

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE
STATE OF CALIFORNIA**

Application of Southern California Edison Company (U 338-E) for Approval of its 2012-2014 California Alternate Rates for Energy (CARE) and Energy Savings Assistance Programs and Budgets	Application 11-05-017 (Filed May 16, 2011)
Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012–2014	Application 11-05-018 (Filed May 16, 2011)
Application of Pacific Gas and Electric Company for Approval of the 2012-2014 Energy Savings Assistance and California Alternate Rates for Energy Programs and Budget (U 39 M)	Application 11-05-019 (Filed May 16, 2011)
Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012-2014	Application 11-05-020 (Filed May 16, 2011)

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON
LOW INCOME ASSISTANCE PROGRAMS FOR JUNE 2013**

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Dated: July 22, 2013

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In accordance with Ordering Paragraph 17 of Decision 01-05-033, Pacific Gas and Electric Company hereby submits its attached monthly status report on the results of its Energy Savings Assistance Program and CARE Program efforts, showing results through June 2013.

Respectfully submitted,
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By: _____ /s/
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Pacific Gas and Electric Company

Energy Savings Assistance (ESA)
AND
California Alternate Rates for Energy (CARE)

Program Monthly Report
For June 2013

(July 22, 2013)

PACIFIC GAS AND ELECTRIC COMPANY

**ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM
MONTHLY REPORT FOR JUNE 2013**

TABLE OF CONTENTS

Title	Page
1. ENERGY SAVINGS ASSISTANCE PROGRAM EXECUTIVE SUMMARY.....	3
1.1. Energy Savings Assistance Program Overview	3
1.2. ESA Program Customer Outreach and Enrollment Update	4
1.3. Leveraging Success Evaluation, Including CSD.....	7
1.4. Workforce Education & Training	7
1.5. Miscellaneous	7
2. CARE EXECUTIVE SUMMARY.....	8
2.1. CARE Program Summary.....	8
2.2. Outreach.....	9
2.3. Miscellaneous.....	11
3. APPENDIX: ESA TABLES AND CARE TABLES.....	12

PACIFIC GAS AND ELECTRIC COMPANY
ENERGY SAVINGS ASSISTANCE PROGRAM
AND CARE PROGRAM MONTHLY REPORT
FOR June 2013

This Monthly Report complies with low income reporting requirements established in Decision (D.)12-08-044, and complies with reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.12-08-044 and now use the resulting Energy Division-approved monthly reporting format.

1. Energy Savings Assistance Program Executive Summary

The ESA Program provides free home weatherization, energy efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2012-2014 ESA Program authorized in D.12-08-044 continues as a resource program emphasizing long-term and enduring energy savings. It continues to serve all eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate and the ESA Program is available to both homeowners and renters.

1.1. Energy Savings Assistance Program Overview

PG&E's 2012-2014 ESA Program follows the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as LIEE):

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 54,731 customers through 2013.

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in D.12-08-044:

Energy Savings Assistance Program Summary for Month			
2013	Authorized / Planning Assumptions	Year-to-Date Actual	%
Budget	\$ 156,363,352	\$ 66,927,245	42.80%
Homes Treated	119,940	54,731	45.63 %
kWh Saved	NA	18,302,347	
kW Demand Reduced	NA	3,391.09	
Therms Saved	NA	820,379	

PG&E has seen an increase in work in the HVAC budget category. - This additional work is due to the increased need with replacing and repairing gas appliances. PG&E plans to fund-shift to cover the overspend according to the fund-shifting rules authorized in D.12-08-044

1.2. ESA Program Customer Outreach and Enrollment Update

PG&E coordinates activities and advertising with other PG&E energy efficiency and rate programs likely to reach income-qualified customers and service providers. For example, PG&E’s ESA Program contractors are required to inform customers about other programs for which they may be eligible. Additionally, PG&E automatically enrolls customers participating in the ESA Program onto the CARE discount rate.

PG&E employees regularly provide information on the company’s low income programs at community events throughout PG&E’s service area. These presentations educate customers about energy efficiency and inform them about assistance programs and opportunities available to them in multiple languages, including English, Spanish, Vietnamese, Chinese, Russian, Korean, and Hmong.

PG&E contracts directly with both community-based organizations (CBOs) and private contractors who provide a wealth of experience in the communities they serve. PG&E currently has 36 installation contractors including 11 CBOs and 2 appliance contractors who serve 48 counties. Of the 11 CBOs, 6 are Low Income Home Energy Assistance Program (LIHEAP) agencies.

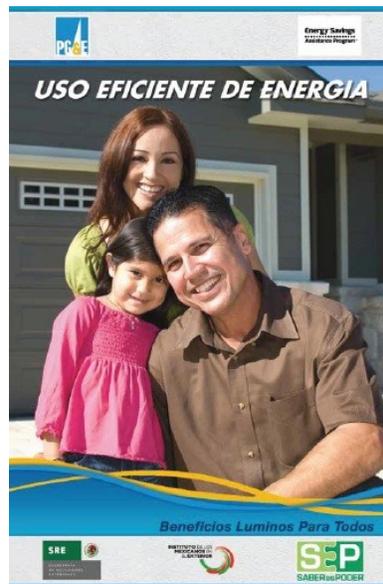
PG&E has five contracts with LIHEAP agencies that are not working within PG&E’s ESA Program. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to

leverage their resources and help additional low income homes. Through June, 64 refrigerators have been installed, which equates to \$51,200 leveraged through this program.

1.2.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E and its implementation subcontractors perform outreach for the ESA Program that targets low-income populations through a combination of bill inserts, direct mailings, outbound phone calls, text messages, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area. The ESA Program also takes full advantage of CARE's successful marketing strategies by working closely with its outreach team.

- In June, the ESA Program continued work to relaunch its partnership with a Hispanic-based marketing agency that exclusively promotes the ESA Program (via tabling, brochure distribution and video) to Spanish-speaking customers at Mexican Consulates in San Francisco and Sacramento.



In June, the ESA Program continued to run the following media campaigns:

- Television spots aired in the Central Valley featuring customer testimonials in Hmong, Mandarin and Cantonese.
- Implemented and continued localization efforts in San Francisco county that targeted qualifying households in zip-code specific neighborhoods. Coordinated outreach efforts with program administrator and two dedicated

weatherization contractors integrating the following channels: Automated voice messaging, direct mail and door-to-door canvassing.

- Via Chinese-speaking community workshop, presented ESA and CARE at the Asian Pacific American Community Center in San Francisco’s Visitacion Valley on 6/26/13.
- Automated Phone Calls –A third-party vendor is being utilized to enroll new households by landline telephone.

Multifamily “One-Stop-Shop”

ESA contractor Bright Ideas conducted a “One-Stop-Shop” project in a 81 unit apartment complex in Chowchilla on May 21st through the 23rd. By the third and last day of the project, 81 units were enrolled and 79 installed. Two customers were not available until the week of May 27th.

