

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE
STATE OF CALIFORNIA**

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| Application of Southern California Edison Company (U 338-E) for Approval of its 2012-2014 California Alternate Rates for Energy (CARE) and Energy Savings Assistance Programs and Budgets | Application 11-05-017 (Filed May 16, 2011) |
| Application of Southern California Gas Company (U 904 G) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012–2014 | Application 11-05-018 (Filed May 16, 2011) |
| Application of Pacific Gas and Electric Company for Approval of the 2012-2014 Energy Savings Assistance and California Alternate Rates for Energy Programs and Budget (U 39 M) | Application 11-05-019 (Filed May 16, 2011) |
| Application of San Diego Gas & Electric Company (U 902 M) for Approval of Low-Income Assistance Programs and Budgets for Program Years 2012-2014 | Application 11-05-020 (Filed May 16, 2011) |

**MONTHLY REPORT OF PACIFIC GAS AND ELECTRIC COMPANY (U 39 M) ON
LOW INCOME ASSISTANCE PROGRAMS FOR JULY 2013**

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Pacific Gas and Electric Company

Energy Savings Assistance (ESA)
AND
California Alternate Rates for Energy (CARE)

Program Monthly Report
For July 2013

(August 21, 2013)

PACIFIC GAS AND ELECTRIC COMPANY

**ENERGY SAVINGS ASSISTANCE PROGRAM AND CARE PROGRAM
MONTHLY REPORT FOR JULY 2013**

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PACIFIC GAS AND ELECTRIC COMPANY
ENERGY SAVINGS ASSISTANCE PROGRAM
AND CARE PROGRAM MONTHLY REPORT
FOR July 2013

This Monthly Report complies with low income reporting requirements established in Decision (D.)12-08-044, and complies with reporting and program evaluation requirements previously established for the California Alternate Rates for Energy (CARE) and Energy Savings Assistance (ESA) programs. The utilities met with Energy Division staff to revise reporting tables and formats in compliance with the mandates of D.12-08-044 and now use the resulting Energy Division-approved monthly reporting format.

1. Energy Savings Assistance Program Executive Summary

The ESA Program provides free home weatherization, energy efficient appliances and energy education services to income-qualified PG&E customers throughout the Company's service area. To qualify for the ESA Program, a residential customer's household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044.

PG&E has offered energy efficiency programs to income-qualified customers in its 48 counties since 1983. The ESA Program's objective is to help income-qualified customers reduce their energy consumption and costs while also improving their quality of life. The 2012-2014 ESA Program authorized in D.12-08-044 continues as a resource program emphasizing long-term and enduring energy savings. It continues to serve all eligible low income customer populations by providing all feasible ESA Program measures at no cost to the customer through a direct-install approach. All housing types are eligible to participate and the ESA Program is available to both homeowners and renters.

1.1. Energy Savings Assistance Program Overview

PG&E's 2012-2014 ESA Program follows the policies and guidance given in D.07-12-051, which established the following programmatic initiative for the ESA Program (formerly known as LIEE):

To provide all eligible customers the opportunity to participate in the LIEE programs and to offer those who wish to participate all cost-effective energy efficiency measures in their residences by 2020.

PG&E's ESA Program has treated 68,224 customers through 2013.

1.1.1. Provide a summary of the Energy Savings Assistance Program elements as approved in D.12-08-044:

| Energy Savings Assistance Program Summary for Month | | | |
|--|--|----------------------------|----------|
| 2013 | Authorized / Planning Assumptions | Year-to-Date Actual | % |
| Budget | \$ 156,363,352 | \$ 79,834,862 | 51.05% |
| Homes Treated | 119,940 | 68,224 | 56.88 % |
| kWh Saved | NA | 22,954,640 | |
| kW Demand Reduced | NA | 4,461.80 | |
| Therms Saved | NA | 1,024,431 | |

PG&E has seen an increase in work in the HVAC budget category. - This additional work is due to the increased need for replacing and repairing gas appliances. PG&E will fund-shift to cover any overspend according to the fund-shifting rules authorized in D.12-08-044.

1.2. ESA Program Customer Outreach and Enrollment Update

PG&E coordinates activities and advertising with other PG&E energy efficiency and rate programs likely to reach income-qualified customers and service providers. For example, PG&E’s ESA Program contractors are required to inform customers about other programs for which they may be eligible. Additionally, PG&E automatically enrolls customers participating in the ESA Program onto the CARE discount rate.

PG&E employees regularly provide information on the company’s low income programs at community events throughout PG&E’s service area. These presentations educate customers about energy efficiency and inform them about assistance programs and opportunities available to them in multiple languages, including English, Spanish, Vietnamese, Chinese, Russian, Korean, and Hmong.

PG&E contracts directly with both community-based organizations (CBOs) and private contractors who provide a wealth of experience in the communities they serve. PG&E currently has 36 installation contractors including 11 CBOs and 2 appliance contractors who serve 48 counties. Of the 11 CBOs, 6 are Low Income Home Energy Assistance Program (LIHEAP) agencies.

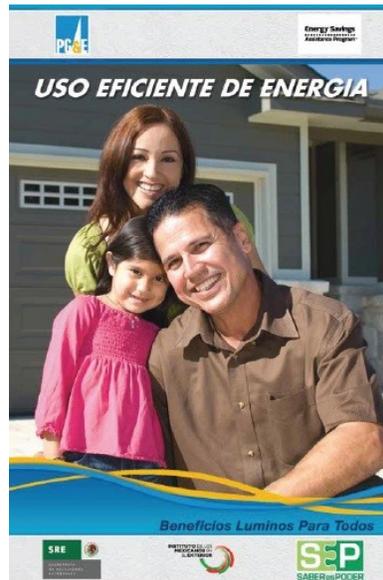
PG&E has five contracts with LIHEAP agencies that are not working within PG&E’s ESA Program. PG&E coordinates with these LIHEAP agencies to install Energy Star® refrigerators in homes receiving PG&E electric service where the LIHEAP contractors have installed all other measures under the State Weatherization Program. This allows both the ESA Program and LIHEAP to

leverage their resources and help additional low income homes. Through July, 76 refrigerators have been installed, which equates to \$61,600 leveraged through this program.

1.2.1. Provide a summary of the Energy Savings Assistance Program outreach and enrollment strategies deployed this month.

PG&E and its implementation subcontractors perform outreach for the ESA Program that targets low-income populations through a combination of bill inserts, direct mailings, outbound phone calls, text messages, ethnic and local media, community events and partnerships and other innovative approaches. Customers who call PG&E's customer service centers are referred to the ESA Program and assigned to a contractor in their area. The ESA Program also takes full advantage of CARE's successful marketing strategies by working closely with its outreach team.

- In July, ESA launched a partnership with PG&E's Middle Income Direct Install (MIDI) Program and through local government partnerships to help weatherize middle-income households' homes in the following counties: Monterey, San Benito, San Cruz, Fresno, Kern, Madera, Mendocino, Napa, San Luis Obispo, San Mateo, Santa Barbara, Sonoma, Santa Clara (Silicon Valley), Yolo, and Tulare/Kings. At the end of July, the effort has led to 6 enrollments.
- The ESA Program continued to work to relaunch its partnership with a Hispanic-based marketing agency that exclusively promotes the ESA Program (via tabling, brochure distribution and video) to Spanish-speaking customers at Mexican Consulates in San Francisco and Sacramento.



In July, the ESA Program continued to run the following media campaigns:

- Television spots aired in the Central Valley featuring customer testimonials in Hmong, Mandarin and Cantonese.
- Live radio interview in Spanish aired in Fresno on KSJV-Radio Bilingue on July 9th
- Radio spot aired in Sacramento County in Hmong.
- Implemented and continued localization efforts in San Francisco county that targeted qualifying households in zip-code specific neighborhoods. Coordinated outreach efforts with program administrator and two dedicated weatherization contractors integrating the following channels: Automated voice messaging, direct mail and door-to-door canvassing.
- Using Tableau database, identified more targeted counties to be served with a combination of direct mail and phone enrollment campaigns in the following month.
- Automated Phone Calls –A third-party vendor is being utilized to enroll new households by landline telephone.

1.3. Leveraging Success Evaluation, Including California Community Services Department (CSD)

- 1.3.1.** Please provide a status of the leveraging effort with CSD. What new steps or programs have been implemented? What was the result in terms of new enrollments?

PG&E, SCE, SDG&E, and SoCalGas have been meeting with CSD staff since October 16, 2012 to discuss leveraging opportunities, in compliance with D.12-08-044. Ideas discussed include: Developing a shared repository database that could include customers served and customers on wait lists by utilities and LIHEAP agencies; and information sharing with LIHEAP agencies about ESA Program customers who are found to be over the ESA Program income guidelines or require HVAC or other services which the utilities are unable to provide under ESA Program guidelines. Three additional pilots are being implemented in 2013: Bulk purchasing, solar water heating and geographic coordination. Discussions continue regarding data sharing.

1.4. Workforce Education & Training

- 1.4.1.** Please summarize efforts to improve and expand the ESA Program workforce education and training.

Describe steps taken to hire and train low income workers and how such efforts differ from prior program years.

All contractors and subcontractors responsible for implementing the ESA Program are trained at the PG&E Energy Training Center (ETC) in Stockton California. Most of these ESA Program energy specialists and installation contractors are from the local communities in which they work. In various capacities, 402 individuals in 36 sessions (2021 student days) have been trained to deliver the ESA Program year-to-date.

1.5. Miscellaneous

ESA Program Coordination with the Single Family Affordable Solar Housing (SASH) Program

PG&E's ESA Program works with Grid Alternatives to deliver ESA services to customers that have been approved to participate in the SASH Program. Grid Alternatives refers SASH-eligible homes to PG&E on a regular basis. If the customer has not yet participated in the ESA Program, the customer is placed in the program. The home is assessed and delivery of all eligible measures is expedited. PG&E then notifies Grid Alternatives of the measures that were installed in the home. Grid Alternatives uses this data in their calculations to accurately size the SASH solar unit to be installed. Year-to-date, the ESA Program has completed treatment of 15 homes that were selected for SASH program participation. PG&E supplied ESA measure installation data for 118 SASH-selected homes that were treated through the ESA Program in prior years. CARE Executive Summary

2 CARE Program Summary

The 2012-2014 CARE Program was adopted in D.12-08-044 issued on August 30, 2012. The authorized CARE administrative budget for 2013 is \$14,417,512. This 2013 budget includes \$127,846 for PG&E's Cooling Centers Program.

D.12-12-011 approved continued funding of the Community Help and Awareness with Natural Gas and Electricity Services (CHANGES) Pilot Program through the CARE Outreach budget at the current statewide funding level of \$60,000 a month until the end of 2014. PG&E is responsible for 30%, or \$18,000 a month, of the Joint Utility pilot program cost. The CHANGES Pilot Program provides funding to Community Based Organizations (CBOs) to assist Limited English Proficient (LEP) customers with energy education and billing issues. D.12-12-011 required that the utilities report CHANGES activity in the monthly reports beginning in April, 2013. In an e-mail dated April 12, 2013, ALJ Kim granted an extension to comply with this requirement. The utilities are now reporting CHANGES activity beginning with this July report.

The CARE Program provides a monthly discount on energy bills for income-qualified households throughout PG&E’s service area.

