	2018-05-17	English		Set Up/Change Payment Plan							1					
26	2018-05-18	Spanish		Bill Adjustment							1					
27	2018-05-21	English		Set Up/Change Payment Extension							1					
28	2018-05-21	Spanish		Set Up/Change Payment Plan							1					
29	2018-05-22	Spanish		Bill Adjustment							1					
30	2018-05-23	Spanish		HEAP/LiHeap Application Assistance							0	Meeting with client.				
31	2018-05-24	Spanish		Set Up/Change Payment Plan							1					
32	2018-05-25	Spanish		Set Up/Change Payment Plan							1					
33	2018-05-29	Spanish		ESAP Application Assistance							1					
34	2018-05-29	Spanish		Set Up/Change Payment Plan							1					
35	2018-05-29	Spanish		Set Up/Change Payment Plan							1					
36	2018-03-07	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
37	2018-03-01	Chinese/Cantonese		HEAP/LiHeap Application Assistance Changes to Account							0	Meeting with client.				
38	2018-04-10	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
39	2018-03-21	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
40	2018-03-30	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
41	2018-04-30	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
42	2018-04-17	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
43	2018-03-06	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
44	2018-03-05	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
45	2018-03-07	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
46	2018-03-07	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
47	2018-03-08	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
48	2018-03-09	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
49	2018-03-09	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
50	2018-03-14	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
51	2018-03-14	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
52	2018-03-01	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
53	2018-03-06	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
54	2018-04-30	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
55	2018-03-08	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
56	2018-03-08	Mandarin		HEAP/LiHeap Application Assistance							0	Meeting with client.				
57	2018-03-14	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
58	2018-03-09	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
59	2018-04-17	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
60	2018-04-17	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
61	2018-03-07	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
62	2018-04-10	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
63	2018-05-14	English		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
64	2018-04-30	English		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
65	2018-05-08	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
66	2018-04-12	English		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
67	2018-05-08	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
68	2018-05-21	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
69	2018-05-21	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
70	2018-05-14	Spanish		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
71	2018-03-03	English		HEAP/LiHeap Application Assistance Stop Disconnection							0	Meeting with client.				
72	2018-05-01	Spanish		Set Up/Change Payment Plan							1					
73	2018-03-08	Khmer		Changes to Account Core Transport Agents (CTA's)										0	Meeting with client.	
74	2018-03-09	Hmong		HEAP/LiHeap Application Assistance							0					
75	2018-05-04	Spanish		Set Up/Change Payment Plan							1					
76	2018-05-04	Spanish		Set Up/Change Payment Plan							1					
77	2018-03-20	Hmong		Changes to Account							1					

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
78	2018-04-20	Laotian		Changes to Account							0					
79	2018-05-09	Spanish		Set Up/Change Payment Plan							1					
80	2018-05-09	Hmong		HEAP/LiHeap Application Assistance							0	Meeting with client.				
81	2018-05-17	Spanish		Educated on Energy Assistance Programs							1					
82	2018-05-17	Hmong		Changes to Account Core Transport Agents (CTA's)										1		
83	2018-05-08	Spanish		Changes to Account Core Transport Agents (CTA's)										1		
84	2018-05-14	Spanish		Changes to Account							1					
85	2018-05-30	Spanish		Set Up Account							1					
86	2018-05-01	Korean		HEAP/LiHeap Application Assistance							0	Meeting with client.				
87	2018-05-01	Korean		Changes to Account Core Transport Agents (CTA's)										0	Meeting with client.	
88	2018-05-14	Korean		HEAP/LiHeap Application Assistance							0	Meeting with client.				
89	2018-05-02	Spanish		Medical Baseline Application Assistance Educated on Medical Baseline							1					
90	2018-05-08	Spanish		Changes to Account Core Transport Agents (CTA's)										1		
91	2018-05-16	Spanish		Changes to Account							1					
92	2018-05-23	Spanish		Changes to Account							1					
93	2018-05-30	Spanish		Changes to Account							1					
94	2018-05-30	Spanish		Changes to Account Core Transport Agents (CTA's)										1		
95	2018-05-30	Spanish		Changes to Account							1					
96	2018-05-30	Spanish		Medical Baseline Application Assistance Educated on Medical Baseline							1					
97	2018-05-25	Portuguese		Changes to Account Core Transport Agents (CTA's)										0	Meeting with client.	
98	2018-05-04	Chinese/Cantonese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
99	2018-05-11	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
100	2018-05-16	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
101	2018-05-16	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
102	2018-05-17	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
103	2018-05-22	Chinese/Cantonese		Changes to Account							0	Meeting with client.				
104	2018-05-29	Chinese/Cantonese		ESAP Application Assistance							0	Meeting with client.				
105	2018-05-03	Vietnamese		Changes to Account							1					
106	2018-05-01	Vietnamese		Set Up/Change Payment Plan							1					
107	2018-04-23	Vietnamese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
108	2018-05-16	Vietnamese		Changes to Account							1					
109	2018-05-17	Vietnamese		Changes to Account Core Transport Agents (CTA's)										1		
110	2018-05-29	Vietnamese		HEAP/LiHeap Application Assistance							0	Meeting with client.				
111	2018-05-02	Vietnamese		Changes to Account							1					
112	2018-05-06	English		Changes to Account							0	This call was to another company/organization (example: HEAP provider).				
113	2018-05-07	English		Changes to Account							0	This call was to another company/organization (example: HEAP provider).				
114	2018-05-11	English		Changes to Account							0	This call was to another company/organization (example: HEAP provider).				

