

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2012-2014 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 11-05-019 (Filed May 15, 2011)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-020 (Filed May 15, 2011)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-018 (Filed May 15, 2011)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 - 2014.	Application 11-05-017 (Filed May 15, 2011)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2012**

KIM F. HASSAN

Attorney for:

SOUTHERN CALIFORNIA GAS COMPANY

555 West Fifth Street, GT14E7

Los Angeles, CA 90013

Telephone: (213) 244-3061

Facsimile: (213) 629-9620

E-Mail: khassan@semprautilities.com

December 20, 2012

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Applications of Pacific Gas and Electric Company for Approval of the 2012-2014 Energy Savings Assistance Program and California Alternate Rates for Energy Programs and Budget (U39M)	Application 11-05-019 (Filed May 15, 2011)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-020 (Filed May 15, 2011)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 – 2014.	Application 11-05-018 (Filed May 15, 2011)
Application of Southern California Edison Company (U 338-E) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012 - 2014.	Application 08-05-017 (Filed May 15, 2011)

**MONTHLY REPORT OF SOUTHERN CALIFORNIA GAS COMPANY (U 904 G) ON
LOW-INCOME ASSISTANCE PROGRAMS FOR NOVEMBER 2012**

This is the eleventh monthly report of program year (PY) 2012. The purpose of this report is to consolidate activity for the CARE Program and Energy Savings Assistance Program and provide the Energy Division with all the necessary information to assist in analyzing the low-income programs.

This report presents year-to-date Energy Savings Assistance Program and CARE results and expenditures through November 2012 for Southern California Gas Company (SoCalGas).

Respectfully Submitted

By: /s/ Kim F. Hassan
KIM F. HASSAN

Attorney for:
SOUTHERN CALIFORNIA GAS COMPANY
555 West Fifth Street, GT14E7
Los Angeles, CA 90013
Telephone: (213) 244-3061
Facsimile: (213) 629-9620
E-Mail: khassan@semprautilities.com

December 20, 2012

**Southern California Gas Company
Energy Savings Assistance Program (ESAP)
And
California Alternate Rates for Energy (CARE)
Program Monthly Report**

LOW-INCOME ASSISTANCE PROGRAMS MONTHLY REPORT

TABLE OF CONTENTS

	Title	Page
1.	Energy Savings Assistance Program Executive Summary.....	2
1.1	Program Overview.....	2
1.2	Whole Neighborhood Approach Evaluation.....	2
1.3	Customer Outreach and Enrollment Update.....	4
1.4	Leveraging Success Evaluation, Including CSD.....	8
1.5	Workforce Education and Training.....	9
2.	CARE Program Executive Summary.....	13
2.1	Program Summary.....	13
2.2	Outreach.....	14
2.3	Recertification Complaints.....	17
3.	Appendix: ESAP and CARE Tables.....	18

ENERGY SAVINGS ASSISTANCE PROGRAM MONTHLY REPORT

1. Energy Savings Assistance Program Executive Summary

1.1. Energy Savings Assistance Program Overview

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in Decision (D.) 12-08-044:

Program Summary through November 2012			
	Authorized / Planning Assumptions*	Actual to Date	%
Budget	\$109,881,871	\$67,537,229	61%
Homes Treated	136,836	81,086	59%
kWh Saved	N/A	N/A	N/A
kW Demand Reduced	N/A	N/A	N/A
Therms Saved	4,552,434	988,059	22%

* Program decision D.12-08-044 was issued August 30, 2012; table reflects updated budgets and goals.

In November, SoCalGas processed and paid contractor invoices for 4,970 treated homes. In addition, SoCalGas paid for the installation of 2,097 appliances, including 899 furnace repairs/replacements, 60 water heater replacements, and 1,138 high efficiency clothes washers.

1.2 Whole Neighborhood Approach Evaluation

1.2.1 Provide a summary of the geographic and customer segmentation strategy employed, (i.e. tools and analysis used to segment “neighborhoods,” how neighborhoods are segmented and how this information is communicated to the contractor/CBO).

In November, SoCalGas combined efforts to provide its ESA Program contractor network with an additional 44 canvassing lists using the Whole Neighborhood Approach (WNA) strategy. SoCalGas continues to offer its contractors flexibility in the planning, timing and completion of their WNA efforts. This approach, in conjunction with SoCalGas oversight and guidance, allows contractors to customize their activities to meet the needs of each neighborhood as well as the

needs of each customer. Contractors are asked to document all facets of each WNA effort; total number of completed homes, customers not willing to participate, successful canvassing and / or marketing efforts, and any other information that can help increase eligible customer enrollments. This detailed accounting serves to assist both the contractors and SoCalGas with future WNA activities. Additionally, smaller geographic focus of Zip+7 areas coupled with tracking methods take into account the amount of time contractors spend working in an area and allow SoCalGas to better monitor the success of ESA Program activities from a whole neighborhood perspective. The tracking methods include detailed instructions to contractors regarding data entry in the HEAT System¹, both pre- and post-canvassing, to ensure specific information is captured. This information will be used to help SoCalGas distinguish WNA efforts from routine canvassing and also capture the disposition of WNA leads that do not result in an enrollment, (i.e., “unable to contact,” and “customer refused”).

The canvassing lists generated in November were initiated primarily in new Zip+7 areas not previously targeted for WNA efforts (see table below for areas). Collectively, the canvassing lists identified an additional 10,113 customer addresses, of which 5,519 (55%) are potentially eligible based on ESA Program income eligibility criteria. Additionally, based on SoCalGas data, 3,044 of the 10,113 (30%) addresses are in targeted self-certification PRIZM codes².

Number of WNA Events per City	Contractor
Ontario – 5; Riverside – 4	American Insulation
Tulare – 27; Visalia – 8	Synergy

¹ The HEAT System is SoCalGas’ ESA Program database used to track program activity and expenditures.

² Prizm codes are an area set of customer segmentation data widely used for marketing purposes in the United States. The data consist of demographic clusters that categorize every U.S. household into a segment. These segments were developed in part from the analysis of U.S. census data and categorize U.S. consumers into 14 distinct groups and 66 segments. The segments help marketers tailor content to consumers' needs and look at a variety of factors, including income, likes, dislikes, lifestyles and purchase behaviors.

Through November 2012, SoCalGas and its ESA Program contractors treated 1,136 homes through WNA activities.

1.3. Energy Savings Assistance Program Customer Outreach and Enrollment Update

1.3.1 Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

Ethnic and Mass Media Campaign

Research confirms that young Hispanics use and respond with digital media (online, mobile, social). SoCalGas Communications and the ESA Program launched a highly targeted media campaign in English and Spanish to target a younger (18-29) bi-cultural audience who are living independently from their parents, or who represent the family during interactions with companies like SoCalGas. The campaign aims to raise awareness of these young adults and their extended families about the ESA Program, and to drive qualified customers directly to the application form. It highlights the improvements that can be made to one's home once enrolled and the benefits received, including a more comfortable home.

This campaign, which will run across the SoCalGas service area, was launched on November 12 and is scheduled to run through December 23. The advertising will be placed with various English and Spanish language targeted online media platforms and once clicked, will route the customer directly to the ESA Program application form to facilitate registration.

Additionally, in November, SoCalGas deployed an email campaign to more than 130,000 customers currently enrolled in the CARE Program to solicit enrollment in the ESA Program. Results on the "click rate" will be available next month. The email campaign can be seen at the following internet address:

<http://links.mkt2172.com/servlet/MailView?ms=NDg5MjE5NQS2&r=MTY0OTM4MTgxODcS1&j=Mjk0NTgyMzk2S0&mt=1&rt=3>.

SoCalGas utilized Facebook and Twitter, as well as local publications to inform customers about company participation in community events.

In November, SoCalGas continued working with an ethnic-owned organization named Imprenta to help reach customers who speak Spanish and Vietnamese with limited English proficiency (LEP) in Orange County.

SoCalGas has also contracted with Breathe LA, which targets outreach to ethnic communities within the Los Angeles Basin. Both of these organizations (Breathe LA and Imprenta) are guiding SoCalGas in reaching out to faith-based organizations and local community groups. The events and workshops conducted in November by Breathe LA are included in section 1.3.2.

E- Newsletter

In November, more than two million customers were sent an e-mail newsletter promoting the ESA Program. The main story titled “No-Cost Energy Saving Home Improvements” encouraged customers to review and, if eligible, apply for the ESA Program’s package of energy saving modifications.

Energy Savings Assistance Program Bill inserts/onserts

There were no ESA Program bill inserts/onserts deployed during the month of November.

Energy Savings Assistance Program Direct Mailings

There were no ESA Program direct mail campaigns deployed during the month of November.

Energy Savings Assistance Program Outbound Dialing

No Automated Voice Messaging Campaigns (AVM) were conducted in November.

Energy Savings Assistance Program Web Activities

SoCalGas includes website links to its customer assistance programs in all of its communications that specifically promote the ESA Program to customers. For the month of November, 995 customers completed the on-line English ESA Program request form. The email website link encourages low-income customers to apply for no-cost home improvements to reduce their monthly gas bills through SoCalGas' ESA Program.

1.3.2 Customer Assistance Events and Public Affairs/Public Relations Activities for the CARE and ESA Program

November 3, 2012 – Seventh Fiesta Educativa Conference, San Bernardino

SoCalGas participated in the 7th Annual Fiesta Educativa conference in San Bernardino. The conference was targeted for Spanish speaking parents of children with disabilities and professionals who work with them. Fiesta Educativa's mission is to empower parents of Spanish-speaking children with disabilities through educational programs. SoCalGas was able to assist approximately 200 customers with information in Spanish on the CARE, Medical Baseline and the ESA Programs.

November 6th – 20th, 2012 - Mexican Consulate Mes de Salud Health Fair, Los Angeles and Monterey Park

In collaboration with SoCalGas, Breathe LA participated in nine workshops held in Los Angeles and Monterey Park to educate and assist customers in filling out CARE and ESA Program applications. A total of 332 low income Spanish speaking customers attended the workshops, and 164 customers were assisted with CARE and ESA Program applications.

November 7, 2012 – Catholic Charities CalFresh Application Assistance Workshop, Santa Ana

SoCalGas Customer Assistance Program staff participated in the CalFresh Application Assistance Workshop at the Catholic Charities of Orange County in the City of Santa Ana. Social services eligibility experts conducted a workshop to assist approximately 25 applicants in a classroom setting. The customers who attended the workshop were also assisted by CalFresh representatives in signing up for the CARE and ESA Programs through categorical enrollment. A total of 20 qualifying Spanish and Vietnamese speaking customers attended the workshops, and 16 were assisted with SoCalGas' customer assistance program applications.

November 17, 2012 – Catholic Charities, Turkey Giveaway, Santa Ana

SoCalGas Customer Assistance Program staff participated in the Turkey Giveaway event that was hosted and coordinated by Catholic Charities in the city of Santa Ana. SoCalGas was able to provide assistance by providing CARE and ESA Program information to customers while they waited in line for their turkeys (and other foods). A total of 483 people in need attended this event. All of the customers were pre-screened to receive food assistance and there was a strong concentration of mono-lingual Vietnamese and Spanish speakers. Participating in this event provided an opportunity to directly educate and enroll these customers in the CARE and ESA Programs.