To qualify for the CARE discount, a residential customer’s household income must be at or below 200 percent of Federal Poverty Guidelines, as required in D.05-10-044 and per Public Utility Code Section 739.1(b)(1).

2.1 Please provide CARE Program summary costs

| CARE Budget Categories | Authorized Budget | Actual Expenses Year to Date | % of Budget Spent |
|--|--------------------------|-------------------------------------|--------------------------|
| Outreach | \$5,268,667 | \$1,737,387 | 33% |
| Processing, Certification, Recertification | \$3,667,000 | \$782,501 | 21% |
| Post Enrollment Verification | \$1,920,000 | \$661,213 | 34% |
| IT Programming | \$646,000 | \$753,204 | 117% |
| Cooling Centers | \$127,846 | \$112,342 | 88% |
| CHANGES Pilot Program [1] | \$216,000 | \$114,963 | 53% |
| Measurement and Evaluation | \$86,000 | \$-59,095 | -69% |
| Regulatory Compliance | \$316,000 | \$110,270 | 35% |
| General Administration | \$2,042,000 | \$432,627 | 21% |
| CPUC Energy Division Staff | \$128,000 | \$23,882 | 19% |
| Total Expenses | \$14,417,512 | \$4,669,294 | 32% |
| Subsidies and Benefits | \$633,029,000 | \$419,363,928 | 66% |
| Total Program Costs and Discounts | \$647,446,512 | \$424,033,222 | 65% |

[1] Two invoices have been paid YTD.

PG&E’s IT Programming category is over budget starting in July. This overspend is due to IT work required for implementing the High Usage initiative and building the database that tracks customer information for reporting purposes. PG&E will fund-shift at year-end to cover the overspend according to the fund-shifting rules authorized in D.12-08-044, and will report this information in its 2013 annual report – CARE Table 13 – Fund Shifting by Category.

2.1.1 Please provide the CARE Program penetration rate to date

| CARE Penetration | | |
|-------------------------|--|-----------------------------|
| Participants | Estimated Eligible Participants | YTD Penetration Rate |
| 1,434,285 | 1,574,844 | 91.1% |

2.2 Outreach

2.2.1 Discuss utility outreach activities and those undertaken by third parties on the utility's behalf.

PG&E employs a variety of marketing channels and outreach initiatives to target households with a high-propensity for CARE eligibility. The following initiatives helped build awareness and increase participation and retention in July:

- Automated Phone Calls –A third-party vendor and PG&E's customer service representatives are being utilized to enroll new households and recertify existing households by telephone. Year-to-date, this initiative has generated 4,886 new enrollments and 40,513 recertified customers.
- Online – Customers can visit <http://www.pge.com/CARE> to find out more information about CARE, ESAP and other programs that might serve them. They can also apply for CARE online. Year-to-date, this initiative has generated 92,991 new enrollments.
- Local Office Partnerships – The CARE Program partners with local offices to inform customers about the program and to distribute applications. Year-to-date, this initiative has generated 7,464 new enrollments.
- PG&E has contracted with 78 Community Outreach Contractors (COCs) throughout its service area. These COCs represent a variety of communities, including African-Americans, Hispanics, Asian Pacific Islander Americans (Chinese, Vietnamese, Laotian, and Hmong), Native Americans, seniors, rural residents, agricultural workers, sub-metered tenants, and nonprofit living facilities. Year-to-date, this initiative has generated 572 new enrollments.
- Welcome Packet Insert –English/Spanish applications are inserted into new customers' welcome packets. Though we are not specifically targeting households with a high-propensity for eligibility, year-to-date this initiative has generated 7,231 new enrollments.

The CARE Program continued/implemented the following media campaigns:

- A Spanish print ad campaign in the Cronicas throughout Napa, Solano and Sonoma counties.
- A Spanish print ad campaign in El Observador Publication throughout Santa Clara, Alameda, San Francisco and San Mateo counties.
- An African American print ad in Post Newspaper throughout Oakland, Berkeley, Richmond and San Francisco.
- Live radio interview in Spanish aired in Fresno on KSJV-Radio Bilingue on July 9th

CARE High Usage Post Enrollment Verification Campaign

- In April, PG&E launched a small-scale implementation of the CARE High Usage Post Enrollment Verification Campaign. PG&E mailed a letter to 350 customers with usage above 400% of baseline in the previous billing cycle. The letter informed these customers that in order to remain enrolled, they are required to submit a Tax Return Transcript or Verification of Non-filing and agree to participate in the ESA program. Included with the letter was a multi-lingual insert informing customers that this information is available in eight languages. The results of the small-scale implementation validate PG&E's expectation that the majority of customers with this level of usage are not eligible for CARE. Those who did not successfully complete the process were removed from the program after the 45-day response period lapsed. Customers who were removed for "incomplete" or "no response" can be re-enrolled once they meet the requirements. Most of the "incompletes" were due to customers sending the IRS request form to PG&E instead of the IRS.
- The soft launch highlighted that certain aspects of the Post Enrollment Verification process needed to be further clarified, and PG&E utilized this information to create a graphic step-by-step instruction sheet for customers to follow. PG&E launched the monthly Post Enrollment Verification campaign on July 31st. The package was mailed to 3,005 customers who reached 400% of baseline in the previous billing cycle. PG&E is currently awaiting initial results.
- In July, PG&E launched a pre-notification letter on July 18th to 26,000 customers who had reached 400 percent of their baseline allowance at least three times in the previous year. The purpose of the letter was to notify high-usage CARE customers of the new CPUC requirements they will need to complete if their usage remains high, and to encourage those who don't qualify to contact PG&E to be removed from the program. PG&E is currently awaiting results.

2.2.2 Describe the efforts taken to reach and coordinate the CARE Program with other related low income programs to reach eligible customers.

PG&E currently exchanges data with Southern California Edison (SCE) Company and Southern California Gas (SCG) Company and automatically enrolls their CARE households if they also receive PG&E service. PG&E also exchanges data of qualified low income households with the Sacramento Municipal Utility District (SMUD) and Modesto Irrigation District (MID). PG&E provides natural gas within the SMUD and MID electric service areas and automatically enrolls qualified low income customers served by SMUD and MID onto the CARE Program.

PG&E automatically enrolls customers who receive LIHEAP and Relief for Energy Assistance through Community Help (REACH) payments. Year-to-date,

3,345 LIHEAP customers and 386 REACH customers have been automatically enrolled onto the CARE Program.

PG&E automatically enrolls customers who receive ESA Program services. Year-to-date, 13,581 ESA Program participants have been enrolled in the CARE Program.

Additionally, PG&E continues to coordinate CARE and ESA outreach efforts to provide likely eligible customers with the knowledge and tools to access all PG&E's services. This will help them to better manage their energy, save money and manage their bills.

2.2.3 Recertification Complaints

D.08-11-031, Ordering Paragraph 90, directed the IOUs to report in their monthly and annual reports, the number of customer complaints received regarding CARE recertification efforts and the nature of the complaints beginning with the first report due on or about December 31, 2008. PG&E reports that it received no complaints about CARE recertification in July.

2.3 Miscellaneous

D.08-11-031, Ordering Paragraph (OP) 64, granted the IOUs discretion about how to enroll eligible public housing residents in each of their service areas. In response, PG&E contracted with Public Housing Authorities as COCs to enroll their eligible residents in the program.

2. Appendix: ESA Tables and CARE Tables

ESA- Table 1- ESA Program Expenses

ESA- Table 2- ESA Measure Installations and Savings

ESA- Table 3- Average Bill Savings per Treated Home

ESA- Table 4a- ESA Homes Treated

ESA- Table 4b- Homes Unwilling / Unable to Participate

ESA- Table 5- ESA Customer Summary

ESA- Table 6- Expenditures for Pilots and Studies

CARE- Table 1- CARE Program Expenses

CARE- Table 2- Enrollment, Recertification, Attrition, and Penetration

CARE- Table 3A- Post-Enrollment Verification results (Model)

CARE- Table 3B- Post-Enrollment Verification Results (High-Usage)