115
116
117 N/A = Not Available
118 [1]Reporting data is through May. There is a three-month lag behind the current reporting month.
119 [2]Call data per one-on-one sessions is not available.
120 [3] For column C, this data was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
121 * Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
122
123

	A	B	C	D	E	F	G
1	**CARE Table 11 CHANGES Group Customer Assistance Sessions [1]**						
2	**Pacific Gas and Electric Company**						
3	**May 1, 2018 Through July 31, 2018**						
4				**Session Logistics**			
5	**Date[2]**	**Session Language**	**Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues)**	**# of Sessions**	**Length (Hours)[3]**	**Number of Attendees**	**Description of Information / Literature Provided**
6	N/A	Cantonese	Avoiding Disconnection	1	N/A	16	CHANGES Ed Handout
7	N/A	Dari	Avoiding Disconnection	1	N/A	7	CHANGES Ed Handout
8	N/A	English	Avoiding Disconnection	7	N/A	27	CHANGES Ed Handout
9	N/A	English (Native American)	Avoiding Disconnection	9	N/A	188	CHANGES Ed Handout
10	N/A	Hindi	Avoiding Disconnection	1	N/A	6	CHANGES Ed Handout
11	N/A	Hmong	Avoiding Disconnection	1	N/A	7	CHANGES Ed Handout
12	N/A	Mandarin	Avoiding Disconnection	1	N/A	2	CHANGES Ed Handout
13	N/A	Portuguese	Avoiding Disconnection	1	N/A	35	CHANGES Ed Handout
14	N/A	Spanish	Avoiding Disconnection	17	N/A	465	CHANGES Ed Handout
15	N/A	Tagalog	Avoiding Disconnection	1	N/A	4	CHANGES Ed Handout
16	N/A	Vietnamese	Avoiding Disconnection	2	N/A	65	CHANGES Ed Handout
17			**Total**	**42**		**822**	
18	N/A	Arabic	CARE/FERA and Other Assistance Programs	1	N/A	16	CHANGES Ed Handout
19	N/A	Cantonese	CARE/FERA and Other Assistance Programs	4	N/A	300	CHANGES Ed Handout
20	N/A	Dari	CARE/FERA and Other Assistance Programs	14	N/A	158	CHANGES Ed Handout
21	N/A	English	CARE/FERA and Other Assistance Programs	10	N/A	82	CHANGES Ed Handout
22	N/A	English (Native American)	CARE/FERA and Other Assistance Programs	26	N/A	635	CHANGES Ed Handout
23	N/A	Farsi	CARE/FERA and Other Assistance Programs	1	N/A	1	CHANGES Ed Handout
24	N/A	Hindi	CARE/FERA and Other Assistance Programs	1	N/A	6	CHANGES Ed Handout
25	N/A	Khmer	CARE/FERA and Other Assistance Programs	1	N/A	19	CHANGES Ed Handout
26	N/A	Laotian	CARE/FERA and Other Assistance Programs	1	N/A	4	CHANGES Ed Handout
27	N/A	Mandarin	CARE/FERA and Other Assistance Programs	1	N/A	5	CHANGES Ed Handout
28	N/A	Pashto	CARE/FERA and Other Assistance Programs	3	N/A	15	CHANGES Ed Handout
29	N/A	Russian	CARE/FERA and Other Assistance Programs	3	N/A	20	CHANGES Ed Handout
30	N/A	Spanish	CARE/FERA and Other Assistance Programs	29	N/A	551	CHANGES Ed Handout
31	N/A	Tagalog	CARE/FERA and Other Assistance Programs	1	N/A	5	CHANGES Ed Handout
32	N/A	Vietnamese	CARE/FERA and Other Assistance Programs	2	N/A	120	CHANGES Ed Handout
33			**Total**	**98**		**1,937**	
34	N/A	Cantonese	Electric and Natural Gas Safety	2	N/A	13	CHANGES Ed Handout
35	N/A	English	Electric and Natural Gas Safety	4	N/A	15	CHANGES Ed Handout
36	N/A	English (Native American)	Electric and Natural Gas Safety	2	N/A	25	CHANGES Ed Handout
37	N/A	Japanese	Electric and Natural Gas Safety	1	N/A	1	CHANGES Ed Handout
38	N/A	Portuguese	Electric and Natural Gas Safety	1	N/A	34	CHANGES Ed Handout
39	N/A	Spanish	Electric and Natural Gas Safety	11	N/A	236	CHANGES Ed Handout
40	N/A	Vietnamese	Electric and Natural Gas Safety	3	N/A	65	CHANGES Ed Handout
41			**Total**	**24**		**389**	
42	N/A	Cantonese	Energy Conservation	3	N/A	74	CHANGES Ed Handout
43	N/A	Cambodian	Energy Conservation	5	N/A	34	CHANGES Ed Handout
44	N/A	Dari	Energy Conservation	4	N/A	54	CHANGES Ed Handout
45	N/A	English	Energy Conservation	2	N/A	18	CHANGES Ed Handout
46	N/A	English (Native American)	Energy Conservation	2	N/A	34	CHANGES Ed Handout
47	N/A	Korean	Energy Conservation	3	N/A	73	CHANGES Ed Handout
48	N/A	Laotian	Energy Conservation	2	N/A	7	CHANGES Ed Handout
49	N/A	Mandarin	Energy Conservation	1	N/A	3	CHANGES E Handout
50	N/A	Portuguese	Energy Conservation	1	N/A	24	CHANGES Ed Handout
51	N/A	Spanish	Energy Conservation	19	N/A	385	CHANGES Ed Handout
52	N/A	Vietnamese	Energy Conservation	1	N/A	57	CHANGES Ed Handout
53			**Total**	**43**		**763**	
54	N/A	Cantonese	Gas Aggregation	1	N/A	14	CHANGES Ed Handout
55	N/A	Dari	Gas Aggregation	5	N/A	32	CHANGES Ed Handout
56	N/A	English	Gas Aggregation	6	N/A	36	CHANGES Ed Handout
57	N/A	Hindi	Gas Aggregation	1	N/A	4	CHANGES Ed Handout
58	N/A	Hmong	Gas Aggregation	2	N/A	2	CHANGES Ed Handout
59	N/A	Portuguese	Gas Aggregation	1	N/A	32	CHANGES Ed Handout
60	N/A	Spanish	Gas Aggregation	26	N/A	362	CHANGES Ed Handout
61	N/A	Tagalog	Gas Aggregation	1	N/A	4	CHANGES Ed Handout
62	N/A	Vietnamese	Gas Aggregation	2	N/A	82	CHANGES Ed Handout
63			**Total**	**45**		**568**	
64	N/A	Cantonese	High Energy Use	1	N/A	27	CHANGES Ed Handout
65	N/A	Dari	High Energy Use	4	N/A	49	CHANGES Ed Handout
66	N/A	English	High Energy Use	1	N/A	6	CHANGES Ed Handout
67	N/A	Spanish	High Energy Use	7	N/A	137	CHANGES Ed Handout

