

## Appendix A

### DEFINITION OF KEY TERMS

The terms used in this RFP have the following meanings.

**Affiliate:** Any person, corporation, utility, partnership, or other entity 5% or more of whose outstanding securities are owned, controlled, or held with power to vote, directly or indirectly either by Edison International or any of its subsidiaries as well as any company in which Edison International, its controlling operation, or any of the Edison International's affiliates exert substantial control over the corporation of the company and/or indirectly have substantial financial interests in the company exercised through means other than ownership. For purposes of these Rules, "substantial control" includes, but is not limited to, the possession, directly or indirectly and whether acting alone or in conjunction with others, of the authority to direct or cause the direction of the management of policies of a company. A direct or indirect voting interest of five percent (5%) or more by Edison International, its subsidiaries, or its Affiliates in an entity's company creates a rebuttable presumption of control.

**Low Income Governing Board:** The advisory board established by the Commission to advise it on and assist it with the development and implementation of ratepayer-funded Energy Efficiency programs.

**California Public Utilities Commission:** The state agency charged with regulating California Utilities, and with overseeing ratepayer-funded public purpose Energy Efficiency programs.

**CARE:** Residential customers in SCE's territory who declared themselves as meeting the low income criteria as set forth in applicable CPUC guidelines and are receiving a 15% rate discount.

**Eligible Customers:** Residential customers in SCE's territory who meet the low income criteria as set forth in CPUC guidelines, and the eligibility criteria for the Low Income Refrigerator Replacement Program as set forth in Appendix B.

**Energy Efficiency:** The use of energy efficiency products, services, and practices or an energy-using appliance or piece of equipment, to reduce energy usage while maintaining a comparable level of service when installed or applied on the customer side of the meter.

**Evaluation:** The performance of studies and activities aimed at determining the effects of a program, including program-induced changes in energy efficiency markets, energy savings, and program cost-effectiveness.

**Delivery Contractor(s):** The contractor or contractor(s) selected by SCE to assist in the delivery of the 2000 Low Income Refrigerator Replacement Program.

**New Refrigerator:** Energy efficient refrigerator, purchased by or on behalf of SCE which replaces the primary refrigerator utilized by the customer prior to the installation of a new refrigerator.

**Primary Refrigerator:** Refrigerator utilized by the customer as the principal means of storing fresh food in the residence.

**Program Manager:** SCE's authorized representative for the purpose of authorizing work under this Agreement.

**Program Participants:** Eligible customers selected by SCE to participate in the Program who agree to the installation of new refrigerators.

**Recycling Center:** The site at which contractor(s) will deliver old refrigerator for recycling.

**Refrigerators Eligible for Recycling:** Refrigerators that meet the Program appliance eligibility criteria as referenced in Section 2.4.

**Subcontractor:** An entity contracting directly with contractor(s) to furnish services or materials as part of, or directly related to, the Work.

**Suitable for Replacement:** An eligible customer's primary refrigerator which is deemed eligible for replacement based in part on the existence of (a) a properly working, grounded electrical outlet, (b) sound flooring, and (c) adequate access and clearance, for the safe installation of a new refrigerator.

**Work:** Any and all obligations of contractor(s) to be performed pursuant to this Agreement or an amendment to this Agreement.

## Appendix B

### **CRITERIA FOR LOW INCOME CUSTOMERS TO PARTICIPATE IN PROGRAM**

The solicitation, evaluation and determination of customer eligibility to participate in the Program is the exclusive right and responsibility of SCE. The determination that a low income customer is an eligible customer as defined herein, shall be made solely by SCE, based in part on information provided by contractor(s) as part of the Description of Work.

Customer eligibility shall be based on the following:

1. Customer is a (a) qualified low-income resident in SCE's service territory who occupies a single-family or multi-unit dwelling or mobile home.
2. Customer owns the eligible refrigerator.
3. Customer's primary refrigerator is determined "Suitable for Replacement" by SCE and is approved by SCE for participation in the Program.
4. Primary refrigerator must be capable of cooling or freezing, or both, as applicable, at time of collection.
5. Primary refrigerator minimum size is 10 cubic feet and maximum size is 25 cubic feet.
6. Primary refrigerator is certified by the customer to have been in use as the primary refrigerator.
7. Customer will properly prepare the primary refrigerator for removal by:
  - a. removing food items;
  - b. clearing a path for safe removal;
  - c. disconnecting the water supply if the primary refrigerator contains an icemaker.

Note: Commercial refrigerators, ammonia-containing gas refrigerators, commercial freezers, and room air conditioners do not qualify for the Program.

## Appendix C

### SAMPLE SCRIPT FOR PRE-SCREENING CUSTOMERS BY PHONE

#### 1. Site Visit

Good Morning/Afternoon (name of company) \_\_\_\_\_, the company I work for, has been retained by Southern California Edison to implement a program on their behalf. You recently provided Southern California Edison with information about your refrigerator during a visit to give you light bulbs. Is (name)\_\_\_\_\_ still at this address?

[ If the answer is no, the rep will go to the exit dialogue ] .

Then you may qualify for a new refrigerator through a new program Edison is offering. Edison will give a new energy efficient refrigerator to low-income families if they meet very specific qualifications, including the turn in of their old refrigerator, in exchange for a new energy efficient refrigerator. Would you be interested in this program?

[ If customer says no, the rep will go to exit dialogue ].

I have information that your refrigerator is \_\_\_\_\_ years old – is that correct? If under 10 years, did you buy this refrigerator used? \_\_\_\_\_.

[ If the refrigerator was bought new, go to exit dialogue ]

Does your residence currently have a three prong, grounded outlet?\_\_\_\_\_

[ If the answer is no, go to the exit dialogue ]

[ If the customer does not understand, explain how to determine if they have a three prong outlet. Look at the plug in, and see if there is a round hole slightly lower than and between the two slots for the power cord to your refrigerator plug in ]

I have information that your refrigerator is \_\_\_\_\_ cubic feet – is that correct? [If greater than 20 cubic feet, let customer know that the program is using [TBD] cubic feet refrigerators, and ask if they are willing to trade in for a unit this size]\_\_\_\_\_

[ If the answer is no, go to the exit dialogue ]

We would like to schedule a representative of the program to come to your residence to complete the required site survey in order to assess whether you may qualify for the program. The representative will be in your area on (DAY)\_\_\_\_\_. We will need to have an adult over 18 available to be home the day of the site visit. Please call at ( ) \_\_\_\_\_ (phone number) if you are unable to be available for the scheduled site visit. Thank you.

## ***Exit Dialogue***

Thank you for your time. The information on your survey will be forwarded to the Energy Efficient Refrigerator Program administrator. You may reach a Southern California Edison representative of this program at 1-800-736-4777 if you have any further questions.

### **2. Delivery Appointment Call**

Good Morning/Afternoon, My name is \_\_\_\_\_, and I am calling to schedule a delivery date for your new Energy Efficient refrigerator from Southern California Edison. We will have a crew available to perform the delivery and recycling of your current appliance on (Day)\_\_\_\_\_. The delivery crew will call the morning of delivery to inform you of the approximate time they will arrive. They also will call approximately one hour prior to the delivery to insure that an adult over the age of 18 will be available to sign for the delivery and recycling service. If no one is available at that time we will reschedule the delivery for a later date. Please call us at ( ) \_\_\_\_\_ (phone number) if you are unable to be available for the scheduled delivery date. Your reference number for your delivery will be \_\_\_\_\_ .

Please refer to this number when you call our Customer Service Department. Thank you.

## Appendix D

### **NEW REFRIGERATOR INSPECTION, HANDLING AND REPORTING REQUIREMENTS**

1. Upon receipt of each shipment of new refrigerators delivered to contractor's location, Contractor shall inspect the shipment for any defective units, including, but not limited to, obvious shipping damage or product substitutions. Said inspection shall not involve opening of any shipment boxes. Within five (5) working days of receipt of each shipment, contractor shall provide to SCE a complete accounting of all refrigerators received, including a listing of any defective units. Upon instruction from SCE, the contractor shall return any defective units directly to the manufacturer for replacement. Pursuant to Table A – Price Schedule, Item 12.A, Manufacturer shall pay the contractor a handling charge for the return of any such defective refrigerators.
2. Upon uncrating, setting up and installing each new refrigerator, contractor shall inspect the unit for any defects. Contractor shall notify SCE of any defective units and, upon instruction from SCE, return any defective units directly to the manufacturer for a replacement. Manufacturer shall pay the contractor a handling charge for the return of any such defective refrigerators.
3. On a monthly basis, contractor shall provide SCE with an un-audited accounting of new refrigerators remaining in contractor's inventory.
4. On a monthly basis, contractor shall complete and provide SCE with a reconciliation to account for the new refrigerators that were defective, damaged, or stolen.
5. If, after a new refrigerator is delivered by contractor, any program participant alleges that the refrigerator is damaged or defective, SCE shall inspect the refrigerator and, at its discretion, authorize replacement of such defective and/or damaged refrigerator by contractor. If the damage to a refrigerator is the result of any action by contractor, SCE shall be relieved of any obligation to pay contractor a Delivery/Installation Charge for the damaged refrigerator. If a refrigerator has been determined to contain a manufacturer defect, the customer will be advised to call the appropriate phone number provided in the manufacturer's warranty packet.