November 17, 2012 – Los Angeles Home Expo Rescue Fair

SoCalGas' Public Affairs staff coordinated company participation at a Housing Resource Fair held in Los Angeles, also attended by California Assembly Member Gilbert Cedillo and Congressman Xavier Becerra. SoCalGas partnered with an ESA Program contractor at the event to provide information to customers about no-cost energy-saving home improvements available through the ESA Program. The contractor was able to obtain over 50 customer leads.

Approximately 400 Los Angeles County residents visited the SoCalGas booth for information about the CARE and ESA Programs, Safety, and the Energy Efficiency program. SoCalGas' information was available in both English and Spanish.

November 28, 2012 - Fiesta Educativa, Los Angeles

In collaboration with Breathe LA efforts to assist in reaching out to disabled customers, one workshop was conducted at the Perez Special Education Center in Los Angeles. Ten customers were provided information regarding SoCalGas' CARE and ESA Programs.

1.4. Leveraging Success Evaluation, Including CSD

1.4.1 Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

There are no updates from leveraging with CSD for the month of November. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD. There are no other updates from leveraging with CSD for the month of November. SoCalGas will continue to monitor discussions between CSD, CPUC and other utilities for closer collaboration and leveraging with CSD.

SoCalGas continues its efforts to meet with municipal utilities that provide electric and water services to customers in SoCalGas' service territory to identify opportunities to leverage one another's low-income energy efficiency programs in PY2012. To this end, SoCalGas and Riverside Public Utilities (RPU) have signed an Inter-Utility Agreement that will allow customers residing in both utilities' overlapping service territory to benefit from SoCalGas' low-income energy efficiency program services and from RPU's service offerings during the same visit. As with previous agreements with municipal utilities, SoCalGas ESA

Program contractors will install certain electric measures, as well as any eligible gas measures, so that customers are able to realize the energy and bill savings inherent in both sets of measures. In the month of November, SoCalGas delivered canvassing lists to contractors of joint RPU and SoCalGas customers that are potentially eligible for the program. This information was given to contractors, with initial installations for this effort expected to begin in December.

SoCalGas is in the process of re-negotiating its leveraging agreements with Imperial Irrigation District (IID) and Burbank Water and Power (BWP). Discussions are on-going with IID on how to craft a new low-income program leveraging agreement for 2013. IID has contracted directly with a SoCalGas ESA Program contractor which will represent both utilities as it did in the previous agreement, the only difference being that the contractor will directly bill IID rather than using SoCalGas as a passthrough. Additionally, SoCalGas has been in meetings with BWP and believes that the low-income leveraging contract renewal is imminent and hopefully will be in place before year-end.

Lastly, SoCalGas and Eastern Municipal Water District (EMWD) have completed a leveraging agreement where EMWD provides a rebate to SoCalGas for every High Efficiency Clothes Washer installed within the two utilities' joint service territory under SoCalGas' ESA Program. Initial installations under the signed agreement began in December 2010 and have continued throughout 2012. As a result of this agreement SoCalGas' ESA Program will receive rebates totaling more than \$253,000 for High Efficiency Clothes Washers installed in SoCalGas and EMWD joint service territory in 2012.

1.5. Workforce Education & Training

1.5.1 Please summarize efforts to improve and expand Energy Savings Assistance Program workforce education and training. Describe steps taken to hire and train low-income workers and how such efforts differ from prior program years.

SoCalGas continued its internal training programs which contribute to the goals of workforce development. SoCalGas provides two areas of training: (1) Enrollment and Assessment (E&A); and (2) ESA Program Operations. The Year-to-Date results are shown in the following tables:

SoCalGas Skill-Level Test Results						
	1 st Quarter	2 nd Quarter	3 rd Quarter	October	November	Totals
Attended Testing	55	50	57	25	11	198
Passed Test	52	46	53	24	11	186
Pass Rate	95%	92%	93%	96%	100%	94%

After successful completion of the Skill Level Test, the potential outreach specialist attends a mandatory 5-day class which reviews the requirements for enrollment, assessment and in-home education.

	1 st Quarter	2 nd Quarter	3 rd Quarter	October	November	Totals
Attended Class	51	37	55	27	21	191
Tested	50	31	54	27	21	183
Passed Class	48	29	52	27	21	177
Badged	47	13	21	8	8	97
Census Attendees	2	0	0	0	0	2
Retention Rate*	96%	94%	96%	100%	100%	97%

*Retention Rate is Passed/Tested

The 5-day class covers utility-specific items related to policies, security processes and overall customer service standards as well as leveraging

opportunities with other low-income programs. A final exam must be passed for an outreach specialist to be registered and receive a SoCalGas identification badge. The year-to-date total for badged outreach specialists for SoCalGas is 97. The classes are held at SoCalGas' Energy Resource Center located in Downey, California.

SoCalGas field operations training includes initial individual or group training for new participants in weatherization, inspections, HVAC and NGAT. SoCalGas also provides refresher training primarily to address contractor issues and discuss new measures and procedures that have been implemented into the program. The class sizes range from 5 – 35 technicians. The table below shows the number of students that have attended class in 2012.

//

//

//

Class Type	1 st Quarter		2 nd Quarter		3 rd Quarter		October		November		YTD Total	
	No. of Classes	No of Students	No. of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students	No of Classes	No of Students
Initial	10	26	1	4	3	11	2	17	1	1	17	59
Refreshers	5	41	1	8	0	0	0	0	3	39	9	88
NGAT 5-Day	1	10	1	9	0	0	0	0	0	0	2	19
Grand Total	16	77	3	21	3	11	2	17	4	40	28	166

2. CARE Executive Summary

2.1. CARE Program Summary - November

2.1.1. Please provide CARE program summary costs.

CARE Budget Categories	Authorized Budget	Actual Expenses to Date	% of Budget Spent
Outreach ⁽¹⁾	\$3,909,220	\$2,490,062	64%
Proc., Certification and Verification	\$8,223,171	\$1,122,665	14%
Information Tech./Programming	\$3,204,520	\$648,763	20%
Pilots ⁽¹⁾	\$180,000	\$ 62,868	35%
Measurement and Evaluation	\$50,972	\$0	0%
Regulatory Compliance	\$227,412	\$256,213	113%
General Administration	\$887,541	\$590,245	67%
CPUC Energy Division Staff	\$60,000	\$ 28,850	48%
Cooling Centers	N/A	N/A	N/A
Total Expenses	\$16,742,836	\$5,199,664	31%
Subsidies and Benefits	\$128,773,189	\$93,280,843	72%
Total Program Costs and Discounts	\$145,516,025	\$98,480,507	68%

* Decision 12-08-044 was issued on Aug. 30, 2012 and is reflected in this table. Values may not sum to totals due to rounding.

(1) Outreach funds were reduced and recategorized as a Pilot for the SoCalGas share of the CHANGES program.

2.1.2. Please provide the CARE program penetration rate to date.

CARE Penetration		
Participants Enrolled	Eligible Participants	Penetration rate
1,678,339	1,830,118	91.7%

2.2 Outreach

- 2.2.1** Discuss utility outreach activities and those undertaken by third parties on the utility's behalf. (For additional CARE Outreach see section 1.3.2.)

CARE Telephone Enrollments and Recertification

SoCalGas resumed its AVM campaign to contact customers whose eligibility is about to expire. During November, 18,000 customers were called, and 4,475 customers certified their eligibility for the CARE program.

CARE Web Activity & Enrollments

SoCalGas references its website in virtually all communications, and CARE continues to be one of the top "search" topics on the company website.

SoCalGas reinforced its Pre-Recertification campaign (referenced above) with an email campaign to customers who have provided us with their contact information. More than 11,000 customers received an email reminding them to recertify their eligibility. During the month of November, 1,767 customers recertified their eligibility through the company website. In addition, 6,964 new customers applied online; 2,155 were subsequently approved for enrollment into the CARE program.

CARE Third-Party Enrollments & Outreach

To reach customers who are "missed" by traditional outreach (bill inserts, phone campaigns, and direct mail, among others), SoCalGas' employs a third-party contractor to canvass targeted neighborhoods to enroll customers in CARE. The representatives are bilingual (English and Spanish). Door-to-door outreach returned applications for 3,081 applications in November; 2,354 customers were subsequently approved for enrollment into the CARE program. For the year-to-date, more than 34,000 customers have enrolled in the CARE program through door-to-door canvassing.

Additionally, SoCalGas has an agreement with 211 LA County, which is a multilingual referral number for Los Angeles County. Through events and through inbound calls, they direct customers in need of payment assistance to the CARE Program.

SoCalGas continues to contract with two organizations (Imprenta and Breathe LA) to further grass roots communications within Orange County and the LA Basin. Both organizations are guiding SoCalGas in reaching out to faith-based organization and local community groups. Activities from these collaborations are reported in Section 1.3.2.

CARE Direct Mail Activity and Enrollments

There was no new direct mail activity during November.

CARE Bill Inserts

During July, SoCalGas mailed a bill insert to approximately 2.9 million residential customers who are not currently enrolled in the CARE Program. To reinforce this bill insert, SoCalGas recently placed advertisements in a variety of local and print publications that are predominately ethnic-owned. The ad copy called attention to the July bill insert so as to reinforce its impact. To date, 1,821 customers have enrolled in the program by this method, but there is a time-lag between the time a bill insert reaches the customer and the customer's return of the bill insert, so further enrollments may be reported in future periods.

During November SoCalGas mailed out a bill insert to 2.9 million residential customers. To reinforce the campaign, SoCalGas took out print advertisements in ten local, ethnic-owned media newspapers (four Spanish language, three Asian language, and three African-American-focused newspapers). Results from this bill insert will be reported in subsequent months.

Outreach by Field Employees

Beginning in October field employees resumed distributing Customer Assistance Programs flyers on all entered orders. This policy will continue until February. At the beginning of October more than 100,000 flyers were shipped to the operating bases. Another 100,000 flyers will be shipped out during the first week of December.

CARE Mass Media Campaign

SoCalGas continues to work with Radio Campesina in Bakersfield (KMYX) to publicize customer assistance programs. The station has a strong reach with migrants and customers who are primarily Spanish speaking.

Disability Outreach

SoCalGas has hired a contractor whose responsibility is outreach to persons with disabilities. The contractor, who is visually impaired, is discussing SoCalGas' assistance programs in chapter meetings and in small group discussions throughout Southern California (primarily Los Angeles, Orange, and Santa Barbara counties).

2.2.2. Describe the efforts taken to reach and coordinate the CARE program with other related programs to reach eligible customer.