Below is the day by day break down of educations, installations/NGATs, GSR service calls and CIP inspections:

	Tuesday May 21st	Wednesday May 22nd	Thursday May 23rd	TOTAL
Educations	40	30	11	81
WS/NGAT	32	33	14	79
Vacant Units			8	
Units not available				2
GSR visits	12	9 (4 CGIs)	8 (4CGIs)	29
CIP	0	6	5	11

Bright Ideas listed the following as key learnings:

1. Clear communication with the Property Manager and the Contractor as to why a particular measure is refused.
2. When and where possible, assess for clearances of appliances ahead of time (especially water heaters) to determine measure feasibility.
3. Prepare all ES Premise Profiles before the project begins to save time.
4. Ensure office staff can complete all data entry the same day or as soon as the installation and NGAT work is complete so that PG&E’s Central Inspection Program can access the record in the program database to complete their inspections.

1.3. Leveraging Success Evaluation, Including California Community Services Department (CSD)

- 1.3.1.** Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E, and SoCalGas have been meeting with CSD staff since October 16, 2012 to discuss leveraging opportunities, in compliance with D.12-08-044. Ideas discussed include: Developing a shared repository database that could include customers served and customers on wait lists by utilities and LIHEAP agencies; and information sharing with LIHEAP agencies about ESA Program customers who are found to be over the ESA Program income guidelines or require HVAC or other services which the utilities are unable to provide under ESA Program guidelines. Potential pilots being discussed include: Bulk purchasing, solar water heating and geographic coordination.

1.4. Workforce Education & Training

- 1.4.1.** Please summarize efforts to improve and expand the ESA Program workforce education and training. Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. In various capacities, 366 individuals in 32 sessions (1822 student days) have been trained to deliver the ESA Program year-to-date.

1.5. Miscellaneous

ESA Program Coordination with the Single Family Affordable Solar Housing (SASH) Program

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the SASH Program. Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. Year-to-date, the ESA Program has completed treatment of 2 homes that were selected for SASH program participation. PG&E supplied ESA measure installation data for 33 SASH-selected homes that were treated through the ESA Program in prior years. CARE Executive Summary

The CARE Program provides a monthly discount on energy bills for income-qualified households throughout PG&E's service area.

To qualify for the CARE discount, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b)(1).

2 CARE Program Summary

The 2012-2014 CARE Program was adopted in D.12-08-044 issued on August 30, 2012. The authorized CARE administrative budget for 2013 is \$14,417,512. This 2013 budget includes \$127,846 for PG&E's Cooling Centers Program.

D.12-12-011 approved continued funding of the CHANGES Pilot Program through the CARE Outreach budget at the current statewide funding level of \$60,000 a month until the end of 2014. PG&E is responsible for 30%, or \$18,000 a month, of the Joint Utility pilot program cost. The CHANGES Pilot Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. In an e-mail dated April 12, 2013, ALJ Kim granted an extension to comply with this requirement. The utilities will now report CHANGES activity beginning with the July report to be filed on August 21st.

2.1 Please provide CARE Program summary costs

CARE Budget Categories	Authorized Budget	Actual Expenses Year to Date	% of Budget Spent
Outreach	\$5,268,667	\$1,542,639	29%
Processing, Certification, Recertification	\$3,667,000	\$680,952	19%
Post Enrollment Verification	\$1,920,000	\$523,490	27%
IT Programming	\$646,000	\$633,896	98%
Cooling Centers	\$127,846	\$106,544	83%
CHANGES Pilot Program [1]	\$216,000	\$39,809	18%
Measurement and Evaluation	\$86,000	\$-59,095	-69%
Regulatory Compliance	\$316,000	\$94,631	30%
General Administration	\$2,042,000	\$319,810	16%
CPUC Energy Division Staff	\$128,000	\$16,661	13%
Total Expenses	\$14,417,512	\$3,899,337	27%
Subsidies and Benefits	\$633,029,000	\$338,645,195	53%
Total Program Costs and Discounts	\$647,446,512	\$342,544,532	53%

[1] Two invoices have been paid YTD.

PG&E anticipates an overspend in the IT Programming budget category by mid-year. This overspend is due to the IT work required for implementing the High Usage

initiative and building the database that tracks customer information for reporting purposes. PG&E plans to fund-shift to cover the overspend according to the fund-shifting rules authorized in D.12-08-044.

2.1.1 Please provide the CARE Program penetration rate to date

CARE Penetration		
Participants	Estimated Eligible Participants	YTD Penetration Rate
1,446,731	1,574,844	91.9%

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility’s behalf.

PG&E employs a variety of marketing channels and outreach initiatives to target households with a high-propensity for CARE eligibility. The following initiatives helped build awareness and increase participation and retention in June:

- Automated Phone Calls –A third-party vendor and PG&E’s customer service representatives are being utilized to enroll new households and recertify existing households by telephone. Year-to-date, this initiative has generated 4,111 new enrollments and 34,665 recertified customers.
- Online – Customers can visit <http://www.pge.com/CARE> to find out more information about CARE, ESAP and other programs that might serve them. They can also apply for CARE online. Year-to-date, this initiative has generated 79,113 new enrollments.
- Local Office Partnerships – The CARE Program partners with local offices to maintain self-service kiosks in the lobby. These kiosks help raise awareness and generate new enrollments while providing a convenient and local site for customers to complete and submit a CARE application. In addition to the kiosks, customer service representatives have been trained to convey the benefits of CARE to every customer. Year-to-date, this initiative has generated 6,478 new enrollments.
- PG&E has contracted with 36 Community Outreach Contractors (COCs) throughout its service area. These COCs represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities. Year-to-date, this initiative has generated 537 new enrollments.

- Welcome Packet Insert –English/Spanish applications are inserted into new customers’ welcome packets. Though we are not specifically targeting households with a high-propensity for eligibility, year-to-date this initiative has generated 6,887 new enrollments.

The CARE Program continued/implemented the following media campaigns:

- A Spanish print ad campaign in the Cronicas throughout Napa, Solano and Sonoma counties.
- A Spanish print ad campaign in El Observador Publication throughout Santa Clara, Alameda, San Francisco and San Mateo counties.
- A Spanish print ad campaign in Vida en El Valle throughout Fresno, Merced, Stockton, Modesto and Sacramento .
- A Spanish print ad campaign in La Voz throughout Solano, Marin and Mendocino counties.
- A Tagalog print ad campaign in Manila Mail throughout San Francisco Bay Area.
- A Tagalog printed ad campaign in Philippine Today throughout San Francisco Bay Area.
- An African American print ad in Post Newspaper throughout Oakland, Berkeley, Richmond and San Francisco.

The CARE Program participated in the following events:

- Presented ESA and CARE at the Asian Pacific American Community Center in San Francisco’s Visitacion Valley on June 26, 2013 via a Chinese-speaking community workshop.

CARE High Usage Mailing

In April, PG&E launched a small-scale implementation of the CARE High Usage Post Enrollment Verification Campaign. PG&E mailed a letter to 350 customers with usage above 400% of baseline in the previous billing cycle. The letter informed these customers that in order to remain enrolled, they are required to submit a Tax Return Transcript or Verification of Non-filing and agree to participate in the ESA program. Included with the letter was a multi-lingual insert informing customers that this information is available in eight languages. The initial results of the small-scale implementation validate PG&E’s expectation that the majority of customers with this level of usage are not eligible for CARE. Those who did not successfully complete the process were removed from the program after the 45-day response period lapsed. Customers who were removed for “incomplete” or “no response” can be re-enrolled once they meet the requirements. Most of the “incompletes” were due to customers sending the IRS request form to PG&E instead of the IRS. The soft launch highlighted that this

part of the process needs to be further clarified, which is why PG&E is creating a step-by-step instruction sheet for customers to follow. PG&E is implementing all lessons learned from the soft launch and plans to continue gradual implementation of the campaign by the end of July.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E currently exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD) and Modesto Irrigation District (MID). PG&E provides natural gas within the SMUD and MID electric service areas and automatically enrolls qualified low income customers served by SMUD and MID onto the CARE Program.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date, 2,843 LIHEAP customers and 327 REACH customers have been automatically enrolled onto the CARE Program.