Appendix E

**NUMBER OF CARE CUSTOMERS BY CITY**

City	Total
ACTON	68
ADELANTO	1076
AGOURA	392
AGOURA HILLS	7
AGUANGA	28
ALHAMBRA	5632
ALISO VIEJO	239
ALTA LOMA	1118
ALTADENA	1055
AMBOY	1
ANAHEIM	671
ANGELUS OAKS	16
APPLE VALLEY	3591
ARCADIA	1794
ARMONA	180
ARROWBEAR LAKE	64
ARTESIA	609
AVALON	74
AZUSA	508
BAKER	13
BALBOA	24
BALBOA ISLAND	27
BALDWIN PARK	3675
BANNING	52
BARSTOW	1495
BEAUMONT	996
BELL	2269
BELL GARDENS	2689
BELLFLOWER	4148
BENTON	15
BEVERLY HILLS	881
BIG CREEK	6
BIG PINE	13
BIG TUJUNGA CANYON	11
BISHOP	471
BLOOMINGTON	1029
BLUE JAY	21

BLYTHE	1054
BODFISH	323
BORON	116
BRADBURY	3
BREA	751
BRIDGEPORT	20
BRYN MAWR	12
BUENA PARK	2823
CABAZON	227
CADIZ	2
CALABASAS	277
CALIENTE	54
CALIFORNIA CITY	534
CALIFORNIA HOT SPRINGS	25
CALIMESA	313
CAMARILLO	1353
CAMP NELSON	31
CANOGA PARK	15
CANTIL	20
CANYON COUNTRY	1140
CANYON LAKE	18
CARPINTERIA	459
CARSON	2623
CASTAIC	140
CATHEDRAL CITY	2563
CEDAR GLEN	43
CEDAR PINES	61
CERRITOS	716
CHATSWORTH	52
CHINO	2201
CHINO HILLS	774
CHNO HLS	1
CLAREMONT	856
COLTON	123
COMMERCE	855
COMPTON	7150
CORONA	3520
CORONA DEL MAR	159

COSTA MESA	3488
COVINA	3264
CREST PARK	1
CRESTLINE	464
CROWLEY LAKE	9
CUCAMONGA	2312
CUDAHY	1542
CULVER CITY	1342
CUYAMA VALLEY	3
CYN LAKE	155
CYPRESS	1040
DAGGETT	28
DEATH VALLEY JUNCTION	6
DELANO	2166
DESERT CENTER	33
DESERT HOT SPRINGS	2158
DIAMOND BAR	854
DOWNEY	4859
DUARTE	1102
DUCOR	46
EARLIMART	532
EAST HIGHLANDS	24
EDWARDS	45
EL MONTE	6202
EL SEGUNDO	327
EL TORO	9
ELSINORE	2200
ESSEX	3
ETIWANDA	167
EXETER	734
FALLBROOK	1
FALLSVALE	25
FARMERSVILLE	636
FENNER	2
FILLMORE	528
FLNTRDGE	5
FONTANA	7148
FOOTHILL RANCH	73
FOREST FALLS	8
FOUNTAIN VALLEY	1017
FRAZIER PARK	319
FULLERTON	4006
GARDEN GROVE	7198

GARDENA	3271
GILMAN HOT SPRINGS	1
GLENDORA	1373
GLENVILLE	23
GOLETA	989
GORMAN	1
GOSHEN	108
GRAND TERRACE	286
GREEN VALLEY LAKE	28
HACIENDA HEIGHTS	1490
HANFORD	2692
HARBOR CITY	42
HAVASU LAKE	73
HAWAIIAN GARDENS	714
HAWTHORNE	4790
HELENDALE	130
HEMET	6607
HERMOSA BEACH	232
HESPERIA	3864
HIGHGROV	3
HIGHLAND	1946
HINKLEY	94
HOMELAND	526
HUNTINGTON BEACH	4449
HUNTINGTON LAKE	2
HUNTINGTON PARK	4476
IDYLLWILD	190
INDIAN WELLS	71
INDUSTRY	18
INGLEWOOD	8579
INYOKERN	104
IRVINE	2037
IRWINDALE	59
IVANHOE	367
JOHANNESBURG	28
JOHNSON VALLEY	61
JOSHUA TREE	1041
JUNE LAKE	16
KEELER	19
KEENE	5
KERNVILLE	153
LA CANADA	122
LA CRESCENTA	329



LA HABRA	2458
LA HABRA HEIGHTS	43
LA MIRADA	1224
LA PALMA	254
LA PUENTE	4874
LA VERNE	812
LAGUNA BEACH	323
LAGUNA HILLS	1384
LAGUNA NIGUEL	115
LAKE ARROWHEAD	228
LAKE FOREST	636
LAKE HUGHES	56
LAKE ISABELLA	784
LAKEVIEW	46
LAKESWOOD	2643
LANCASTER	7052
LANDERS	51
LAWNDALE	1822
LEE VINING	8
LEMON COVE	22
LINDSAY	1152
LITTLE ROCK	474
LKFOREST	82
LLANO	42
LOMA LINDA	953
LOMITA	953
LONG BEACH	26087
LOS ALAMITOS	447
LOS ANGELES	19545
LUCERNE VALLEY	517
LYNWOOD	3514
LYTLE CREEK	48
MALIBU BEACH	80
MAMMOTH LAKES	221
MANHATTAN BEACH	305
MAYWOOD	1559
MCFARLAND	281
MENIFEE	107
MENTONE	388
MIDWAY CITY	586
MIRA LOMA	856
MISSION VIEJO	757
MODJESKA	4

MOJAVE	378
MONROVIA	2049
MONTCLAIR	1742
MONTEBELLO	3810
MONTEREY PARK	3747
MONTROSE	279
MOORPARK	537
MORENO VALLEY	5856
MORONGO VALLEY	316
MOUNT BALDY	15
MOUNTAIN CENTER	7
MURRIETA	1337
NEWBERRY SPRINGS	182
NEWBURY PARK	557
NEWHALL	1104
NEWPORT BEACH	622
NEWPORT COAST	9
NORCO	453
NORTH PALM SPRINGS	49
NORWALK	4791
NUEVO	184
OAK VIEW	181
OJAI	568
ONTARIO	6987
ONYX	100
ORANGE	3509
ORO GRANDE	67
OXNARD	6064
PALM DESERT	2229
PALM SPRINGS	3290
PALMDALE	5709
PALO VERDE	47
PALOS VERDES ESTATES	42
PALOS VERDES PENINSULA	23
PARAMOUNT	2819
PARKER DAM	9
PASADENA	617
PEARBLOSSOM	85
PERRIS	3354
PHELAN	731
PICO RIVERA	2516
PICORIVA	376
PINE FLAT	1

PINOHLs	2
PINON HILLS	140
PIONEERTOWN	33
PIRU	54
PIXLEY	284
PLACENTIA	983
POMONA	7646
POND	2
POPLAR	59
PORT HUENEME	930
PORTERVILLE	3868
POSEY	20
QUAIL VALLEY	142
QUAILVLY	36
QUARTZ HILL	140
RANCHO CUCAMONGA	3
RANCHO MIRAGE	511
RANCHO PALOS VERDES	310
RANCHO SANTA MARGARITA	325
RANDBURG	11
RED MOUNTAIN	19
REDLANDS	2814
REDONDO BEACH	1837
RIALTO	4412
RICHGROVE	181
RIDGECREST	1301
RIMFOREST	18
RIPLEY	84
RIVERSIDE	2718
ROBINSON RANCH	3
ROLHILES	3
ROLLING HILLS ESTATES	32
ROMOLAND	296
ROSAMOND	661
ROSEMEAD	3544
ROWLAND HEIGHTS	1689
RUBIDOUX	87
RUNNING SPRINGS	172
S ELMNTE	156
SAN BERNARDINO	14234
SAN DIMAS	769
SAN FERNANDO	1065

SAN GABRIEL	3102
SAN JACINTO	1768
SAN MARINO	58
SAN PEDRO	73
SANTA ANA	12548
SANTA BARBARA	3890
SANTA FE SPRINGS	866
SANTA MONICA	4236
SANTA PAULA	1251
SATICOY	1
SAUGUS	541
SEAL BEACH	1746
SHAVER LAKE	13
SHOSHONE	5
SIERRA MADRE	212
SILVERADO	13
SIMI VALLEY	2119
SKY FOREST	3
SOMIS	36
SOUTH EL MONTE	630
SOUTH GATE	5832
SOUTH PASADENA	676
SPRINGVILLE	133
STANTON	1310
STEVENSON RANCH	4
STRATHMORE	340
SUGARLOAF	1
SUMMERLAND	20
SUN CITY	2040
SUNSET BEACH	17
SURFSIDE	3
TECOPA	36
TEHACHAPI	926
TEMECULA	1374
TEMPLE CITY	1378
TERRA BELLA	261
THOUSAND OAKS	1471
THREE RIVERS	106
TIPTON	150
TOPANGA CANYON	51
TORRANCE	4428
TRABUCO	73
TRABUCO CANYON	9

TRONA	156
TULARE	3331
TUSTIN	2085
TWENTYNINE PALMS	1307
TWIN PEAKS	89
UPLAND	3076
VALENCIA	609
VALINDA	7
VALYERMO	3
VENICE	125
VENTURA	3381
VICTORVILLE	4252
VIDAL	4
VILLA PARK	23
VISALIA	5704
WALNUT	667
WELDON	245
WEST COVINA	4031
WESTLAKE VILLAGE	260
WESTMINSTER	3776
WHITEWATER	64
WHITTIER	7547
WILDOMAR	677
WINCHESTER	137
WOFFORD HEIGHTS	315
WOODLAKE	641
WOODVILLE	134
WOODY	4
WRIGHTWOOD	144
YERMO	80
YORBA LINDA	546
YUCAIPA	1703
YUCCA VALLEY	2340

## Appendix F

### **INFORMATION CONCERNING SUBCONTRACTORS**

Contractors may not subcontract any portion of this Program unless prior approval is obtained from an authorized SCE representative.