To ensure continued increases in CARE enrollments and to retain customers already participating in CARE, SoCalGas shares customer enrollment information with other utilities such as the Los Angeles Department of Water and Power (LADWP), SCE, San Diego Gas & Electric, and Pacific Gas and Electric. During the month of November, 5,954 customers were enrolled in SoCalGas' CARE program as a result of inter-utility data sharing activities. Additionally, CARE shares data with internal programs such as SoCalGas' ESA Program and the Gas Assistance Fund. Intra-utility efforts in November generated 1,882 CARE enrollments.

Coordinating the CARE program with other related low-income programs not only results in higher program participation rates, it also helps increase Post Enrollment Verification (PEV) activities when customer information is shared with programs such as the Low Income Home Energy Assistance Program (LIHEAP). Since LIHEAP requires upfront proof of income and is a qualifying Categorically Eligible program, once CARE receives LIHEAP customer data, those customers are considered automatically eligible and their “pre-enrollment verification“ is used by SoCalGas to meet CARE’s PEV requirements. As a result of leveraging activities during November, 222 LIHEAP customers were enrolled in SoCalGas’ CARE program. .

2.3 CARE Recertification Complaints

There were no recertification complaints during the month of November.

3. Appendix: Energy Savings Assistance Program Tables and CARE Tables

Energy Savings Assistance Program - Table 1- Energy Savings Assistance Program Expenses

Energy Savings Assistance Program - Table 2- Energy Savings Assistance Program Expenses & Energy Savings by Measures Installed

Energy Savings Assistance Program - Table 3- Energy Savings Assistance Program Average Bill Savings per Treated Home

Energy Savings Assistance Program - Table 4- Energy Savings Assistance Program Homes Treated

Energy Savings Assistance Program - Table 5- Energy Savings Assistance Program Customer Summary

Energy Savings Assistance Program - Table 6- Energy Savings Assistance Program Expenditures for Pilots and Studies

Energy Savings Assistance Program - Table 7- Whole Neighborhood Approach

CARE- Table 1- CARE Overall Program Expenses

CARE- Table 2- CARE Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3- CARE Verification

CARE- Table 4- Self Certification and Re-Certification

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

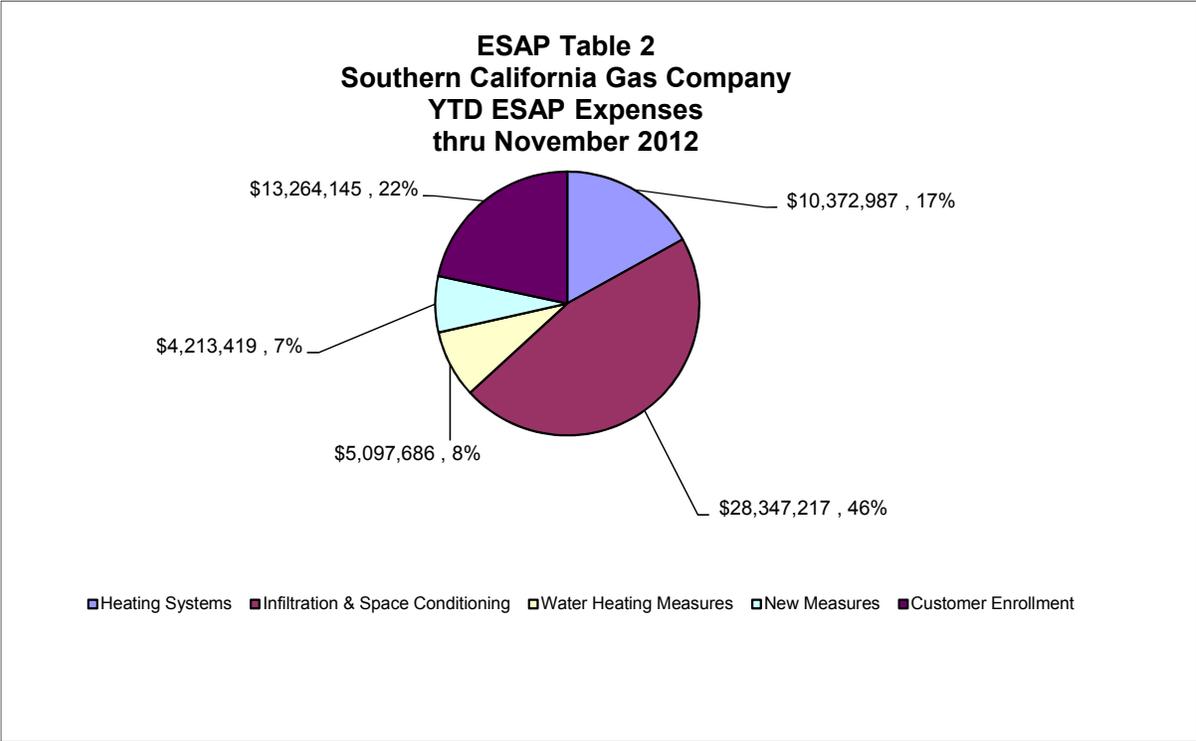
CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month End

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Southern California Gas Company												
3	November 2012												
4		Authorized Budget¹			Current Month Expenses³			Year-To-Date Expenses³			% of Budget Spent Year-To-Date		
5	Energy Savings Assistance Program	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Energy Efficiency												
7	- Gas Appliances	\$ -	\$ 22,084,142	\$ 22,084,142	\$ -	\$ 1,837,565	\$ 1,837,565	\$ -	\$ 14,393,833	\$ 14,393,833	0%	65%	65%
8	- Electric Appliances	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	- Weatherization	\$ -	\$ 53,550,541	\$ 53,550,541	\$ -	\$ 2,025,940	\$ 2,025,940	\$ -	\$ 33,432,219	\$ 33,432,219	0%	62%	62%
10	- Outreach and Assessment	\$ -	\$ 20,704,408	\$ 20,704,408	\$ -	\$ 738,170	\$ 738,170	\$ -	\$ 12,284,035	\$ 12,284,035	0%	59%	59%
11	- In Home Energy Education	\$ -	\$ 2,572,984	\$ 2,572,984	\$ -	\$ 59,355	\$ 59,355	\$ -	\$ 1,174,123	\$ 1,174,123	0%	46%	46%
12	- Education Workshops	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	- Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	- Cool Centers	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Energy Efficiency TOTAL		\$ 98,912,075	\$ 98,912,075	\$ -	\$ 4,661,030	\$ 4,661,030	\$ -	\$ 61,284,210	\$ 61,284,210	0%	62%	62%
16													
17	Training Center	\$ -	\$ 535,360	\$ 535,360	\$ -	\$ 19,224	\$ 19,224	\$ -	\$ 253,485	\$ 253,485	0%	47%	47%
18	Inspections	\$ -	\$ 2,959,003	\$ 2,959,003	\$ -	\$ 138,710	\$ 138,710	\$ -	\$ 1,383,358	\$ 1,383,358	0%	47%	47%
19	Marketing	\$ -	\$ 1,173,652	\$ 1,173,652	\$ -	\$ 28,908	\$ 28,908	\$ -	\$ 391,847	\$ 391,847	0%	33%	33%
20	M&E Studies ²	\$ -	\$ 316,667	\$ 316,667	\$ -	\$ -	\$ -	\$ -	\$ 31,631	\$ 31,631	0%	10%	10%
21	Regulatory Compliance	\$ -	\$ 295,333	\$ 295,333	\$ -	\$ 23,615	\$ 23,615	\$ -	\$ 219,827	\$ 219,827	0%	74%	74%
22	General Administration	\$ -	\$ 5,603,781	\$ 5,603,781	\$ -	\$ 284,265	\$ 284,265	\$ -	\$ 3,961,821	\$ 3,961,821	0%	71%	71%
23	CPUC Energy Division	\$ -	\$ 86,000	\$ 86,000	\$ -	\$ 574	\$ 574	\$ -	\$ 11,050	\$ 11,050	0%	13%	13%
24													
25	TOTAL PROGRAM COSTS³	\$ -	\$ 109,881,871	\$ 109,881,871	\$ -	\$ 5,156,326	\$ 5,156,326	\$ -	\$ 67,537,229	\$ 67,537,229	0%	61%	61%
26	Funded Outside of Energy Savings Assistance Program Budget												
27	Indirect Costs				\$ -	\$ 199,355	\$ 199,355	\$ -	\$ 2,892,294	\$ 2,892,294			
28													
29	NGAT Costs				\$	\$ 138,867	\$ 138,867	\$	\$ 2,151,131	\$ 2,151,131			
30	¹ Budget reflects 2012 budget authorized in D.12-08-044 of \$113,292,891 less a reduction for the carry back into PY2011 of \$3,411,020 authorized in the December 1, 2011 Joint Ruling of Assigned Commissioner and Administrative Law Judge on the Joint Emergency Motion of the East Los Angeles Community Union, et al. to continue the Low Income Energy Savings Assistance Program for Southern California Gas Company. The amount carried back into PY 2011 from the 2012 Authorized Budget is \$3,411,020 which was removed from the Gas Appliance sub-category (Gas Appliances = \$25,495,162- \$3,411,020 = \$22,084,142), Total 2012 Budget as authorized = \$113,292,891 - \$3,411,020 = \$109,881,871.												
31	² Payment to PG&E for ESAP Process Evaluation Study at 25% share; invoice received in 2012 for work budgeted and completed in 2011.												
32	³ The Current Month and Year To Date Expenses include the reversal of the 3rd quarter accrual of \$11,543,280.54 in the following reporting categories: Gas Appliances - \$3,325,617.10 ; Weatherization - \$6,561,852.10 ; Outreach & Assessment \$1,324,906.00 ; In Home Energy Education \$149,707.50 ; Inspections \$181,197.84.												
33	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	
	Energy Savings Assistance Program Table 2								
	Program Expenses and Energy Savings by Measures Installed								
	Southern California Gas Company								
	November 2012								
1									
2			Year-To-Date Completed & Expensed Installations						
3	Measures	Units	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)¹	Expenses	% of Expenditure	
4	Heating Systems								
5	Furnaces	Each	9,484				\$10,372,987	17%	
6	Cooling Measures								
7	A/C Replacement - Room	Each							
8	A/C Replacement - Central	Each							
9	A/C Tune-up - Central	Each							
10	A/C Services - Central	Each							
11	Heat Pump	Each							
12	Evaporative Coolers	Each							
13	Evaporative Cooler Maintenance	Each							
14	Infiltration & Space Conditioning								
15	Envelope and Air Sealing Measures	Home	77,023			277,848	\$20,883,820	34%	
16	Duct Sealing	Home	1,925			0	\$2,072,398	3%	
17	Attic Insulation	Home	4,978			36,505	\$5,390,998	9%	
18	Water Heating Measures								
19	Water Heater Conservation Measures	Home	79,970			512,280	\$4,116,583	7%	
20	Water Heater Replacement - Gas	Each	939			0	\$981,104	0%	
21	Water Heater Replacement - Electric	Each							
22	Tankless Water Heater - Gas	Each							
23	Tankless Water Heater - Electric	Each							
24	Lighting Measures								
25	CFLs	Each							
26	Interior Hard wired CFL fixtures	Each							
27	Exterior Hard wired CFL fixtures	Each							
28	Torchiere	Each							
29	Refrigerators								
30	Refrigerators -Primary	Each							
31	Refrigerators - Secondary	Each							
32	Pool Pumps								
33	Pool Pumps	Each							
34	New Measures								
35	Forced Air Unit Standing Pilot Change Out	Each	73			3,066	\$23,854	0%	
36	Furnace Clean and Tune	Each	16,643			44,600	\$1,061,238	2%	
37	High Efficiency Clothes Washer	Each	4,167			113,759	\$3,128,328	5%	
38	Microwave	Each							
39	Thermostatic Shower Valve	Each							
40	LED Night Lights	Each							
41	Occupancy Sensor								
42	Pilots								
43	A/C Tune-up Central	Home							
44	Interior Hard wired CFL fixtures	Each							
45	Ceiling Fans	Each							
46	In-Home Display	Each							
47	Programmable Controllable Thermostat	Each							
48	Forced Air Unit	Each							
49	Microwave								
50	High Efficiency Clothes Washer								
51									
52	Customer Enrollment								
53	Outreach & Assessment	Home	81,086				\$12,262,812	20%	
54	In-Home Education	Home	83,139				\$1,001,333	2%	
55	Education Workshops	Participant							
56									
57									
58	Total Savings/Expenditures ²					988,059	\$61,295,453	98%	
59									
60	Homes Weatherized	Home	84,465						
61									
62	Homes Treated								
63	- Single Family Homes Treated	Home	59,308						
64	- Multi-family Homes Treated	Home	14,726						
65	- Mobile Homes Treated	Home	7,052						
66	- Total Number of Homes Treated	Home	81,086						
67	# Eligible Homes to be Treated for PY³	Home	136,836						
68	% OF Homes Treated	%	59%						
69									
70	- Total Master-Metered Homes Treated	Home	10,394						
71									
72	¹ Energy savings is based on the 2009 Load Impact Evaluation.								
73	² The Total Savings/Expenditures amount does not include a credit of \$199,012.50 from EMWD, an expense of \$172,790.71 related to Energy Education guides in In-Home Education, an expense of \$17,375 related to forms in Outreach & Assessment, charges pending correction in the amount of \$4 and \$105 for capitation fees in the Outreach and Assessment category pending correction to \$0, a charge of \$1,020 to the Weatherization IO pending correction to be moved to the General Admin IO, and a pending correction charge of \$3,085 to the Furnace and Envelope & Air Sealing Measures Categories.								
74	³ Based on Appendix F of D. 12-08-044 issued 8/30/2012.								
75	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