CARE- Table 4- CARE Self-Certification and Self-Recertification Applications

CARE- Table 5- Enrollment by County

CARE- Table 6- Recertification Results

CARE- Table 7- Capitation Contractors

CARE- Table 8- Participants as of Month-End

CARE- Table 9 - Expenditures for CHANGES Pilot Program

CARE-Table 10 CHANGES

CARE-Table 11 CHANGES

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|-----------------------|----------------------|-------------------------------|---------------------|---------------------|------------------------------|----------------------|----------------------|------------------------------|-----------------|------------|--------------|
| 1 | Table 1 - Energy Savings Assistance Program Expenses | | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | | |
| 3 | Authorized Budget [1] | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | | |
| 4 | ESA Program: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Energy Efficiency | | | | | | | | | | | | |
| 6 | Appliances | \$ 33,707,780 | \$ 2,537,145 | \$ 36,244,925 | \$ 1,935,693 | \$ 52,891 | \$ 1,988,584 | \$ 13,004,311 | \$ 320,822 | \$ 13,325,133 | 39% | 13% | 37% |
| 7 | Domestic Hot Water | \$ 892,809 | \$ 9,422,995 | \$ 10,315,804 | \$ 58,850 | \$ 885,272 | \$ 944,122 | \$ 400,875 | \$ 5,713,846 | \$ 6,114,721 | 45% | 61% | 59% |
| 8 | Enclosure [2] | \$ 7,121,645 | \$ 40,356,197 | \$ 47,477,842 | \$ 569,674 | \$ 3,228,154 | \$ 3,797,828 | \$ 3,984,815 | \$ 22,580,620 | \$ 26,565,435 | 56% | 56% | 56% |
| 9 | HVAC [2][3][4] | \$ 21,397,426 | \$ 3,483,237 | \$ 24,880,662 | \$ 1,011,137 | \$ 550,243 | \$ 1,561,380 | \$ 3,095,904 | \$ 2,735,337 | \$ 5,831,241 | 14% | 79% | 23% |
| 10 | Maintenance | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 11 | Lighting | \$ 27,592,929 | \$ - | \$ 27,592,929 | \$ 2,112,999 | \$ - | \$ 2,112,999 | \$ 13,396,942 | \$ - | \$ 13,396,942 | 49% | 0% | 49% |
| 12 | Miscellaneous [2] | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 13 | Customer Enrollment | \$ 1,115,155 | \$ 600,468 | \$ 1,715,623 | \$ 81,321 | \$ 43,788 | \$ 125,110 | \$ 526,499 | \$ 283,499 | \$ 809,998 | 47% | 47% | 47% |
| 14 | In Home Education | \$ 9,576,733 | \$ 5,156,703 | \$ 14,733,436 | \$ 800,098 | \$ 430,822 | \$ 1,230,920 | \$ 5,178,055 | \$ 2,788,184 | \$ 7,966,239 | 54% | 54% | 54% |
| 15 | Pilot | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 16 | Energy Efficiency TOTAL | \$ 101,404,477 | \$ 61,556,744 | \$ 162,961,222 | \$ 6,569,773 | \$ 5,191,171 | \$ 11,760,944 | \$ 39,587,401 | \$ 34,422,308 | \$ 74,009,709 | 39% | 56% | 45% |
| 17 | | | | | | | | | | | | | |
| 18 | Training Center | \$ 613,600 | \$ 330,400 | \$ 944,000 | \$ 35,725 | \$ 19,237 | \$ 54,962 | \$ 256,686 | \$ 138,216 | \$ 394,902 | 42% | 42% | 42% |
| 19 | Inspections | \$ 3,770,820 | \$ 2,030,441 | \$ 5,801,261 | \$ 294,574 | \$ 158,617 | \$ 453,191 | \$ 1,789,264 | \$ 963,450 | \$ 2,752,715 | 47% | 47% | 47% |
| 20 | Marketing and Outreach | \$ 1,193,116 | \$ 642,447 | \$ 1,835,563 | \$ 169,276 | \$ 91,149 | \$ 260,425 | \$ 488,441 | \$ 263,007 | \$ 751,448 | 41% | 41% | 41% |
| 21 | Statewide Marketing Education and Outreach | \$ 79,950 | \$ 43,050 | \$ 123,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 22 | Measurement and Evaluation Studies | \$ 131,950 | \$ 71,050 | \$ 203,000 | \$ 42,248 | \$ 22,749 | \$ 64,997 | \$ 111,172 | \$ 59,862 | \$ 171,035 | 84% | 84% | 84% |
| 23 | Regulatory Compliance | \$ 262,600 | \$ 141,400 | \$ 404,000 | \$ 8,252 | \$ 4,443 | \$ 12,696 | \$ 80,073 | \$ 43,116 | \$ 123,189 | 30% | 30% | 30% |
| 24 | General Administration | \$ 2,387,450 | \$ 1,285,550 | \$ 3,673,000 | \$ 192,981 | \$ 103,913 | \$ 296,894 | \$ 1,054,468 | \$ 567,790 | \$ 1,622,258 | 44% | 44% | 44% |
| 25 | CPUC Energy Division | \$ 35,750 | \$ 19,250 | \$ 55,000 | \$ 2,281 | \$ 1,228 | \$ 3,509 | \$ 6,245 | \$ 3,363 | \$ 9,607 | 17% | 17% | 17% |
| 26 | | | | | | | | | | | | | |
| 27 | TOTAL PROGRAM COSTS | \$ 109,879,713 | \$ 66,120,333 | \$ 176,000,047 | \$ 7,315,111 | \$ 5,592,506 | \$ 12,907,617 | \$ 43,373,750 | \$ 36,461,112 | \$ 79,834,862 | 48% | 55% | 51% |
| 28 | Outside of ESA Program Budget | | | | | | | | | | | | |
| 29 | Indirect Costs | | | | \$ 89,841 | \$ 48,376 | \$ 138,217 | \$ 579,802 | \$ 312,201 | \$ 892,004 | | | |
| 30 | NGAT Costs | | | | | \$ 248,930 | \$ 248,930 | | \$ 1,894,635 | \$ 1,894,635 | | | |
| 31 | | | | | | | | | | | | | |
| 32 | [1] The authorized budget excludes shifted funds from previous years and/or prior program cycles. | | | | | | | | | | | | |
| 33 | [2] Budget was shifted from Miscellaneous to Enclosure (\$1,426,555 Electric/\$8,084,023 Gas) and HVAC (\$970,264 Electric) for Attic Insulation and Fan Delay measures, respectively. | | | | | | | | | | | | |
| 34 | [3] Includes addition of \$912,217 in gas dollars from 2012 carryover | | | | | | | | | | | | |
| 35 | [4] Includes addition of \$18,724,477 in electric dollars from 2012 carryover | | | | | | | | | | | | |
| 36 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

| A | B | C | D | E | F | G | H | I |
|----|---|--------------|---|-------------------------|------------------------|------------------------|----------------------|-------------------------|
| 1 | Energy Savings Assistance Program Table 2 | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | |
| 3 | | | Year-To-Date Completed & Expensed Installation | | | | | |
| 4 | Measures | Units | Quantity Installed | kWh [4] (Annual) | kW [5] (Annual) | Therms (Annual) | Expenses (\$) | % of Expenditure |
| 5 | Appliances | | | | | | | |
| 6 | High Efficiency Clothes Washer | Each | - | - | - | - | \$ - | |
| 7 | Refrigerators | Each | 11,322 | 7,976,679 | 1,359.22 | - | \$ 11,683,427 | 16.71% |
| 8 | Microwaves [6] | Each | 8,065 | 1,051,330 | - | 66,962 | \$ 772,849 | 1.11% |
| 9 | Domestic Hot Water | | | | | | | |
| 10 | Water Heater Blanket | Home | 15,229 | 73,886 | 16.11 | 81,907 | \$ 928,286 | 1.33% |
| 11 | Low Flow Shower Head | Home | 63,039 | 170,539 | 38.43 | 300,893 | \$ 2,451,970 | 3.51% |
| 12 | Water Heater Pipe Insulation | Home | 1,654 | 5,273 | 0.90 | 12,528 | \$ 33,604 | 0.05% |
| 13 | Faucet Aerator | Home | 47,037 | 91,567 | 19.74 | 126,533 | \$ 853,826 | 1.22% |
| 14 | Water Heater Repair/Replacement | Each | 821 | - | - | - | \$ 623,659 | 0.89% |
| 15 | Thermostatic Shower Valve [7] | Each | 32,851 | 103,458 | 23.32 | 155,442 | \$ 909,966 | 1.30% |
| 16 | Enclosure | | | | | | | |
| 17 | Air Sealing / Envelope [1] | Home | 48,807 | 2,336,429 | - | 241,225 | \$ 20,597,463 | 29.46% |
| 18 | Caulking | Home | | | | | | |
| 19 | Attic Insulation | Home | 3,172 | 240,816 | 121.51 | 38,941 | \$ 4,529,331 | 6.48% |
| 20 | HVAC | | | | | | | |
| 21 | FAU Standing Pilot Conversion | Each | | | | | | |
| 22 | Furnace Repair/Replacement | Each | 1,225 | - | - | - | \$ 1,630,597 | 2.33% |
| 23 | Room A/C Replacement | Each | 320 | 23,864 | 21.81 | - | \$ 287,803 | 0.41% |
| 24 | Central A/C replacement [9] | Each | - | - | - | - | \$ 1,628 | 0.00% |
| 25 | Heat Pump Replacement | Each | | | | | | |
| 26 | Evaporative Cooler (Replacement) | Each | 2,910 | 1,458,607 | 1,721.29 | - | \$ 1,958,943 | 2.80% |
| 27 | Evaporative Cooler (Installation) | Each | | | | | | |
| 28 | Duct Testing and Sealing | Home | 1,590 | - | - | - | \$ 1,059,366 | 1.52% |
| 29 | Maintenance | | | | | | | |
| 30 | Furnace Clean and Tune | Home | | | | | | |
| 31 | Central A/C Tune up | Home | 3,117 | 4,972 | 7.66 | - | \$ 738,772 | 1.06% |
| 32 | Lighting | | | | | | | |
| 33 | Compact Fluorescent Lights (CFL) | Each | 231,463 | 3,196,929 | 297.74 | - | \$ 1,897,952 | 2.71% |
| 34 | Interior Hard wired CFL fixtures | Each | 101,983 | 4,398,806 | 502.00 | - | \$ 8,259,754 | 11.81% |
| 35 | Exterior Hard wired CFL fixtures | Each | 19,044 | 822,701 | 95.22 | - | \$ 1,633,323 | 2.34% |
| 36 | Torchiere | Each | 3,175 | 647,351 | 63.50 | - | \$ 290,993 | 0.42% |
| 37 | Occupancy Sensor | Each | 7,479 | 298,412 | 29.92 | - | \$ 476,070 | 0.68% |
| 38 | LED Night Lights | Each | | | | | | |
| 39 | Miscellaneous | | | | | | | |
| 40 | Pool Pumps | Each | | | | | | |
| 41 | Smart Power Strips | Each | | | | | \$ - | |
| 42 | New Measures | | | | | | | |
| 43 | AC Time Delay [8] | Each | 352 | 53,022 | 143.42 | 0 | \$ 27,993 | 0.04% |
| 44 | Pilots | | | | | | | |
| 45 | | | | | | | | |
| 46 | Customer Enrollment | | | | | | | |
| 47 | Outreach & Assessment | Home | 68,224 | | | | \$ 757,368 | 1.08% |
| 48 | In-Home Education | Home | 68,224 | | | | \$ 7,518,431 | 10.75% |
| 49 | | | | | | | | |
| 50 | Total Savings/Expenditures | | | 22,954,640 | 4,461.80 | 1,024,431 | \$ 69,923,374 | |
| 51 | | | | | | | | |
| 52 | Households Weatherized [2] | | 59,971 | | | | | |
| 53 | | | | | | | | |
| 54 | Households Treated | | | | | | | |
| 55 | - Single Family Households Treated | Home | 46,237 | | | | | |
| 56 | - Multi-family Households Treated | Home | 18,385 | | | | | |
| 57 | - Mobile Homes Treated | Home | 3,602 | | | | | |
| 58 | Total Number of Households Treated | Home | 68,224 | | | | | |
| 59 | # Eligible Households to be Treated for PY [3] | Home | 119,940 | | | | | |
| 60 | % of Households Treated | % | 56.88% | | | | | |
| 61 | - Master-Meter Households Treated | Home | 4,235 | | | | | |
| 62 | | | | | | | | |
| 63 | | | | | | | | |
| 64 | [1] Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty. | | | | | | | |
| 65 | [2] Weatherization may consist of attic insulation, attic access weatherization, weatherstripping - door, caulking, & minor home repairs | | | | | | | |
| 66 | [3] Appendix A --- A.11-05-017 Adopted Number of Homes to be Treated | | | | | | | |
| 67 | [4] All savings are calculated based on the following sources: | | | | | | | |
| 68 | ECONorthwest. "Impact Evaluation of the 2009 CA Low Energy Efficiency Program, Final Report." June 16, 2011. | | | | | | | |
| 69 | [5] Costs exclude support costs that are included in Table 1. | | | | | | | |
| 70 | [6] Microwave savings are from ECONorthWest Studies received in December of 2011 | | | | | | | |
| 71 | [7] Savings value will be the same as the shower head measure mentioned in footnote [4] | | | | | | | |
| 72 | [8] Savings value from Work Paper PGE0077 Revision #1 --- California HVAC Upgrade: Efficient Fan Controller(EFC) for Residential | | | | | | | |
| 73 | [9] Expense for Central AC Replacement was invoiced for service calls that did not result in an installation. | | | | | | | |
| 74 | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K |
|----|--|---|------------|--------|---|---|---|---|---|---|---|
| 1 | Energy Savings Assistance Program Table 2 Pie-Chart | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | |
| 3 | ESAP Year-to-Date Expenditures By Measure Group | | | | | | | | | | |
| 4 | | | | | | | | | | | |
| 45 | Appliances | | 12,456,275 | 17.81% | | | | | | | |
| 46 | Domestic Hot Water | | 5,801,311 | 8.30% | | | | | | | |
| 47 | Enclosure | | 25,126,794 | 35.93% | | | | | | | |
| 48 | HVAC | | 4,938,337 | 7.06% | | | | | | | |
| 49 | Maintenance | | 738,772 | 1.06% | | | | | | | |
| 50 | Lighting | | 12,558,092 | 17.96% | | | | | | | |
| 51 | Miscellaneous | | - | 0.00% | | | | | | | |
| 52 | New Measures | | 27,993 | 0.04% | | | | | | | |
| 53 | Customer Enrollment | | 8,275,799 | 11.84% | | | | | | | |
| 54 | Total | | 58,747,253 | | | | | | | | |