PG&E automatically enrolls customers who receive ESA Program services. Year-to-date, 11,387 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE and ESA outreach efforts to provide likely eligible customers with the knowledge and tools to access all PG&E's services. This will help them to better manage their energy, save money and manage their bills.

2.2.3 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports, the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in June.

2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.

2. Appendix: ESA Tables and CARE Tables

ESA- Table 1- ESA Program Expenses

ESA- Table 2- ESA Measure Installations and Savings

ESA- Table 3- Average Bill Savings per Treated Home

ESA- Table 4a- ESA Homes Treated

ESA- Table 4b- Homes Unwilling / Unable to Participate

ESA- Table 5- ESA Customer Summary

ESA- Table 6- Expenditures for Pilots and Studies

CARE- Table 1- CARE Program Expenses

CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3A- Post-Enrollment Verification results (Model)

CARE- Table 3B- Post-Enrollment Verification Results (High-Usage)

CARE- Table 4- CARE Self-Certification and Self-Recertification Applications

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month-End

CARE- Table 9 - Expenditures for CHANGES Pilot Program

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 1 - Energy Savings Assistance Program Expenses												
2	Through June 30, 2013												
3		Authorized Budget [1]			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD		
4	ESA Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
5	Energy Efficiency												
6	Appliances	\$ 33,707,780	\$ 2,537,145	\$ 36,244,925	\$ 1,905,712	\$ 51,021	\$ 1,956,733	\$ 11,068,617	\$ 267,931	\$ 11,336,549	33%	11%	31%
7	Domestic Hot Water	\$ 892,809	\$ 9,422,995	\$ 10,315,804	\$ 61,564	\$ 883,555	\$ 945,119	\$ 342,025	\$ 4,828,574	\$ 5,170,599	38%	51%	50%
8	Enclosure [2]	\$ 7,121,645	\$ 40,356,197	\$ 47,477,842	\$ 548,352	\$ 3,107,326	\$ 3,655,678	\$ 3,415,141	\$ 19,352,466	\$ 22,767,607	48%	48%	48%
9	HVAC [2]	\$ 2,672,949	\$ 2,571,020	\$ 5,243,968	\$ 555,473	\$ 275,210	\$ 830,683	\$ 2,084,767	\$ 2,185,094	\$ 4,269,861	78%	85%	81%
10	Maintenance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
11	Lighting	\$ 27,592,929	\$ -	\$ 27,592,929	\$ 1,933,809	\$ -	\$ 1,933,809	\$ 11,283,943	\$ -	\$ 11,283,943	41%	0%	41%
12	Miscellaneous [2]	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
13	Customer Enrollment	\$ 1,115,155	\$ 600,468	\$ 1,715,623	\$ 78,995	\$ 42,536	\$ 121,531	\$ 445,177	\$ 239,711	\$ 684,888	40%	40%	40%
14	In Home Education	\$ 9,576,733	\$ 5,156,703	\$ 14,733,436	\$ 776,629	\$ 418,185	\$ 1,194,814	\$ 4,377,957	\$ 2,357,361	\$ 6,735,319	46%	46%	46%
15	Pilot	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
16	Energy Efficiency TOTAL	\$ 82,680,001	\$ 60,644,527	\$ 143,324,528	\$ 5,860,534	\$ 4,777,833	\$ 10,638,367	\$ 33,017,628	\$ 29,231,138	\$ 62,248,765	40%	48%	43%
17													
18	Training Center	\$ 613,600	\$ 330,400	\$ 944,000	\$ 29,884	\$ 16,091	\$ 45,975	\$ 220,961	\$ 118,979	\$ 339,940	36%	36%	36%
19	Inspections	\$ 3,770,820	\$ 2,030,441	\$ 5,801,261	\$ 265,093	\$ 142,742	\$ 407,835	\$ 1,494,690	\$ 804,833	\$ 2,299,523	40%	40%	40%
20	Marketing and Outreach	\$ 1,193,116	\$ 642,447	\$ 1,835,563	\$ 89,682	\$ 48,290	\$ 137,973	\$ 319,165	\$ 171,858	\$ 491,023	27%	27%	27%
21	Statewide Marketing Education and Outreach	\$ 79,950	\$ 43,050	\$ 123,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
22	Measurement and Evaluation Studies	\$ 131,950	\$ 71,050	\$ 203,000	\$ -	\$ -	\$ -	\$ 68,925	\$ 37,113	\$ 106,038	52%	52%	52%
23	Regulatory Compliance	\$ 262,600	\$ 141,400	\$ 404,000	\$ 12,299	\$ 6,622	\$ 18,921	\$ 71,821	\$ 38,673	\$ 110,493	27%	27%	27%
24	General Administration	\$ 2,387,450	\$ 1,285,550	\$ 3,673,000	\$ 149,328	\$ 80,408	\$ 229,736	\$ 861,486	\$ 463,877	\$ 1,325,364	36%	36%	36%
25	CPUC Energy Division	\$ 35,750	\$ 19,250	\$ 55,000	\$ -	\$ -	\$ -	\$ 3,964	\$ 2,134	\$ 6,098	11%	11%	11%
26													
27	TOTAL PROGRAM COSTS	\$ 91,155,237	\$ 65,208,115	\$ 156,363,352	\$ 6,406,819	\$ 5,071,987	\$ 11,478,807	\$ 36,058,639	\$ 30,868,606	\$ 66,927,245	40%	47%	43%
28													
29	Indirect Costs				\$ 89,571	\$ 48,230	\$ 137,801	\$ 489,961	\$ 263,825	\$ 753,787			
30	NGAT Costs					\$ 240,674	\$ 240,674		\$ 1,645,705	\$ 1,645,705			
31													
32	[1] The authorized budget excludes shifted funds from previous years and/or prior program cycles.												
33	[2] Budget was shifted from Miscellaneous to Enclosure (\$1,426,555 Electric/\$8,084,023 Gas) and HVAC (\$970,264 Electric) for Attic Insulation and Fan Delay measures, respectively.												
34													
35	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