PIE CHART 1- Expenses by Measures Category For November 2012



	A	B
1	Energy Savings Assistance Program Table 3 - Average Bill Savings per Treated Home Southern California Gas Company November 2012	
2	Year-to-date Installations - Expensed	
3		
4	Annual kWh Savings	n/a
5	Annual Therm Savings	988,059
6	Lifecycle kWh Savings	n/a
7	Lifecycle Therm Savings	-
8	Current kWh Rate	\$ 0.11
9	Current Therm Rate	\$ 1.01
10	Number of Treated Homes	81,086
11	Average 1st Year Bill Savings / Treated Home	\$ 12.64
12	Average Lifecycle Bill Savings / Treated Home	\$ 96.72
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.	

	A	B	C	D	E	F	G
1	Energy Savings Assistance Program Table 4 - Energy Savings Assistance Program Homes Treated Southern California Gas Company November 2012						
2	County	Eligible Customers			Homes Treated Year-To-Date		
3		Rural	Urban	Total	Rural	Urban	Total
4	Fresno	26	10,964	10,990	101	969	1070
5	Imperial	17,764	1	17,765	297	17	314
6	Kern	30,216	13,518	43,734	2,385	1,015	3400
7	Kings	14,168	18	14,186	975	-	975
8	Los Angeles	2,902	1,125,078	1,127,980	482	41,007	41489
9	Orange	21	247,915	247,936	-	5,645	5645
10	Riverside	139,376	112,211	251,586	1,246	9,728	10974
11	San Bernardino	1,169	167,972	169,140	146	10,179	10325
12	San Luis Obispo	18,805	11,085	29,890	632	2	634
13	Santa Barbara	1,331	43,152	44,483	541	359	900
14	Tulare	44,399	10,073	54,472	3,463	1,120	4583
15	Ventura	2,154	62,421	64,575	193	584	777
16							
17	Total	272,331	1,804,407	2,076,738	10,461	70,625	81,086
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Program Customer Summary Southern California Gas Company November 2012																
2		Gas & Electric				Gas Only				Electric Only				Total			
3		# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW	# of YTD Homes Treated	Therm	kWh	kW
4	Month																
5	Jan-12	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
6	Feb-12	0	0	0	0	5,878	17,538	0	0	0	0	0	0	5,878	17,538	0	0
7	Mar-12	0	0	0	0	17,974	145,240	0	0	0	0	0	0	17,974	145,240	0	0
8	Apr-12	0	0	0	0	29,804	242,160	0	0	0	0	0	0	29,804	242,160	0	0
9	May-12	0	0	0	0	38,776	343,232	0	0	0	0	0	0	38,776	343,232	0	0
10	Jun-12	0	0	0	0	48,676	440,679	0	0	0	0	0	0	48,676	440,679	0	0
11	Jul-12	0	0	0	0	54,657	556,246	0	0	0	0	0	0	54,657	556,246	0	0
12	Aug-12	0	0	0	0	60,353	634,768	0	0	0	0	0	0	60,353	634,768	0	0
13	Sep-12	0	0	0	0	65,720	705,273	0	0	0	0	0	0	65,720	705,273	0	0
14	Oct-12	0	0	0	0	76,115	901,511	0	0	0	0	0	0	76,115	901,511	0	0
15	Nov-12	0	0	0	0	81,086	988,059	0	0	0	0	0	0	81,086	988,059	0	0
16	Dec-12																
17	Figures for each month are YTD. December results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Southern California Gas Company												
3	November 2012												
4		Authorized 3-Year Budget			Current Month Expenses			Expenses Since January 1, 2012			% of 3-Year Budget Spent		
5		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Pilots:												
7		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
8		\$ -	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9													
10	Total Pilots	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
11													
12	Studies:												
13	Non-Energy Benefits	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
14	Process Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
15	Impact Evaluation	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16													
17													
18	Total Studies	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
19													
20	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
7	90631-15 - ACS Group	126	62	45	0
8	90631-22 - ACS Group	105	43	7	2
9	90631-37 - ACS Group	239	105	55	3
10	90631-39 - ACS Group	280	147	28	0
11	90631-40 - ACS Group	195	99	56	2
12	90631-45 - ACS Group	361	169	116	9
13	90631-46 - ACS Group	384	210	146	14
14	90631-47 - ACS Group	408	207	138	6
15	90631-52 - ACS Group	247	125	25	7
16	90631-53 - ACS Group	296	176	92	7
17	90631-54 - ACS Group	191	105	52	7
18	90631-55 - ACS Group	311	155	54	5
19	90631-60 - ACS Group	304	167	61	0
20	90631-61 - ACS Group	202	108	51	3
21	90631-67 - ACS Group	361	124	79	1
22	90631-68 - ACS Group	249	133	74	1
23	90631-89 - ACS Group	290	128	45	3
24	90631-92 - ACS Group	194	92	4	1
25	90631-93 - ACS Group	18	10	1	0
26	90631-94 - ACS Group	25	12	0	0
27	92567-88 - Synergy	26	10	2	0
28	92567-89 - Synergy	210	78	14	0
29	92567-90 - Synergy	88	30	11	0
30	92567-91 - Synergy	212	74	20	0
31	92567-92 - Synergy	183	59	27	0
32	92567-93 - Synergy	162	54	22	10
33	92567-94 - Synergy	197	67	26	0
34	92567-95 - Synergy	175	58	29	0
35	92567-96 - Synergy	367	130	73	0
36	92567-97 - Synergy	270	88	42	0
37	92557-68 - The East Los Angeles Community Union	301	118	41	29
38	92557-69 - The East Los Angeles Community Union	304	131	82	11
39	90620-39 - ACS Group	76	42	38	0
40	90620-48 - ACS Group	116	52	58	0
41	90621-19 - ACS Group	383	217	109	1
42	90621-20 - ACS Group	265	160	81	0
43	90621-22 - ACS Group	161	100	40	0
44	90621-23 - ACS Group	233	125	58	1
45	90621-24 - ACS Group	195	95	67	1
46	90621-25 - ACS Group	263	113	12	0
47	90621-26 - ACS Group	243	140	34	2
48	90621-27 - ACS Group	406	229	125	8
49	90621-28 - ACS Group	289	151	77	8
50	90621-29 - ACS Group	130	72	45	2
51	90621-30 - ACS Group	271	163	38	1
52	90621-31 - ACS Group	355	206	133	0
53	90621-34 - ACS Group	114	59	41	0
54	90621-35 - ACS Group	295	164	47	1
55	90621-40 - ACS Group	119	61	16	0
56	90621-41 - ACS Group	83	39	2	0
57	90621-42 - ACS Group	49	27	0	0
58	90621-43 - ACS Group	37	22	4	0
59	90621-44 - ACS Group	15	8	0	0
60	92553-17 - EASE	66	34	49	1