It is the policy of SCE to maximize the opportunity for women, minority and disabled veteran enterprises (WMDVBEs) to participate in its procurement of goods and services.

SCE uses its best efforts to increase procurement from MWDVBEs to achieve a combined annual goal of thirty percent or more by 1999. As a matter of policy, SCE does not use set asides, quotas or preferences to achieve its goals. WMDVBE status may not be taken into consideration in evaluating competitive bids or in making noncompetitive procurement awards.

SCE encourages prime contractors/subcontractors to utilize WMDVBEs as subcontractors. A contractor's or supplier's good faith efforts to subcontract with WMDVBEs is a factor that will be considered in SCE's bid evaluation process. While good faith efforts will be considered, a bidder's utilization of WMDVBE subcontractors/suppliers is not a factor that will be considered in the bid evaluation process.

Bidders shall bid in accordance with the provisions of the "Subcontracting Plan and Reporting Requirements," which by this reference, is incorporated and made a part of this request for proposal. Bidders may provide additional information demonstrating good faith efforts to subcontract with WMDVBEs.

SCE's Subcontracting Plan and Reporting Requirements are contained in Attachment "6." SCE requires its prime contractors to submit information on their respective subcontractors. The prime contractors are also responsible for reporting their expenditures with all subcontractors, including their WMDVBE subcontractors.

## ***Intent to Bid Form (Optional)***

### ***Low Income Refrigerator Replacement Program***

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Return to:

Southern California Edison  
GO-3 1<sup>st</sup> Floor  
2131 Walnut Grove Avenue  
Rosemead, CA 91770  
Attention: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_  
Fax: \_\_\_\_\_

This Intent to Bid Form must be received at the above address no later than \_\_\_\_\_ to enable you to stay on the mailing list for responses to questions, revisions to the RFP, or announcement of informational meetings. This form is optional. Submitting this form does not commit the proposed bidder to complete the proposal process nor does the lack of an intent to bid response exclude the proposed bidder from presenting a bid. Submitting the form simply allows you to receive additional information from SCE, if any, which may be pertinent to your proposal.

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#### ***Proposed Bidder:***

Company or Organization: \_\_\_\_\_  
Contact Name: \_\_\_\_\_  
Contact Title: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
E-mail Address of Contact Person: \_\_\_\_\_

This form may be returned to SCE by mail or facsimile. The requested information may also be provided to SCE by e-mail at: \_\_\_\_\_. SCE will acknowledge receipt of e-mails by return e-mail.

**Southern California Edison Company  
Contractor Information Form**

<b>FIRM</b> _____  Street Name _____  City _____ State _____ ZIP Code _____	<b>MAILING ADDRESS (IF DIFFERENT)</b>  Street Name _____  City _____ State _____ ZIP Code: _____
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**Type of Ownership:**

Sole Proprietor _____	Partnership _____	Incorporation Date _____ State _____
Corporation _____	Subsidiary _____	Date Business Started _____
Affiliate _____	Non-Profit _____	Federal Tax ID No. _____

Executive Officers

Principal or Owner's Name: \_\_\_\_\_ Telephone No. \_\_\_\_\_

Sales/Program Manager's Name: \_\_\_\_\_ Telephone No. \_\_\_\_\_

Office Administrator's Name: \_\_\_\_\_ Telephone No. \_\_\_\_\_

Emergency Contact's Name: \_\_\_\_\_ Telephone No. \_\_\_\_\_

Days and Hours of Operation: \_\_\_\_\_ Fax No. \_\_\_\_\_

Contractor's License No.: \_\_\_\_\_ Years: \_\_\_ Expires: \_\_\_\_\_

Classification of License: \_\_\_\_\_

Dun & Bradstreet No.: \_\_\_\_\_

Insurance Company Name: \_\_\_\_\_ Rating: \_\_\_\_\_

Commercial General Liability Coverage: \$ \_\_\_\_\_

Automobile Liability: \$ \_\_\_\_\_

Workers Compensation: \$ \_\_\_\_\_

Cities with Business Licenses: \_\_\_\_\_

**1. SMALL BUSINESS**       Yes       No      **Number of Employees** \_\_\_\_\_

**DEFINITION:**      Your business must be independently owned and operated, must not be dominant in its field, and must meet Small Business Administration standards as to the number of its employees and/or dollar volume of its business.

**2. WOMEN-OWNED**       Yes       No

**DEFINITION:**      Your business must be at least 51% owned by a woman or women who exercise the power to make policy decisions and who are actively involved in the day-to-day management of the business.

**3. MINORITY-OWNED**       Yes       No

**DEFINITION:**      Your business must be at least 51% owned by one or more minority U.S. citizens. In the case of any publicly owned business, at least 52% of the stock must be owned by one or more of such individuals; and its management and daily operations must be controlled by one or more such individuals.

If YES, mark the percentage (%) owned by U.S. Citizens of the following group(s):

____% ASIAN/PACIFIC AMERICAN	____% BLACK AMERICAN	____% NATIVE AMERICAN
(Asian, Asian- Indian, Polynesian, & Filipino)		(American Indian, Eskimo, Aleut & Native American)
____% HISPANIC AMERICAN	____% OTHER: Specify _____	Designated pursuant to

Section 8 (A) of the Small Business Act

ARE YOUR EMPLOYEES UNION REPRESENTED?	NAME OF UNION(S)	DATE(S) CONTRACTS EXPIRE
<input type="checkbox"/> YES	<input type="checkbox"/> NO	

**Southern California Edison Company  
Contractor Information Form**

**CONTRACTOR EXPERIENCE:**

Name of low-income Energy Efficiency program, telephone number, and number of years of experience:

\_\_\_\_\_ Yrs. \_\_\_\_\_  
 \_\_\_\_\_ Yrs. \_\_\_\_\_  
 \_\_\_\_\_ Yrs. \_\_\_\_\_

Is your Company affiliated with any professional organizations?

Please list name and contact number: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

**PLEASE PROVIDE THREE CURRENT CLIENT REFERENCES WHO WE MAY CONTACT--OTHER THAN THE SOUTHERN CALIFORNIA EDISON COMPANY--FOR WHOM YOU HAVE DONE WORK SINCE JANUARY 1996. INCLUDE AT LEAST TWO REFERENCES KNOWLEDGEABLE OF YOUR WORK IN PROVIDING ENERGY EFFICIENCY INSPECTION SERVICES TO LOW-INCOME CLIENTELE.**

Firm Name/Type of Services	Person and Title to Contact	Telephone Number

Please provide the following information for the last 10 jobs performed as a contractor

Name	Phone Number	Installation Date	Type of Service
1.			
2.			
3.			
4.			
5.			
6.			
7.			
8.			
9.			
10.			

**DECLARATION**

By evidence of my signature below, I hereby certify that to the best of my knowledge and belief, that the information contained in this prequalification form is true, correct and complete. I further agree to inform Southern California Edison Company immediately of any changes to the information contained herein, particularly changes to ownership, controlling interest and key personnel.

BY \_\_\_\_\_  
 (Signature of authorized representative) Title Date

**SOUTHERN CALIFORNIA EDISON COMPANY**  
**REFRIGERATOR REPLACEMENT PROGRAM**

**CONTRACTOR PROFILE/PROPOSAL**

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
\_\_\_\_\_

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

CONTRACTOR LICENSE NO.: \_\_\_\_\_

EXPIRATION DATE: \_\_\_\_\_

FEDERAL TAX IDENTIFICATION NO.: \_\_\_\_\_

CONTACT NAME/TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

Please provide the following information. Attach additional sheets, if necessary. Your responses will be used for the purpose of evaluating your qualifications to perform services for the Refrigerator Replacement Program.