| | A | B | C |
|----|---|--|-------------|
| 1 | | Energy Savings Assistance Program Table 3 - Average Bill Savings | |
| 2 | | Through July 31, 2013 | |
| 3 | | Year-to-Date Installations - Expensed | |
| 4 | | Annual kWh Savings | 22,954,640 |
| 5 | | Annual Therm Savings | 1,024,431 |
| 6 | | Lifecycle kWh Savings | 302,966,300 |
| 7 | | Lifecycle Therm Savings | 8,954,410 |
| 8 | | Current kWh Rate | \$ 0.1083 |
| 9 | | Current Therm Rate | \$ 0.7753 |
| 10 | | Number of Treated Households | 68,224 |
| 11 | | Average 1st Year Bill Savings / Treated Households | \$ 48.10 |
| 12 | | Average Lifecycle Bill Savings / Treated Households | \$ 582.91 |
| 13 | | | |
| 14 | | Note: Any required corrections/adjustments are reported herein and supersede | |
| 15 | | results reported in prior months and may reflect YTD adjustments. | |

| A | B | C | D | E | F | G | H |
|----|---|----------------------------|------------------|------------------|-------------------------------|---------------|---------------|
| 1 | Energy Savings Assistance Program Table 4a - Energy Savings | | | | | | |
| 2 | Through July 31, 2013 | | | | | | |
| 3 | | Eligible Households | | | Households Treated YTD | | |
| 4 | County | Rural | Urban | Total | Rural | Urban | Total |
| 5 | ALAMEDA | 3 | 164,413 | 164,416 | - | 5,714 | 5,714 |
| 6 | ALPINE | 124 | - | 124 | - | - | - |
| 7 | AMADOR | 4,499 | 2 | 4,501 | 228 | 8 | 236 |
| 8 | BUTTE | 12,196 | 27,033 | 39,229 | 1,530 | 11 | 1,541 |
| 9 | CALAVERAS | 7,528 | 67 | 7,595 | 321 | 38 | 359 |
| 10 | COLUSA | 3,071 | 14 | 3,085 | 126 | - | 126 |
| 11 | CONTRA COSTA | 1 | 100,399 | 100,400 | 2 | 3,916 | 3,918 |
| 12 | EL DORADO | 6,385 | 7,029 | 13,414 | 553 | 1 | 554 |
| 13 | FRESNO | 229 | 138,750 | 138,979 | 458 | 4,809 | 5,267 |
| 14 | GLENN | 4,639 | - | 4,639 | 135 | 18 | 153 |
| 15 | HUMBOLDT | 21,596 | - | 21,596 | 849 | 5 | 854 |
| 16 | KERN | 56,202 | 38,564 | 94,766 | 2,032 | 2,576 | 4,608 |
| 17 | KINGS | 8,467 | 226 | 8,693 | 155 | - | 155 |
| 18 | LAKE | 13,207 | 1 | 13,208 | 414 | 14 | 428 |
| 19 | LASSEN | 165 | - | 165 | 4 | - | 4 |
| 20 | MADERA | 5,861 | 13,846 | 19,707 | 648 | 2 | 650 |
| 21 | MARIN | - | 23,921 | 23,921 | 119 | 801 | 920 |
| 22 | MARIPOSA | 3,303 | 26 | 3,329 | 43 | 172 | 215 |
| 23 | MENDOCINO | 13,562 | 21 | 13,583 | 662 | 1 | 663 |
| 24 | MERCED | 20,541 | 20,183 | 40,724 | 731 | 693 | 1,424 |
| 25 | MONTEREY | 4,770 | 43,488 | 48,258 | 112 | 2,521 | 2,633 |
| 26 | NAPA | 1 | 15,598 | 15,599 | 46 | 371 | 417 |
| 27 | NEVADA | 10,899 | 7 | 10,906 | 349 | 2 | 351 |
| 28 | PLACER | 12,523 | 19,432 | 31,955 | 336 | 646 | 982 |
| 29 | PLUMAS | 3,555 | 115 | 3,670 | 79 | - | 79 |
| 30 | SACRAMENTO | - | 165,947 | 165,947 | 100 | 7,551 | 7,651 |
| 31 | SAN BENITO | 4,997 | 113 | 5,110 | 74 | - | 74 |
| 32 | SAN BERNARDINO | 395 | 44 | 439 | - | - | - |
| 33 | SAN FRANCISCO | - | 116,553 | 116,553 | - | 4,353 | 4,353 |
| 34 | SAN JOAQUIN | 10,072 | 79,965 | 90,037 | 262 | 3,395 | 3,657 |
| 35 | SAN LUIS OBISPO | 21,770 | 15,037 | 36,807 | 1,481 | - | 1,481 |
| 36 | SAN MATEO | 1 | 55,552 | 55,553 | 19 | 801 | 820 |
| 37 | SANTA BARBARA | 1,296 | 16,751 | 18,047 | 402 | 312 | 714 |
| 38 | SANTA CLARA | 3,427 | 140,268 | 143,695 | 183 | 5,842 | 6,025 |
| 39 | SANTA CRUZ | 9 | 27,628 | 27,637 | 148 | 978 | 1,126 |
| 40 | SHASTA | 12,168 | 13,053 | 25,221 | 410 | 520 | 930 |
| 41 | SIERRA | 237 | 5 | 242 | 7 | - | 7 |
| 42 | SISKIYOU | 21 | - | 21 | 2 | - | 2 |
| 43 | SOLANO | - | 40,841 | 40,841 | 118 | 1,578 | 1,696 |
| 44 | SONOMA | 3,168 | 48,579 | 51,747 | 535 | 1,450 | 1,985 |
| 45 | STANISLAUS | 30,037 | 38,543 | 68,580 | 338 | 2,434 | 2,772 |
| 46 | SUTTER | - | 13,507 | 13,507 | 388 | - | 388 |
| 47 | TEHAMA | 12,097 | 11 | 12,108 | 500 | 16 | 516 |
| 48 | TRINITY | 457 | - | 457 | 3 | - | 3 |
| 49 | TULARE | 8,377 | 673 | 9,050 | 162 | 5 | 167 |
| 50 | TUOLUMNE | 9,584 | - | 9,584 | 272 | - | 272 |
| 51 | YOLO | 1 | 29,894 | 29,895 | 507 | 427 | 934 |
| 52 | YUBA | 73 | 10,551 | 10,624 | 400 | - | 400 |
| 53 | Total | 331,514 | 1,426,650 | 1,758,164 | 16,243 | 51,981 | 68,224 |
| 54 | | | | | | | |
| 55 | Note: Any required corrections/adjustments are reported herein and supersede results reported | | | | | | |
| 56 | in prior | | | | | | |