	A	B	C	D	E	F	G	H	I
1	Energy Savings Assistance Program Table 2								
2	Through June 30, 2013								
3			Year-To-Date Completed & Expensed Installation						
4	Measures	Units	Quantity Installed	kWh [4] (Annual)	kW [5] (Annual)	Therms (Annual)	Expenses (\$)	% of Expenditure	
5	Appliances								
6	High Efficiency Clothes Washer	Each	-	-	-	-	\$ -		
7	Refrigerators	Each	9,068	6,395,301	1,089.75	-	\$ 9,952,460	16.94%	
8	Microwaves [6]	Each	6,272	815,868	-	52,278	\$ 639,423	1.09%	
9	Domestic Hot Water								
10	Water Heater Blanket	Home	12,464	63,013	13.74	66,796	\$ 795,344	1.35%	
11	Low Flow Shower Head	Home	50,453	136,106	30.67	242,224	\$ 2,069,098	3.52%	
12	Water Heater Pipe Insulation	Home	1,385	4,393	0.75	10,396	\$ 28,982	0.05%	
13	Faucet Aerator	Home	37,589	74,478	16.06	101,586	\$ 717,177	1.22%	
14	Water Heater Repair/Replacement	Each	635	-	-	-	\$ 552,084	0.94%	
15	Thermostatic Shower Valve [7]	Each	24,539	78,414	17.67	116,532	\$ 739,293	1.26%	
16	Enclosure								
17	Air Sealing / Envelope [1]	Home	39,785	1,912,359	-	197,570	\$ 17,572,642	29.91%	
18	Caulking	Home							
19	Attic Insulation	Home	2,681	204,084	103.15	32,997	\$ 3,962,718	6.75%	
20	HVAC								
21	FAU Standing Pilot Conversion	Each							
22	Furnace Repair/Replacement	Each	936	-	-	-	\$ 1,253,192	2.13%	
23	Room A/C Replacement	Each	245	18,507	16.98	-	\$ 232,450	0.40%	
24	Central A/C replacement [9]	Each	-	-	-	-	\$ 832	0.00%	
25	Heat Pump Replacement	Each							
26	Evaporative Cooler (Replacement)	Each	2,211	1,109,644	1,309.82	-	\$ 1,581,858	2.69%	
27	Evaporative Cooler (Installation)	Each							
28	Duct Testing and Sealing	Home	1,241	-	-	-	\$ 893,094	1.52%	
29	Maintenance								
30	Furnace Clean and Tune	Home							
31	Central A/C Tune up	Home	1,275	1,716	2.64	-	\$ 200,335		
32	Lighting								
33	Compact Fluorescent Lights (CFL)	Each	185,709	2,564,061	238.37	-	\$ 1,602,686	2.73%	
34	Interior Hard wired CFL fixtures	Each	81,283	3,505,658	400.09	-	\$ 6,931,067	11.80%	
35	Exterior Hard wired CFL fixtures	Each	15,376	664,244	76.88	-	\$ 1,381,359	2.35%	
36	Torchiere	Each	2,507	511,152	50.14	-	\$ 243,883	0.42%	
37	Occupancy Sensor	Each	6,099	243,350	24.40	-	\$ 405,987	0.69%	
38	LED Night Lights	Each							
39	Miscellaneous								
40	Pool Pumps	Each							
41	Smart Power Strips	Each					\$ -		
42	New Measures								
43	AC Time Delay [8]	Each					\$ -		
44	Pilots								
45									
46	Customer Enrollment								
47	Outreach & Assessment	Home	54,731				\$ 639,763	1.09%	
48	In-Home Education	Home	54,731				\$ 6,351,528	10.81%	
49									
50	Total Savings/Expenditures				18,302,347	3,391.09	820,379	\$ 58,747,253	
51									
52	Households Weatherized [2]		48,656						
53									
54	Households Treated								
55	- Single Family Households Treated	Home	37,338						
56	- Multi-family Households Treated	Home	14,512						
57	- Mobile Homes Treated	Home	2,881						
58	Total Number of Households Treated			Home	54,731				
59	# Eligible Households to be Treated for PY [3]			Home	119,940				
60	% of Households Treated			%	45.63%				
61	- Master-Meter Households Treated	Home	3,176						
62									
63									
64	[1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.								
65	[2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs								
66	[3] Appendix A --- A.11-05-017 Adopted Number of Homes to be Treated								
67	[4] All savings are calculated based on the following sources:								
68	ECONorthwest. "Impact Evaluation of the 2009 CA Low Income Energy Efficiency Program, Final Report." June 16, 2011.								
69	[5] Costs exclude support costs that are included in Table 1.								
70	[6] Microwave savings are from ECONorthWest Studies received in December of 2011								
71	[7] Savings value will be the same as the shower head measure mentioned in footnote [4]								
72	[8] Savings value from Work Paper PGE0077 Revision #1 --- California HVAC Upgrade: Efficient Fan Controller(EFC) for Residential								
73	[9] Expense for Central AC Replacement was invoiced for service calls that did not result in an installation.								
74									

	A	B	C	D	E	F	G	H	I	J	K
1	Energy Savings Assistance Program Table 2 Pie-Chart										
2	Through June 30, 2013										
3	ESAP Year-to-Date Expenditures By Measure Group										
4											
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Appliances	10,591,883	18.09%
Domestic Hot Water	4,901,978	7.51%
Enclosure	21,535,359	37.56%
HVAC	3,961,426	6.72%
Maintenance	200,335	0.00%
Lighting	10,564,981	18.34%
Miscellaneous	-	0.00%
New Measures	-	0.00%
Customer Enrollment	6,991,291	11.79%
Total	58,747,253	

	A	B	C
1		Energy Savings Assistance Program Table 3 - Average Bill Savings	
2		Through June 30, 2013	
3		Year-to-Date Installations - Expensed	
4		Annual kWh Savings	18,302,347
5		Annual Therm Savings	820,379
6		Lifecycle kWh Savings	241,760,498
7		Lifecycle Therm Savings	7,179,455
8		Current kWh Rate	\$ 0.1062
9		Current Therm Rate	\$ 0.7696
10		Number of Treated Households	54,731
11		Average 1st Year Bill Savings / Treated Households	\$ 47.06
12		Average Lifecycle Bill Savings / Treated Households	\$ 570.24
13			
14		Note: Any required corrections/adjustments are reported herein and supersede	
15		results reported in prior months and may reflect YTD adjustments.	