1. Demonstrated experience delivering programs and services to low-income populations:

<b>Program or Service</b>	<b>Yes</b>	<b>No</b>
Weatherization		
Furniture or appliance delivery or moving	_____	_____
Appliance repair and maintenance	_____	_____
Energy education	_____	_____
Outreach and enrollment services	_____	_____
Bill payment assistance	_____	_____



2. Demonstrated knowledge of targeted low-income communities.
3. Demonstrated ability to reach targeted low-income communities.
4. Demonstrated ability to utilize and employ local residents in the Refrigerator Replacement Program.
5. Demonstrated ability to provide local job training in the Refrigerator Replacement Program.
6. Other attributes you have that benefit local communities where the Refrigerator Replacement Program is offered.
7. Number of years of experience providing services to low income communities.
8. Number of years of experience providing residential refrigerator deliveries/installations.
9. Please provide your Dun & Bradstreet (D&B) company report, if available. If D&B is not available, please provide a payment history for all debts incurred in the last year and the most current financial data including a Balance Sheet and Income Statement.
10. Please provide a photocopy of your California State Contractors License Board "wallet card" to verify your license number and expiration date. The California State License Board will be contacted to ascertain whether there are complaints pending against the bidder.
11. Please describe your implementation and ongoing management plan for the Refrigerator Replacement Program if you are a successful bidder.

CONTRACTOR: \_\_\_\_\_

BY: \_\_\_\_\_

NAME (Please print) \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

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## **Attachment 6**

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### **SUBCONTRACTING PLAN AND REPORTING REQUIREMENTS**

#### I. Bidder Subcontracting Plan Requirements

- A. While it is not a requirement to subcontract any portion of work contained in this Proposal Request, whether or not a bidder indicates the use of subcontractors or subsuppliers in its proposal, the Bidder's proposal **MUST INCLUDE** the following:
  - 1. A completed "SUBCONTRACTING AND REPORTING PLAN."
- B. When completing the "SUBCONTRACTING AND REPORTING PLAN," bidder shall assume 100% of the work will be awarded. Upon notification by EDISON of an award for less than 100% of the Proposal Request requirements, the selected bidder(s) shall submit within ten (10) days of such notification, an amended "SUBCONTRACTING AND REPORTING PLAN" reflecting the applicable reductions.
- C. EDISON's goals are to award thirty percent (30%) of its purchases to Women and Minority Business Enterprises and one point five percent (1.5%) of its purchases to Service-Disabled Veteran Business Enterprises (collectively WMDVBEs). A Supplier's good faith efforts to subcontract with WMDVBEs is a factor that will be considered in the bid evaluation process. The "SUBCONTRACTING AND REPORTING PLAN" will be used as a factor in evaluating a bidder's good faith efforts to subcontract with WMDVBEs. Other information provided with the bidder in its proposal will also be considered.
- D. Should those WMDVBEs identified in the bidder's proposal not be available at the commencement of work, EDISON expects the successful bidder to attempt to subcontract with WMDVBEs to the same extent as identified in its proposal.
- E. If the bidder is currently verified as a WMDVBE and has not submitted certification to Edison, the Bidder should provide a copy of the documentation that granted such status. The documentation shall clearly show the verifying agency and expiration date.
  - 1. Verification as a WMDVBE does not exempt bidder from Edison's consideration of its good faith efforts to subcontract with WMDVBEs.
  - 2. It is Edison's policy that the WMDVBE status of bidders may not be taken into consideration in the evaluation of bids.

#### II. Reporting Requirements

During the effective period of the purchase order, contractor shall provide, in a quarterly basis and again upon Edison's final acceptance of the work, an updated

## **Attachment 6**

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“SUBCONTRACTING AND REPORTING PLAN” reflecting the actual payments made to the subcontractors/subsuppliers. **Such reports shall be provided as requested in the purchase order.**

**Attachment 6**

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**SUBCONTRACTING AND REPORTING PLAN**

Name of Contractor: \_\_\_\_\_ Report Date: \_\_\_\_\_

Address: \_\_\_\_\_ Purchase Order No: \_\_\_\_\_

\_\_\_\_\_  
Contractors Job No: \_\_\_\_\_

Telephone: \_\_\_\_\_ Percent Complete: \_\_\_\_\_

Preparer's Name: \_\_\_\_\_  
(Authorized Contractor/Supplier Name)

	SUBCONTRACTING/SUBSUPPLIER NAME		WMDVBE	ORIGINAL PROPOSED	ACTUAL
WORK DESCRIPTION	CONTACT PERSON & TELEPHONE NUMBER	TAX ID. NO.	CODE*	EXPENDITURES	PAYMENT
		TOTAL	AMOUNTS	\$	\$

\* REFER TO INSTRUCTIONS ON BACK OF THIS FORM

## INSTRUCTIONS

- (1) Complete columns 1 through 5 and return this form with your bid response.
- (2) Quarterly and again upon completion of the work by Edison, complete column 6 and send a copy of this form to:

Company

Subcontracting Administrator  
Southern California Edison

P.O. Box 800 – Room 103  
Rosemead, CA 91770

## DEFINITIONS

- WMBE:** a woman-owned or minority-owned business enterprise; under these rules, the woman and/or minorities owning such an enterprise should be either U.S. citizens or legal aliens with permanent residence status in the United States.
- WBE:** Woman Business Enterprise: A business that is at least 51% owned by a woman; or, in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more women, and whose management and daily business operations are controlled by one or more women.
- MBE:** Minority Business Enterprise: A business enterprise that is at least 51% owned by a minority individual or group, or in case of any publicly owned business, at least 51% of the stock of which is owned by one or more minority groups, and whose management and daily business operations are controlled by one or more of those individuals. The contracting utility shall presume that minority includes, but is not limited to Black Americans, Hispanic

## **Attachment 6**

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Americans, Native Americans, Asian Pacific Americans, and other groups.

**DVBE:** Disabled Veteran Business Enterprise: A business enterprise that is at least 51% owned by disabled veteran individual or group; or in case of any publicly owned business, at least 51% of the stock of which is owned by one or more disabled veterans, and whose management and daily business operations are controlled by one or more of those individuals.

**CONTROL:** Exercising the power to make policy decisions.

**OPERATE:** Being actively involved in the day-to-day management and not merely acting as officers or directors.

### WMDVBE IDENTIFICATION CODES

- 1 – Black American
- 6 – Filipino American
- 2 – Asian American
- 7 – Polynesian American
- 3 – Native American
- 8 – Other
- 4 – Hispanic American
- 9 – Service Disabled Veteran
- 5 – Non-Minority Female

#### **African**

**Americans:** Persons having origin in any black racial groups of Africa.

#### **Asian**

**Americans:** Persons having origin in Asia or the Indian subcontinent, including, but not limited to, persons Japan, China, Vietnam,

## **Attachment 6**

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Korea, Samoa, Guam, the U.S. Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia, Taiwan, India, Pakistan, and Bangladesh.

**Filipinos:** Persons having origin in the people of the Philippine Islands.

**Latinos:** All persons of Mexican, Puerto Rican, Cuban, South or Central American, Caribbean, and other Spanish culture or origin.

**Native**

**Americans:** Persons having origin in any of the original people of North American or the Hawaiian Islands, in particular American Indians, Eskimos, Aleuts, and Native Hawaiians.

**DVBE:** A Veteran of the Military, Naval or Air Service of the United States with a Service-connected disability who is a resident of the State of California.

**List of ZIP Codes in SCE’s Service Territory**

Note: The SCE service territory is generally defined by this list of ZIP Codes. Some ZIP Codes however, include areas outside SCE’s service territory.

ZIP Code	City	Check ZIP Codes Bid
91319	1000 OAK	
91320	1000 OAK	
91360	1000 OAK	
91361	1000 OAK	
91362	1000 OAK	
92277	29 PALMS	
92278	29 PALMS	
93510	ACTON	
92301	ADELANTO	
91301	AGORA HILL	
91301	AGOURA	
92536	AGUANGA	
91801	ALHAMBRA	
91802	ALHAMBRA	
91803	ALHAMBRA	
92653	ALISO VIEJO	
92656	ALISO VIEJO	
92677	ALISO VIEJO	
91001	ALTADENA	
91701	ALTALOMA	
91730	ALTALOMA	
91737	ALTALOMA	
91739	ALTALOMA	
92304	AMBOY	
92801	ANAHEIM	
92802	ANAHEIM	
92803	ANAHEIM	
92804	ANAHEIM	
92805	ANAHEIM	
92806	ANAHEIM	
92807	ANAHEIM	
92808	ANAHEIM	
92305	ANGELES OAKS	

92539	ANZA	
92307	APPLE VALLEY	
92308	APPLE VALLEY	
91006	ARCADIA	
91007	ARCADIA	
93202	ARMONA	
92382	AROWBEAR	
90701	ARTESIA	
90703	ARTESIA	
92601	ATWOOD	
93602	AUBERRY	
90704	AVALON	
91702	AZUSA	
92309	BAKER	
92364	BAKER	
93301	BAKERFIELD	
93305	BAKERFIELD	
93306	BAKERFIELD	
93307	BAKERFIELD	
93308	BAKERFIELD	
93311	BAKERFIELD	
93313	BAKERFIELD	
93388	BAKERFIELD	
92660	BALBOA	
92661	BALBOA	
92662	BALBOA	
92663	BALBOA	
92661	BALBOA ISLAND	
92662	BALBOA ISLAND	
92663	BALBOA ISLAND	
91706	BALDWIN PARK	
92220	BANNING	
93015	BARSDALE	
92310	BARSTOW	
92311	BARSTOW	
92312	BARSTOW	