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
61	92553-20 - EASE	231	0	1	0
62	92553-23 - EASE	133	83	59	1
63	92553-27 - EASE	29	11	13	0
64	92553-28 - EASE	488	328	155	0
65	92553-30 - EASE	175	151	127	0
66	92553-31 - EASE	327	248	178	0
67	92553-34 - EASE	533	252	285	0
68	92553-37 - EASE	392	229	186	0
69	92553-41 - EASE	403	246	164	0
70	92553-42 - EASE	328	176	173	2
71	92553-43 - EASE	449	199	221	0
72	92553-65 - EASE	437	186	51	0
73	92553-75 - EASE	342	255	0	0
74	92553-76 - EASE	138	70	59	2
75	92553-77 - EASE	149	128	113	2
76	92553-80 - EASE	265	210	156	0
77	92553-83 - EASE	234	175	94	0
78	92553-93 - EASE	176	115	81	0
79	92583-27 - EASE	128	78	58	4
80	92583-28 - EASE	134	53	70	6
81	92583-32 - EASE	209	138	138	2
82	92583-33 - EASE	211	148	129	5
83	92583-34 - EASE	83	59	31	6
84	92583-35 - EASE	142	102	63	10
85	92583-36 - EASE	214	144	116	3
86	92583-39 - EASE	135	80	73	3
87	92583-40 - EASE	147	89	73	3
88	92583-41 - EASE	114	69	47	2
89	92583-42 - EASE	186	136	99	4
90	92583-43 - EASE	274	198	112	1
91	92583-46 - EASE	65	44	23	1
92	92583-47 - EASE	269	175	147	4
93	92583-48 - EASE	320	166	96	5
94	92583-50 - EASE	242	176	13	30
95	92583-51 - EASE	293	162	124	13
96	92583-65 - EASE	435	179	53	16
97	92583-67 - EASE	32	14	11	0
98	91786-81 - Quality Conservation Services	407	119	174	0
99	91786-82 - Quality Conservation Services	2	1	0	0
100	91786-85 - Quality Conservation Services	13	5	0	0
101	91786-86 - Quality Conservation Services	8	3	3	0
102	91786-87 - Quality Conservation Services	2	1	0	0
103	91786-89 - Quality Conservation Services	41	10	3	0
104	91786-94 - Quality Conservation Services	191	93	0	0
105	91752-11 - Synergy	97	56	72	0
106	91752-12 - Synergy	602	345	67	0
107	91752-13 - Synergy	725	418	118	0
108	91752-14 - Synergy	255	22	3	0
109	91752-16 - Synergy	357	27	20	1
110	91752-17 - Synergy	211	35	27	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
111	91752-18 - Synergy	306	121	105	0
112	91752-19 - Synergy	309	123	111	3
113	91752-20 - Synergy	221	36	30	0
114	91752-21 - Synergy	246	46	20	0
115	91752-22 - Synergy	309	86	71	0
116	91752-23 - Synergy	321	91	89	0
117	91752-24 - Synergy	174	67	46	0
118	91752-25 - Synergy	170	65	37	0
119	91752-26 - Synergy	202	66	38	1
120	91752-27 - Synergy	102	39	33	0
121	91752-28 - Synergy	356	205	135	1
122	91752-29 - Synergy	86	5	1	0
123	91752-30 - Synergy	278	53	11	1
124	91752-31 - Synergy	173	51	0	0
125	91752-34 - Synergy	488	39	7	0
126	91752-36 - Synergy	315	92	1	0
127	91752-42 - Synergy	156	46	0	0
128	91752 -43- Synergy	487	39	9	0
129	91752-44 - Synergy	215	14	4	0
130	91752-66 - Synergy	195	57	0	0
131	91752-73 - Synergy	249	20	0	0
132	91752-76 - Synergy	105	31	3	0
133	90670-44 - ACS Group	222	110	1	0
134	90670-59 - ACS Group	110	55	36	0
135	90670-71 - ACS Group	101	50	17	0
136	91732-23 - ACS Group	425	228	170	5
137	91732-24 - ACS Group	464	269	196	0
138	91732-26 - ACS Group	434	245	224	0
139	91732-27 - ACS Group	433	263	250	0
140	91732-28 - ACS Group	457	261	229	1
141	91732-30 - ACS Group	305	177	165	1
142	91732-31 - ACS Group	130	63	72	0
143	91732-33 - ACS Group	474	270	284	3
144	91732-34 - ACS Group	612	400	342	7
145	91732-35 - ACS Group	506	295	251	2
146	91732-36 - ACS Group	581	276	287	7
147	91732-37 - ACS Group	396	199	268	2
148	91732-39 - ACS Group	472	228	320	6
149	91732-42 - ACS Group	265	158	111	0
150	91732-45 - ACS Group	75	44	32	0
151	91732-46 - ACS Group	76	40	38	0
152	91732-47 - ACS Group	75	33	53	0
153	91767-48 - Quality Conservation Services	435	194	261	11
154	91767-49 - Quality Conservation Services	334	178	211	4
155	91767-50 - Quality Conservation Services	347	199	227	4
156	91767-52 - Quality Conservation Services	206	142	149	0
157	91767-56 - Quality Conservation Services	168	94	72	0
158	91767-57 - Quality Conservation Services	106	63	73	0
159	93223-11 - Synergy	185	113	151	4
160	93223-12 - Synergy	159	75	110	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
161	93223-13 - Synergy	244	113	180	3
162	93223-14 - Synergy	246	157	152	1
163	93223-15 - Synergy	131	83	108	0
164	93223-16 - Synergy	132	83	116	0
165	93223-17 - Synergy	172	108	141	0
166	93223-18 - Synergy	153	101	128	0
167	93223-19 - Synergy	156	100	98	0
168	93223-20 - Synergy	219	143	84	6
169	93654-23 - Synergy	382	185	256	2
170	93654-26 - Synergy	85	60	50	0
171	93654-29 - Synergy	51	35	39	0
172	93654-30 - Synergy	167	119	118	2
173	93654-31 - Synergy	369	284	250	1
174	93654-32 - Synergy	370	210	196	0
175	93654-33 - Synergy	155	64	104	2
176	93654-34 - Synergy	116	83	90	0
177	93654-35 - Synergy	327	179	237	0
178	93654-40 - Synergy	381	276	156	0
179	93654-42 - Synergy	164	82	111	0
180	93654-43 - Synergy	72	52	65	0
181	93654-53 - Synergy	182	89	144	0
182	92543-17 - The East Los Angeles Community Union	278	141	75	7
183	92543-18 - The East Los Angeles Community Union	230	133	109	1
184	92543-26 - The East Los Angeles Community Union	373	292	150	5
185	92543-27 - The East Los Angeles Community Union	263	201	130	1
186	92543-28 - The East Los Angeles Community Union	153	115	29	1
187	92543-29 - The East Los Angeles Community Union	131	88	72	2
188	92543-30 - The East Los Angeles Community Union	491	306	232	2
189	92543-31 - The East Los Angeles Community Union	14	7	4	0
190	92543-38 - The East Los Angeles Community Union	63	48	24	0
191	92543-39 - The East Los Angeles Community Union	159	119	64	1
192	92543-40 - The East Los Angeles Community Union	144	106	71	1
193	92543-41 - The East Los Angeles Community Union	221	162	114	1
194	92543-42 - The East Los Angeles Community Union	63	35	15	0
195	92543-43 - The East Los Angeles Community Union	208	111	65	7
196	92543-44 - The East Los Angeles Community Union	33	16	15	2
197	92543-45 - The East Los Angeles Community Union	75	42	43	0
198	92543-46 - The East Los Angeles Community Union	31	24	16	0
199	92543-48 - The East Los Angeles Community Union	63	35	18	0
200	92543-51 - The East Los Angeles Community Union	39	22	18	0
201	92543-58 - The East Los Angeles Community Union	454	259	128	9
202	92543-59 - The East Los Angeles Community Union	446	251	205	24
203	92543-60 - The East Los Angeles Community Union	430	238	160	12
204	92543-61 - The East Los Angeles Community Union	384	208	148	4
205	92543-62 - The East Los Angeles Community Union	48	18	27	0
206	92543-67 - The East Los Angeles Community Union	19	15	7	0
207	92543-68 - The East Los Angeles Community Union	442	213	228	17
208	92543-69 - The East Los Angeles Community Union	670	356	293	13
209	92543-70 - The East Los Angeles Community Union	406	218	180	2
210	92543-72 - The East Los Angeles Community Union	391	144	151	3

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
211	92543-74 - The East Los Angeles Community Union	32	23	8	0
212	92543-79 - The East Los Angeles Community Union	167	104	38	2
213	92543-81 - The East Los Angeles Community Union	133	48	57	0
214	92543-86 - The East Los Angeles Community Union	83	62	43	0
215	92543-88 - The East Los Angeles Community Union	162	120	113	1
216	90280-20 - ACS Group	333	205	214	2
217	90280-21 - ACS Group	699	411	515	9
218	90280-22 - ACS Group	705	339	471	1
219	90280-23 - ACS Group	340	188	200	2
220	90280-26 - ACS Group	316	211	229	0
221	90280-27 - ACS Group	594	384	441	1
222	90280-28 - ACS Group	569	350	369	2
223	90280-29 - ACS Group	634	392	363	0
224	90280-30 - ACS Group	441	252	265	0
225	90280-31 - ACS Group	523	274	326	1
226	90280-32 - ACS Group	278	153	187	0
227	90280-39 - ACS Group	663	439	488	0
228	90280-40 - ACS Group	623	281	432	0
229	90280-41 - ACS Group	589	347	385	1
230	90280-42 - ACS Group	353	205	217	4
231	90280-43 - ACS Group	233	122	163	1
232	90280-44 - ACS Group	395	208	270	0
233	90280-45 - ACS Group	392	202	274	1
234	90280-46 - ACS Group	379	194	247	1
235	90280-47 - ACS Group	528	257	346	0
236	90280-48 - ACS Group	334	162	230	0
237	90280-49 - ACS Group	404	201	247	0
238	90280-55 - ACS Group	192	108	124	1
239	90280-57 - ACS Group	229	104	171	0
240	90280-58 - ACS Group	385	170	243	0
241	90280-59 - ACS Group	473	240	307	2
242	90280-60 - ACS Group	267	122	150	0
243	90280-65 - ACS Group	503	223	334	1
244	92404-65 - American Insulation	184	125	78	0
245	90501-41 - Avalon-Carver	359	219	27	4
246	90501-42 - Avalon-Carver	285	181	42	7
247	90501-48 - Avalon-Carver	216	127	40	7
248	90501-49 - Avalon-Carver	488	274	51	10
249	90501-50 - Avalon-Carver	283	164	62	1
250	90501-56 - Avalon-Carver	164	30	4	0
251	90249-15 - Reliable Energy Management	367	182	84	1
252	90249-16 - Reliable Energy Management	324	94	47	3
253	90249-17 - Reliable Energy Management	355	95	77	1
254	90249-18 - Reliable Energy Management	391	137	49	1
255	90249-19 - Reliable Energy Management	140	40	50	0
256	90249-23 - Reliable Energy Management	369	169	46	3
257	90249-27 - Reliable Energy Management	249	83	34	0
258	90249-31 - Reliable Energy Management	266	88	57	6
259	90249-32 - Reliable Energy Management	290	83	17	0
260	90249-33 - Reliable Energy Management	405	148	49	4