| | A | B | C | D | E | F | G | H | I |
|----|---|--|--|---|---------------------------------------|--|--|---|--------------|
| 1 | Energy Savings Assistance Program Table 4b - Homes Unwilling / Unable to Participate | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | |
| 3 | Reason Provided | | | | | | | | |
| | | Customer Declined Program Measures or is Non-Responsive | Customer Unavailable - Scheduling Conflicts | Hazardous Environment (unsafe/unclean) | Insufficient feasible Measures | Ineligible Dwelling - Prior Program Participation or Dwelling Age | Household Income Exceeds Allowable Limits | Unable to Provide Required Documentation | Other |
| 4 | County | | | | | | | | |
| 5 | Alameda | 1 | 41 | 0 | 4 | | 1 | | 2 |
| 6 | Butte | 0 | 9 | 0 | 0 | | 2 | | 0 |
| 7 | Calaveras | 0 | 0 | 0 | 0 | | 0 | | 1 |
| 8 | Colusa | 0 | 1 | 0 | 0 | | 0 | | 0 |
| 9 | Contra Costa | 1 | 33 | 0 | 0 | | 0 | | 0 |
| 10 | El Dorado | 0 | 0 | 0 | 3 | | 0 | | 4 |
| 11 | Fresno | 3 | 42 | 0 | 11 | | 1 | | 10 |
| 12 | Humboldt | 0 | 3 | 1 | 3 | | 0 | | 1 |
| 13 | Kern | 8 | 19 | 1 | 15 | | 0 | | 7 |
| 14 | Kings | 1 | 0 | 0 | 1 | | 0 | | 1 |
| 15 | Lake | 0 | 0 | 0 | 1 | | 0 | | 0 |
| 16 | Madera | 0 | 5 | 0 | 4 | | 0 | | 0 |
| 17 | Marin | 1 | 3 | 0 | 2 | | 0 | | 0 |
| 18 | Mariposa | 0 | 0 | 0 | 1 | | 0 | | 0 |
| 19 | Merced | 1 | 11 | 0 | 0 | | 3 | | 1 |
| 20 | Monterey | 0 | 25 | 0 | 1 | | 0 | | 0 |
| 21 | Napa | 1 | 3 | 0 | 0 | | 1 | | 0 |
| 22 | Nevada | 0 | 3 | 0 | 0 | | 0 | | 2 |
| 23 | Placer | 1 | 4 | 0 | 0 | | 0 | | 1 |
| 24 | Sacramento | 0 | 53 | 0 | 16 | | 2 | | 3 |
| 25 | San Benito | 0 | 1 | 0 | 0 | | 0 | | 0 |
| 26 | San Francisco | 2 | 8 | 0 | 2 | | 1 | | 1 |
| 27 | San Joaquin | 2 | 34 | 0 | 2 | | 0 | | 3 |
| 28 | San Luis Obispo | 0 | 0 | 0 | 2 | | 0 | | 1 |
| 29 | San Mateo | 0 | 6 | 0 | 3 | | 1 | | 1 |
| 30 | Santa Barbara | 0 | 0 | 0 | 1 | | 0 | | 0 |
| 31 | Santa Clara | 8 | 65 | 0 | 4 | | 0 | | 12 |
| 32 | Santa Cruz | 0 | 8 | 0 | 1 | | 0 | | 0 |
| 33 | Shasta | 0 | 1 | 0 | 1 | | 0 | | 0 |
| 34 | Solano | 6 | 14 | 0 | 0 | | 0 | | 0 |
| 35 | Sonoma | 0 | 13 | 0 | 5 | | 1 | | 1 |
| 36 | Stanislaus | 1 | 39 | 1 | 5 | | 0 | | 8 |
| 37 | Sutter | 1 | 1 | 0 | 0 | | 0 | | 0 |
| 38 | Tehama | 0 | 4 | 0 | 2 | | 0 | | 0 |
| 39 | Trinity | 0 | 0 | 5 | 0 | | 0 | | 1 |
| 40 | Tulare | 2 | 0 | 0 | 0 | | 0 | | 4 |
| 41 | Tuolumne | 0 | 0 | 0 | 0 | | 0 | | 1 |
| 42 | Yolo | 2 | 8 | 0 | 0 | | 1 | | 2 |
| 43 | Yuba | 0 | 1 | 0 | 1 | | 0 | | 0 |
| 44 | | | | | | | | | |
| 45 | | | | | | | | | |
| 46 | | | | | | | | | |
| 47 | | | | | | | | | |
| 48 | | | | | | | | | |
| 49 | | | | | | | | | |
| 50 | | | | | | | | | |
| 51 | | | | | | | | | |
| 52 | | | | | | | | | |
| 53 | | | | | | | | | |
| 54 | | | | | | | | | |
| 55 | | | | | | | | | |
| 56 | Total | 42 | 458 | 8 | 91 | 0 | 14 | 68 | 0 |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q |
|----|--|--|-----------------|------------|-----------|--|-----------------|------------|-----------|--|----------------------|------------|-----------|--|-----------------|------------|-----------|
| 1 | Energy Savings Assistance Program Table 5 - Energy Savings Assistance Program Customer Summary | | | | | | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | | | | | | |
| 3 | | Gas & Electric | | | | | Gas Only | | | | Electric Only | | | | Total | | |
| 4 | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | | # of Household Treated by Month | (Annual) | | |
| 5 | 2013 | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW | | Therm | kWh | kW |
| 6 | January | 2,689 | 412,892 | 701,739 | 139 | 800 | 131,260 | 55,114 | 2 | 761 | 44 | 466,516 | 93 | 4,250 | 544,195 | 1,223,368 | 233 |
| 7 | February | 9,007 | 178,874 | 3,033,177 | 540 | 2,424 | 51,642 | 165,857 | 6 | 2,274 | 294 | 833,848 | 164 | 13,705 | 230,810 | 4,032,882 | 711 |
| 8 | March | 16,108 | 307,292 | 6,006,192 | 1,085 | 4,282 | 101,035 | 297,156 | 11 | 4,130 | 455 | 1,766,643 | 346 | 24,520 | 408,782 | 8,069,991 | 1,441 |
| 9 | April | 23,267 | 409,505 | 8,848,627 | 1,631 | 6,172 | 135,330 | 440,123 | 17 | 6,233 | 550 | 2,623,957 | 519 | 35,672 | 545,384 | 11,912,707 | 2,167 |
| 10 | May | 30,179 | 531,616 | 11,601,043 | 2,170 | 8,405 | 174,966 | 557,737 | 21 | 8,203 | 833 | 3,504,341 | 695 | 46,787 | 707,415 | 15,663,122 | 2,886 |
| 11 | June | 35,157 | 619,191 | 13,551,340 | 2,549 | 9,589 | 200,417 | 643,838 | 23 | 9,985 | 771 | 4,107,170 | 819 | 54,731 | 820,379 | 18,302,347 | 3,391 |
| 12 | July | 43,768 | 777,186 | 16,934,522 | 3,365 | 12,039 | 246,236 | 777,137 | 27 | 12,417 | 1,009 | 5,242,981 | 1,070 | 68,224 | 1,024,431 | 22,954,640 | 4,462 |
| 13 | August | | | | | | | | | | | | | - | - | - | - |
| 14 | September | | | | | | | | | | | | | - | - | - | - |
| 15 | October | | | | | | | | | | | | | - | - | - | - |
| 16 | November | | | | | | | | | | | | | - | - | - | - |
| 17 | December | | | | | | | | | | | | | - | - | - | - |
| 18 | YTD | | | | | | | | | | | | | - | - | - | - |
| 19 | | | | | | | | | | | | | | | | | |
| 20 | Figures for each month are YTD. July results should approximate calendar year results. Therms and kWh savings are annual figures. Total Energy Impacts for all fuel types should equal YTD energy impacts that are | | | | | | | | | | | | | | | | |
| 21 | reported every month in ESA Table 2. | | | | | | | | | | | | | | | | |
| 22 | Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|---------------------------------|------------|--------------|-------------------------------|------------|--------------|------------------------------------|------------|--------------|------------------------------------|------------|--------------|
| 1 | Energy Savings Assistance Program Table 6 - Expenditures for Pilots and Studies | | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | | |
| 3 | | Authorized 3-Year Budget | | | Current Month Expenses | | | Expenses Since Jan. 1, 2012 | | | % of 3-Year Budget Expended | | |
| 4 | | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Pilots | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | |
| 7 | Studies | | | | | | | | | | | | |
| 8 | Impact Evaluation [1] | \$ 117,000 | \$ 63,000 | \$ 180,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 9 | Needs Assessment [2] | \$ 136,500 | \$ 73,500 | \$ 210,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 10 | Energy Education [2] | \$ 58,500 | \$ 31,500 | \$ 90,000 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | 0% | 0% | 0% |
| 11 | Multifamily [3] | \$ 78,000 | \$ 42,000 | \$ 120,000 | \$ 42,248 | \$ 22,749 | \$ 64,997 | \$ 111,173 | \$ 59,862 | \$ 171,035 | 143% | 143% | 143% |
| 12 | Total Studies | \$ 390,000 | \$ 210,000 | \$ 600,000 | \$ 42,248 | \$ 22,749 | \$ 64,997 | \$ 111,173 | \$ 59,862 | \$ 171,035 | 29% | 29% | 29% |
| 13 | | | | | | | | | | | | | |
| 14 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |
| 15 | [1] SDG&E is the project manager of the Impact Evaluation and pays the consultant. SDG&E has not yet invoiced PG&E for its share. | | | | | | | | | | | | |
| 16 | [2] SCE is the project manager of the Needs Assessment and Energy Education Studies and pays the consultants. SCE has not yet invoiced PG&E for its shares. | | | | | | | | | | | | |
| 17 | [3] PG&E is the project manager of the Multifamily Study and responsible to pay consultant invoices. PG&E will invoice SCE, SCG, and SDG&E at the end of 2013 for their shares of the study. When cross-billing occurs, PG&E's study expenditures will be under 100% of authorized budget. | | | | | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|--------------------------|-----------------------|-----------------------|-------------------------------|---------------------|----------------------|------------------------------|----------------------|-----------------------|------------------------------|------------|--------------|
| 1 | CARE Table 1 - CARE Program Expenses - PG&E | | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | | |
| 3 | | Authorized Budget | | | Current Month Expenses | | | Year to Date Expenses | | | % of Budget Spent YTD | | |
| 4 | CARE Program: | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total | Electric | Gas | Total |
| 5 | Outreach ^[1] | \$ 4,267,620 | \$ 1,001,047 | \$ 5,268,667 | \$ 157,746 | \$ 37,002 | \$ 194,748 | \$ 1,407,283 | \$ 330,103 | \$ 1,737,387 | 33% | 33% | 33% |
