

Request for Qualification

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|-------------------------------------|--------------------------------|
| <input checked="" type="checkbox"/> | Professional Services Contract |
| <input type="checkbox"/> | Construction Contract |
| <input type="checkbox"/> | Service Contract |
| <input type="checkbox"/> | Material Requirement |
| <input type="checkbox"/> | Other |

Opportunity Title: Repair and Replacement Program for Combustion and Electric Appliances

Work Location: Various

Deadline to Respond: July 21, 2010, 2:00 p.m. PST

Request for Qualification Description:

1. Background Information

Pacific Gas and Electric Company (PG&E), incorporated in California in 1905, is one of the largest combination natural gas and electric utilities in the United States. Based in San Francisco, the company is a wholly owned subsidiary of PG&E Corporation.

There are approximately 20,000 employees who carry out PG&E's primary business—the transmission and delivery of energy. The Company provides natural gas and electric service to approximately 14 million people throughout a 70,000-square-mile service area in northern and central California. Our customers include over 20,000 schools, 3,000 hospitals, 20,000 high-tech companies and 700 military facilities. As the primary gas and electric service provider for Central and Northern California, PG&E has impressive size and territory that stretches from Eureka in the north to Bakersfield in the south, and from the Pacific Ocean in the west to the Sierra Nevada in the east. PG&E provides electricity to over 4.9 million customers and gas to over 3.9 million customers.

PG&E is determined to expand opportunities which enhance our commitment to diversity, safety, environmental stewardship, and corporate integrity. We anticipate that this evaluation process will provide opportunities for successful firms to expand their business with PG&E and also allow PG&E to realize reductions in costs, both internal and external. We believe this will be an exciting opportunity for PG&E and its current and future suppliers to reshape the way we work together and to improve PG&E's operations.

2. Project Background

PG&E administers the Energy Partners Program, which is designed to provide to its qualified, low income Customers energy education and energy efficiency services (e.g., installation of Energy Efficiency Measures) in order to reduce Customer's gas and electricity usage and reduce hardship without sacrificing comfort.

The Contractor shall be responsible for the repair or replacement of Combustion and/or Electric Appliances. If a replacement is determined necessary by PG&E, the Contractor shall be responsible for the removal of Combustion and/or Electric Appliances, and the purchase and installation of new Combustion and/or Electric Appliances at Customer Homes. Contractor shall adhere to the process specified under the program flow diagram where in Contractor shall contact the customer to schedule an appointment; complete necessary appliance repairs or replacement in compliance with program guidelines; and invoice PG&E in a timely manner using an online database system. Where a particular Project requires a state, city or county permit, Contractor shall be solely responsible for obtaining such permits and submitting the final permit as part of billing package.

Contractor shall ensure that appliance repairs are performed in compliance with PG&E's policies and procedures for both conventional and mobile homes.

After the installation of the Energy Efficiency Measures, a Natural Gas Appliance Test (NGAT) inspection will be performed to determine if the air exchange was impacted during the installation which could lead to a carbon monoxide problem or cause an existing problem to become hazardous. Contractor shall warranty all work completed in the program and be responsible to make any corrections deemed necessary by the NGAT inspection.

The PG&E service area for this scope of work is indicated in the RFQ Questionnaire.

3. Evaluation Criteria

Responses to requirements identified in the Request for Qualification will form the basis of the evaluation and will be subject to management review and approval. You may be contacted by representatives of PG&E for clarification on your RFQ submittal.

4. Assignment

Neither this Request for Qualification nor any rights or obligations hereunder shall be assigned or otherwise transferred by your firm without the express written consent of PG&E.

The purpose of this RFQ is to gather information about your company's ability to provide the above-stated service. The information that you provide in the RFQ response may be used by PG&E to make decisions concerning your company's eligibility to participate in a future Request for Proposal (RFP). ***Please note that this is not an RFP and that there will be no contract awarded based strictly on your company's response to this RFQ.***

Suppliers interested in pre-qualifying for this work must respond to the Request for Qualification (RFQ) by no later than **2:00 p.m. (Pacific Standard Time), Wednesday, July 21, 2010.** ***Failure to respond by this date and time may result in your company being eliminated from further consideration.*** The RFQ document can be accessed at www.poweradvocate.com.

Please follow the instructions below in order to register with Power Advocate so you can access the RFQ document. ***If you encounter any difficulty with accessing the RFQ online or have any questions regarding Power Advocate, please contact the Power Advocate Customer Service Desk via email at support@poweradvocate.com or by phone at (857) 453-5800.***

As previously indicated, the RFQ can be obtained by accessing the Power Advocate website. To register with Power Advocate, please visit www.poweradvocate.com and select "Register". Select "I am registering as a supplier" and in the Referral Qualification section enter that you were referred by Michele C. Kibbe of PG&E and are requesting access to "23525: RFQ/RFP 5705 Repair and Replacement Program for Combustion and Electric Appliances". If you have an existing account on www.poweradvocate.com send an email with account qualification to support@poweradvocate.com indicating that you would like to participate in the event listed above.

After you have completed your registration, you will receive an email when it has been approved. Please allow at least one (1) business day for your registration to be completed.

The qualification contained in the enclosed documents is proprietary to PG&E. Your firm has been provided with a copy for the sole purpose of preparing your submittal. You may not distribute or otherwise make available to third parties the qualification contained in this request for qualification package.

Please Note: In order to successfully complete the RFQ, **suppliers must complete** the Supplier Questionnaire (Access and enter your responses in the Power Advocate "Commercial" Tab) of the "23425: RFQ/RFP 5705 Repair and Replacement Program for Combustion and Electric Appliances". Failure to complete the questionnaire may impact your company's eligibility to participate in a future RFP for this event. Suppliers should check the RFQ tab on a periodical basis for any qualification which may have been posted on the event---PG&E will not advise suppliers that qualification may have been posted to the event once the event has opened. Questionnaire may be completed and existing responses added, edited, and/or changed throughout the RFQ event until the event closes. **This RFQ event will close at 2:00 p.m. (Pacific Standard Time), Wednesday, July 21, 2010. No qualification will be accepted in the RFQ after this time and date.**

Thank you for your interest in providing services to PG&E.

PG&E

Michele C. Kibbe

mckf@pge.com

Attachments:

Access Power Advocate "Commercial" Tab – RFQ Questionnaire

Access Power Advocate "Commercial" Tab – Request for Qualification

Link to Power Advocate: <http://www.poweradvocate.com/web/software.htm>

PG&E Contact: Michele C. Kibbe E-Mail Address: MCKF @pge.com

Department: Sourcing Date Submitted: July 7, 2010

PACIFIC GAS & ELECTRIC COMPANY Service Area