	A	B	C	D	E	F	G
68	N/A	Vietnamese	High Energy Use	1	N/A	46	CHANGES Ed Handout
69	**Total**			**14**		**265**	
70	N/A	Cantonese	Level Pay Plan	1	N/A	31	CHANGES Ed Handout
71	N/A	Dari	Level Pay Plan	4	N/A	24	CHANGES Ed Handout
72	N/A	English	Level Pay Plan	3	N/A	18	CHANGES Ed Handout
73	N/A	Mandarin	Level Pay Plan	1	N/A	7	CHANGES Ed Handout
74	N/A	Spanish	Level Pay Plan	9	N/A	197	CHANGES Ed Handout
75	N/A	Vietnamese	Level Pay Plan	1	N/A	49	CHANGES Ed Handout
76	**Total**			**19**		**326**	
77	N/A	Cantonese	Understanding Your Bill	2	N/A	135	CHANGES Ed Handout
78	N/A	Dari	Understanding Your Bill	5	N/A	43	CHANGES Ed Handout
79	N/A	English	Understanding Your Bill	4	N/A	12	CHANGES Ed Handout
80	N/A	English (Native American)	Understanding Your Bill	15	N/A	404	CHANGES Ed Handout
81	N/A	Korean	Understanding Your Bill	2	N/A	27	CHANGES Ed Handout
82	N/A	Spanish	Understanding Your Bill	22	N/A	504	CHANGES Ed Handout
83	**Total**			**50**		**1,125**	
84	**Year-to-Date**		**May 1, 2018 through July 31, 2018**	**335**	**Quarter Total**	**6,195**	
85	**Year-to-Date**		**February 1, 2018 through July 31, 2018**	**771**		**14,264**	

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88 [1] This table was provided by CHANGES contractor, Self Help for the Elderly, via CSID. This table was edited and reformatted
89 from its original version in order to have a more consistent appearance and format with existing SDG&E tables.
90 There is a one-month lag behind the current reporting month
91 [2] Date of the workshops not available.
92 [3] Contractor states all sessions last at least 30 minutes.
93
94 **Note:** Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.
95 **Note:** Information not provided by contractor
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