| 6 | Processing, Certification, Recertification | \$ 2,970,270 | \$ 696,730 | \$ 3,667,000 | \$ 82,255 | \$ 19,294 | \$ 101,549 | \$ 633,826 | \$ 148,675 | \$ 782,501 | 21% | 21% | 21% |
| 7 | Post Enrollment Verification | \$ 1,555,200 | \$ 364,800 | \$ 1,920,000 | \$ 111,556 | \$ 26,167 | \$ 137,724 | \$ 535,583 | \$ 125,631 | \$ 661,213 | 34% | 34% | 34% |
| 8 | IT Programming | \$ 523,260 | \$ 122,740 | \$ 646,000 | \$ 96,639 | \$ 22,668 | \$ 119,307 | \$ 610,095 | \$ 143,109 | \$ 753,204 | 117% | 117% | 117% |
| 9 | Cool Centers | \$ 127,846 | - | \$ 127,846 | \$ 5,798 | - | \$ 5,798 | \$ 112,342 | - | \$ 112,342 | 88% | 0% | 88% |
| 10 | | | | | | | | | | | | | |
| 11 | CHANGES Pilot Program ^[2] | \$ 174,960 | \$ 41,040 | \$ 216,000 | \$ 60,874 | \$ 14,279 | \$ 75,154 | \$ 93,120 | \$ 21,843 | \$ 114,963 | 53% | 53% | 53% |
| 12 | | | | | | | | | | | | | |
| 13 | Measurement & Evaluation | \$ 69,660 | \$ 16,340 | \$ 86,000 | - | - | - | \$ (47,867) | \$ (11,228) | \$ (59,095) | -69% | -69% | -69% |
| 14 | Regulatory Compliance | \$ 255,960 | \$ 60,040 | \$ 316,000 | \$ 12,668 | \$ 2,971 | \$ 15,639 | \$ 89,318 | \$ 20,951 | \$ 110,270 | 35% | 35% | 35% |
| 15 | General Administration | \$ 1,654,020 | \$ 387,980 | \$ 2,042,000 | \$ 91,382 | \$ 21,435 | \$ 112,817 | \$ 350,428 | \$ 82,199 | \$ 432,627 | 21% | 21% | 21% |
| 16 | CPUC Energy Division Staff | \$ 103,680 | \$ 24,320 | \$ 128,000 | \$ 5,849 | \$ 1,372 | \$ 7,221 | \$ 19,345 | \$ 4,538 | \$ 23,882 | 19% | 19% | 19% |
| 17 | | | | | | | | | | | | | |
| 18 | SUBTOTAL MANAGEMENT COSTS | \$ 11,702,475 | \$ 2,715,037 | \$ 14,417,512 | \$ 624,767 | \$ 145,190 | \$ 769,957 | \$ 3,803,473 | \$ 865,821 | \$ 4,669,294 | 33% | 32% | 32% |
| 19 | | | | | | | | | | | | | |
| 20 | CARE Rate Discount ^[3] | \$ 512,753,490 | \$ 120,275,510 | \$ 633,029,000 | \$ 76,599,270 | \$ 4,119,463 | \$ 80,718,733 | \$ 354,911,928 | \$ 64,452,000 | \$ 419,363,928 | 69% | 54% | 66% |
| 21 | | | | | | | | | | | | | |
| 22 | TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS | \$ 524,455,965 | \$ 122,990,547 | \$ 647,446,512 | \$ 77,224,036 | \$ 4,264,653 | \$ 81,488,690 | \$ 358,715,401 | \$ 65,317,821 | \$ 424,033,222 | 68% | 53% | 65% |
| 23 | | | | | | | | | | | | | |
| 24 | Other CARE Rate Benefits | | | | | | | | | | | | |
| 25 | - DWR Bond Charge Exemption | | | | \$ 4,414,460 | | \$ 4,414,460 | \$ 24,463,234 | | \$ 24,463,234 | | | |
| 26 | - CARE PPP Exemption ^[4] | | | | \$ 7,524,696 | \$ 406,585 | \$ 7,931,281 | \$ 41,841,928 | \$ 6,108,712 | \$ 47,950,640 | | | |
| 27 | - California Solar Initiative Exemption | | | | \$ 833,672 | | \$ 833,672 | \$ 4,570,845 | | \$ 4,570,845 | | | |
| 28 | - kWh Surcharge Exemption | | | | | | | | | | | | |
| 29 | Total - Other CARE Rate Benefits | | | | \$ 12,772,828 | \$ 406,585 | \$ 13,179,413 | \$ 70,876,007 | \$ 6,108,712 | \$ 76,984,720 | | | |
| 30 | | | | | | | | | | | | | |
| 31 | Indirect Costs | | | | \$ 55,459 | \$ 13,129 | \$ 68,589 | \$ 396,181 | \$ 92,336 | \$ 488,517 | | | |
| 32 | | | | | | | | | | | | | |
| 33 | ^[1] The Outreach category includes expenses from Capitation Fee, Mass Media Advertising, Outreach, and Expanded Outreach. | | | | | | | | | | | | |
| 34 | ^[2] D.12-12-011 approved continued funding for the CHANGES Pilot Program through the CARE Outreach budget authorized in D.12-08-044 at the current funding level of \$60,000/month. | | | | | | | | | | | | |
| 35 | ^[3] The Authorized Budget for the CARE Rate Discount per D.12-08-044. | | | | | | | | | | | | |
| 36 | Per D.02-09-021, PG&E is authorized to recover the full value of the discount through the CARE two-way balancing account on an automatic pass-through basis. | | | | | | | | | | | | |
| 37 | ^[4] PPP Exemption - CARE customers are exempt from paying CARE program costs including PPP costs for CARE admin. and the CARE surcharge. | | | | | | | | | | | | |
| 38 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |
| 39 | The overspend in the IT Programming category is due to the IT work required for implementing the High Usage initiative and building a database to track customer information for reporting purposes. | | | | | | | | | | | | |
| 40 | PG&E will fund-shift to cover the overspend according to the fund-shifting rules authorized in D.12-08-044 and report this in its 2013 annual report in the CARE-Table 13. | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | Q | R | S | T | U | V | W | X | Y |
|--------------|---|----------------------------|-------------------------|------------------|--|--------|-------|------------------|------------|----------------------------|-----------------|----------------------------|-----------|-------------------------------|--------------------------|------------|------------------------|--------------------|---------------------------|-------------|--------------------|-------------------------|-------------------------|--------------------------|---|
| | CARE Table 2 - Enrollment, Recertification, Attrition, & Penetration - PG&E | | | | | | | | | | | | | | | | | | | | | | | | |
| | Through July 31, 2013 | | | | | | | | | | | | | | | | | | | | | | | | |
| | New Enrollment | | | | | | | | | | Recertification | | | | | Attrition | | | | | Enrollment | | | | |
| 2013 | Automatic Enrollment | | | | Self-Certification (Income or Categorical) | | | | Capitation | Total New Enrollment (E+J) | Scheduled | Non-Scheduled (Duplicates) | Automatic | Total Recertification (L+M+N) | No Response ⁴ | Failed PEV | Failed Recertification | Other ⁵ | Total Attrition (P+Q+R+S) | Gross (K+O) | Net Adjusted (K-T) | Total CARE Participants | Estimated CARE Eligible | Penetration Rate % (W/X) | |
| | Inter-Utility ¹ | Intra-Utility ² | Leveraging ³ | Combined (B+C+D) | Online | Paper | Phone | Combined (F+G+H) | | | | | | | | | | | | | | | | | |
| 6 January | 0 | 1,572 | 0 | 1,572 | 14,312 | 14,415 | 1,341 | 30,088 | 65 | 31,705 | 18,894 | 11,746 | 9,510 | 40,150 | n/a | 6,956 | 9,529 | 18,277 | 34,762 | 71,855 | -3,057 | 1,488,356 | 1,574,844 | 95% | |
| 7 February | 0 | 2,779 | 0 | 2,779 | 14,150 | 10,446 | 931 | 25,527 | 113 | 28,419 | 22,774 | 8,710 | 17,545 | 49,029 | n/a | 6,760 | 11,465 | 16,515 | 34,740 | 77,448 | -6,321 | 1,482,035 | 1,574,844 | 94% | |
| 8 March | 0 | 2,064 | 0 | 2,064 | 14,221 | 12,507 | 747 | 27,475 | 74 | 29,613 | 23,447 | 9,582 | 11,995 | 45,024 | n/a | 6,638 | 10,993 | 15,090 | 32,721 | 74,637 | -3,108 | 1,478,927 | 1,574,844 | 94% | |
| 9 April | 0 | 2,565 | 0 | 2,565 | 14,537 | 15,311 | 507 | 30,355 | 86 | 33,006 | 21,486 | 11,631 | 13,114 | 46,231 | n/a | 7,779 | 12,512 | 17,811 | 38,102 | 79,237 | -5,096 | 1,473,831 | 1,574,844 | 94% | |
| 10 May | 0 | 2,740 | 0 | 2,740 | 10,430 | 8,931 | 307 | 19,668 | 71 | 22,479 | 19,285 | 6,847 | 13,470 | 39,602 | n/a | 6,947 | 14,300 | 16,978 | 38,225 | 62,081 | -15,746 | 1,458,085 | 1,574,844 | 93% | |
| 11 June | 0 | 2,837 | 0 | 2,837 | 11,463 | 7,960 | 278 | 19,701 | 45 | 22,583 | 28,909 | 8,172 | 15,688 | 52,765 | n/a | 3,636 | 11,555 | 18,746 | 33,937 | 75,352 | -11,354 | 1,446,731 | 1,574,844 | 92% | |
| 12 July | 0 | 2,755 | 0 | 2,755 | 13,878 | 8,676 | 775 | 23,329 | 40 | 26,124 | 25,327 | 7,364 | 13,529 | 46,220 | n/a | 8,679 | 10,595 | 19,296 | 38,570 | 72,344 | -12,446 | 1,434,285 | 1,574,844 | 91% | |
| 13 August | | | | | | | | | | | | | | | | | | | | | | | | | |
| 14 September | | | | | | | | | | | | | | | | | | | | | | | | | |
| 15 October | | | | | | | | | | | | | | | | | | | | | | | | | |
| 16 November | | | | | | | | | | | | | | | | | | | | | | | | | |
| 17 December | | | | | | | | | | | | | | | | | | | | | | | | | |
| 18 YTD Total | 0 | 17,312 | 0 | 17,312 | 92,991 | 78,246 | 4,886 | 176,123 | 494 | 193,929 | 160,122 | 64,052 | 94,851 | 319,025 | n/a | 47,395 | 80,949 | 122,713 | 251,057 | 512,954 | -57,128 | 1,434,285 | 1,574,844 | 91% | |
| 19 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 20 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 21 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 23 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 24 | | | | | | | | | | | | | | | | | | | | | | | | | |
| 25 | | | | | | | | | | | | | | | | | | | | | | | | | |

