



# 2021-2026 LOW-INCOME PROGRAMS APPLICATION SUMMARY

Low-Income Oversight Board Meeting - Hanford, CA  
December 10, 2019

# SoCalGas ESA Program Application Summary

## Budget & Goals 2021-2026

**\$814 million over the six year program cycle**

2021 Proposed	PY 2022 Proposed	2023 Proposed	2024 Proposed	2025 Proposed	2026 Proposed
\$131,525,600	\$136,493,798	\$136,514,861	\$136,519,523	\$136,549,364	\$136,214,997

**Homes treated per year: 110,000**

**Therms per year: 1.26 million**

**ESA Cost Effectiveness Test: Average of 0.67**

### **Policy Requests:**

- New ESA program design begins in 2021
- Modify program rules for nimble program delivery
- Local administration of the Multifamily Whole Building Program

# SoCalGas ESA Program Application Summary

## Program Goals:

- » Average annual resource measures energy savings per HH
- » Average non-energy benefits delivered per HH

## Program Indicators:

- » Average hardship reduction per HH

## Portfolio Energy Savings Goals\*:

Type	Therms (MM)
Single Family	6.25
Multifamily	0.96
Mobile Home	0.33

*\*total for the 6-year cycle*

## Participation Targets:

Dwelling Type	PY1	PY2	PY3	PY4	PY5	PY6
Single Family	74,974	74,974	74,974	74,974	74,974	74,974
Multifamily	28,013	28,013	28,013	28,013	28,013	28,013
Mobile Home	7,013	7,013	7,013	7,013	7,013	7,013
<b>Total</b>	<b>110,000</b>	<b>110,000</b>	<b>110,000</b>	<b>110,000</b>	<b>110,000</b>	<b>110,000</b>

# SoCalGas ESA Program Application Summary

## Focus on Innovation

### Empower Customers

- “Uberization” of ESA Program
- Modern e-commerce style interface to address trust and control issues
- Online enrollment and education options
- Streamline enrollment process to address program participation barriers
- Target measures to customers with greatest need and opportunity
- Disadvantaged Communities & Hard-to-Reach

### New Offerings

- Comprehensive Home Health & Safety Check-Up
  - Smoke detectors
  - CO Alarms
  - FAU Filters
- Solar Thermal Water Heating
- Early replacement of wall furnaces with high efficiency wall furnaces
- Multifamily
  - Expand Common Area Measures to non-deed restricted with co-pay feature
  - Third-party Multifamily Whole Building Program

# SoCalGas CARE Program Application Summary

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## Budget & Goals 2021-2026

**\$917 million over the six year program cycle**

**Maintain or exceed 90% penetration goal**

**Implement system changes to CARE Expansion Program**

**Exempt certain CARE customers from future recertification requests**

**Update CARE probability model**

**Enhance marketing and outreach strategies**

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