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
261	90249-34 - Reliable Energy Management	315	204	131	1
262	90249-36 - Reliable Energy Management	283	95	48	29
263	90249-37 - Reliable Energy Management	241	51	13	2
264	90249-38 - Reliable Energy Management	246	77	19	2
265	90249-40 - Reliable Energy Management	312	100	19	3
266	90249-42 - Reliable Energy Management	277	93	7	1
267	90249-43 - Reliable Energy Management	133	55	1	0
268	90249-46 - Reliable Energy Management	376	70	13	1
269	90249-47 - Reliable Energy Management	284	101	14	0
270	90249-48 - Reliable Energy Management	219	38	6	0
271	90249-60 - Reliable Energy Management	29	11	7	0
272	92530-5 - Synergy	203	118	36	11
273	92530-46 - Synergy	300	168	46	8
274	92595-85 - Synergy	277	67	28	1
275	92595-91 - Synergy	331	79	29	19
276	92595-92 - Synergy	315	80	29	4
277	92595-93 - Synergy	250	62	38	3
278	92595-94 - Synergy	249	55	31	4
279	92595-96 - Synergy	312	60	50	5
280	92595-97 - Synergy	249	53	42	7
281	91784-17 - The East Los Angeles Community Union	684	90	25	3
282	91784-18 - The East Los Angeles Community Union	549	68	12	0
283	91784-19 - The East Los Angeles Community Union	301	37	5	0
284	91784-20 - The East Los Angeles Community Union	448	83	9	2
285	91784-88 - The East Los Angeles Community Union	18	2	0	0
286	91786-21 - The East Los Angeles Community Union	368	19	7	0
287	91786-22 - The East Los Angeles Community Union	385	36	8	0
288	91786-23 - The East Los Angeles Community Union	405	73	13	0
289	91786-25 - The East Los Angeles Community Union	447	56	16	1
290	91786-26 - The East Los Angeles Community Union	376	66	48	0
291	91786-27 - The East Los Angeles Community Union	458	56	10	1
292	91786-29 - The East Los Angeles Community Union	235	132	11	1
293	91786-30 - The East Los Angeles Community Union	228	46	24	0
294	91786-31 - The East Los Angeles Community Union	315	47	11	0
295	91786-32 - The East Los Angeles Community Union	330	76	20	0
296	91786-33 - The East Los Angeles Community Union	247	61	25	3
297	91786-39 - The East Los Angeles Community Union	299	110	34	2
298	91786-44 - The East Los Angeles Community Union	267	52	112	0
299	91786-45 - The East Los Angeles Community Union	237	51	27	1
300	91786-46 - The East Los Angeles Community Union	321	76	37	3
301	91786-47 - The East Los Angeles Community Union	222	78	10	1
302	91786-48 - The East Los Angeles Community Union	280	104	63	3
303	91786-50 - The East Los Angeles Community Union	160	54	26	1
304	91786-52 - The East Los Angeles Community Union	364	117	189	1
305	91786-60 - The East Los Angeles Community Union	31	13	4	0
306	91786-63 - The East Los Angeles Community Union	236	88	59	0
307	91786-74 - The East Los Angeles Community Union	55	11	0	0
308	91786-77 - The East Los Angeles Community Union	69	41	33	0
309	91786-85 - The East Los Angeles Community Union	13	5	0	0
310	92532-19 - Synergy	124	63	19	1

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
311	92532-20 - Synergy	333	172	35	6
312	92532-22 - Synergy	143	66	12	1
313	90004-17 - The East Los Angeles Community Union	438	207	47	1
314	90004-18 - The East Los Angeles Community Union	372	165	92	0
315	90004-19 - The East Los Angeles Community Union	501	287	141	3
316	90004-20 - The East Los Angeles Community Union	385	224	82	0
317	90004-21 - The East Los Angeles Community Union	359	182	50	1
318	90004-22 - The East Los Angeles Community Union	471	258	70	0
319	90004-23 - The East Los Angeles Community Union	419	242	49	1
320	90004-25 - The East Los Angeles Community Union	440	183	36	1
321	90004-26 - The East Los Angeles Community Union	154	78	24	0
322	90004-27 - The East Los Angeles Community Union	371	164	39	3
323	90004-28 - The East Los Angeles Community Union	435	262	128	0
324	90004-29 - The East Los Angeles Community Union	408	243	126	0
325	90004-30 - The East Los Angeles Community Union	265	102	3	0
326	90004-31 - The East Los Angeles Community Union	342	135	16	1
327	90004-32 - The East Los Angeles Community Union	352	202	84	4
328	90004-33 - The East Los Angeles Community Union	358	181	44	5
329	90004-34 - The East Los Angeles Community Union	173	92	67	0
330	90004-35 - The East Los Angeles Community Union	57	35	23	0
331	90004-36 - The East Los Angeles Community Union	354	148	52	0
332	90004-41 - The East Los Angeles Community Union	60	35	0	0
333	90004-42 - The East Los Angeles Community Union	126	75	17	0
334	90004-43 - The East Los Angeles Community Union	330	169	51	0
335	90004-44 - The East Los Angeles Community Union	214	116	33	2
336	90004-45 - The East Los Angeles Community Union	402	217	113	5
337	90004-46 - The East Los Angeles Community Union	368	245	80	0
338	90004-47 - The East Los Angeles Community Union	270	178	52	1
339	90004-48 - The East Los Angeles Community Union	32	16	3	0
340	90004-51 - The East Los Angeles Community Union	298	178	152	0
341	90004-52 - The East Los Angeles Community Union	272	160	57	0
342	90004-53 - The East Los Angeles Community Union	282	171	112	0
343	90004-54 - The East Los Angeles Community Union	324	191	116	0
344	90004-55 - The East Los Angeles Community Union	280	170	59	0
345	90004-56 - The East Los Angeles Community Union	208	133	73	0
346	90004-57 - The East Los Angeles Community Union	259	168	38	1
347	90004-58 - The East Los Angeles Community Union	260	160	64	0
348	90004-59 - The East Los Angeles Community Union	57	30	24	0
349	90004-60 - The East Los Angeles Community Union	319	152	66	4
350	90004-61 - The East Los Angeles Community Union	160	62	23	0
351	90004-62 - The East Los Angeles Community Union	335	194	23	0
352	90004-63 - The East Los Angeles Community Union	79	46	34	0
353	90004-65 - The East Los Angeles Community Union	55	34	3	0
354	90004-66 - The East Los Angeles Community Union	18	12	3	0
355	90004-67 - The East Los Angeles Community Union	205	117	66	0
356	90004-68 - The East Los Angeles Community Union	101	57	18	0
357	90004-69 - The East Los Angeles Community Union	72	27	10	0
358	90004-70 - The East Los Angeles Community Union	32	17	0	0
359	90004-71 - The East Los Angeles Community Union	5	2	0	0
360	90004-72 - The East Los Angeles Community Union	10	6	0	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
361	90004-73 - The East Los Angeles Community Union	7	5	0	0
362	90004-74 - The East Los Angeles Community Union	3	2	0	0
363	90004-75 - The East Los Angeles Community Union	16	7	0	0
364	90004-76 - The East Los Angeles Community Union	1	0	0	0
365	90004-77 - The East Los Angeles Community Union	4	2	0	0
366	91701-64 - The East Los Angeles Community Union	103	27	1	0
367	91730-31 - The East Los Angeles Community Union	321	108	48	1
368	91730-32 - The East Los Angeles Community Union	403	138	57	6
369	91730-33 - The East Los Angeles Community Union	486	168	48	1
370	91730-44 - The East Los Angeles Community Union	192	64	8	0
371	91730-45 - The East Los Angeles Community Union	22	2	5	0
372	91730-47 - The East Los Angeles Community Union	688	180	61	2
373	91730-50 - The East Los Angeles Community Union	318	110	46	5
374	91730-52 - The East Los Angeles Community Union	202	72	125	2
375	91730-65 - The East Los Angeles Community Union	32	11	1	0
376	91730-70 - The East Los Angeles Community Union	24	6	2	0
377	91730-71 - The East Los Angeles Community Union	488	168	22	1
378	91730-81 - The East Los Angeles Community Union	290	44	0	0
379	91739-96 - The East Los Angeles Community Union	405	127	160	7
380	92840-13 - The East Los Angeles Community Union	110	61	23	0
381	92840-43 - The East Los Angeles Community Union	138	68	7	0
382	92840-44 - The East Los Angeles Community Union	133	69	12	0
383	92840-45 - The East Los Angeles Community Union	218	109	111	0
384	92840-49 - The East Los Angeles Community Union	90	45	26	0
385	92840-50 - The East Los Angeles Community Union	420	120	20	0
386	92840-53 - The East Los Angeles Community Union	302	94	9	2
387	92840-60 - The East Los Angeles Community Union	355	163	78	1
388	92843-15 - The East Los Angeles Community Union	204	117	42	0
389	92843-16 - The East Los Angeles Community Union	295	143	14	3
390	92843-18 - The East Los Angeles Community Union	211	123	43	6
391	92843-29 - The East Los Angeles Community Union	123	72	2	0
392	92843-41 - The East Los Angeles Community Union	336	131	13	4
393	92843-43 - The East Los Angeles Community Union	111	55	13	0
394	92843-44 - The East Los Angeles Community Union	48	33	34	8
395	92843-56 - The East Los Angeles Community Union	19	9	5	0
396	92223-14 - EASE	161	50	26	1
397	92223-16 - EASE	315	129	75	1
398	92223-17 - EASE	559	232	163	16
399	92223-18 - EASE	267	129	51	1
400	92223-19 - EASE	254	118	49	8
401	92223-21 - EASE	95	59	19	1
402	92223-22 - EASE	96	63	19	3
403	92223-23 - EASE	226	141	51	0
404	92223-24 - EASE	473	181	88	1
405	92223-25 - EASE	307	103	103	0
406	92223-26 - EASE	52	0	10	0
407	92223-28 - EASE	21	4	3	0
408	92223-29 - EASE	16	0	6	1
409	92223-31 - EASE	461	130	45	2
410	92223-41 - EASE	91	27	5	1