¹ Enrollments via data sharing between the IOUs.

² Enrollments via data sharing between departments and/or programs within the utility.

³ Enrollments via data sharing with programs outside the IOU that serve low-income customers.

⁴ PG&E counts attrition due to no response in the Failed PEV and Failed Recertification columns, respectively.

⁵ Includes customers who closed their accounts, requested to be removed, or were otherwise ineligible for the program.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I |
|----|---|--------------------------------|--------------------------------|--|--|---|---|--|--|
| 1 | CARE Table 3A - Post-Enrollment Verification Results (Model) - PG&E | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | |
| 3 | 2013 | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify | CARE Households De-Enrolled (Due to no response) | CARE Households De-Enrolled (Verified as Ineligible) ¹ | Total Households De-Enrolled ² | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-Enrolled |
| 4 | January | 1,488,356 | 9,862 | 0.66% | 6,290 | 1,034 | 7,324 | 74.26% | 0.49% |
| 5 | February | 1,482,035 | 11,575 | 0.78% | 7,647 | 927 | 8,574 | 74.07% | 0.58% |
| 6 | March | 1,478,927 | 10,616 | 0.72% | 7,074 | 694 | 7,768 | 73.17% | 0.53% |
| 7 | April | 1,473,831 | 5,013 | 0.34% | 3,229 | 495 | 3,724 | 74.29% | 0.25% |
| 8 | May | 1,458,085 | 13,130 | 0.90% | 8,392 | 1,583 | 9,975 | 75.97% | 0.68% |
| 9 | June | 1,446,731 | 3,989 | 0.28% | | | | | |
| 10 | July | 1,434,285 | 7,926 | 0.55% | | | | | |
| 11 | August | | | | | | | | |
| 12 | September | | | | | | | | |
| 13 | October | | | | | | | | |
| 14 | November | | | | | | | | |
| 15 | December | | | | | | | | |
| 16 | YTD Total | 1,434,285 | 62,111 | 4.33% | 32,632 | 4,733 | 37,365 | 74.44% | 2.61% |
| 17 | | | | | | | | | |
| 18 | ¹ Includes customers verified as over income or who requested to be de-enrolled. | | | | | | | | |
| 19 | ² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. | | | | | | | | |
| 20 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |
| 21 | | | | | | | | | |
| 22 | | | | | | | | | |
| 23 | CARE Table 3B - Post-Enrollment Verification Results (High Usage) - PG&E | | | | | | | | |
| 24 | Through July 31, 2013 | | | | | | | | |
| 25 | 2013 | Total CARE Households Enrolled | Households Requested to Verify | % of CARE Enrolled Requested to Verify | CARE Households De-Enrolled (Due to no response) | CARE Households De-Enrolled (Verified as Ineligible) ¹ | Total Households De-Enrolled ² | % De-enrolled through Post Enrollment Verification | % of Total CARE Households De-Enrolled |
| 26 | January | 1,488,356 | 0 | 0.00% | 0 | 0 | 0 | n/a | n/a |
| 27 | February | 1,482,035 | 0 | 0.00% | 0 | 0 | 0 | n/a | n/a |
| 28 | March | 1,478,927 | 0 | 0.00% | 0 | 0 | 0 | n/a | n/a |
| 29 | April | 1,473,831 | 350 | 0.02% | 308 | 15 | 323 | 92.29% | 0.02% |
| 30 | May | 1,458,085 | 0 | 0.00% | 0 | 0 | 0 | n/a | n/a |
| 31 | June | 1,446,731 | 0 | 0.00% | | | | | |
| 32 | July | 1,434,285 | 3,010 | 0.21% | | | | | |
| 33 | August | | | | | | | | |
| 34 | September | | | | | | | | |
| 35 | October | | | | | | | | |
| 36 | November | | | | | | | | |
| 37 | December | | | | | | | | |
| 38 | YTD Total | 1,434,285 | 3,360 | 0.23% | 308 | 15 | 323 | 92.29% | 0.02% |
| 39 | | | | | | | | | |
| 40 | ¹ Includes customers verified as over income, who declined to participate in ESA, or who requested to be de-enrolled. | | | | | | | | |
| 41 | ² Verification results are tied to the month initiated. Therefore, verification results may be pending due to the time permitted for a participant to respond. | | | | | | | | |
| 42 | Note: PG&E sent requests to a test group in April and plans initial deployment of the high usage PEV process in July 2013. | | | | | | | | |
| 43 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G |
|---|---|------------------------------|-----------------|-----------------|---------------|---------------------------------|-------------------|
| 1 | CARE Table 4 - CARE Self-Certification and Self-Recertification Applications - PG&E | | | | | | |
| 2 | Through July 31, 2013 | | | | | | |
| 3 | | Provided ¹ | Received | Approved | Denied | Pending/ Never Completed | Duplicates |
| 4 | Total YTD | 8,720,112 | 427,957 | 400,791 | 16,822 | 10,344 | 64,052 |
| 5 | Percentage ² | | 100.00% | 93.65% | 3.93% | 2.42% | 14.97% |
| 6 | | | | | | | |
| 7 | ¹ Includes number of applications provided via direct mail campaigns, call centers, bill inserts and other outreach methods. Because there are other means by which customers obtain applications which are not counted, this number is only an approximation. | | | | | | |
| 8 | ² Percentage of Received. Duplicates are also counted as Approved, so the total will not add up to 100%. | | | | | | |
| 9 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I | J | K | L |
|----|---|-------------------------------|--------------------|------------------|---------------------------|--------------------|------------------|------------------|--------------------|------------|---|---|
| 1 | CARE Table 5 - Enrollment by County - PG&E | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | |
| 3 | County | Estimated Eligible Households | | | Total Households Enrolled | | | Penetration Rate | | | | |
| 4 | | Urban | Rural ¹ | Total | Urban | Rural ¹ | Total | Urban | Rural ¹ | Total | | |
| 5 | ALAMEDA | 138,501 | 3 | 138,504 | 130,277 | 6 | 130,283 | 94% | 179% | 94% | | |
| 6 | ALPINE | 0 | 123 | 123 | 0 | 18 | 18 | n/a | 15% | 15% | | |
| 7 | AMADOR | 2 | 4,461 | 4,463 | 0 | 4,078 | 4,078 | 0% | 91% | 91% | | |
| 8 | BUTTE | 25,642 | 11,857 | 37,500 | 23,309 | 12,427 | 35,736 | 91% | 105% | 95% | | |
| 9 | CALAVERAS | 66 | 7,497 | 7,563 | 63 | 5,771 | 5,834 | 96% | 77% | 77% | | |
| 10 | COLUSA | 12 | 3,014 | 3,026 | 10 | 3,153 | 3,163 | 86% | 105% | 105% | | |
| 11 | CONTRA COSTA | 90,884 | 1 | 90,885 | 84,725 | 1 | 84,726 | 93% | 139% | 93% | | |
| 12 | EL DORADO | 7,007 | 6,366 | 13,373 | 5,768 | 5,803 | 11,571 | 82% | 91% | 87% | | |
| 13 | FRESNO | 132,161 | 222 | 132,384 | 140,887 | 172 | 141,059 | 107% | 77% | 107% | | |
| 14 | GLENN | 0 | 4,554 | 4,554 | 1 | 4,639 | 4,640 | n/a | 102% | 102% | | |
| 15 | HUMBOLDT | 0 | 20,689 | 20,689 | 0 | 19,521 | 19,521 | 0% | 94% | 94% | | |
| 16 | KERN | 37,522 | 54,968 | 92,490 | 38,987 | 56,963 | 95,950 | 104% | 104% | 104% | | |
| 17 | KINGS | 222 | 8,402 | 8,624 | 138 | 8,437 | 8,575 | 62% | 100% | 99% | | |
| 18 | LAKE | 1 | 13,073 | 13,074 | 1 | 12,470 | 12,471 | 178% | 95% | 95% | | |
| 19 | LASSEN | 0 | 164 | 164 | 0 | 173 | 173 | n/a | 105% | 105% | | |
| 20 | MADERA | 13,579 | 5,829 | 19,408 | 15,144 | 5,277 | 20,421 | 112% | 91% | 105% | | |
| 21 | MARIN | 20,918 | 0 | 20,918 | 13,304 | 0 | 13,304 | 64% | n/a | 64% | | |
| 22 | MARIPOSA | 24 | 3,241 | 3,266 | 17 | 2,473 | 2,490 | 70% | 76% | 76% | | |
| 23 | MENDOCINO | 21 | 13,321 | 13,342 | 4 | 11,286 | 11,290 | 19% | 85% | 85% | | |
| 24 | MERCED | 19,813 | 19,717 | 39,530 | 18,850 | 19,468 | 38,318 | 95% | 99% | 97% | | |
| 25 | MONTEREY | 39,412 | 4,438 | 43,850 | 33,972 | 5,192 | 39,164 | 86% | 117% | 89% | | |
| 26 | NAPA | 14,349 | 1 | 14,350 | 11,402 | 0 | 11,402 | 79% | n/a | 79% | | |
| 27 | NEVADA | 7 | 10,692 | 10,698 | 2 | 9,392 | 9,394 | 30% | 88% | 88% | | |
| 28 | PLACER | 18,809 | 11,798 | 30,607 | 13,248 | 8,159 | 21,407 | 70% | 69% | 70% | | |
| 29 | PLUMAS | 115 | 3,548 | 3,663 | 11 | 1,798 | 1,809 | 10% | 51% | 49% | | |
| 30 | SACRAMENTO | 138,170 | 0 | 138,170 | 111,153 | 0 | 111,153 | 80% | n/a | 80% | | |
| 31 | SAN BENITO | 109 | 4,883 | 4,992 | 76 | 4,804 | 4,880 | 70% | 98% | 98% | | |
| 32 | SAN BERNARDINO | 44 | 395 | 439 | 42 | 268 | 310 | 95% | 68% | 71% | | |
| 33 | SAN FRANCISCO | 78,542 | 0 | 78,542 | 66,778 | 0 | 66,778 | 85% | n/a | 85% | | |
| 34 | SAN JOAQUIN | 74,190 | 9,745 | 83,935 | 76,445 | 8,995 | 85,440 | 103% | 92% | 102% | | |
| 35 | SAN LUIS OBISPO | 14,728 | 21,586 | 36,314 | 6,119 | 14,559 | 20,678 | 42% | 67% | 57% | | |
| 36 | SAN MATEO | 46,598 | 0 | 46,598 | 37,379 | 0 | 37,379 | 80% | n/a | 80% | | |
| 37 | SANTA BARBARA | 16,388 | 1,243 | 17,631 | 15,941 | 754 | 16,695 | 97% | 61% | 95% | | |
| 38 | SANTA CLARA | 117,272 | 3,235 | 120,507 | 109,516 | 2,872 | 112,388 | 93% | 89% | 93% | | |
| 39 | SANTA CRUZ | 25,013 | 9 | 25,022 | 21,309 | 1 | 21,310 | 85% | 11% | 85% | | |
| 40 | SHASTA | 12,322 | 11,997 | 24,319 | 11,295 | 10,013 | 21,308 | 92% | 83% | 88% | | |
| 41 | SIERRA | 5 | 236 | 240 | 1 | 153 | 154 | 22% | 65% | 64% | | |
| 42 | SISKIYOU | 0 | 21 | 21 | 0 | 8 | 8 | n/a | 38% | 38% | | |
| 43 | SOLANO | 37,395 | 0 | 37,395 | 39,390 | 0 | 39,390 | 105% | n/a | 105% | | |
| 44 | SONOMA | 45,582 | 3,054 | 48,635 | 41,322 | 2,671 | 43,993 | 91% | 87% | 90% | | |
| 45 | STANISLAUS | 35,898 | 29,093 | 64,991 | 27,535 | 24,591 | 52,126 | 77% | 85% | 80% | | |
| 46 | SUTTER | 12,285 | 0 | 12,286 | 13,497 | 0 | 13,497 | 110% | 0% | 110% | | |
| 47 | TEHAMA | 11 | 11,974 | 11,985 | 8 | 11,291 | 11,299 | 71% | 94% | 94% | | |
| 48 | TRINITY | 0 | 448 | 449 | 0 | 331 | 331 | 0% | 74% | 74% | | |
| 49 | TULARE | 657 | 8,284 | 8,941 | 369 | 8,586 | 8,955 | 56% | 104% | 100% | | |
| 50 | TUOLUMNE | 0 | 9,560 | 9,561 | 0 | 7,354 | 7,354 | 0% | 77% | 77% | | |
| 51 | YOLO | 26,677 | 1 | 26,679 | 20,640 | 0 | 20,640 | 77% | 0% | 77% | | |
| 52 | YUBA | 10,073 | 73 | 10,146 | 11,308 | 114 | 11,422 | 112% | 156% | 113% | | |
| 53 | Total | 1,251,029 | 323,815 | 1,574,844 | 1,140,243 | 294,042 | 1,434,285 | 91% | 91% | 91% | | |

¹ "Rural" includes ZIP Codes classified as such by the Goldsmith modification that was developed to identify small towns and rural areas within large metropolitan counties. ZIP Codes not defined as rural are classified as urban.

Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments.

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H |
|----|---|-----------------------|--|-----------------------------|-------------------------------------|------------------------|------------------------------|---|
| 1 | CARE Table 6 - Recertification Results - PG&E | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | |
| 3 | 2013 | Total CARE Households | Households Requested to Recertify ¹ | % of Total Households (C/B) | Households Recertified ² | Households De-Enrolled | Recertification Rate % (E/C) | % of Total Households De-Enrolled (F/B) |
| 4 | January | 1,488,356 | 37,440 | 2.52% | 24,928 | 12,512 | 66.58% | 0.84% |
| 5 | February | 1,482,035 | 36,047 | 2.43% | 21,747 | 14,300 | 60.33% | 0.96% |
| 6 | March | 1,478,927 | 34,606 | 2.34% | 23,051 | 11,555 | 66.61% | 0.78% |
| 7 | April | 1,473,831 | 33,900 | 2.30% | 23,305 | 10,595 | 68.75% | 0.72% |
| 8 | May | 1,458,085 | 40,738 | 2.79% | | | | |
| 9 | June | 1,446,731 | 41,757 | 2.89% | | | | |
| 10 | July | 1,434,285 | 50,957 | 3.55% | | | | |
| 11 | August | | | | | | | |
| 12 | September | | | | | | | |
| 13 | October | | | | | | | |
| 14 | November | | | | | | | |
| 15 | December | | | | | | | |
| 16 | YTD Total | 1,434,285 | 275,445 | 19.20% | 93,031 | 48,962 | 65.52% | 3.41% |
| 17 | | | | | | | | |
| 18 | ¹ Does not include participants who closed their accounts during the 90-day response period. | | | | | | | |
| 19 | ² Results are tied to the month initiated. Therefore, results may be pending due to the time permitted for a participant to respond. | | | | | | | |
| 20 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G |
|----|---|-----------------|-----|--------|--------|-------------------|--------------|
| 1 | CARE Table 7 - Capitation Contractors - PG&E | | | | | | |
| 2 | Through July 31, 2013 | | | | | | |
| 3 | Contractor Name | Contractor Type | | | | Total Enrollments | |
| 4 | | Private | CBO | WMDVBE | LIHEAP | Current Month | Year to Date |
| 5 | Advancing Vibrant Communities, Inc. | | X | | | 0 | 0 |
| 6 | Amador-Tuolumne Community Action Agency | | X | | | 0 | 6 |
| 7 | American Canyon Family Resource Center | | X | | | 0 | 0 |
| 8 | Anderson Cottonwood Christian Assistance | | X | | | 0 | 7 |
| 9 | Arc of San Francisco | | X | | | 0 | 0 |
| 10 | Area 12 Agency on Aging | | X | | | 0 | 1 |
| 11 | Area Agency on Aging Serving Napa and Solano | | X | | | 0 | 1 |
| 12 | Arriba Juntos | | | | | 0 | 0 |
| 13 | Asian Community Center | | X | | | 2 | 15 |
| 14 | Asian Community Mental Health Services | | X | | | 0 | 0 |
| 15 | Asian Pacific American Community Center | | X | | | 0 | 0 |
| 16 | Berkeley Housing Authority | | | | | 0 | 2 |
| 17 | Breathe California of the Bay Area | | | | | 0 | 1 |
| 18 | California Association of Area Agencies on Aging | | X | | | 1 | 11 |
| 19 | California Human Development Corporation | | | | | 0 | 1 |
| 20 | Catholic Charities Diocese of Fresno | | X | | | 8 | 37 |
| 21 | Center of Vision Enhancement | | | | | 0 | 0 |
| 22 | Central Coast Energy Services, Inc. | | | | | 2 | 82 |
| 23 | Child Abuse Prevention Council of San Joaquin County | | X | | | 0 | 0 |
| 24 | Chinese Christian Herald Crusades | | | | | 0 | 9 |
| 25 | Chinese Newcomers Service Center | | | | | 0 | 6 |
| 26 | Community Action Marin | | X | | | 0 | 64 |
| 27 | Community Pantry of San Benito County | | X | | | 0 | 3 |
| 28 | Community Resources for Independent Living | | X | | | 1 | 3 |
| 29 | CSU Chico Research Foundation - Passages | | | | | 0 | 0 |
| 30 | Delta Community Services, Inc. | | X | | | 0 | 0 |
| 31 | Disability Resource Agency for Independent Living | | X | | | 0 | 1 |
| 32 | Filipino American Development Foundation | | X | | | 0 | 5 |
| 33 | Fresno Center for New Americans | | X | | | 0 | 3 |
| 34 | GOD Financial Plan, Inc. | | | | | 0 | 0 |
| 35 | Golden Umbrella | | | | | 0 | 1 |
| 36 | Help Line Information & Assistance/Area 4 Agency on Aging | | | | | 0 | 1 |
| 37 | Heritage Institute for Family Advocacy | | | | | 3 | 46 |
| 38 | Housing Authority of the City of Fresno | | | | | 2 | 3 |
| 39 | Housing Authority of the County of Kern | | | | | 1 | 22 |
| 40 | Independent Living Center of Kern County, Inc. | | | | | 2 | 3 |
| 41 | Independent Living Services of Northern California | | | | | 0 | 1 |
| 42 | KidsFirst | | | | | 0 | 3 |
| 43 | Kings Community Action Organization, Inc. | | X | | | 4 | 24 |
| 44 | La Luz Center | | | | | 0 | 1 |
| 45 | Lao Khmu Association., Inc. | | | | | 4 | 22 |
| 46 | Marin Center for Independent Living | | | | | 0 | 1 |
| 47 | Merced County Community Action Agency | | X | | | 0 | 9 |
| 48 | Merced Lao Family Community Inc. | | X | | | 2 | 13 |
| 49 | Moncada Outreach | | | | | 0 | 2 |
| 50 | Monument Crisis Center | | X | | | 0 | 0 |
| 51 | Mutual Assistance Network of Del Paso Heights | | | | | 0 | 5 |
| 52 | Oakland Citizens Committee for Urban Renewal (OCCUR) | | X | | | 1 | 28 |
| 53 | Opportunity Junction | | | | | 0 | 0 |
| 54 | Project Access, Inc. | | | | | 0 | 0 |
| 55 | REDI (Renewable Energy Development Institute) | | | | | 0 | 1 |
| 56 | Ritter Center | | | | | 0 | 0 |
| 57 | Roseville Housing Authority | | | | | 0 | 1 |
| 58 | Salvation Army Golden State Divisional Headquarters | | | | | 6 | 26 |
| 59 | Second Harvest Food Bank of Santa Cruz County | | | | | 0 | 0 |
| 60 | Self-Help for the Elderly | | | | | 0 | 9 |
| 61 | Shasta Women's Refuge | | | | | 0 | 0 |
| 62 | Silicon Valley Independent Living Center | | | | | 0 | 0 |
| 63 | St. Helena Family Center | | | | | 1 | 3 |
| 64 | Suscol Intertribal Council | | | | | 0 | 2 |
| 65 | Transitions Mental Health Association | | | | | 0 | 0 |
| 66 | United Way of Fresno County | | | | | 0 | 0 |
| 67 | Valley Oak Children's Services, Inc. | | | | | 0 | 4 |
| 68 | Volunteer Center of Sonoma County | | | | | 0 | 0 |
| 69 | West Valley Community Services | | X | | | 0 | 1 |
| 70 | Yolo County Housing Authority | | | | | 0 | 4 |
| 71 | Yolo Family Resource Center | | | | | 0 | 0 |
| 72 | Total Enrollments | | | | | 40 | 494 |
| 73 | | | | | | | |
| 74 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD | | | | | | |
| 75 | adjustments. | | | | | | |