A	B	C	D	E	F	G	H
1	Energy Savings Assistance Program Table 4a - Energy Savings						
2	Through June 30, 2013						
3		Eligible Households			Households Treated YTD		
4	County	Rural	Urban	Total	Rural	Urban	Total
5	ALAMEDA	3	164,413	164,416	-	4,787	4,787
6	ALPINE	124	-	124	-	-	-
7	AMADOR	4,499	2	4,501	188	8	196
8	BUTTE	12,196	27,033	39,229	1,227	9	1,236
9	CALAVERAS	7,528	67	7,595	218	29	247
10	COLUSA	3,071	14	3,085	116	-	116
11	CONTRA COSTA	1	100,399	100,400	2	3,181	3,183
12	EL DORADO	6,385	7,029	13,414	476	1	477
13	FRESNO	229	138,750	138,979	374	3,830	4,204
14	GLENN	4,639	-	4,639	128	10	138
15	HUMBOLDT	21,596	-	21,596	688	5	693
16	KERN	56,202	38,564	94,766	1,623	2,144	3,767
17	KINGS	8,467	226	8,693	134	-	134
18	LAKE	13,207	1	13,208	274	2	276
19	LASSEN	165	-	165	4	-	4
20	MADERA	5,861	13,846	19,707	481	1	482
21	MARIN	-	23,921	23,921	105	710	815
22	MARIPOSA	3,303	26	3,329	39	118	157
23	MENDOCINO	13,562	21	13,583	561	1	562
24	MERCED	20,541	20,183	40,724	617	525	1,142
25	MONTEREY	4,770	43,488	48,258	89	1,900	1,989
26	NAPA	1	15,598	15,599	40	312	352
27	NEVADA	10,899	7	10,906	260	-	260
28	PLACER	12,523	19,432	31,955	270	553	823
29	PLUMAS	3,555	115	3,670	40	-	40
30	SACRAMENTO	-	165,947	165,947	77	6,124	6,201
31	SAN BENITO	4,997	113	5,110	60	-	60
32	SAN BERNARDINO	395	44	439	-	-	-
33	SAN FRANCISCO	-	116,553	116,553	-	3,234	3,234
34	SAN JOAQUIN	10,072	79,965	90,037	175	2,709	2,884
35	SAN LUIS OBISPO	21,770	15,037	36,807	1,112	-	1,112
36	SAN MATEO	1	55,552	55,553	19	576	595
37	SANTA BARBARA	1,296	16,751	18,047	334	264	598
38	SANTA CLARA	3,427	140,268	143,695	171	4,655	4,826
39	SANTA CRUZ	9	27,628	27,637	134	814	948
40	SHASTA	12,168	13,053	25,221	378	458	836
41	SIERRA	237	5	242	7	-	7
42	SISKIYOU	21	-	21	-	-	-
43	SOLANO	-	40,841	40,841	104	1,099	1,203
44	SONOMA	3,168	48,579	51,747	452	1,171	1,623
45	STANISLAUS	30,037	38,543	68,580	276	1,978	2,254
46	SUTTER	-	13,507	13,507	334	-	334
47	TEHAMA	12,097	11	12,108	417	15	432
48	TRINITY	457	-	457	3	-	3
49	TULARE	8,377	673	9,050	140	3	143
50	TUOLUMNE	9,584	-	9,584	244	-	244
51	YOLO	1	29,894	29,895	421	371	792
52	YUBA	73	10,551	10,624	322	-	322
53	Total	331,514	1,426,650	1,758,164	13,134	41,597	54,731
54							
55	Note: Any required corrections/adjustments are reported herein and supersede results reported						
56	in prior						

	A	B	C	D	E	F	G	H	I
1	Energy Savings Assistance Program Table 4b - Homes Unwilling / Unable to Participate								
2	Through June 30, 2013								
3	Reason Provided								
4	County	Customer Declined Program Measures or is Non-Responsive	Customer Unavailable - Scheduling Conflicts	Hazardous Environment (unsafe/unclean)	Insufficient feasible Measures	Ineligible Dwelling - Prior Program Participation or Dwelling Age	Household Income Exceeds Allowable Limits	Unable to Provide Required Documentation	Other
5	Alameda	1	35	0	4		1	2	
6	Butte	0	6	0	0		2	0	
7	Calaveras	0	0	0	0		0	1	
8	Colusa	0	1	0	0		0	0	
9	Contra Costa	1	23	0	0		0	0	
10	El Dorado	0	0	0	3		0	4	
11	Fresno	3	36	0	12		1	11	
12	Humboldt	0	3	1	3		0	1	
13	Kern	9	18	1	15		0	8	
14	Kings	1	0	0	1		0	1	
15	Lake	0	0	0	1		0	0	
16	Madera	0	2	0	4		0	0	
17	Marin	1	3	0	2		0	0	
18	Mariposa	0	0	0	1		0	0	
19	Merced	1	9	0	0		3	1	
20	Monterey	0	19	0	1		0	0	
21	Napa	1	3	0	0		1	0	
22	Nevada	0	3	0	0		0	2	
23	Placer	1	3	0	0		0	1	
24	Sacramento	0	47	0	16		2	3	
25	San Benito	0	1	0	0		0	0	
26	San Francisco	2	5	0	2		1	1	
27	San Joaquin	2	28	0	2		0	3	
28	San Luis Obispo	0	0	0	2		0	1	
29	San Mateo	0	6	0	3		1	1	
30	Santa Barbara	0	0	0	1		0	0	
31	Santa Clara	8	51	0	4		0	12	
32	Santa Cruz	0	5	0	1		0	0	
33	Shasta	0	1	0	1		0	0	
34	Solano	6	12	0	0		0	0	
35	Sonoma	0	11	0	5		1	1	
36	Stanislaus	1	34	1	5		0	8	
37	Sutter	1	1	0	0		0	0	
38	Tehama	0	2	0	2		0	0	
39	Trinity	0	0	5	0		0	1	
40	Tulare	2	0	0	0		0	4	
41	Tuolumne	0	0	0	0		0	1	
42	Yolo	2	5	0	0		1	2	
43	Yuba	0	0	0	1		0	0	
44									
45									
46									
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55									
56	Total	43	373	8	92	0	14	70	0