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
411	92223-42 - EASE	96	29	14	0
412	92223-54 - EASE	372	127	87	12
413	92223-55 - EASE	332	114	21	6
414	92223-56 - EASE	93	32	24	2
415	92223-57 - EASE	156	47	38	0
416	92223-59 - EASE	194	123	50	0
417	92223-60 - EASE	56	19	1	0
418	92223-64 - EASE	201	65	14	2
419	92223-77 - EASE	48	21	5	0
420	92399-15 - Synergy	265	0	15	5
421	92399-16 - Synergy	126	0	16	0
422	92399-17 - Synergy	439	0	102	1
423	92399-18 - Synergy	448	0	96	0
424	92399-19 - Synergy	267	0	37	0
425	92399-20 - Synergy	239	0	19	0
426	92399-21 - Synergy	272	0	26	0
427	92399-22 - Synergy	427	0	27	0
428	92399-23 - Synergy	229	0	53	0
429	92399-24 - Synergy	135	0	63	0
430	92399-25 - Synergy	342	0	52	0
431	92399-26 - Synergy	338	0	127	0
432	92399-27 - Synergy	259	0	63	3
433	92399-28 - Synergy	487	0	72	1
434	92399-29 - Synergy	194	0	4	0
435	92399-30 - Synergy	84	0	11	1
436	92399-31 - Synergy	193	0	12	0
437	92399-32 - Synergy	74	0	2	0
438	92399-33 - Synergy	210	0	6	1
439	92399-34 - Synergy	731	0	6	5
440	92399-35 - Synergy	299	0	43	7
441	92399-36 - Synergy	31	0	0	2
442	92399-37 - Synergy	19	0	1	0
443	92399-38 - Synergy	251	0	47	0
444	92399-39 - Synergy	454	0	29	0
445	92399-40 - Synergy	124	0	12	0
446	92399-41 - Synergy	159	0	55	4
447	92399-42 - Synergy	243	0	64	0
448	92399-43 - Synergy	212	0	62	1
449	92399-44 - Synergy	484	0	96	0
450	92399-45 - Synergy	540	0	137	0
451	92399-46 - Synergy	79	0	16	1
452	92399-47 - Synergy	199	0	38	0
453	92399-48 - Synergy	317	0	36	0
454	92399-49 - Synergy	344	0	17	0
455	92399-50 - Synergy	260	0	28	1
456	92399-51 - Synergy	247	0	16	0
457	92399-52 - Synergy	372	0	22	2
458	92399-53 - Synergy	289	0	70	4
459	92399-54 - Synergy	285	0	34	0
460	92399-55 - Synergy	403	0	18	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
461	92399-56 - Synergy	84	0	16	0
462	92399-57 - Synergy	181	0	1	0
463	92399-58 - Synergy	174	0	1	0
464	92399-59 - Synergy	180	0	4	0
465	92399-60 - Synergy	75	0	2	4
466	92399-61 - Synergy	67	0	39	0
467	92399-62 - Synergy	28	0	6	2
468	92399-63 - Synergy	47	0	0	7
469	92399-64 - Synergy	212	0	3	0
470	92399-66 - Synergy	43	0	7	0
471	92399-67 - Synergy	31	0	0	0
472	92399-68 - Synergy	578	0	8	0
473	92399-69 - Synergy	621	0	4	0
474	92399-70 - Synergy	190	45	2	0
475	92399-72 - Synergy	44	0	0	0
476	92399-77 - Synergy	17	0	4	0
477	92399-92 - Synergy	3	0	0	0
478	92399-93 - Synergy	31	0	0	0
479	92399-94 - Synergy	160	0	1	0
480	92399-95 - Synergy	140	0	2	0
481	92399-96 - Synergy	246	0	4	0
482	92399-97 - Synergy	250	0	3	0
483	92399-98 - Synergy	14	0	1	0
484	91744-29 - The East Los Angeles Community Union	271	136	135	8
485	91744-30 - The East Los Angeles Community Union	349	99	159	6
486	91744-31 - The East Los Angeles Community Union	217	37	93	6
487	91744-32 - The East Los Angeles Community Union	345	123	145	12
488	91744-33 - The East Los Angeles Community Union	451	91	185	19
489	91744-40 - The East Los Angeles Community Union	361	157	115	6
490	91744-41 - The East Los Angeles Community Union	413	103	179	18
491	91744-42 - The East Los Angeles Community Union	414	100	175	14
492	91744-46 - The East Los Angeles Community Union	149	64	75	5
493	91744-47 - The East Los Angeles Community Union	205	82	54	2
494	91744-48 - The East Los Angeles Community Union	332	94	86	1
495	91744-49 - The East Los Angeles Community Union	455	139	228	6
496	91744-50 - The East Los Angeles Community Union	245	130	108	4
497	91744-51 - The East Los Angeles Community Union	28	14	15	1
498	91744-54 - The East Los Angeles Community Union	116	42	43	0
499	91744-55 - The East Los Angeles Community Union	341	112	139	5
500	92630-41 - The East Los Angeles Community Union	213	14	6	0
501	92630-42 - The East Los Angeles Community Union	208	14	1	0
502	92630-46 - The East Los Angeles Community Union	311	21	16	0
503	90713-10 - ACS Group	659	106	26	1
504	90713-11 - ACS Group	246	42	5	0
505	90713-12 - ACS Group	401	61	10	0
506	90713-13 - ACS Group	218	36	12	0
507	90713-14 - ACS Group	359	34	10	0
508	90713-15 - ACS Group	206	24	7	0
509	90713-16 - ACS Group	292	86	10	0
510	90713-17 - ACS Group	533	77	19	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
511	90713-18 - ACS Group	649	120	21	0
512	90713-19 - ACS Group	407	57	11	0
513	90713-20 - ACS Group	182	29	7	0
514	90713-21 - ACS Group	272	32	3	0
515	90713-22 - ACS Group	233	28	4	0
516	90713-23 - ACS Group	470	70	9	0
517	90713-24 - ACS Group	482	72	8	0
518	90713-25 - ACS Group	584	106	12	0
519	90713-26 - ACS Group	353	55	10	0
520	90713-27 - ACS Group	532	87	14	0
521	90713-28 - ACS Group	420	52	7	0
522	90713-29 - ACS Group	522	80	5	0
523	90713-30 - ACS Group	297	21	4	0
524	90713-31 - ACS Group	339	51	11	0
525	90713-32 - ACS Group	486	108	10	0
526	90713-33 - ACS Group	448	52	8	0
527	90715-10 - ACS Group	215	37	20	1
528	90715-11 - ACS Group	280	43	13	9
529	90715-12 - ACS Group	381	110	47	0
530	90715-13 - ACS Group	608	239	177	0
531	90715-14 - ACS Group	480	127	103	0
532	90715-15 - ACS Group	442	111	67	0
533	90715-16 - ACS Group	490	127	59	0
534	90715-18 - ACS Group	266	66	19	0
535	90715-19 - ACS Group	254	63	13	0
536	90715-20 - ACS Group	400	60	18	0
537	90715-21 - ACS Group	304	86	69	0
538	90715-22 - ACS Group	5	2	0	0
539	90715-23 - ACS Group	291	79	24	0
540	90715-24 - ACS Group	319	86	5	0
541	90715-25 - ACS Group	133	22	6	0
542	90715-26 - ACS Group	89	22	18	0
543	90715-28 - ACS Group	148	35	3	0
544	90715-34 - ACS Group	10	4	0	0
545	90715-36 - ACS Group	8	2	0	0
546	91761-16 - ACS Group	22	13	9	5
547	91761-17 - ACS Group	113	64	52	0
548	91761-18 - ACS Group	91	52	28	0
549	91761-19 - ACS Group	33	18	17	0
550	91761-25 - ACS Group	258	146	105	0
551	91761-33 - ACS Group	313	171	135	0
552	91761-34 - ACS Group	334	165	147	0
553	91761-42 - ACS Group	450	248	227	0
554	91761-43 - ACS Group	481	187	287	0
555	91761-44 - ACS Group	84	26	28	0
556	91761-53 - ACS Group	243	122	114	0
557	91761-57 - ACS Group	511	237	206	0
558	91010-14 - LA Works	272	40	28	1
559	91010-15 - LA Works	266	35	9	3
560	91010-18 - LA Works	204	93	16	0

	A	B	C	D	E
1	Energy Savings Assistance Program Table 7				
2	Whole Neighborhood Approach				
3	Southern California Gas Company				
4	November 2012				
5	A	B	C	D	E
6	Neighborhood (County, Zipcode, Zip+7 etc.) Targeted	Total Residential Customers	Total Estimated Eligible	Total Treated 2002-2010	Total Treated Year-to-Date ¹
561	91010-19 - LA Works	318	94	28	0
562	92555-23 - Synergy	15	2	5	3
563	92555-24 - Synergy	22	7	8	0
564	92555-25 - Synergy	4	1	1	0
565	92555-33 - Synergy	17	4	1	0
566	92555-38 - Synergy	8	1	0	0
567	92555-41 - Synergy	7	2	1	0
568	92555-47 - Synergy	5	1	0	0
569	92555-49 - Synergy	5	1	0	0
570	92555-57 - Synergy	9	2	0	0
571	92555-58 - Synergy	11	2	0	0
572	92555-62 - Synergy	5	1	0	0
573	92555-63 - Synergy	8	2	0	0
574	92555-70 - Synergy	5	1	0	0
575	92555-72 - Synergy	5	1	1	0
576	92555-83 - Synergy	9	2	2	0
577	93250-10 - Garcia & Sons	412	66	269	0
578	93250-11 - Garcia & Sons	344	59	200	0

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Table 1 - CARE Program Expenses												
2	Southern California Gas Company												
3	November 2012												
4		Authorized Budget			Current Month Expenses			Year-To-Date Expenses			% of Budget Spent Year-To-Date		
5	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
6	Outreach	N/A	\$3,909,220	\$3,909,220	N/A	\$416,311	\$416,311	N/A	\$2,490,062	\$2,490,062	0%	64%	64%
7	Automatic Enrollment	N/A	\$0	\$0	N/A	\$0	\$0	N/A	\$0	\$0	0%	0%	0%
8	Processing/ Certification/Verification	N/A	\$8,223,171	\$8,223,171	N/A	\$87,267	\$87,267	N/A	\$1,122,665	\$1,122,665	0%	14%	14%
9	Information Technology / Programming	N/A	\$3,204,520	\$3,204,520	N/A	\$15,503	\$15,503	N/A	\$648,763	\$648,763	0%	20%	20%
10													
11	Pilots												
12	- CHANGES Pilot	N/A	\$ 180,000	\$ 180,000	N/A	\$ -	\$ -	N/A	\$ 62,868	\$ 62,868	0%	35%	35%
13	- Pilot	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	0%	0%	0%
14	- Pilot	N/A	\$ -	\$ -	N/A	\$ -	\$ -	N/A	\$ -	\$ -	0%	0%	0%
15	Total Pilots	N/A	\$ 180,000	\$ 180,000	N/A	\$ -	\$ -	N/A	\$ 62,868	\$ 62,868	0%	35%	35%
16													
17	Measurement & Evaluation	N/A	\$50,972	\$50,972	N/A	\$0	\$0	N/A	\$ -	\$ -	0%	0%	0%
18	Regulatory Compliance	N/A	\$227,412	\$227,412	N/A	\$15,334	\$15,334	N/A	\$ 256,213	\$ 256,213	0%	113%	113%
19	General Administration	N/A	\$887,541	\$887,541	N/A	\$46,621	\$46,621	N/A	\$ 590,245	\$ 590,245	0%	67%	67%
20	CPUC Energy Division	N/A	\$60,000	\$60,000	N/A	\$4,405	\$4,405	N/A	\$ 28,850	\$ 28,850	0%	48%	48%
21													
22	SUBTOTAL MANAGEMENT COSTS	N/A	\$16,742,836	\$16,742,836	N/A	\$585,441	\$585,441	N/A	\$5,199,664	\$5,199,664	0%	31%	31%
23													
24	CARE Rate Discount	N/A	\$124,418,470	\$124,418,470	N/A	\$8,200,571	\$8,200,571	N/A	\$89,993,622	\$89,993,622	0%	72%	72%
25	Service Establishment Charge Discount	N/A	\$4,354,719	\$4,354,719	N/A	\$278,340	\$278,340	N/A	\$3,287,221	\$3,287,221	0%	75%	75%
26													
27	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	N/A	\$145,516,025	\$145,516,025	N/A	\$9,064,352	\$9,064,352	N/A	\$98,480,507	\$98,480,507	0%	68%	68%
28													
29	Other CARE Rate Benefits												
30	DWR Bond Charge Exemption												
31	CARE PPP Exemption												
32	California Solar Initiative Exemption												
33	kWh Surcharge Exemption												
34	TOTAL - OTHER CARE RATE BENEFITS				\$ -	\$1,260,020	\$1,260,020		\$16,722,260	\$16,722,260			
35													
36	Indirect Costs					\$77,940	\$77,940		\$1,187,481	\$1,187,481			
37													
38	1. Pursuant to D.12-08-044, budgets have been updated to reflect the authorized 2012 budget amounts.												
39	2. The Processing/Certification/Verification category includes 2012 budget dollars for Post Enrollment Verification (\$3,744,000)												
40													
41	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration																	
2	Southern California Gas Company																	
3	November 2012																	
4	Gross Enrollment																	
5	Enrollment																	
6	2012																	
7	January																	
8	February																	
9	March																	
10	April																	
11	May																	
12	June																	
13	July																	
14	August																	
15	September																	
16	October																	
17	November																	
18	December																	
19	Total for 2012																	
20	Enrollments via data sharing between the IOUs.																	
21	Enrollments via data sharing between departments and/or programs within the utility.																	
22	Enrollments via data sharing with programs outside the IOU that serve low-income customers.																	
23	One-E-App is a pilot program set up by The Center to Promote Healthcare Access (the Center) and PG&E. The pilot will occur within two PG&E counties and looks to implement a strategy of automatic enrollment for low-income customers into the CARE program based on the customers' applications or reapplications for related low-income health and social welfare services. (e.g. MediCAL, Healthy Families, CALKids, etc.) The goal is to develop another means by which low income families can be introduced into the CARE program and, depending on the success of the pilot, possibly expand this pilot to other counties within PG&E's territory as well as to the other IOUs.																	
24	Not including Recertification.																	
25	Recertifications completed regardless of month requested.																	
26	The drop offs include self-declined applications, ineligible applications and closed CARE accounts.																	
27	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																	