Pacific Gas and Electric Company Energy Savings Assistance Program and CARE Monthly Report

| | A | B | C | D | E | F | G | H | I |
|----|--|------------------|----------|---------------|-----------|---------------------|-------------|----------|---|
| 1 | CARE Table 8 - Participants as of Month-End - PG&E | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | |
| 3 | 2013 | Gas and Electric | Gas Only | Electric Only | Total | Eligible Households | Penetration | % Change | Total Residential Accounts ¹ |
| 4 | January | 877,977 | 254,996 | 355,383 | 1,488,356 | 1,574,844 | 95% | -0.2% | 5,246,113 |
| 5 | February | 874,589 | 253,928 | 353,518 | 1,482,035 | 1,574,844 | 94% | -0.4% | 5,246,113 |
| 6 | March | 873,497 | 252,548 | 352,882 | 1,478,927 | 1,574,844 | 94% | -0.2% | 5,246,113 |
| 7 | April | 873,041 | 248,943 | 351,847 | 1,473,831 | 1,574,844 | 94% | -0.3% | 5,246,113 |
| 8 | May | 863,253 | 245,854 | 348,978 | 1,458,085 | 1,574,844 | 93% | -1.1% | 5,246,113 |
| 9 | June | 856,092 | 243,752 | 346,887 | 1,446,731 | 1,574,844 | 92% | -0.8% | 5,246,113 |
| 10 | July | 849,391 | 240,649 | 344,245 | 1,434,285 | 1,574,844 | 91% | -0.9% | 5,246,113 |
| 11 | August | | | | | | | | |
| 12 | September | | | | | | | | |
| 13 | October | | | | | | | | |
| 14 | November | | | | | | | | |
| 15 | December | | | | | | | | |
| 16 | | | | | | | | | |
| 17 | ¹ Excludes households with meters that are not eligible for CARE. | | | | | | | | |
| 18 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|----|--|-------------------------------------|-----------------------------------|--|---|---|---|---|---|---|---|---|---|
| 1 | CARE Program Table 9 - Expenditures for CHANGES Pilot Program | | | | | | | | | | | | |
| 2 | Through July 31, 2013 | | | | | | | | | | | | |
| 3 | | Authorized 3-Year Budget [1] | Current Month Expenses [2] | Expenses Since Jan. 1, 2012 [4] | % of 2012 - 2014 Budget Expended [3] | | | | | | | | |
| 4 | | Total | Total | Total | Total | | | | | | | | |
| 5 | Pilots | | | | | | | | | | | | |
| 6 | CHANGES | \$648,000 | \$0 | \$330,963 | 51% | | | | | | | | |
| 7 | Total Pilots | \$648,000 | \$0 | \$330,693 | 51% | | | | | | | | |
| 8 | | | | | | | | | | | | | |
| 9 | 1. D.12-12-011, Ordering Paragraph 1, approved continued funding for the CHANGES Pilot Program at the current funding level of \$60,000/month until the end of the 2012-2014 CARE Program | | | | | | | | | | | | |
| 10 | cycle; PG&E's funding level is 30% (\$216,000/annually). | | | | | | | | | | | | |
| 11 | 2. D.12-12-011, Conclusion of Law, p.34, states that the CARE Program <u>ME&O budget</u> ["Outreach" line in Appendix M in D.12-08-044] is to be increased to account for the | | | | | | | | | | | | |
| 12 | additional CHANGES Pilot Program funding through the end of 2014. | | | | | | | | | | | | |
| 13 | 3. In November 2011, a grant of \$126,000 was paid to the contractor for the interim bridge period December 2011 through June 2012, (authorized in Resolution CSID-005), of which \$18,000 was | | | | | | | | | | | | |
| 14 | for the month of December 2011, and the remaining \$108,000 for the period January through June 2012. | | | | | | | | | | | | |
| 15 | 4. Expenditures also include PG&E support costs for the CHANGES pilot. | | | | | | | | | | | | |
| 16 | Note: Any required corrections/adjustments are reported herein and supersede results reported in prior months and may reflect YTD adjustments. | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P |
|----|---|---|--|--|--|---------------|---|---------------|------------------|---|---------------------------------|-----------------------|---|---------------------------------|-----------------------|--|
| 1 | CARE Table 10 CHANGES One-On-One Customer Assistance Sessions | | | | | | | | | | | | | | | |
| 2 | Date | CHANGES Participants' self-identified language of preference, | Description of the session content identifying service provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues) | Description of each contact made with that customer's utility until a solution is reached. | If on CARE, Enter How Initially Enrolled | | Number of Enrollments Through CHANGES CBOs' Assistance Confirmed by IOU [1] | | | Customers Receiving Assistance with Bill Payment Plans (initiated or modified) by the CHANGES CBOs. | | | Customer Receiving Assistance with Utility Bill Disputes, including bill modification, by the CHANGES CBOs. | | | Calls to Dedicated 800 # Recorded by IOU |
| 3 | | | | | # | How Enrolled | CARE | FERA | Medical Baseline | # | Dedicated Toll-Free Number Used | | # | Dedicated Toll-Free Number Used | | |
| 4 | | | | | | | | | | | 1 = Yes 0 = No | Reason 800 # Not Used | | 1 = Yes 0 = No | Reason 800 # Not Used | |
| 5 | Jan - Jul | Not Available | Not Available | Not Available | Not Available | Not Available | 33 | Not Available | Not Available | Not Available | Not Available | Not Available | Not Available | Not Available | Not Available | 7 |
| 6 | | | | | | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | |
| 8 | | | | | | | | | | | | | | | | |
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| 16 | | | | | | | | | | | | | | | | |
| 17 | | | | | | | | | | | | | | | | |
| 18 | Current Month Total | | | | | | | | | | | | | | | |
| 19 | Year-to-Date Total | | | | | | 33 | | | | | | | | | 7 |
| 20 | [1] Enrollment may occur in the subsequent month to the contact due to time required for IOU processing. Enrollment may not be linked to the specific one-on-one visit. | | | | | | | | | | | | | | | |
| 21 | The Contractors must provide customer account information to the utilities to facilitate utility provision of data in Columns F, G, H, and I. | | | | | | | | | | | | | | | |
| 22 | Not Available: Data provided by Contractor does not comply with reporting requirements. PG&E provided CARE and FERA enrollment information and reported any calls made through its dedicated CHANGES hotline. | | | | | | | | | | | | | | | |

| | A | B | C | D | E | F | G | H | I | J | K | L | M | N | O | P | |
|----|--|------------------|--|-------------------|----------------|---------------------|--|---|---|---|---|---|---|---|---|---|--|
| 1 | CARE Table 11 CHANGES Group Customer Assistance Sessions January through July 2013 - PG&E | | | | | | | | | | | | | | | | |
| 2 | | | Description of Service Provided (e.g. utility bill assistance, utility bill dispute resolution, and other energy related issues) | Session Logistics | | | | | | | | | | | | | |
| 3 | Date | Session Language | | # of Sessions | Length (Hours) | Number of Attendees | Description of Information / Literature Provided | | | | | | | | | | |
| 4 | Jan-Jul | Not Available | Not Available | Not Available | Not Available | Not Available | Not Available | | | | | | | | | | |
| 5 | | | | | | | | | | | | | | | | | |
| 6 | | | | | | | | | | | | | | | | | |
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| 18 | | | | | | | | | | | | | | | | | |
| 19 | | | | | | | | | | | | | | | | | |
| 20 | Current Month Total | | | | | | | | | | | | | | | | |
| 21 | Year-to-Date | | | | | | | | | | | | | | | | |
| 22 | | | | | | | | | | | | | | | | | |
| 23 | Not Available: Data provided by Contractors does not comply with reporting requirements. PG&E provided CARE and FERA enrollment information and reported any calls made through its dedicated CHANGES hotline. | | | | | | | | | | | | | | | | |