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1	Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary																
2	Through June 30, 2013																
3		Gas & Electric				Gas Only				Electric Only				Total			
4		# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)			# of Household Treated by Month	(Annual)		
5	2013		Therm	kWh	kW												
6	January	2,689	334,792	694,901	137	800	108,511	55,114	2	761	33	410,078	81	4,250	443,336	1,160,093	219
7	February	9,007	178,874	3,033,177	540	2,424	51,642	165,857	6	2,274	294	833,848	164	13,705	230,810	4,032,882	711
8	March	16,108	307,292	6,006,192	1,085	4,282	101,035	297,156	11	4,130	455	1,766,643	346	24,520	408,782	8,069,991	1,441
9	April	23,267	409,505	8,848,627	1,631	6,172	135,330	440,123	17	6,233	550	2,623,957	519	35,672	545,384	11,912,707	2,167
10	May	30,179	531,616	11,601,043	2,170	8,405	174,966	557,737	21	8,203	833	3,504,341	695	46,787	707,415	15,663,122	2,886
11	June	35,157	619,191	13,551,340	2,549	9,589	102,765	3,863,832	765	9,985	98,424	887,175	77	54,731	820,379	18,302,347	3,391
12	July													-	-	-	-
13	August													-	-	-	-
14	September													-	-	-	-
15	October													-	-	-	-
16	November													-	-	-	-
17	December													-	-	-	-
18	YTD													-	-	-	-
19																	
20	Figures for each month are YTD. June results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are reported every month Table 2L.																
21																	
22	Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies												
2	Through June 30, 2013												
3		Authorized 3-Year Budget			Current Month Expenses			Expenses Since Jan. 1, 2012			% of 3-Year Budget Expended		
4		Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total
5	Pilots												
6													
7	Studies												
8	Impact Evaluation	\$ 117,000	\$ 63,000	\$ 180,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
9	Needs Assessment	\$ 136,500	\$ 73,500	\$ 210,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
10	Energy Education	\$ 58,500	\$ 31,500	\$ 90,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0%	0%	0%
11	Multifamily	\$ 78,000	\$ 42,000	\$ 120,000			\$ -	\$ 68,925	\$ 37,113	\$ 106,038	88%	88%	88%
12	Total Studies	\$ 390,000	\$ 210,000	\$ 600,000	\$ -	\$ -	\$ -	\$ 68,925	\$ 37,113	\$ 106,038	18%	18%	18%
13													
14	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	CARE Table 1 - CARE Program Expenses - PG&E													
2	Through June 30, 2013													
3		Authorized Budget			Current Month Expenses			Year to Date Expenses			% of Budget Spent YTD			
4	CARE Program:	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	Electric	Gas	Total	
5	Outreach ^[1]	\$ 4,267,620	\$ 1,001,047	\$ 5,268,667	\$ 246,149	\$ 57,739	\$ 303,888	\$ 1,249,538	\$ 293,101	\$ 1,542,639	29%	29%	29%	
6	Processing, Certification,	\$ 2,970,270	\$ 696,730	\$ 3,667,000	\$ 81,940	\$ 19,221	\$ 101,161	\$ 551,571	\$ 129,381	\$ 680,952	19%	19%	19%	
7	Post Enrollment Verification	\$ 1,555,200	\$ 364,800	\$ 1,920,000	\$ 58,350	\$ 13,687	\$ 72,037	\$ 424,027	\$ 99,463	\$ 523,490	27%	27%	27%	
8	IT Programming	\$ 523,260	\$ 122,740	\$ 646,000	\$ 63,727	\$ 14,948	\$ 78,675	\$ 513,456	\$ 120,440	\$ 633,896	98%	98%	98%	
9	Cool Centers	\$ 127,846	\$ -	\$ 127,846	\$ 14,361	\$ -	\$ 14,361	\$ 106,544	\$ -	\$ 106,544	83%	0%	83%	
10														
11	CHANGES Pilot Program ^[2]	\$ 174,960	\$ 41,040	\$ 216,000	\$ 2,360	\$ 554	\$ 2,914	\$ 32,245	\$ 7,564	\$ 39,809	18%	18%	18%	
12														
13	Measurement & Evaluation	\$ 69,660	\$ 16,340	\$ 86,000	\$ -	\$ -	\$ -	\$ (47,867)	\$ (11,228)	\$ (59,095)	-69%	-69%	-69%	
14	Regulatory Compliance	\$ 255,960	\$ 60,040	\$ 316,000	\$ 12,771	\$ 2,996	\$ 15,767	\$ 76,651	\$ 17,980	\$ 94,631	30%	30%	30%	
15	General Administration	\$ 1,654,020	\$ 387,980	\$ 2,042,000	\$ 57,954	\$ 13,594	\$ 71,548	\$ 259,046	\$ 60,764	\$ 319,810	16%	16%	16%	
16	CPUC Energy Division Staff	\$ 103,680	\$ 24,320	\$ 128,000	\$ -	\$ -	\$ -	\$ 13,495	\$ 3,166	\$ 16,661	13%	13%	13%	
17														
18	SUBTOTAL MANAGEMENT COSTS	\$ 11,702,475	\$ 2,715,037	\$ 14,417,512	\$ 537,612	\$ 122,738	\$ 660,350	\$ 3,178,706	\$ 720,631	\$ 3,899,337	27%	27%	27%	
19														
20	CARE Rate Discount ^[3]	\$ 512,753,490	\$ 120,275,510	\$ 633,029,000	\$ 48,588,975	\$ 4,938,227	\$ 53,527,202	\$ 278,312,658	\$ 60,332,537	\$ 338,645,195	54%	50%	53%	
21														
22	TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$ 524,455,965	\$ 122,990,547	\$ 647,446,512	\$ 49,126,587	\$ 5,060,965	\$ 54,187,552	\$ 281,491,364	\$ 61,053,168	\$ 342,544,532	54%	50%	53%	
23														
24	Other CARE Rate Benefits													
25	- DWR Bond Charge Exemption				\$ 3,440,172		\$ 3,440,172	\$ 20,048,774		\$ 20,048,774				
26	- CARE PPP Exemption ^[4]				\$ 5,870,062	\$ 521,028	\$ 6,391,091	\$ 34,317,232	\$ 5,768,415	\$ 40,085,647				
27	- California Solar Initiative Exemption				\$ 650,682		\$ 650,682	\$ 3,737,174		\$ 3,737,174				
28	- kWh Surcharge Exemption													
29	Total - Other CARE Rate Benefits				\$ 9,960,916	\$ 521,028	\$ 10,481,945	\$ 58,103,179	\$ 5,768,415	\$ 63,871,595				
30														
31	Indirect Costs				\$ 54,433	\$ 12,701	\$ 67,134	\$ 340,722	\$ 79,206	\$ 419,928				
32														
33	^[1] The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, and Expanded Outreach.													
34	^[2] D.12-12-011 approved continued funding for the CHANGES Pilot Program through the CARE Outreach budget authorized in D.12-08-044 at the current funding level of \$60,000/month.													
35	^[3] The Authorized Budget for the CARE Rate Discount per D.12-08-044.													
36	Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis.													
37	^[4] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge.													
38	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.													
39	PG&E anticipates an overspend in the IT Programming budget category by mid-year. This overspend is due to the IT work required for implementing the High Usage initiative and building the database that tracks customer information for reporting purposes.													
40	PG&E plans to fund-shift to cover the overspend according to the fund-shifting rules authorized in D.12-08-044.													

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	
1	CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration - PG&E																									
2	Through June 30, 2013																									
3	New Enrollment										Recertification				Attrition				Enrollment		Total CARE Participants	Estimated CARE Eligible	Penetration Rate % (WX)			
4	Automatic Enrollment				Self-Certification (Income or Categorical)				Capitation	Total New Enrollment (E+H+J)	Scheduled	Non-Scheduled (Duplicates)	Automatic	Total Recertification (L+M+N)	No Response ¹	Failed PEV	Failed Recertification	Other ⁵	Total Attrition (P+Q+R+S)	Gross (K+O)				Net Adjusted (K-T)		
5	Inter-Utility ¹	Intra-Utility ²	Leveraging ³	Combined (B+C+D)	Online	Paper	Phone	Combined (F+G+H)																		
6	January	0	1,572	0	1,572	14,312	14,439	1,341	30,092	41	31,705	18,894	11,746	9,510	40,150	n/a	6,956	9,529	18,277	34,762	71,855	-3,057	1,488,398	1,574,844	95%	
7	February	0	2,779	0	2,779	14,150	10,493	931	25,574	66	26,419	22,774	8,710	17,545	49,029	n/a	6,790	11,465	16,515	34,740	77,448	-6,321	1,482,035	1,574,844	94%	
8	March	0	2,054	0	2,054	14,221	12,527	747	27,495	54	28,613	23,447	9,582	11,995	45,024	n/a	6,638	10,993	15,990	32,721	74,637	-3,106	1,478,927	1,574,844	94%	
9	April	0	2,565	0	2,565	14,537	15,331	507	30,375	66	33,006	21,486	11,631	13,114	46,231	n/a	7,779	12,512	17,811	38,102	79,237	-5,096	1,473,831	1,574,844	94%	
10	May	0	2,740	0	2,740	10,430	8,958	307	19,695	44	22,479	19,285	6,847	13,470	39,602	n/a	6,947	14,300	16,978	38,225	62,081	-15,746	1,458,085	1,574,844	93%	
11	June	0	2,837	0	2,837	11,463	7,976	278	19,717	29	22,583	28,909	8,172	15,688	52,769	n/a	3,636	11,555	18,746	33,937	75,352	-11,354	1,446,731	1,574,844	92%	
12	July																									
13	August																									
14	September																									
15	October																									
16	November																									
17	December																									
18	YTD Total	0	14,557	0	14,557	79,113	69,724	4,111	152,948	300	167,805	134,795	56,688	81,322	272,805	n/a	38,716	70,354	103,417	212,487	440,610	-44,682	1,446,731	1,574,844	92%	
19																										
20	¹ Enrollments via data sharing between the IOUs.																									
21	² Enrollments via data sharing between departments and/or programs within the utility.																									
22	³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.																									
23	⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.																									
24	⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.																									
25	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.																									