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92223	BEAUMONT	
90201	BELL	
91307	BELL CANYON	
90201	BELL GARDENS	
90706	BELLFLOWER	
93512	BENTON	
93514	BENTON	
90210	BEVERLY HILLS	
90211	BEVERLY HILLS	
90212	BEVERLY HILLS	
90213	BEVERLY HILLS	
92315	BIG BEAR LAKE	
93605	BIG CREEK	
93513	BIG PINE	
93514	BISHOP	
93515	BISHOP	
92316	BLOMINGTON	
92317	BLUE JAY	
92225	BLYTHE	
92226	BLYTHE	
92272	BLYTHE	
92280	BLYTHE	
93205	BODFISH	
93516	BORON	
91010	BRADBURY	
92621	BREA	
92622	BREA	
92821	BREA	
92822	BREA	
92823	BREA	
93517	BRIDGEPORT	
92318	BRYNMAWR	
90620	BUENA PARK	
90621	BUENA PARK	
90622	BUENA PARK	
90623	BUENA PARK	
93002	BUENA VISTA	
92230	CABAZON	
92282	CABAZON	
92319	CADIZ	
91301	CALABASAS	
91302	CALABASAS	
91364	CALABASAS	
91367	CALABASAS	

91399	CALABASAS	
93518	CALIENTE	
93501	CALIFORNIA CITY	
93505	CALIFORNIA CITY	
93207	CALIFORNIA HOT SPRINGS	
92320	CALIMESA	
93010	CAMARILO	
93011	CAMARILO	
93012	CAMARILO	
93208	CAMP NELSON	
93265	CAMP NELSON	
91303	CANOGA PARK	
91303	CANOGA PARK	
91304	CANOGA PARK	
91307	CANOGA PARK	
93501	CANTIL	
93519	CANTIL	
91321	CANYON COUNTRY	
91350	CANYON COUNTRY	
91351	CANYON COUNTRY	
91354	CANYON COUNTRY	
91384	CANYON COUNTRY	
91386	CANYON COUNTRY	
92380	CANYON LAKE	
92587	CANYON LAKE	
93013	CARPINTERIA	
93014	CARPINTERIA	
90745	CARSON	
90746	CARSON	
90747	CARSON	
90749	CARSON	
90807	CARSON	
90810	CARSON	
91310	CASTAIC	
91350	CASTAIC	
91355	CASTAIC	
91383	CASTAIC	
91384	CASTAIC	
92234	CATHEDRAL CITY	
92258	CATHEDRAL CITY	
92262	CATHEDRAL CITY	
92264	CATHEDRAL CITY	
92321	CEDAR GLEN	
92322	CEDAR PINE	

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90701	CERRITOS	
90702	CERRITOS	
90703	CERRITOS	
91311	CHATSWORTH	
93063	CHATSWORTH	
93555	CHINA LAKE	
91708	CHINO	
91709	CHINO	
91710	CHINO	
91708	CHINO HILLS	
91709	CHINO HILLS	
91710	CHINO HILLS	
92323	CIMA	
91711	CLAREMONT	
92313	COLTON	
92324	COLTON	
90022	COMMERCE	
90023	COMMERCE	
90040	COMMERCE	
90220	COMPTON	
90221	COMPTON	
90222	COMPTON	
90223	COMPTON	
90224	COMPTON	
93212	CORCORAN	
91718	CORONA	
91719	CORONA	
91720	CORONA	
91760	CORONA	
92625	CORONA DEL MAR	
92626	COSTA MESA	
92627	COSTA MESA	
92628	COSTA MESA	
92663	COSTA MESA	
92679	COTO DE CAZA	
91722	COVINA	
91723	COVINA	
91724	COVINA	
92325	CRESTLINE	
92326	CRESTLINE	
93546	CROWLY LAKE	
91701	CUCAMONGA	
91729	CUCAMONGA	
91730	CUCAMONGA	

91737	CUCAMONGA	
91739	CUCAMONGA	
92335	CUCAMONGA	
90201	CUDAHY	
90230	CULER CITY	
90232	CULER CITY	
93214	CUYAMA	
90630	CYPRESS	
92327	DAGGETT	
92328	DEATH VALLEY	
93215	DELANO	
93216	DELANO	
92239	DESERT CENTER	
92240	DESERT HOT SPRINGS	
92241	DESERT HOT SPRINGS	
92262	DESERT HOT SPRINGS	
91765	DIAMOND BAR	
91766	DIAMOND BAR	
91789	DIAMOND BAR	
93664	DINKEY CREEK	
90240	DOWNEY	
90241	DOWNEY	
90242	DOWNEY	
91009	DUARTE	
91010	DUARTE	
93218	DUCOR	
92241	EAGLE MOUNTAIN	
93219	EARLMART	
92346	EAST HIGHLAND	
93523	EDWARDS	
91731	EL MONTE	
91732	EL MONTE	
91733	EL MONTE	
91734	EL MONTE	
91735	EL MONTE	
90245	EL SEGUNDO	
92610	EL TORO	
92630	EL TORO	
92330	ELSINORE	
92530	ELSINORE	
92531	ELSINORE	
92532	ELSINORE	
92332	ESSEX	
91701	ETIWANDA	

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91730	ETIWANDA	
91737	ETIWANDA	
91739	ETIWANDA	
93221	EXETER	
92028	FALLBROOK	
93223	FARMERSVILLE	
92333	FAWNSKIN	
92332	FENNER	
93015	FILLMORE	
93016	FILLMORE	
92334	FONTANA	
92335	FONTANA	
92336	FONTANA	
92337	FONTANA	
92610	FOOTHILL RANCH	
92630	FOOTHILL RANCH	
92339	FOREST FALLS	
92339	FORST HOME	
92311	FORT IRWIN	
92704	FOUNTAIN VALLEY	
92708	FOUNTAIN VALLEY	
92728	FOUNTAIN VALLEY	
93222	FRAZIER PARK	
93225	FRAZIER PARK	
92631	FULLERTON	
92632	FULLERTON	
92633	FULLERTON	
92634	FULLERTON	
92635	FULLERTON	
92831	FULLERTON	
92832	FULLERTON	
92833	FULLERTON	
92834	FULLERTON	
92835	FULLERTON	
92836	FULLERTON	
92837	FULLERTON	
92838	FULLERTON	
92640	GARDEN GROVE	
92641	GARDEN GROVE	
92642	GARDEN GROVE	
92643	GARDEN GROVE	
92644	GARDEN GROVE	
92645	GARDEN GROVE	
92840	GARDEN GROVE	

92841	GARDEN GROVE	
92842	GARDEN GROVE	
92843	GARDEN GROVE	
92844	GARDEN GROVE	
92845	GARDEN GROVE	
90247	GARDENA	
90248	GARDENA	
90249	GARDENA	
92393	GEORGE AFB	
92340	GILLMAN HOT SPRINTS	
92583	GILLMAN HOT SPRINTS	
91740	GLENDORA	
91741	GLENDORA	
93226	GLENNVILLE	
93101	GOLETA	
93105	GOLETA	
93107	GOLETA	
93110	GOLETA	
93111	GOLETA	
93116	GOLETA	
93117	GOLETA	
93225	GORMAN	
93243	GORMAN	
93227	GOSHEN	
92313	GRAND TERRACE	
92324	GRAND TERRACE	
92341	GREEN VALLYE LAKE	
91743	GUASTI	
91744	HACIENDZ HEIGHTS	
91745	HACIENDZ HEIGHTS	
93230	HANFORD	
90710	HARBOR CITY	
92363	HAVASU LAKE	
90715	HAWAIIAN GARDENS	
90716	HAWAIIAN GARDENS	
90250	HAWTHORNE	
90251	HAWTHORNE	
90304	HAWTHORNE	
92342	HELENDALE	
92343	HEMET	
92344	HEMET	
92543	HEMET	
92544	HEMET	
92545	HEMET	

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92546	HEMET	
90254	HERMOSA BEACH	
90277	HERMOSA BEACH	
92340	HESPERIA	
92345	HESPERIA	
92346	HIGHLAND	
92347	HINKLEY	
92348	HOMELAND	
92548	HOMELAND	
92605	HUNTINGTON BEACH	
92615	HUNTINGTON BEACH	
92646	HUNTINGTON BEACH	
92647	HUNTINGTON BEACH	
92648	HUNTINGTON BEACH	
92649	HUNTINGTON BEACH	
93629	HUNTINGTON LAKE	
90255	HUNTINGTON PARK	
92549	IDYLLWILD	
92210	INDIAN WELLS	
92211	INDIAN WELLS	
92260	INDIAN WELLS	
91715	INDUSTRY	
91744	INDUSTRY	
91745	INDUSTRY	
91746	INDUSTRY	
91748	INDUSTRY	
91749	INDUSTRY	
91789	INDUSTRY	
90045	INGLEWOOD	
90301	INGLEWOOD	
90302	INGLEWOOD	
90303	INGLEWOOD	
90304	INGLEWOOD	
90305	INGLEWOOD	
90306	INGLEWOOD	
90307	INGLEWOOD	
93527	INYOKERN	
92602	IRVINE	
92603	IRVINE	
92604	IRVINE	
92606	IRVINE	
92612	IRVINE	
92614	IRVINE	
92616	IRVINE	