	A	B	C	D	E	F	G	H	I
1	CARE Table 3 - Standard Random Verification Results								
2	Southern California Gas Company								
3	November 2012								
4	2012	Total CARE Population	Participants Requested to Verify	% of Population Total	Participants Dropped (Due to no response)	Participants Dropped (Verified as Ineligible)	Total Dropped	% Dropped through Random Verification	% of Total Population Dropped
5	January	1,712,826	4,630	0.27%	2,381	212	2,593	56%	0.15%
6	February	1,711,911	4,882	0.29%	2,453	202	2,655	54%	0.16%
7	March	1,698,200	5,923	0.35%	3,033	218	3,251	55%	0.19%
8	April	1,703,693	412	0.02%	33	6	39	9%	0.00%
9	May	1,721,081	451	0.03%	34	7	41	9%	0.00%
10	June	1,719,356	4,126	0.24%	2,587	170	2,757	67%	0.16%
11	July	1,715,366	4,517	0.26%	2,478	167	2,645	59%	0.15%
12	August	1,713,798	5,984	0.35%	2,476	277	2,753	46%	0.16%
13	September	1,709,377	4,548	0.27%	9	169	178	4%	0.01%
14	October	1,675,302	7,378	0.44%	7	131	138	2%	0.01%
15	November	1,678,339	4,710	0.28%	2	3	5	0%	0.00%
16	December								
17	Total for 2012	1,678,339	47,561	2.83%	15,493	1,562	17,055	36%	1.02%
18	SoCalGas' random verification process allows customers 90 days to respond to the verification request. Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
19	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications¹						
2	Southern California Gas Company						
3	November 2012						
4		Provided²	Received	Approved³	Denied⁴	Pending/ Never Completed⁵	Duplicates⁶
5	YTD Total	7,975,230	1,000,580	774,958	30,697	194,925	
6	Percentage		100.00%	77.45%	3.07%	19.48%	0.00%
7	¹ Includes sub-metered customers.						
8	² An estimated number that includes customers whom were provided with CARE self-certification and self-recertification application via direct mail, email, phone, bill insert, door-to-door delivery, utility personnel, and through outreach events.						
9	³ Approved includes customers who are approved through SoCalGas' CARE eligible probability model, data exchange, mail-in, via web, by phone, and through duplicated applications.						
10	⁴ Customers are denied due to not being CARE eligible, not customer of record, or not the customer's primary residence.						
11	⁵ Pending/Never Completed includes closed accounts, incomplete applications, and customers of other utilities who are not SoCalGas customers.						
12	⁶ SoCalGas treats duplicated applications as recertification applications. Duplicates are customers who are already enrolled in CARE and mail in another CARE application.						
13	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J
1	CARE Table 5 - Enrollment by County									
2	Southern California Gas Company									
3	November 2012									
4	County	Estimated Eligible			Total Participants			Penetration Rate		
5		Urban ¹	Rural	Total	Urban	Rural	Total	Urban	Rural	Total
6	Fresno	10,571	24	10,595	12,043	14	12,057	114%	58%	114%
7	Imperial	0	16,117	16,117	21	13,707	13,728	n/a	85%	85%
8	Kern	12,954	28,714	41,667	10,945	27,874	38,819	84%	97%	93%
9	Kings	24	13,975	13,999	17	14,606	14,623	72%	105%	104%
10	Los Angeles	964,495	2,479	966,974	896,255	1,188	897,443	93%	48%	93%
11	Orange	206,165	0	206,165	166,728	21	166,749	81%	0%	81%
12	Riverside	106,683	132,430	239,113	93,545	116,762	210,307	88%	88%	88%
13	San Bernardino	154,654	1,083	155,736	166,477	840	167,317	108%	78%	107%
14	San Luis Obispo	10,355	17,368	27,722	4,933	13,239	18,172	48%	76%	66%
15	Santa Barbara	37,758	1,176	38,934	29,472	714	30,186	78%	61%	78%
16	Tulare	9,896	43,400	53,297	11,457	47,811	59,268	116%	110%	111%
17	Ventura	57,891	1,907	59,798	48,200	1,470	49,670	83%	77%	83%
18										
19	Total	1,571,446	258,672	1,830,118	1,440,093	238,246	1,678,339	92%	92%	91.7%
20										
21	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.									

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results							
2	Southern California Gas Company							
3	November 2012							
4	2012	Total CARE Population	Participants Requested to Recertify ¹	% of Population Total	Participants Recertified ^{2, 3}	Participants Dropped ³	Recertification Rate % (E/C)	% of Total Population Dropped (F/B)
5	January	1,712,826	27,257	1.59%	20,025	11,119	73%	0.65%
6	February	1,711,911	22,728	1.33%	13,076	9,783	58%	0.57%
7	March	1,698,200	28,733	1.69%	16,432	13,365	57%	0.79%
8	April	1,703,693	650	0.04%	541	121	83%	0.01%
9	May	1,721,081	729	0.04%	704	129	97%	0.01%
10	June	1,719,356	99,716	5.80%	65,521	48,977	66%	2.85%
11	July	1,715,366	35,698	2.08%	21,521	17,711	60%	1.03%
12	August	1,713,798	30,272	1.77%	17,325	11,613	57%	0.68%
13	September	1,709,377	29,611	1.73%	9,872	949	33%	0.06%
14	October	1,675,302	38,397	2.29%	5,255	558	14%	0.03%
15	November	1,678,339	28,996	1.73%	1,495	105	5%	0.01%
16	December							
17	Total for 2012	1,678,339	342,787	20.42%	171,767	114,430	50%	6.82%
18	¹ Participants requested to recertify.							
19	² Participants recertified number does not include the customers who are recertified through SoCalGas' CARE eligible probability model .							
20	³ Recertification results are tied to the month initiated. Therefore, recertification results may be pending due to the time permitted for a participant to							
21								
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 7 - Capitation Contractors							
2	Southern California Gas Company							
3	November 2012							
4		Contractor Type				Year-to-Date		
5	Contractor Name ¹	Private	CBO	WMDVBE	LIHEAP	Rural	Urban	Total
6	Community Action Partnership of Orange County		X	X	X	0	0	0
7	ELA Communications Energy ED Program		X			0	0	0
8	PACE – Pacific Asian Consortium in Employment		X	X	X	0	0	0
9	Proteus, Inc.		X			0	1	1
10	Community Pantry of Hemet		X			0	0	0
11	Community Action Partnership of San Bernardino		X		X	0	23	23
12	LA Works		X			0	0	0
13	Children’s Hospital of Orange County		X			0	0	0
14	The Companion Line		X			0	0	0
15	Across Amer Foundation		X			0	0	0
16	All Peoples Christian Center		X			0	0	0
17	LA County 211		X			0	12	12
18	Sr. Citizens Emergency Fund I.V., Inc.		X			0	0	0
19	Coachella Valley Housing Coalition		X			0	0	0
20	HABBM		X			0	0	0
21	Second Harvest Food Bank of Orange County		X			0	0	0
22	Southeast Community Development Corp.		X			0	0	0
23	Latino Resource Organization		X			0	0	0
24	Independent Living Center of Southern California		X			0	0	0
25	Community Action Partnership - Kern County		X			0	0	0
26	El Concilio del Condado de Ventura		X			0	0	0
27	Blessed Sacrament Church		X			0	0	0
28	Starbright Management Services		X			0	0	0
29	Hermanidad Mexicana		X			0	0	0
30	CSET		X			0	25	25
31	Crest Forest Family and Community Service		X			0	0	0
32	CUI – Campesinos Unidos, Inc.		X	X	X	0	0	0
33	Veterans in Community Service		X	X	X	0	0	0
34	Chinatown Service Center		X			0	9	9
35	Koreatown Youth and Community Center		X			0	0	0
36	MEND		X			0	0	0
37	Armenian Relief Society		X			0	0	0
38	Catholic Charities of LA – Brownson House		X			0	2	2
39	BroadSpectrum		X			0	0	0
40	OCCC, Inc. (Orange County Community Center)		X			0	1	1
41	Green Light Shipping	X				0	0	0
42	APAC Service Center		X			0	146	146
43	Visalia Emergency Aid Council		X			0	0	0
44	Total Enrollments					0	219	219
45	¹ All capitation contractors with current contracts are listed regardless of whether they have signed up customers or submitted invoices this year.							
46	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

	A	B	C	D	E	F	G	H
1	CARE Table 8 - Participants as of Month-End							
2	Southern California Gas Company							
3	November 2012							
4	2012	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change¹
5	January	n/a	1,712,826	n/a	1,712,826	1,826,972	93.8%	9.8%
6	February	n/a	1,711,911	n/a	1,711,911	1,826,972	93.7%	-0.1%
7	March	n/a	1,698,200	n/a	1,698,200	1,826,972	93.0%	-0.8%
8	April	n/a	1,703,693	n/a	1,703,693	1,830,476	93.1%	0.3%
9	May	n/a	1,721,081	n/a	1,721,081	1,830,476	94.0%	1.0%
10	June	n/a	1,719,356	n/a	1,719,356	1,830,476	93.9%	-0.1%
11	July	n/a	1,715,366	n/a	1,715,366	1,828,168	93.8%	-0.2%
12	August	n/a	1,713,798	n/a	1,713,798	1,828,168	93.7%	-0.1%
13	September	n/a	1,709,377	n/a	1,709,377	1,828,168	93.5%	-0.3%
14	October	n/a	1,675,302	n/a	1,675,302	1,830,118	91.5%	-2.0%
15	November	n/a	1,678,339	n/a	1,678,339	1,830,118	91.7%	0.2%
16	December							
17	Total for 2012							
18	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							