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H	I
1	CARE Table 3A - Post-Enrollment Verification Results (Model) - PG&E								
2	Through June 30, 2013								
3	2013	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) ¹	Total Households De-Enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-Enrolled
4	January	1,488,356	9,862	0.66%	6,290	1,034	7,324	74.26%	0.49%
5	February	1,482,035	11,575	0.78%	7,647	927	8,574	74.07%	0.58%
6	March	1,478,927	10,616	0.72%	7,074	694	7,768	73.17%	0.53%
7	April	1,473,831	5,013	0.34%	3,229	495	3,724	74.29%	0.25%
8	May	1,458,085	13,130	0.90%					
9	June	1,446,731	3,989	0.28%					
10	July								
11	August								
12	September								
13	October								
14	November								
15	December								
16	YTD Total	1,446,731	54,185	3.75%	24,240	3,150	27,390	73.90%	1.89%
17									
18	¹ Includes customers verified as over income or who requested to be de-enrolled.								
19	² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
20	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								
21									
22									
23	CARE Table 3B - Post-Enrollment Verification Results (High Usage) - PG&E								
24	Through June 30, 2013								
25	2013	Total CARE Households Enrolled	Households Requested to Verify	% of CARE Enrolled Requested to Verify	CARE Households De-Enrolled (Due to no response)	CARE Households De-Enrolled (Verified as Ineligible) ¹	Total Households De-Enrolled ²	% De-enrolled through Post Enrollment Verification	% of Total CARE Households De-Enrolled
26	January	1,488,356	0	0.00%	0	0	0	n/a	n/a
27	February	1,482,035	0	0.00%	0	0	0	n/a	n/a
28	March	1,478,927	0	0.00%	0	0	0	n/a	n/a
29	April	1,473,831	350	0.02%	308	15	323	92.29%	0.02%
30	May	1,458,085	0	0.00%					
31	June	1,446,731	0	0.00%					
32	July								
33	August								
34	September								
35	October								
36	November								
37	December								
38	YTD Total	1,446,731	350	0.02%	308	15	323	92.29%	0.02%
39									
40	¹ Includes customers verified as over income, who declined to participate in ESA, or who requested to be de-enrolled.								
41	² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond.								
42	Note: PG&E sent requests to a test group in April and plans initial deployment of the high usage PEV process in July 2013.								
43	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G
1	CARE Table 4 - CARE Self-Certification and Self-Recertification Applications - PG&E						
2	Through June 30, 2013						
3		Provided ¹	Received	Approved	Denied	Pending/ Never Completed	Duplicates
4	Total YTD	8,551,912	368,062	344,731	14,741	8,590	56,688
5	Percentage ²		100.00%	93.66%	4.01%	2.33%	15.40%
6							
7	¹ Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation.						
8	² Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%.						
9	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.						

	A	B	C	D	E	F	G	H	I	J	K
1	CARE Table 5 - Enrollment by County - PG&E										
2	Through June 30, 2013										
3	County	Estimated Eligible Households			Total Households Enrolled			Penetration Rate			
4		Urban	Rural ¹	Total	Urban	Rural ¹	Total	Urban	Rural ¹	Total	
5	ALAMEDA	138,501	3	138,504	131,872	6	131,878	95%	179%	95%	
6	ALPINE	0	123	123	0	18	18	n/a	15%	15%	
7	AMADOR	2	4,461	4,463	0	4,112	4,112	0%	92%	92%	
8	BUTTE	25,642	11,857	37,500	23,484	12,580	36,064	92%	106%	96%	
9	CALAVERAS	66	7,497	7,563	64	5,796	5,860	97%	77%	77%	
10	COLUSA	12	3,014	3,026	10	3,172	3,182	86%	105%	105%	
11	CONTRA COSTA	90,884	1	90,885	85,604	1	85,605	94%	139%	94%	
12	EL DORADO	7,007	6,366	13,373	5,828	5,882	11,710	83%	92%	88%	
13	FRESNO	132,161	222	132,384	140,916	170	141,086	107%	76%	107%	
14	GLENN	0	4,554	4,554	1	4,682	4,683	n/a	103%	103%	
15	HUMBOLDT	0	20,689	20,689	0	19,850	19,850	0%	96%	96%	
16	KERN	37,522	54,968	92,490	38,917	57,108	96,025	104%	104%	104%	
17	KINGS	222	8,402	8,624	136	8,449	8,585	61%	101%	100%	
18	LAKE	1	13,073	13,074	1	12,532	12,533	178%	96%	96%	
19	LASSEN	0	164	164	0	177	177	n/a	108%	108%	
20	MADERA	13,579	5,829	19,408	15,234	5,268	20,502	112%	90%	106%	
21	MARIN	20,918	0	20,918	13,536	0	13,536	65%	n/a	65%	
22	MARIPOSA	24	3,241	3,266	16	2,493	2,509	66%	77%	77%	
23	MENDOCINO	21	13,321	13,342	4	11,440	11,444	19%	86%	86%	
24	MERCED	19,813	19,717	39,530	19,004	19,534	38,538	96%	99%	97%	
25	MONTEREY	39,412	4,438	43,850	34,246	5,281	39,527	87%	119%	90%	
26	NAPA	14,349	1	14,350	11,570	0	11,570	81%	n/a	81%	
27	NEVADA	7	10,692	10,698	3	9,468	9,471	45%	89%	89%	
28	PLACER	18,809	11,798	30,607	13,409	8,217	21,626	71%	70%	71%	
29	PLUMAS	115	3,548	3,663	12	1,809	1,821	10%	51%	50%	
30	SACRAMENTO	138,170	0	138,170	112,831	0	112,831	82%	n/a	82%	
31	SAN BENITO	109	4,883	4,992	79	4,846	4,925	73%	99%	99%	
32	SAN BERNARDINO	44	395	439	40	275	315	91%	70%	72%	
33	SAN FRANCISCO	78,542	0	78,542	67,520	0	67,520	86%	n/a	86%	
34	SAN JOAQUIN	74,190	9,745	83,935	76,586	9,020	85,606	103%	93%	102%	
35	SAN LUIS OBISPO	14,728	21,586	36,314	6,226	14,693	20,919	42%	68%	58%	
36	SAN MATEO	46,598	0	46,598	38,099	0	38,099	82%	n/a	82%	
37	SANTA BARBARA	16,388	1,243	17,631	16,099	764	16,863	98%	61%	96%	
38	SANTA CLARA	117,272	3,235	120,507	110,513	2,897	113,410	94%	90%	94%	
39	SANTA CRUZ	25,013	9	25,022	21,493	1	21,494	86%	11%	86%	
40	SHASTA	12,322	11,997	24,319	11,508	10,225	21,733	93%	85%	89%	
41	SIERRA	5	236	240	1	155	156	22%	66%	65%	
42	SISKIYOU	0	21	21	0	5	5	n/a	24%	24%	
43	SOLANO	37,395	0	37,395	39,717	0	39,717	106%	n/a	106%	
44	SONOMA	45,582	3,054	48,635	41,926	2,708	44,634	92%	89%	92%	
45	STANISLAUS	35,898	29,093	64,991	27,846	24,821	52,667	78%	85%	81%	
46	SUTTER	12,285	0	12,286	13,560	0	13,560	110%	0%	110%	
47	TEHAMA	11	11,974	11,985	8	11,360	11,368	71%	95%	95%	
48	TRINITY	0	448	449	0	339	339	0%	76%	76%	
49	TULARE	657	8,284	8,941	366	8,568	8,934	56%	103%	100%	
50	TUOLUMNE	0	9,560	9,561	0	7,418	7,418	0%	78%	78%	
51	YOLO	26,677	1	26,679	20,856	0	20,856	78%	0%	78%	
52	YUBA	10,073	73	10,146	11,336	114	11,450	113%	156%	113%	
53	Total	1,251,029	323,815	1,574,844	1,150,477	296,254	1,446,731	92%	91%	92%	
54											
55	¹ "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small										
56	towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.										
57	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.										