92618	IRVINE	
92619	IRVINE	
92620	IRVINE	
92623	IRVINE	
92702	IRVINE	
92703	IRVINE	
92704	IRVINE	
92707	IRVINE	
92712	IRVINE	
92713	IRVINE	
92714	IRVINE	
92715	IRVINE	
92716	IRVINE	
92717	IRVINE	
92718	IRVINE	
92720	IRVINE	
91706	IRWINDALE	
93235	IVANHOE	
93528	JOHANNESBURG	
93236	JOHNSONDALE	
92252	JOSHUA TREE	
93529	JUNE LAKE	
93543	JUNIPER HILLS	
93237	KAWEAH	
93530	KEELER	
93531	KEENE	
92351	KELSO	
93238	KERNVILLE	
91011	LA CANADA-FLINTRIDGE	
91103	LA CANADA-FLINTRIDGE	
91014	LA CRESCENTA	
91214	LA CRESCENTA	
90621	LA HABRA	
90631	LA HABRA	
90632	LA HABRA	
90603	LA HABRA HEIGHTS	
90631	LA HABRA HEIGHTS	
90637	LA MIRADA	
90638	LA MIRADA	
90639	LA MIRADA	
90623	LA PALMA	
91744	LA PUENTE	
91745	LA PUENTE	
91746	LA PUENTE	

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91747	LA PUENTE	
91748	LA PUENTE	
91750	LA VERNE	
92651	LAGUNA BEACH	
92652	LAGUNA BEACH	
92653	LAGUNA BEACH	
92656	LAGUNA BEACH	
92677	LAGUNA BEACH	
92651	LAGUNA HILLS	
92652	LAGUNA HILLS	
92653	LAGUNA HILLS	
92654	LAGUNA HILLS	
92656	LAGUNA HILLS	
92677	LAGUNA HILLS	
92607	LAGUNA NIGUEL	
92656	LAGUNA NIGUEL	
92677	LAGUNA NIGUEL	
92352	LAKE ARROWHEAD	
92610	LAKE FOREST	
92630	LAKE FORSET	
93532	LAKE HUGHES	
93240	LAKE ISABELLA	
93634	LAKESHOR	
92353	LAKEVIEW	
92567	LAKEVIEW	
90712	LAKEWOOD	
90713	LAKEWOOD	
90714	LAKEWOOD	
90715	LAKEWOOD	
90716	LAKEWOOD	
90807	LAKEWOOD	
90808	LAKEWOOD	
93534	LANCASTER	
93535	LANCASTER	
93536	LANCASTER	
93539	LANCASTER	
93584	LANCASTER	
92284	LANDERS	
92285	LANDERS	
90260	LAWNDALE	
93243	LEBEC	
93244	LEMONCOVE	
93245	LEMOORE	
93550	LEONA VALLEY	

93551	LEONA VALLEY	
93541	LEVINING	
93247	LINDSAY	
93542	LITTLE LAKE	
93543	LITTLE ROCK	
93544	LLANO	
93225	LOCKWOOD	
92350	LOMA LINDA	
92354	LOMA LINDA	
92357	LOMA LINDA	
90717	LOMITA	
93545	LONEPINE	
90748	LONG BEACH	
90801	LONG BEACH	
90802	LONG BEACH	
90803	LONG BEACH	
90804	LONG BEACH	
90805	LONG BEACH	
90806	LONG BEACH	
90807	LONG BEACH	
90808	LONG BEACH	
90810	LONG BEACH	
90813	LONG BEACH	
90814	LONG BEACH	
90815	LONG BEACH	
90822	LONG BEACH	
90831	LONG BEACH	
90840	LONG BEACH	
90846	LONG BEACH	
90720	LOS ALAMITOS	
90001	LOS ANGELES	
90002	LOS ANGELES	
90003	LOS ANGELES	
90004	LOS ANGELES	
90008	LOS ANGELES	
90011	LOS ANGELES	
90015	LOS ANGELES	
90018	LOS ANGELES	
90022	LOS ANGELES	
90023	LOS ANGELES	
90024	LOS ANGELES	
90025	LOS ANGELES	
90032	LOS ANGELES	
90033	LOS ANGELES	

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90036	LOS ANGELES	
90038	LOS ANGELES	
90040	LOS ANGELES	
90042	LOS ANGELES	
90043	LOS ANGELES	
90044	LOS ANGELES	
90045	LOS ANGELES	
90046	LOS ANGELES	
90047	LOS ANGELES	
90048	LOS ANGELES	
90049	LOS ANGELES	
90051	LOS ANGELES	
90056	LOS ANGELES	
90058	LOS ANGELES	
90059	LOS ANGELES	
90061	LOS ANGELES	
90063	LOS ANGELES	
90066	LOS ANGELES	
90069	LOS ANGELES	
92356	LUCERN VALLEY	
90262	LYNWOOD	
92358	LYTLE CREEK	
90263	MALIBU	
90264	MALIBU	
90265	MALIBU	
91302	MALIBU	
93546	MAMMOTH LAKES	
90266	MANHATTAN BEACH	
93252	MARICOPA	
90292	MARINA DEL REY	
90201	MAYWOOD	
90270	MAYWOOD	
93250	MCFARLAND	
92584	MENIFEE	
92585	MENIFEE	
92359	MENTONE	
92655	MIDWAY CITY	
92683	MIDWAY CITY	
91752	MIRA LOMA	
92675	MISSION VIEJO	
92690	MISSION VIEJO	
92691	MISSION VIEJO	
92692	MISSION VIEJO	
92676	MODJESKA	

92678	MODJESKA	
92679	MODJESKA	
93501	MOJAVE	
93502	MOJAVE	
93548	MONOLITH	
91016	MONROVIA	
91763	MONTCLAIR	
90640	MONTEBELLO	
91754	MONTEREY PARK	
91755	MONTEREY PARK	
91020	MONTROSE	
93021	MOORPARK	
92551	MORENO VALLEY	
92552	MORENO VALLEY	
92553	MORENO VALLEY	
92554	MORENO VALLEY	
92555	MORENO VALLEY	
92556	MORENO VALLEY	
92557	MORENO VALLEY	
92256	MORRONGO VALLEY	
91759	MOUNT BALDY	
91023	MOUNT WILSON	
92561	MOUNTAIN CENTER	
92562	MURRIETA	
92563	MURRIETA	
92564	MURRIETA	
92409	NAFB	
92363	NEEDLES	
91320	NEWBERRY PARK	
91360	NEWBERRY PARK	
91361	NEWBERRY PARK	
91362	NEWBERRY PARK	
92365	NEWBERRY PARK	
92365	NEWBERRY SPRINGS	
91321	NEWHALL	
91350	NEWHALL	
91351	NEWHALL	
91355	NEWHALL	
91381	NEWHALL	
91384	NEWHALL	
92626	NEWPORT BEACH	
92657	NEWPORT BEACH	
92658	NEWPORT BEACH	
92659	NEWPORT BEACH	

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92660	NEWPORT BEACH	
92661	NEWPORT BEACH	
92662	NEWPORT BEACH	
92663	NEWPORT BEACH	
92663	NEWPORT BEACH	
92664	NEWPORT BEACH	
92657	NEWPORT COAST	
92660	NEWPORT COAST	
92663	NEWPORT COAST	
92364	NIPTON	
91760	NORCO	
93523	NORTH EDWARDS	
93643	NORTH FORK	
92258	NORTH PALM SPRINGS	
92262	NORTH PALM SPRINGS	
90650	NORWALK	
92567	NUEVO	
92345	OAK HILLS	
93022	OAKVIEW	
93023	OJAI	
91761	ONTARIO	
91762	ONTARIO	
91764	ONTARIO	
93255	ONYX	
92856	ORANGE	
92857	ORANGE	
92861	ORANGE	
92862	ORANGE	
92863	ORANGE	
92865	ORANGE	
92866	ORANGE	
92867	ORANGE	
92868	ORANGE	
92869	ORANGE	
92368	ORO GRANDE	
93030	OXNARD	
93031	OXNARD	
93032	OXNARD	
93033	OXNARD	
93035	OXNARD	
92210	PALM DESERT	
92211	PALM DESERT	
92255	PALM DESERT	
92260	PALM DESERT	