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H
1	CARE Table 6 - Recertification Results - PG&E							
2	Through June 30, 2013							
3	2013	Total CARE Households	Households Requested to Recertify ¹	% of Total Households (C/B)	Households Recertified ²	Households De-Enrolled	Recertification Rate % (E/C)	% of Total Households De-Enrolled (F/B)
4	January	1,488,356	37,440	2.52%	24,928	12,512	66.58%	0.84%
5	February	1,482,035	36,047	2.43%	21,747	14,300	60.33%	0.96%
6	March	1,478,927	34,606	2.34%	23,051	11,555	66.61%	0.78%
7	April	1,473,831	35,932	2.44%				
8	May	1,458,085	40,738	2.79%				
9	June	1,446,731	41,757	2.89%				
10	July							
11	August							
12	September							
13	October							
14	November							
15	December							
16	YTD Total	1,446,731	226,520	15.66%	69,726	38,367	64.51%	2.65%
17								
18	¹ Does not include participants who closed their accounts during the 90-day response period.							
19	² Results are tied to the month initiated. Therefore, results may be pending due to the time permitted for a participant to respond.							
20	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.							

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G
1	CARE Table 7 - Capitation Contractors - PG&E						
2	Through June 30, 2013						
3	Contractor Name	Contractor Type (Check one or more if applicable)				Total Enrollments	
4		Private	CBO	WMDVBE	LIHEAP	Current Month	Year to Date
5	Advancing Vibrant Communities, Inc.		X			0	0
6	Amador-Tuolumne Community Action Agency		X			0	6
7	American Canyon Family Resource Center		X			0	0
8	Area Agency on Aging Serving Napa and Solano		X			1	1
9	Arriba Juntos					0	0
10	Asian Community Center of Sacramento Valley, Inc		X			1	13
11	Breathe California of the Bay Area					0	1
12	California Association of Area Agencies on Aging					2	10
13	Catholic Charities Diocese of Fresno					2	29
14	Center of Vision Enhancement					0	0
15	Central Coast Energy Services, Inc.					11	80
16	Cesar A Moncada DBA Moncada Outreach					0	2
17	Child Abuse Prevention Council of San Joaquin County					0	0
18	Chinese Christian Herald Crusades					1	9
19	City of Roseville DBA Roseville Housing Authority					0	1
20	Community Action Marin		X			4	64
21	Filipino American Development Foundation					1	5
22	Fresno Center for New Americans					0	3
23	God Financial Plan, Inc.					0	0
24	Housing Authority of the City of Fresno					0	1
25	Housing Authority of the County of Kern					2	21
26	Independent Living Services of Northern California					0	1
27	Kidsfirst					0	3
28	La Luz Center					0	1
29	Merced Lao Family Community, Inc.		X			2	11
30	Monument Crisis Center		X			0	0
31	Oakland Citizens Committee for Urban Renewal (OCCUR)		X			0	27
32	Opportunity Junction					0	0
33	REDI (Renewable Energy Development Institute)					0	1
34	Silicon Valley Independent Living Center					0	0
35	St. Helena Family Center		X			0	2
36	The Arc San Francisco					0	0
37	United Way of Fresno County					0	0
38	Valley Oak Children's Services, Inc.					1	4
39	Yolo County Housing Authority					1	4
40	Yolo Family Resource Center					0	0
41	Total Enrollments					29	300
42							
43	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD						
44	adjustments.						

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

	A	B	C	D	E	F	G	H	I
1	CARE Table 8 - Participants as of Month-End - PG&E								
2	Through June 30, 2013								
3	2013	Gas and Electric	Gas Only	Electric Only	Total	Eligible Households	Penetration	% Change	Total Residential Accounts ¹
4	January	877,977	254,996	355,383	1,488,356	1,574,844	95%	-0.2%	5,246,113
5	February	874,589	253,928	353,518	1,482,035	1,574,844	94%	-0.4%	5,246,113
6	March	873,497	252,548	352,882	1,478,927	1,574,844	94%	-0.2%	5,246,113
7	April	873,041	248,943	351,847	1,473,831	1,574,844	94%	-0.3%	5,246,113
8	May	863,253	245,854	348,978	1,458,085	1,574,844	93%	-1.1%	5,246,113
9	June	856,092	243,752	346,887	1,446,731	1,574,844	92%	-0.8%	5,246,113
10	July								
11	August								
12	September								
13	October								
14	November								
15	December								
16									
17	¹ Excludes households with meters that are not eligible for CARE.								
18	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.								

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	CARE Program Table 9 - Expenditures for CHANGES Pilot Program												
2	Through June 30, 2013												
3		Authorized 3-Year Budget 1	Current Month Expenses 2	Expenses Since Jan. 1, 2012	% of 2012 - 2014 Budget Expensed 3								
4		Total	Total	Total	Total								
5	Pilots												
6	CHANGES	\$648,000	\$0	\$147,809	23%								
7	Total Pilots	\$648,000	\$0	\$147,809	23%								
8													
9	1. D.12-12-011, Ordering Paragraph 1, approved continued funding for the CHANGES Pilot Program at the current funding level of \$60,000/month until the end of the 2012-2014 CARE Program												
10	cycle; PG&E's funding level is 30% (\$216,000/annually).												
11	2. D.12-12-011, Conclusion of Law, p. 34, states that the CARE Program ME&O budget ["Outreach" line in Appendix M in D.12-08-044] is to be increased to account for the												
12	additional CHANGES Pilot Program funding through the end of 2014.												
13	3. In November 2011, a grant of \$126,000 was paid to the contractor for the interim bridge period December 2011 through June 2012, (authorized in Resolution CSID-005), of which \$18,000 was												
14	for the month of December 2011, and the remaining \$108,000 for the period January through June 2012.												
15	4. Expenditures also include PG&E support costs for the CHANGES pilot.												
16	Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.												