92261	PALM DESERT	
92262	PALM DESERT	
92234	PALM SPRINGS	
92262	PALM SPRINGS	
92263	PALM SPRINGS	
92264	PALM SPRINGS	
93550	PALMDALE	
93551	PALMDALE	
93552	PALMDALE	
93591	PALMDALE	
93599	PALMDALE	
92266	PALO VERDE	
90274	PALOS VERDES ESTATES	
90275	PALOS VERDES ESTATES	
90274	PALOS VERDES PENINSULA	
90723	PARAOUNT	
92267	PARKDER DAM	
91030	PASADENA	
91101	PASADENA	
91102	PASADENA	
91103	PASADENA	
91104	PASADENA	
91105	PASADENA	
91106	PASADENA	
91107	PASADENA	
91108	PASADENA	
91109	PASADENA	
93553	PEARBLOSSOM	
93563	PEARBLOSSOM	
92570	PERRIS	
92571	PERRIS	
92572	PERRIS	
92599	PERRIS	
92329	PHELAN	
92371	PHELAN	
90660	PICO RIVERA	
93207	PINE FLAT	
92372	PINON HILLS	
92268	PIONEER TOWN	
93040	PIRU	
93256	PIXLEY	
92670	PLACENTIA	
92870	PLACENTIA	
92871	PLACENTIA	

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93042	POINT MUGU	
91765	POMONA	
91766	POMONA	
91767	POMONA	
91768	POMONA	
91769	POMONA	
91789	POMONA	
93280	POND	
93257	POPLAR	
93258	POPLAR	
93041	PORT HUENEME	
93043	PORT HUENEME	
93257	PORTERVILLE	
93258	PORTERVILLE	
93260	POSEY	
92380	QUAIL VALLEY	
92585	QUAIL VALLEY	
92587	QUAIL VALLEY	
93534	QUARTZ HILL	
93536	QUARTZ HILL	
93551	QUARTZ HILL	
92260	RANCHO MIRAGE	
92270	RANCHO MIRAGE	
90274	RANCHO PALOS VERDES	
90275	RANCHO PALOS VERDES	
90717	RANCHO PALOS VERDES	
92679	RANCHO SANTA MARGARITA	
92688	RANCHO SANTA MARGARITA	
93558	RED MOUNTAIN	
92373	REDLANDS	
92374	REDLANDS	
90254	REDONDO BEACH	
90277	REDONDO BEACH	
90278	REDONDO BEACH	
92376	RIALTO	
92377	RIALTO	
92225	RICE	
93261	RICHGROVE	
93555	RIDGECREST	
92378	RIMFOREST	
92225	RIPLEY	
92272	RIPLEY	

92500	RIVERSIDE	
92501	RIVERSIDE	
92502	RIVERSIDE	
92503	RIVERSIDE	
92504	RIVERSIDE	
92505	RIVERSIDE	
92506	RIVERSIDE	
92507	RIVERSIDE	
92508	RIVERSIDE	
92509	RIVERSIDE	
92517	RIVERSIDE	
92518	RIVERSIDE	
93554	RNADSBURG	
92679	ROBINSON RANCH	
90274	ROLLING HILLS ESTATES	
90274	ROLLING HILLS ESTATES	
90275	ROLLING HILLS ESTATES	
90275	ROLLING HILLS ESTATES	
92380	ROMOLAND	
92584	ROMOLAND	
92585	ROMOLAND	
92587	ROMOLAND	
93560	ROSAMOND	
91770	ROSEMEAD	
91745	ROWLAND HEIGHTS	
91748	ROWLAND HEIGHTS	
92509	RUBIDOUX	
92382	RUNNING SPRINGS	
91731	S. EL MONTE	
91732	S. EL MONTE	
91733	S. EL MONTE	
92677	S. LAGUNA	
91030	S. PASADENA	
92401	SAN BERNARDINO	
92402	SAN BERNARDINO	
92403	SAN BERNARDINO	
92404	SAN BERNARDINO	
92404	SAN BERNARDINO	
92405	SAN BERNARDINO	
92406	SAN BERNARDINO	
92407	SAN BERNARDINO	
92408	SAN BERNARDINO	
92409	SAN BERNARDINO	
92410	SAN BERNARDINO	



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92411	SAN BERNARDINO	
92412	SAN BERNARDINO	
92415	SAN BERNARDINO	
92416	SAN BERNARDINO	
92418	SAN BERNARDINO	
91773	SAN DIMAS	
91340	SAN FERNANDO	
91341	SAN FERNANDO	
91342	SAN FERNANDO	
91344	SAN FERNANDO	
91770	SAN GABRIEL	
91775	SAN GABRIEL	
91776	SAN GABRIEL	
91778	SAN GABRIEL	
92581	SAN JACINTO	
92582	SAN JACINTO	
92583	SAN JACINTO	
92675	SAN JUAN CAPISTRANO	
91107	SAN MARINO	
91108	SAN MARINO	
90731	SAN PEDRO	
90732	SAN PEDRO	
90734	SAN PEDRO	
92701	SANTA ANA	
92702	SANTA ANA	
92703	SANTA ANA	
92704	SANTA ANA	
92705	SANTA ANA	
92706	SANTA ANA	
92707	SANTA ANA	
92708	SANTA ANA	
92711	SANTA ANA	
92714	SANTA ANA	
92720	SANTA ANA	
92799	SANTA ANA	
93101	SANTA BARBARA	
93102	SANTA BARBARA	
93103	SANTA BARBARA	
93105	SANTA BARBARA	
93105	SANTA BARBARA	
93108	SANTA BARBARA	
93109	SANTA BARBARA	
93110	SANTA BARBARA	
93111	SANTA BARBARA	

93117	SANTA BARBARA	
93160	SANTA BARBARA	
93199	SANTA BARBARA	
91351	SANTA CLARITA	
91354	SANTA CLARITA	
91381	SANTA CLARITA	
90605	SANTA FE SPRINGS	
90606	SANTA FE SPRINGS	
90670	SANTA FE SPRINGS	
93456	SANTA MARIA	
90401	SANTA MONICA	
90402	SANTA MONICA	
90403	SANTA MONICA	
90404	SANTA MONICA	
90405	SANTA MONICA	
90406	SANTA MONICA	
93060	SANTA PAULA	
93061	SANTA PAULA	
93063	SANTA SUSANA	
93003	SATICOY	
93004	SATICOY	
91321	SAUGUS	
91350	SAUGUS	
91351	SAUGUS	
91354	SAUGUS	
91355	SAUGUS	
91381	SAUGUS	
91384	SAUGUS	
90740	SEAL BEACH	
93262	SEQUOIA NATIONAL PARK	
93664	SHAVER LAKE	
92384	SHOSHONE	
91024	SIERRA MADRE	
90804	SIGNAL HILL	
90806	SIGNAL HILL	
92676	SILVERADO	
93061	SIMI VALLEY	
93062	SIMI VALLEY	
93063	SIMI VALLEY	
93064	SIMI VALLEY	
93065	SIMI VALLEY	
92385	SKYFOREST	
92382	SNOW VALLEY	
93066	SOMIS	

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90280	SOUTH GATE	
93265	SPRINGVILLE	
90680	STANTON	
93267	STRATHMORE	
92386	SUGAR LOAF	
93067	SUMMERLAND	
92380	SUN CITY	
92381	SUN CITY	
92584	SUN CITY	
92585	SUN CITY	
92586	SUN CITY	
92587	SUN CITY	
91040	SUNLAND	
90742	SUNSET BEACH	
90743	SURF SIDE	
92389	TECOPA	
93561	TEHACHAPI	
93581	TEHACHAPI	
92390	TEMECULA	
92589	TEMECULA	
92590	TEMECULA	
92591	TEMECULA	
92592	TEMECULA	
92593	TEMECULA	
91780	TEMPLE CITY	
93270	TERRA BELLA	
93278	TERRA BELLA	
93271	THREE RIVERS	
93272	TIPTON	
90290	TOPANGA	
90501	TORRANCE	
90502	TORRANCE	
90503	TORRANCE	
90504	TORRANCE	
90505	TORRANCE	
90506	TORRANCE	
90509	TORRANCE	
90510	TORRANCE	
92678	TRABUCO	
92679	TRABUCO	
92688	TRABUCO	
92679	TRABUCO CANYON	
92688	TRABUCO CANYON	
93562	TRONA	

91042	TUJUNGA	
93274	TULARE	
93275	TULARE	
92680	TUSTIN	
92681	TUSTIN	
92780	TUSTIN	
92781	TUSTIN	
92782	TUSTIN	
92391	TWIN PEAKS	
91604	UNIVERSAL CITY	
91608	UNIVERSAL CITY	
91784	UPLAND	
91785	UPLAND	
91786	UPLAND	
91321	VALENCIA	
91335	VALENCIA	
91350	VALENCIA	
91351	VALENCIA	
91354	VALENCIA	
91355	VALENCIA	
91380	VALENCIA	
91381	VALENCIA	
91384	VALENCIA	
91744	VALINDA	
93563	VALYERMO	
90291	VENICE	
90292	VENICE	
93001	VENTURA	
93002	VENTURA	
93003	VENTURA	
93004	VENTURA	
93007	VENTURA	
93009	VENTURA	
90058	VERNON	
92392	VICTORVILLE	
92393	VICTORVILLE	
92394	VICTORVILLE	
92280	VIDAL	
92667	VILLA PARK	
92861	VILLA PARK	
92867	VILLA PARK	
93277	VISALIA	
93279	VISALIA	
93291	VISALIA	

**Attachment 6**

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93292	VISALIA	
91790	W. COVINA	
91791	W. COVINA	
91792	W. COVINA	
91793	W. COVINA	
90046	W. HOLLYWOOD	
90048	W. HOLLYWOOD	
90069	W. HOLLYWOOD	
91768	WALNUT	
91788	WALNUT	
91789	WALNUT	
91795	WALNUT	
93284	WAUKENA	
93283	WELDON	
93564	WESTEND	
91360	WESTLAKE VILLAGE	
91361	WESTLAKE VILLAGE	
91362	WESTLAKE VILLAGE	
91363	WESTLAKE VILLAGE	
92655	WESTMINSTER	
92683	WESTMINSTER	
92684	WESTMINSTER	
92258	WHITE WATER	
92282	WHITE WATER	
90601	WHITTIER	
90602	WHITTIER	
90603	WHITTIER	
90604	WHITTIER	
90605	WHITTIER	
90606	WHITTIER	
90607	WHITTIER	
92395	WILDOMAR	
92595	WILDOMAR	
90744	WILMINGTON	
92396	WINCHESTER	
92596	WINCHESTER	
93285	WOFFORD HEIGHTS	
93286	WOODLAKE	
91302	WOODLAND HILLS	
91364	WOODLAND HILLS	
93257	WOODVILLE	
93258	WOODVILLE	
93287	WOODY	
92397	WRIGHTWOOD	

92398	YERMO	
93670	YETTEM	
92686	YORBA LINDA	
92687	YORBA LINDA	
92885	YORBA LINDA	
92886	YORBA LINDA	
92887	YORBA LINDA	
95389	YOSEMITE	
92399	YUCAIPA	
92284	YUCCA VALLEY	
92285	YUCCA VALLEY	

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**PRICE PROPOSAL**

**Attachment 5**

	2000 Bid	1999 Actual
<b>New Refrigerator Purchasing/Warehousing/Service</b> A per unit charge for the overhead costs of purchasing and warehousing of units accepted from the manufacturer and held in inventory by contractor for subsequent delivery and installation pursuant to this agreement, excluding the cost of the refrigerator itself.		
<b>New Refrigerator Delivery and Installation</b> A per unit charge for the delivery and installation of each new refrigerator installed. Included in this service is the delivery, unloading, uncrating, setup, and installation of the refrigerators in the dwellings specified in the authorizing task assignment.		
<b>Refrigerator Recycling Service</b> A per unit charge for each refrigerator removed from a residence and delivered to the designated recycling center drop off location.		
<b>Site Visit for Qualified Consumers</b> A per visit charge to determine the customers have a grounded outlet, sound flooring, access and adequate clearance for the installation of a new refrigerator. This is to include the administrative cost of pre-screening the customer by phone and scheduling the site visit.		
Other costs (provide detail):		

CONTRACTOR: \_\_\_\_\_

BY: \_\_\_\_\_

NAME (Please print) \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

**Attachment 6**

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## **SUBCONTRACTING PLAN AND REPORTING REQUIREMENTS**

- I. Bidder Subcontracting Plan Requirements
- A. While it is not a requirement to subcontract any portion of work contained in this Proposal Request, whether or not a bidder indicates the use of subcontractors or subsuppliers in its proposal, the Bidder's proposal **MUST INCLUDE** the following:
1. A completed "SUBCONTRACTING AND REPORTING PLAN."
- B. When completing the "SUBCONTRACTING AND REPORTING PLAN," bidder shall assume 100% of the work will be awarded. Upon notification by EDISON of an award for less than 100% of the Proposal Request requirements, the selected bidder(s) shall submit within ten (10) days of such notification, an amended "SUBCONTRACTING AND REPORTING PLAN" reflecting the applicable reductions.
- C. EDISON's goals are to award thirty percent (30%) of its purchases to Women and Minority Business Enterprises and one point five percent (1.5%) of its purchases to Service-Disabled Veteran Business Enterprises (collectively WMDVBES). A Supplier's good faith efforts to subcontract with WMDVBES is a factor that will be considered in the bid evaluation process. The "SUBCONTRACTING AND REPORTING PLAN" will be used as a factor in evaluating a bidder's good faith efforts to subcontract with WMDVBES. Other information provided with the bidder in its proposal will also be considered.
- D. Should those WMDVBES identified in the bidder's proposal not be available at the commencement of work, EDISON expects the successful bidder to attempt to subcontract with WMDVBES to the same extent as identified in its proposal.
- E. If the bidder is currently verified as a WMDVBE and has not submitted certification to Edison, the Bidder should provide a copy of the documentation that granted such status. The documentation shall clearly show the verifying agency and expiration date.
1. Verification as a WMDVBE does not exempt bidder from Edison's consideration of its good faith efforts to

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subcontract with WMDVBEs.

2. It is Edison's policy that the WMDVBE status of bidders may not be taken into consideration in the evaluation of bids.

## II. Reporting Requirements

During the effective period of the purchase order, contractor shall provide, in a quarterly basis and again upon Edison's final acceptance of the work, an updated "SUBCONTRACTING AND REPORTING PLAN" reflecting the actual payments made to the subcontractors/subsuppliers. **Such reports shall be provided as requested in the purchase order.**

Attachment 6

SUBCONTRACTING AND REPORTING PLAN

Name of Contractor: \_\_\_\_\_ Report Date: \_\_\_\_\_  
 Address: \_\_\_\_\_ Purchase Order No: \_\_\_\_\_  
 \_\_\_\_\_ Contractors Job No: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Percent Complete: \_\_\_\_\_  
 Preparer's Name: \_\_\_\_\_  
 (Authorized Contractor/Supplier Name)

	SUBCONTRACTING/SUBSUPPLIER NAME		WMDVBE	ORIGINAL PROPOSED	ACTUAL
WORK DESCRIPTION	CONTACT PERSON & TELEPHONE NUMBER	TAX ID. NO.	CODE*	EXPENDITURES	PAYMENT
		TOTAL	AMOUNTS	\$	\$

\* REFER TO INSTRUCTIONS ON BACK OF THIS FORM

INSTRUCTIONS

- (1) Complete columns 1 through 5 and return this form with your bid response.
- (2) Quarterly and again upon completion of the work by Edison, complete column 6 and send a copy of this form to:

Subcontracting Administrator  
Southern California Edison Company  
P.O. Box 800 – Room 103  
Rosemead, CA 91770

DEFINITIONS

- WMBE: a woman-owned or minority-owned business enterprise; under these rules, the woman and/or minorities owning such an enterprise should be either U.S. citizens or legal aliens with permanent residence status in the United States.
- WBE: Woman Business Enterprise: A business that is at least 51% owned by a woman; or, in the case of any publicly owned business, at least 51% of the stock of which is owned by one or more women, and whose management and daily business operations are controlled by one or more women.
- MBE: Minority Business Enterprise: A business enterprise that is at least 51% owned by a minority individual or group, or in case of any publicly owned business, at least 51% of the stock of which is owned by one or more minority groups, and whose management and daily business operations are controlled by one or more of those individuals. The contracting utility shall presume that minority includes, but is not limited to Black Americans, Hispanic Americans, Native Americans, Asian Pacific Americans, and other groups.
- DVBE: Disabled Veteran Business Enterprise: A business enterprise that is at least 51% owned by disabled veteran individual or group; or in case of any publicly owned business, at least 51% of the stock of which is owned by one or more disabled veterans, and whose management and daily business operations are controlled by one or more of those individuals.
- CONTROL: Exercising the power to make policy decisions.
- OPERATE: Being actively involved in the day-to-day management and not merely acting as officers or directors.

WMDVBE IDENTIFICATION CODES

- |                         |                              |
|-------------------------|------------------------------|
| 1 – Black American      | 6 – Filipino American        |
| 2 – Asian American      | 7 – Polynesian American      |
| 3 – Native American     | 8 – Other                    |
| 4 – Hispanic American   | 9 – Service Disabled Veteran |
| 5 – Non-Minority Female |                              |

- African Americans: Persons having origin in any black racial groups of Africa.
- Asian Americans: Persons having origin in Asia or the Indian subcontinent, including, but not limited to, persons Japan, China, Vietnam, Korea, Samoa, Guam, the U.S. Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia, Taiwan, India, Pakistan, and Bangladesh.
- Filipinos: Persons having origin in the people of the Philippine Islands.
- Latinos: All persons of Mexican, Puerto Rican, Cuban, South or Central American, Caribbean, and other Spanish culture or origin.
- Native Americans: Persons having origin in any of the original people of North American or the Hawaiian Islands, in particular American Indians, Eskimos, Aleuts, and Native Hawaiians.
- DVBE: A Veteran of the Military, Naval or Air Service of the United States with a Service-connected disability who is a resident of the State of California.